Deutsche Verbindungsstelle
des Rüstungsbereiches USA/Kanada

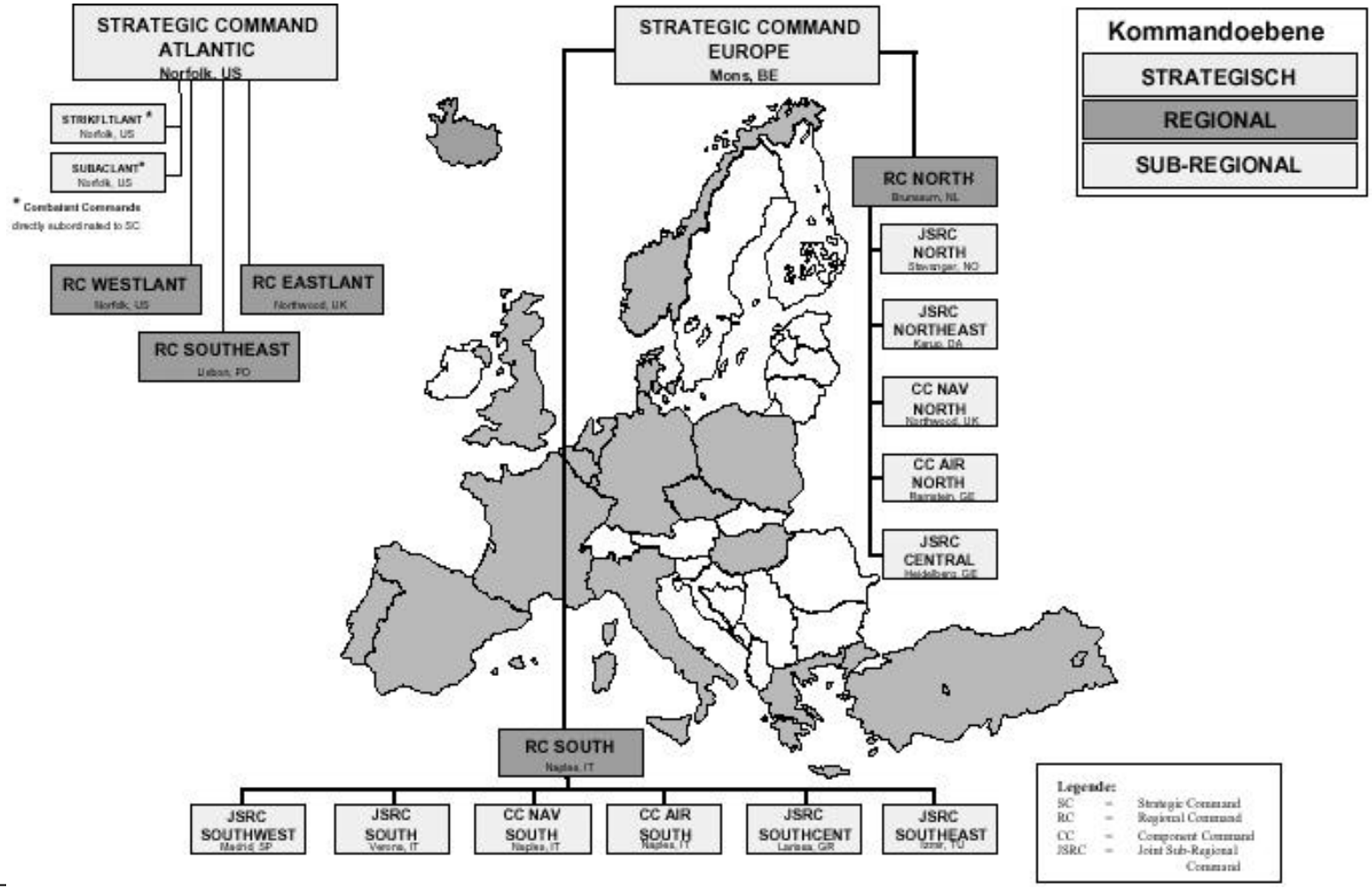
Federal Republic of Germany
Liaison Office for Defense Materiel USA/Canada

