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HOSTED BY:
NDIA SMALL
BUSINESS DIVISION

10TH NATIONAL SMALL BUSINESS CONFERENCE

“Small Business: Opportunity is Knocking”



SEPTEMBER 25, 2013

WWW.NDIA.ORG/MEETINGS/3140

WATERFORD ▶ SPRINGFIELD, VIRGINIA

EVENT #3140

WEDNESDAY, SEPTEMBER 25, 2013

- 7:00 am - 5:00 pm** **REGISTRATION OPEN**
- 7:00 am - 8:00 am** **NETWORKING BREAKFAST**
- 8:00 am - 8:20 am** **WELCOME AND ADMINISTRATIVE REMARKS**
 ▶ MG Barry Bates, USA (Ret), *Vice President, Operations, NDIA*
- 8:20 am - 9:15 am** **KEYNOTE SPEAKER**
 ▶ Mr. Gabe Camarillo, *Principal Deputy Assistant Secretary of the Army, Acquisition, Logistics and Technology*
- 9:15 am - 10:25 am** **SMALL BUSINESS OUTLOOK FOR FY14 PANEL**
 Moderator:
 ▶ Ms. Tracey Pinson, *Director, Office of Small Business Programs, U.S. Army*
 Panelists:
 . Mr. Joseph McDade, Jr., *Director, Small Business Programs, U.S. Air Force*
 . Mr. Seán Crean, *Director, Office of Small Business Programs, U.S. Navy*
 . Mr. Lee Rosenberg, *Director, Small Business Programs, Missile Defense Agency*
- 10:25 am - 10:40 am** **NETWORKING BREAK**
- 10:40 am - 11:00 am** **KATHLEEN P. SRIDHAR SMALL BUSINESS EXECUTIVE OF THE YEAR AWARD PRESENTATION**
 Presenter - Ms. Janet Petro, Deputy Director, NASA's John F. Kennedy Space Center
 Award Winner - Ms. Carol Craig, *Founder and CEO, Craig Technologies*
- 11:00 am - 12:00 pm** **SHOW ME THE OPPORTUNITY (REAL FY14 BUSINESS FOR SMALL BUSINESS)**
 Moderator:
 ▶ Mr. Jim Lasswell, *President & CEO, INDUS Technology, Inc.*
 Panelists:
 . Mr. Carl Siel, Jr., *Executive Director/SES, PEO LCS, U.S. Navy*
 . Mr. Christopher Zember, *Director, DoD Information Analysis Centers, Defense Technical Information Center*
 . Mr. Bob Munn, *Assistant Director, Financial Management Directorate, Washington Headquarters Service*
 . LtCol David Walsh, USMC, *Program Manager PMA 226, NAVAIR*
- 12:00 pm - 1:00 pm** **NETWORKING LUNCHEON**
- 1:00 pm - 1:45 pm** **CONCURRENT BREAKOUT SESSIONS**
 ▶ ITAR Compliance and International Defense Opportunities
 Moderator:
 . Ms. April Redmon, *Senior International Trade Specialist, U.S. Department of Commerce*
 Panelists:
 . Mr. Thomas McVey, *Attorney, Williams Mullen*
 . Mr. Amit Kapoor, *President, First Line Technology*
 . Mr. Martin Neill, *Executive Vice President, Dabrada Management Consulting Corporation*

- ▶ Multiple Award IDIQ Contracts and Small Businesses: The Questions and The Answers
Moderator:
 - Mr. Ron Perlman, *Partner, Holland & Knight, LLP*
Panelists:
 - Mr. Harry Hallock, *Deputy Assistant Secretary of the Army (Procurement), U.S. Army*
 - Ms. Brenda Bearden, *President and CEO, BearDen Solutions, LLC*
 - Mr. Brad Westergren, *Senior Acquisition Manager, CACI*
- ▶ Government Contract Compliance: How to Maximize Your Profit and Stay Out of Jail
 - Mr. Jerry Miles, *Esq., Principal, Deale Services, LLC*
 - Mr. Chris Myers, *Partner, Holland & Knight, LLP*

