

# Rethinking DoD Acquisition

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DOD's acquisition process exists for one, and only one reason:

To provide technologically advanced tools to the war-fighter.



Rate of success over the last 20 years?

Rare.

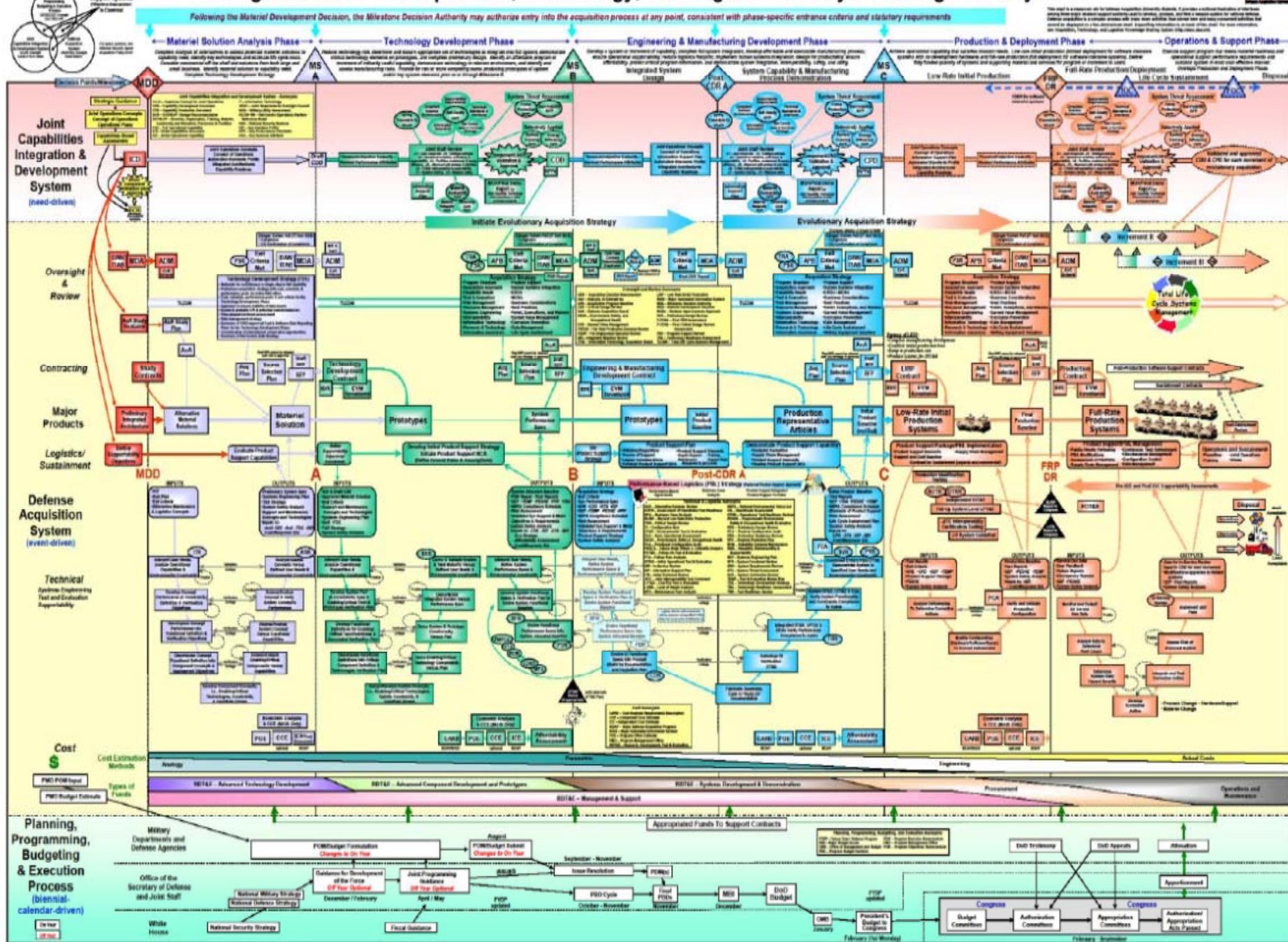
(If you define success as meeting the war-fighter's needs on time and within budget.)

- ***“The Department of Defense’s (DoD) acquisition system continues to take longer, cost more, and deliver fewer quantities and capabilities than originally planned.”***
- ***“Despite multiple efforts by Congress and the Department to improve the system, the end result is still three stovepipes, each of which is a multi-layered bureaucratic process that is not linked to the others.”***
- *Source: April 2012 Defense Business Board’s study, “Linking and Streamlining the Defense Requirements, Acquisition and Budget Processes”*

- Each service, with its own acquisition bureaucracy, has multiple duplicating functions both internally and across services.
- The net result:
  - Infighting.
  - Lack of accountability.
  - Waste of resources.
- Our war-fighters deserve an acquisition system backing them up that looks like it was designed on purpose.