The new German Acquisition Process and its effects on Test & Evaluation

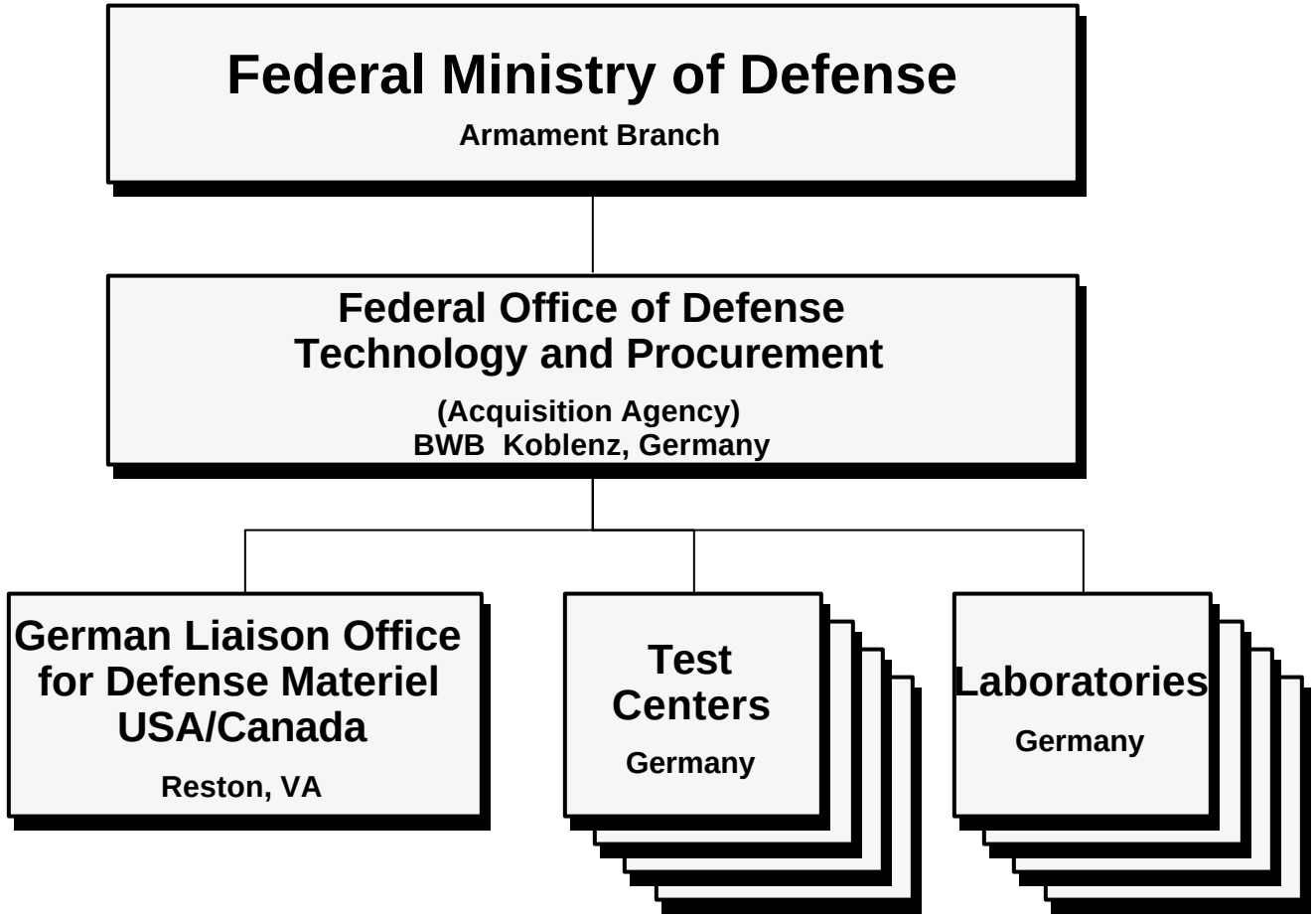
