



Balancing Readiness With Modernization: Global Partnerships

AFNORTH

FMS: 99 cases/
\$2.8B
MPEP: 20
Exercises: 3

USAFE

FMS: 1,226 cases/
\$44.5B
MPEP/ESEP: 70/8
Exercises: 32

AFSOUTH

FMS: 187 cases/
\$1.4B
MPEP/ESEP: 14/1
Exercises: 6

AFCENT

FMS: 534 cases/
\$64B
MPEP: 10
Exercises: 10

PACAF

FMS: 773 cases/
\$43.5B
MPEP/ESEP: 38/2
Exercises: 25

AFAFRICA

FMS: 103 cases/
\$2.8B
MPEP: 2
Exercises: 0



TOTAL

COUNTRIES: 103

FMS: 2,922 / \$159B

EXERCISES: 76

MPEP/ESEP: 154/11

AGREEMENTS: 455



FMS Market Dynamics

- Air-to-Surface Munitions: Supply & **Demand**
- Advanced Technology Exports
 - Platforms – 5th Gen
 - Radars/Electronic Warfare – 5th to 4th Gen
 - This can force Money vs Policy Decisions
- Platforms Upgrades vs Advanced Munitions
- Non-Systems of Record
 - Difficult but better
- FMS & Acquisition Improvements
 - Hand in Hand
 - FMS – Interagency & Whole of U. S. Government...& DCS as well