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# Integrated Defense Acquisition, Technology, and Logistics Life Cycle Management System



For more information, visit the DAU website at www.dau.mil

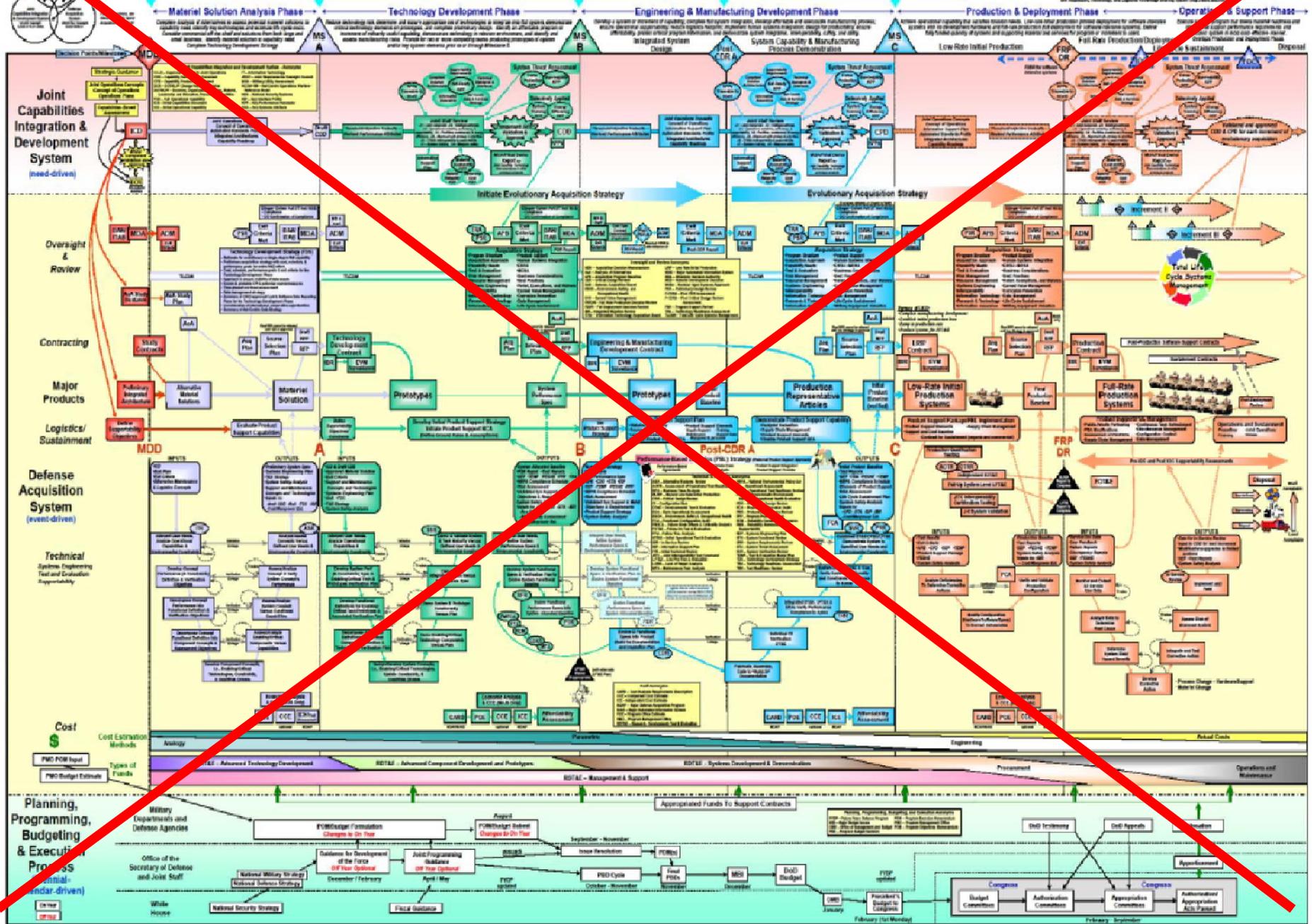
# The Acquisition Paradox

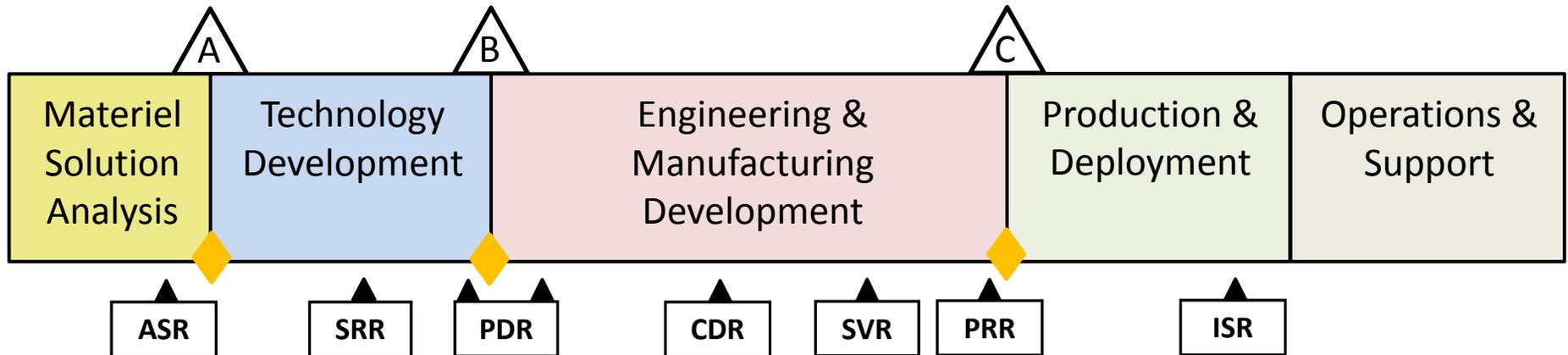
As our weapon systems get more complex, the processes and organizations to manage those systems must get simpler.

**RADICALLY SIMPLER**

# Integrated Defense Acquisition, Technology, and Logistics Life Cycle Management