Gerhard Brauer

NDIA T&E Conference, March 2001

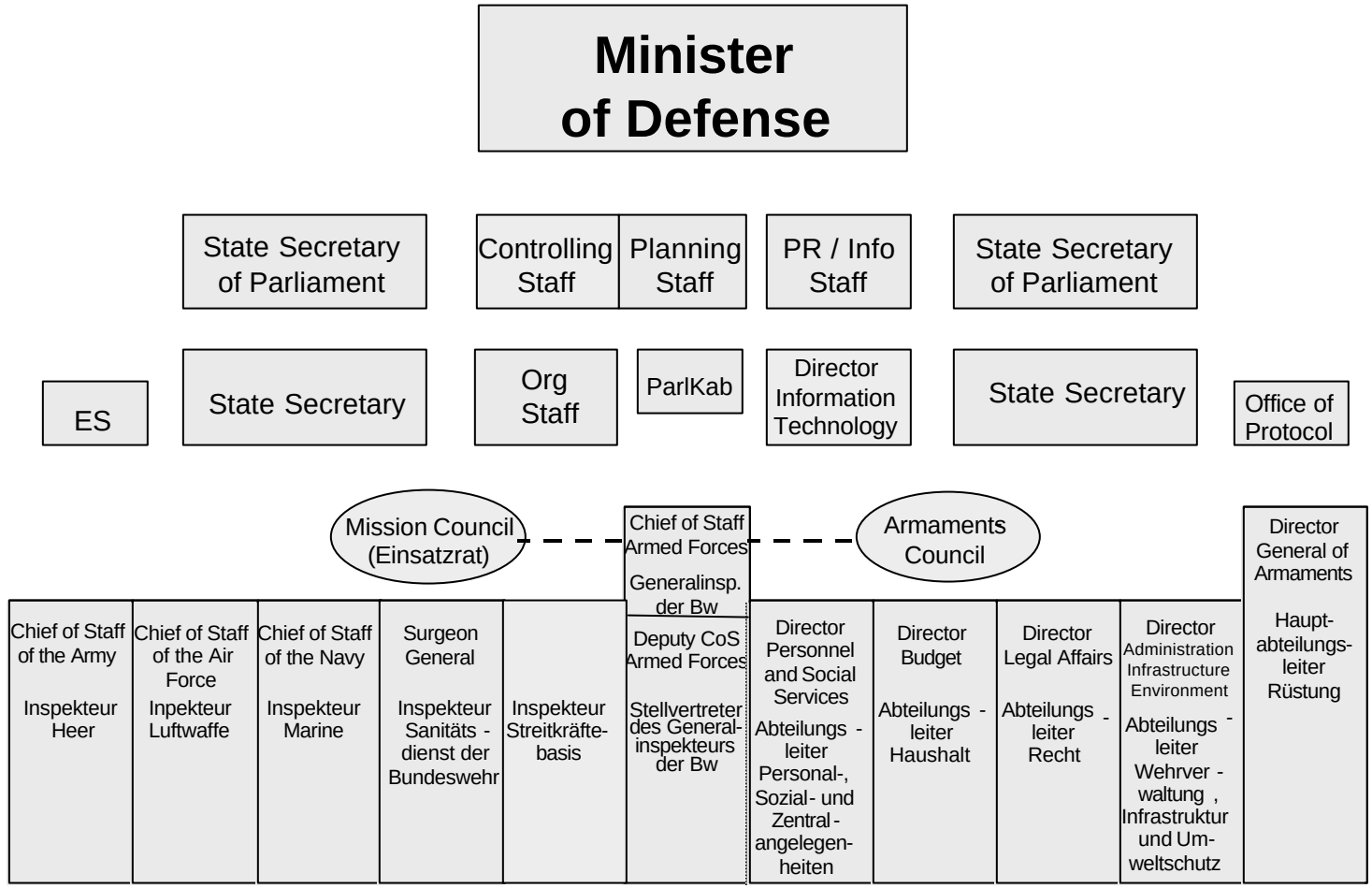