1:45 pm - 2:00 pm

NETWORKING BREAK

2:00 pm - 2:45 pm

CONCURRENT BREAKOUT SESSIONS

- ▶ Cybersecurity Tools and Resources Every Small Business Should Be Aware Of
Moderator:
 - Ms. Jennifer Bisceglie, *President & CEO, Interos Solutions, Inc.*
Panelists:
 - Mr. John Toomer, *Director, Intelligence, Information and Cyber Systems, Government Operations, The Boeing Company*
 - Ms. Charlotte Baker, *CEO, Digital Hands*
 - Ms. Vicki Michetti, *Deputy Director, DIB CS/IA Program*
- ▶ DCAA Hot Button Issues
Moderator:
 - Mr. Russ Farmer, *Chairman & EVP, ADA Technologies, Inc.*
Panelists:
 - Mr. Larry Nannis, *Shareholder, Katz, Nannis & Solomon PC*
 - Mr. Bill Walter, *Partner, Dixon Hughes Goodman, LLP*
 - Ms. Carol Sexton, *Chief, DCAA-Audit Liaison Division*
- ▶ How to Reach Congress
Moderator:
 - Ms. ML Mackey, *CEO, Beacon Interactive Systems*
Panelists:
 - Ms. Emily Murphy, *Senior Counsel, House Small Business Committee*
 - Mr. Kenneth Dodds, *Director, Government Contracting, U.S. Small Business Administration*
 - Mr. Dean Koppel, *Assistant Director for Policy & Research, U.S. Small Business Administration*
 - Mr. Major Clark, *Assistant Chief Counsel For Procurement, Office of Advocacy, U.S. Small Business Administration*

2:45 pm - 3:00 pm

NETWORKING BREAK

3:00 pm - 3:45 pm

CONCURRENT BREAKOUT SESSIONS

- ▶ The DoD SBIR Program: Providing Cost Savings & Innovation in DoD Acquisition Programs
Moderator:
 - Ms. ML Mackey, *CEO, Beacon Interactive Systems*Panelists:
 - Mr. Jaymie Durnan, *Senior Advisor to the Acting ASD R&E, U.S. Department of Defense*
 - Ms. Kevin Wheeler, *Small Business Committee, U.S. Senate*
 - Mr. Christopher Rinaldi, *SBIR Program Administrator, U.S. Department of Defense*
 - Mr. Dick McNamara, *Executive Director, Richard R. McNamara and Associates*

- ▶ New Opportunities For Small Business - Other Government Agencies
Moderator:
 - Mr. Joesph McDade, Jr., *Director, Small Business Programs, U.S. Air Force*Panelists:
 - Mr. Gary Lyttek, *Business Source Manager, National Nuclear Security Administration, U.S. Department of Energy*
 - Ms. Chanel Bankston-Carter, *OSDBU Director of Strategic Outreach, U.S. Department of Veterans Affairs*
 - Mr. Glenn Delgado, *Associate Administrator, Office of Small Business Programs, NASA Headquarters*

- ▶ Approaches To Successful Prime Contractor Relationships
Moderator:
 - Ms. Ludmilla Parnell, *Director Business Development, Small Business Partnerships, General Dynamics Information Technology*Panelists:
 - Ms. Lynn Simmons, *Supply Chain Operations Supervisor and SBLO, General Dynamics C4 Systems*
 - Ms. Nancy Peters, *Vice President, Business Development, and Small Business Advocate, CACI*
 - Ms. Gwen Johnson, *Manager, Socioeconomic Business Programs and SBLO, Parsons Corporation*

3:45 pm - 5:00 pm

NO HOST NETWORKING RECEPTION

Raytheon

Raytheon Company is a technology and innovation leader specializing in defense, security and civil markets throughout the world.

With a history of innovation spanning 91 years,

Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems; as well as a broad range of mission support services.

Raytheon's vision is to build an inclusive culture that fully engages all employees and stakeholders to deliver superior business performance where:

- The company retains, attracts and develops world-class people
- People are treated with dignity and respect
- Difference is valued as a company core competency
- Employees have the opportunity to reach their full potential and make their maximum contribution
- We enjoy world-class partnerships with our customers, suppliers, partners and other stakeholders



Founded in 1975, AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States, with approximately 1,500 employees nationwide. Based in the Washington, DC, suburb of Chantilly, VA, the company AMERICAN SYSTEMS is a government services contractor focused on delivering valued services to customers in areas of National Priority...that is keeping the U.S. and its citizens safe from all enemies, both foreign and domestic.