System

Following the Material Development Decision, the Milestone Decision Authority may authorize entry into the acquisition process at any point, consistent with phase-specific entrance criteria and statutory requirements





**7 Technical Reviews**

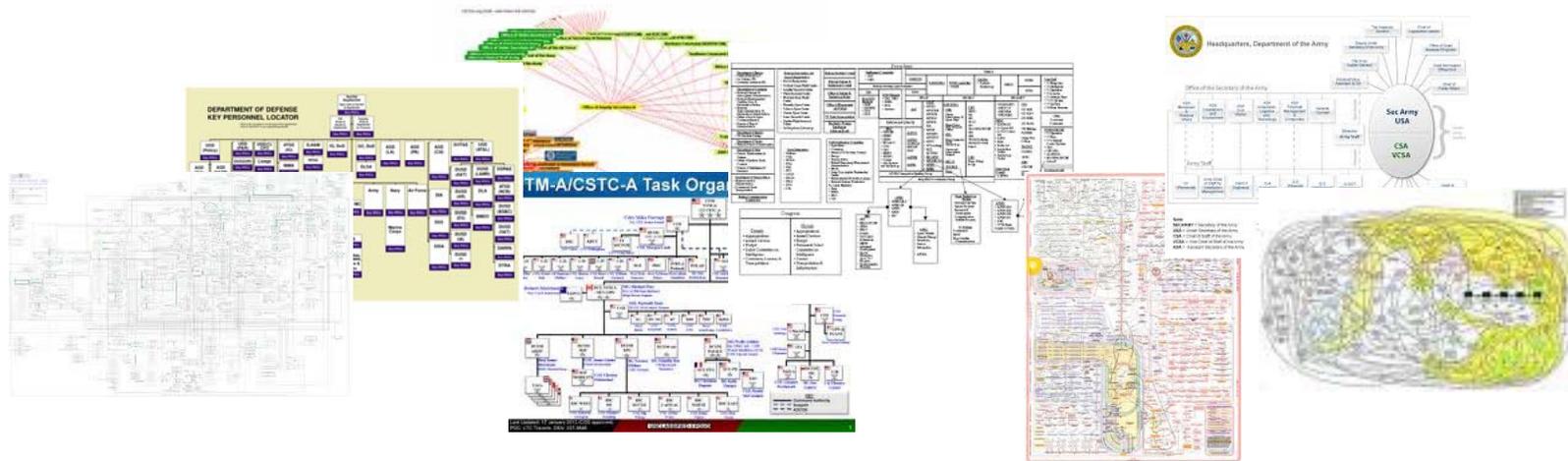
- ASR – Alternative Systems Review
- SRR – System Requirements Review
- PDR – Preliminary Design Review
- CDR – Critical Design Review
- SVR – System Verification Review
- PRR – Production Readiness Review
- ISR – In-Service Systems Review