New NATO Commands



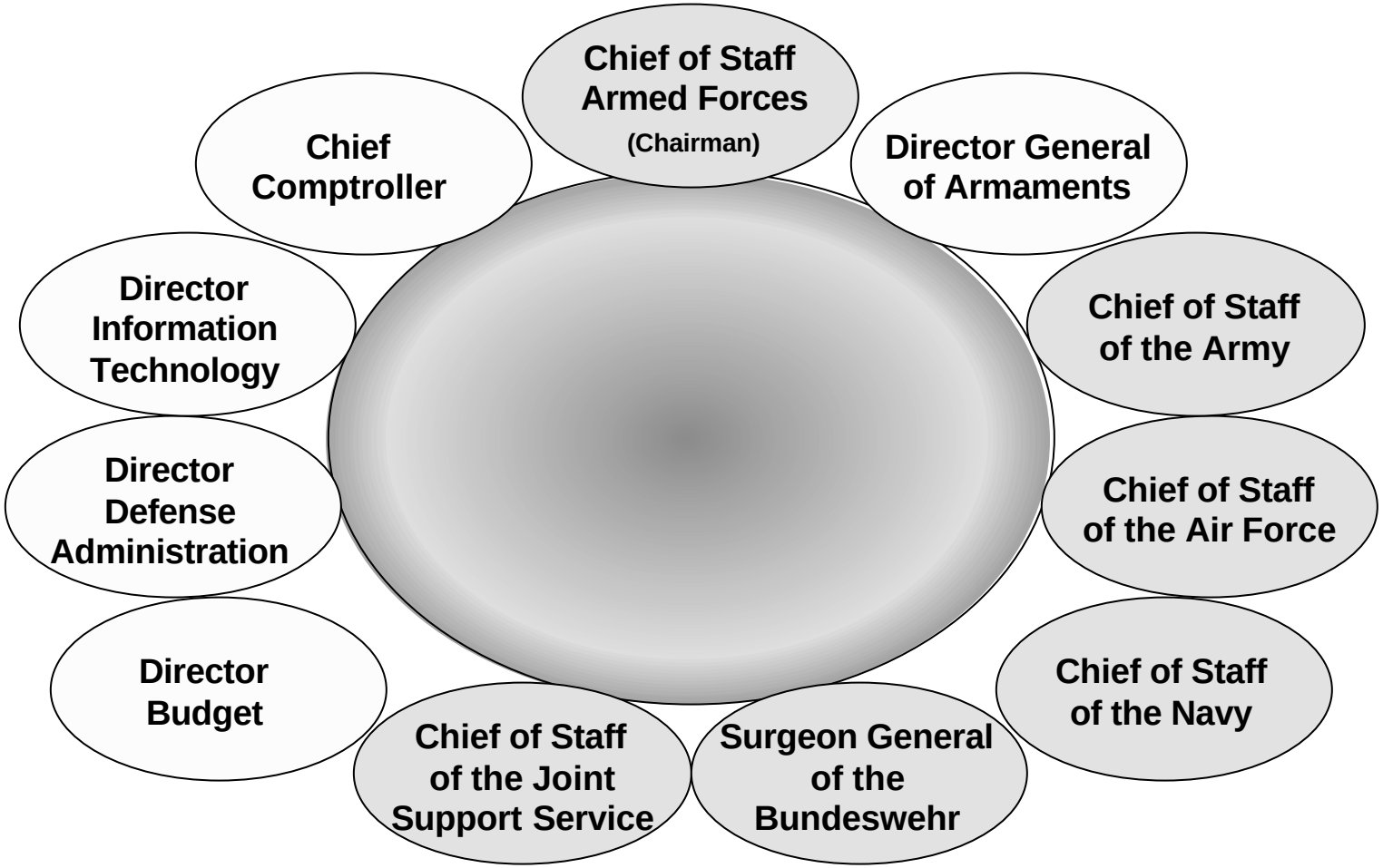
German Acquisition Organization