AMERICAN SYSTEMS' core capabilities are:

- Professional Services
- Custom Solutions
- Human Capital & Managed Services
- Design & Implementation Services

Vertically, the focus is on the market segments that make a difference:

- C4ISR: supporting the mission to provide real-time information to our troops on the battlefield
- Acquisition & Logistics: supporting the mission to provide our troops with the best equipment available
- Readiness: supporting the mission to provide our troops with the training necessary to use this information and equipment
- Citizen Safety: supporting the mission of law enforcement and homeland security in protecting our citizens at home
- National Security: supporting our National Intelligence organizations' mission to provide the best and most reliable assistance to our nation's decision-makers

AMERICAN SYSTEMS was recently named GSA Mentor of the Year for excellence in mentoring small business on providing engineering, technical and logistical support to government.

For more information, please visit: AmericanSystems.com

BAE SYSTEMS

BAE Systems is one of the largest global defense, security and aerospace companies in the world. With approximately 100,000 employees worldwide, the company delivers a full range of products and services for air, land and naval forces, as well as advanced electronics, security, information technology solutions and customer support and services.

BAE Systems continues to build successfully on its position as one of the largest, and most geographically diverse, defense and security companies. In the United States, BAE Systems, Inc. is headquartered in Arlington, Va., and led by Linda Hudson, President and CEO. With nearly 50,000 employees worldwide, BAE Systems, Inc. delivers a full range of products and services for air, land and naval forces, as well as advanced electronics, security, information technology solutions and support services. BAE Systems, Inc. ranks among the top 10 defense contractors and continues to pursue growth opportunities in three market segments: electronic systems, platforms and services. Across these segments, the company enjoys long-term demand, strong customer relationships, as well as key intellectual property – all of which position the business to deliver solid performance. BAE Systems has a proud history of leveraging its global capabilities to deliver the very best products and services for men and women in uniform and those who protect and defend the security of our nations.

As a corporate citizen, BAE Systems places a high priority on corporate and community leadership and is a leading supporter of the USO, Operation Homefront, and the Wounded Warrior program. The company also is focused on developing the next generation of researchers, engineers and technologists.

Deltek

Deltek is the leading global provider of enterprise software, contract management, and information solutions for professional services firms and government contractors. Deltek's GovWin Contract Lifecycle Management (CLM) is today's only SaaS solution that offers native FAR/DFARS compliant contract management while supporting the level of complexity and regulation that is routinely found in the government.

Over 15,000 organizations and 2 million users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, remain compliant, optimize resources, streamline operations, and deliver more profitable projects.

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CONFERENCE COMMITTEE:

**Former Chair, NDIA Small Business
Division:**

- ▶ Ms. Linda Hillmer, Hillmer, Inc.

Committee Members:

- ▶ Ms. Mary Ahern-Snyder, Immersion Consulting
- ▶ Ms. Alison Brown, NAVSYS
- ▶ Ms. Jennifer Bisceglie, Interos Solutions, Inc.
- ▶ Ms. Shauna Burrows, ORBIS, Inc.
- ▶ Mr. Doug Carlberg, M2 Global, Inc.
- ▶ Mr. Tad Dunn, Corvid Technologies
- ▶ Mr. Russ Farmer, ADA Technologies, Inc.
- ▶ Ms. Gwen Johnson, PARSONS
- ▶ Mr. Jim Lasswell, Indus Technology
- ▶ Ms. Joanna Lau, Lau Technologies
- ▶ Ms. ML Mackey, Beacon Interactive Systems
- ▶ Mr. Tom McVey, Williams Mullen
- ▶ Mr. Jerry Miles, Deale Services, LLC
- ▶ Mr. Larry Nannis, Katz, Nannis and Soloman PC
- ▶ Ms. Ludmilla Parnell, General Dynamics Information Technology
- ▶ Mr. Ron Perlman, Holland and Knight, LLP
- ▶ Ms. Ally Veres, Government Sales Division, AEG
- ▶ Ms. Aina Vilumsons, Wisconsin Procurement Institute
- ▶ Mr. John Waickwicz, Rite-Solutions
- ▶ Ms. Linda Whittington, Whittington Solutions
- ▶ Mr. Kurt Worden, Nova Power Solutions, Inc.

**INCLUDED IN
REGISTRATION FEE:**

- General Sessions
- Continental Breakfast, Networking Breaks, Networking Luncheon
- Networking Reception
- Onsite Agenda and Meeting Materials
- Post-event Online Speaker Proceedings (if releasable by Speaker)

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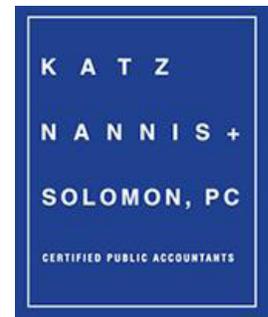


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