**3-Decision Points**

At each decision point, a single paper is required, < 100 pages, to answer three (and only three) questions:

1. How will it help the mission?
2. Is it technically feasible?
3. Is it worth what it will cost?

Draw DOD's/Services acquisition org. chart:



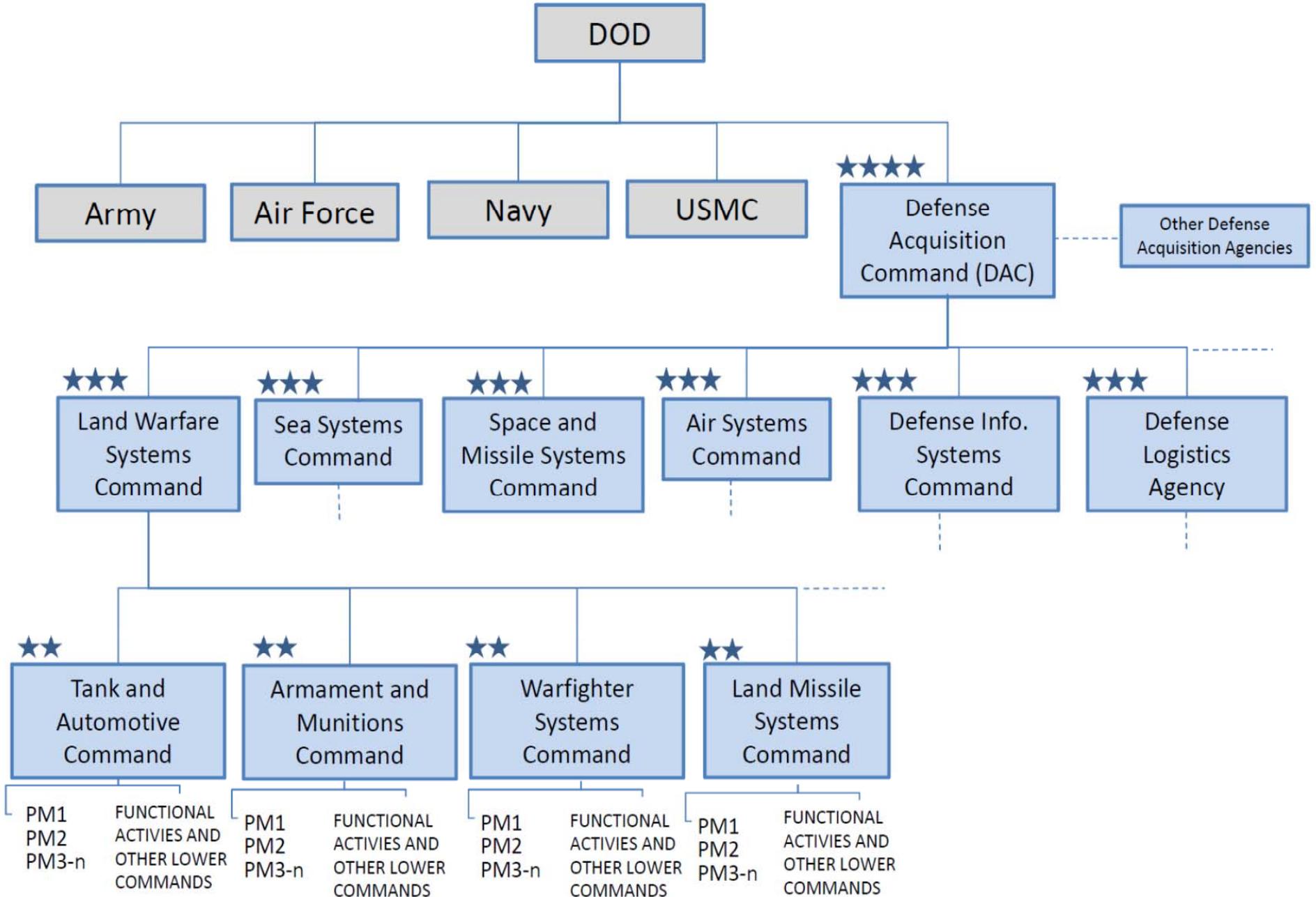
Organizational spaghetti isn't conducive to providing cutting edge products on time and within budget.

**RADICALLY SIMPLER**

Disband all service acquisition and  
wholesale logistics organizations.

Reconstitute under a single, simplified  
organization.

# DEFENSE ACQUISITION REORGANIZATION



- Goal of the new organization:
  1. Single point of responsibility
  2. Better interoperability
  3. Less duplication
  4. Lower cost

Radically simplify the acquisition  
process

Radically simplify the acquisition  
organization

War-fighters deserve no less