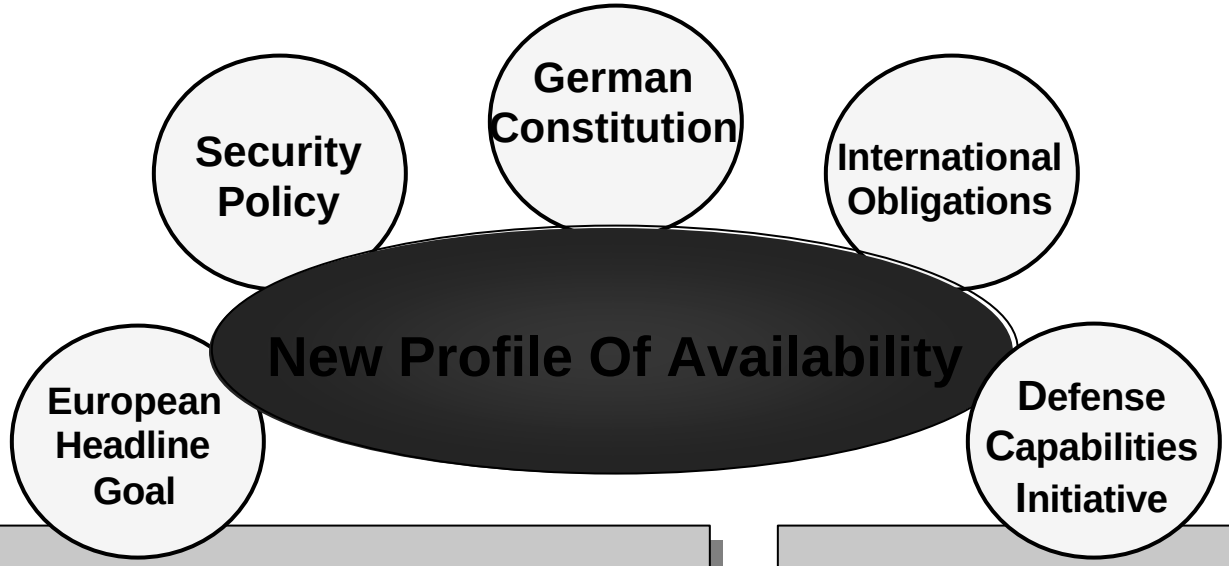
Organization of the German Federal Ministry of Defense (BMVg)



Armament Council



New Capability Profile of the Armed Forces

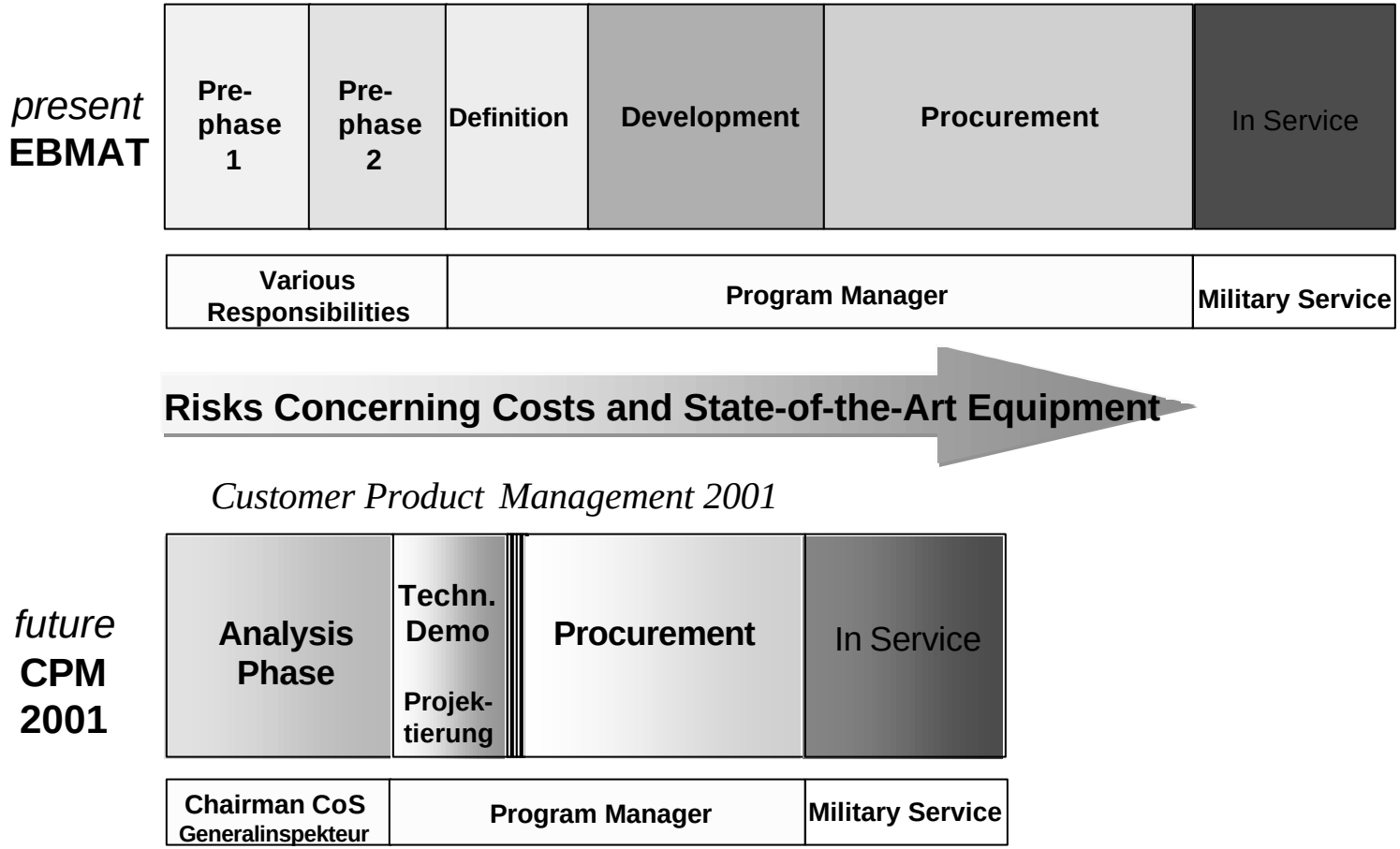


Operating Forces:	**50.000 to 60.000 Army, plus Air Force and Navy**
Command Level:	**Corps**
Readiness:	**within 60 days, smaller contingencies earlier**
Sustainability:	**up to 1 year**
In Operation:	**by 2003**

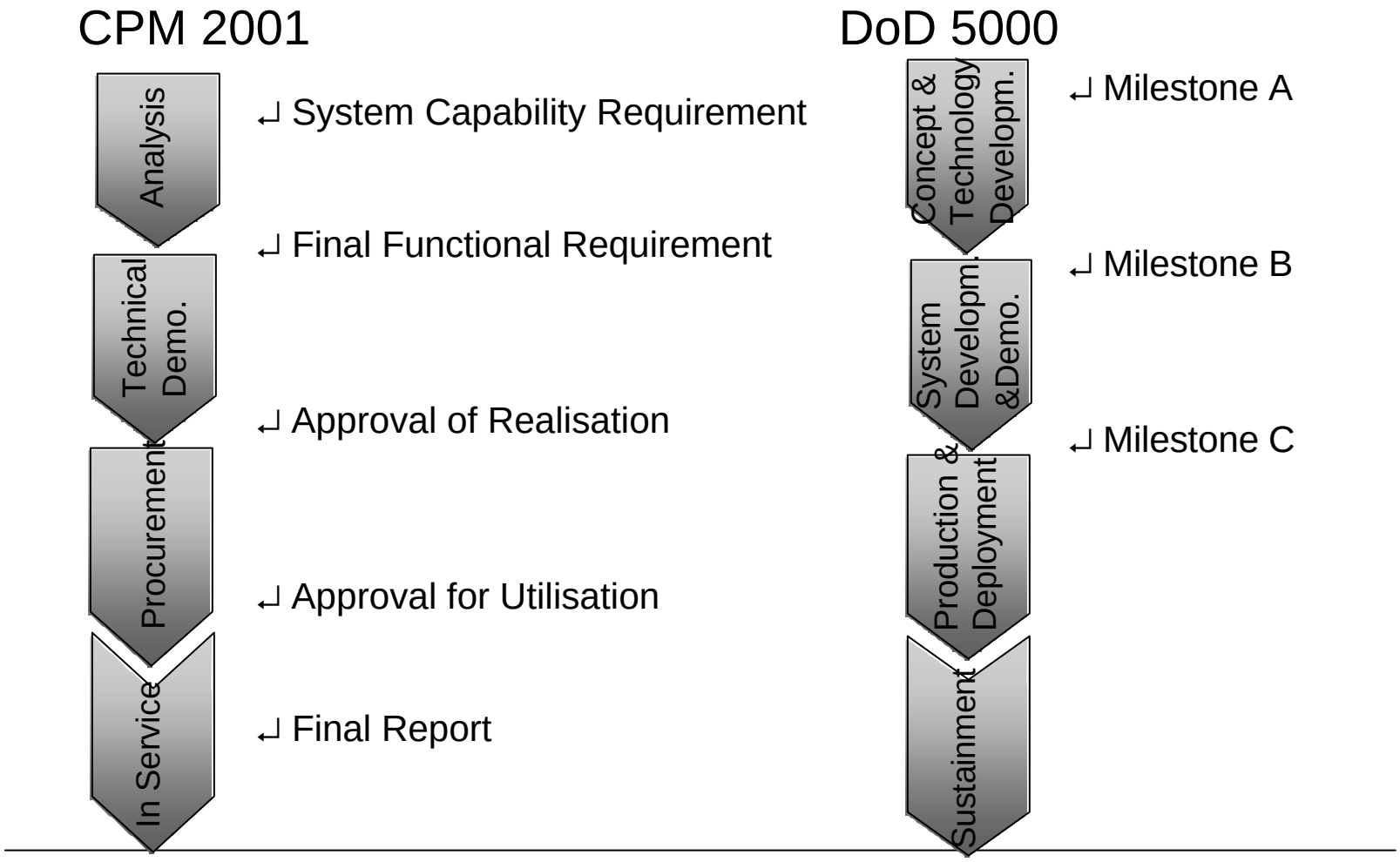
Improvements

- **Deployability/ Mobility**
- **Sustainability/ Logistics**
- **Mission Effectiveness**
- **Survivability**
- **Command & Control**

German Acquisition Process



Comparison of Acquisition Processes



Analysis Phase

Phase

Analysis

Actions/Milestones

Ongoing analysis of available capabilities

↓

Defining lacks of capabilities

↓

System Capability Requirement
(Systemfähigkeitsforderung SFF)

↓

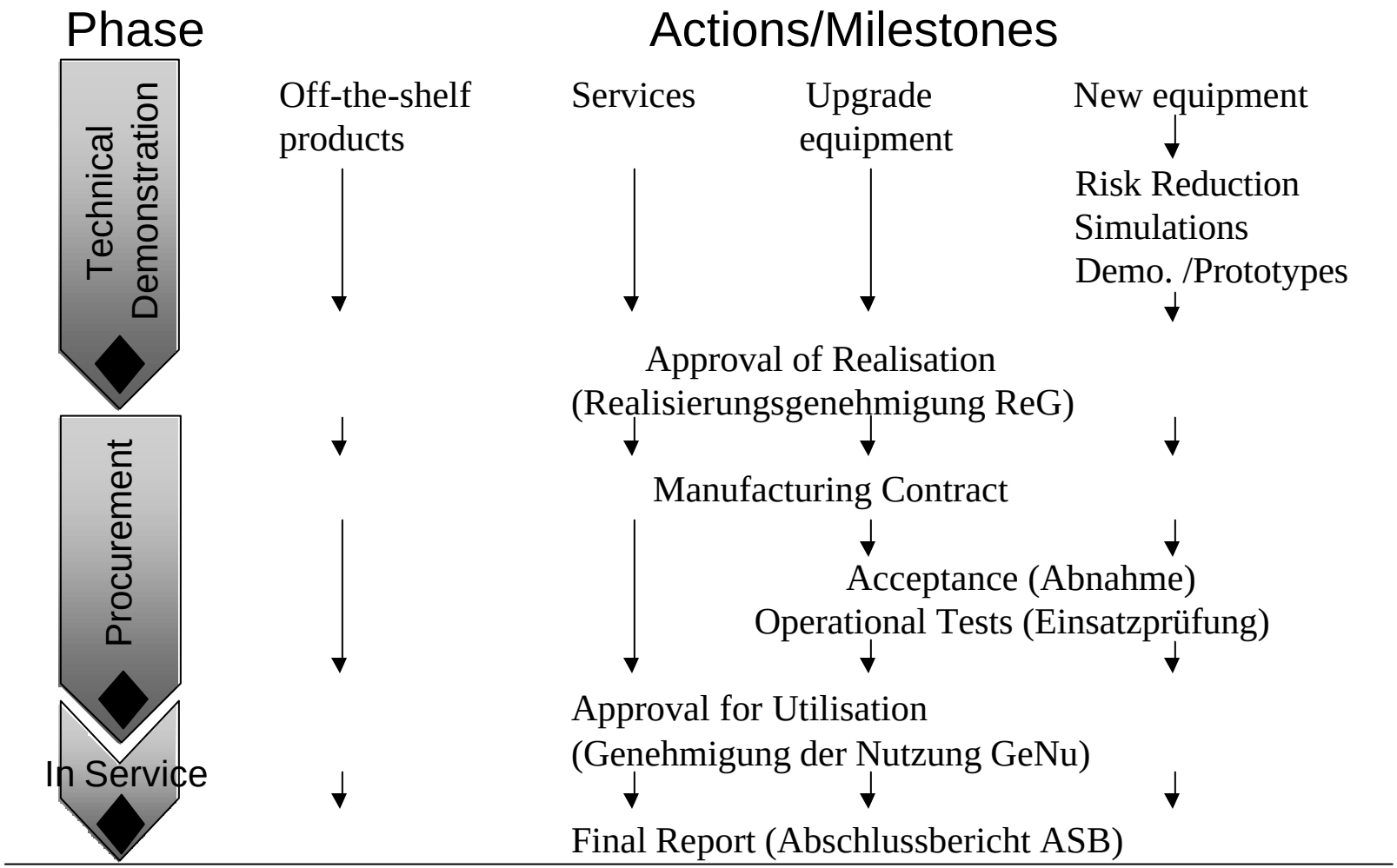
Research efforts for solutions inkl. Market Survey resulting in decision of

Purchase of off-the-shelf products	Purchase of services	Upgrade/service of life extension of fielded equipment	Development of new equipment

↓

Final Functional Requirement
(Abschließende Funktionale Forderung AF)

Realization Phases



Process to Cooperation

- Initial contact through international committees or other contacts on different levels
- Planning of time schedule and funding requirements
- Approval of budget
- Bringing in of the official negotiating department

(• Approval by the Bundestag if funding required > 50 MDM)

- Signing the agreement
- Carrying out the agreement