



# AbilityOne Program Update

## DLA Suppliers Conference

June 2011



John P. Coney  
Director Business Development  
National Industries for the Blind

# Agenda

- AbilityOne... Who we are...
- AbilityOne... Win- Win solution
- Best Practices... how are we making it work.
- AbilityOne forward thinking...



# AbilityOne Program



# Presidential Appointees



**Andrew Houghton**  
Chairperson



**James Omvig**  
Vice Chairperson



**Robert Kelly, Jr.**  
Private Citizen



**James Kesteloot**  
Private Citizen



**Paul Laird**  
Dept. of Justice



**P. Edward Anthony**  
Dept. of Education



**J. Anthony Poleo**  
Dept. of Defense



**RADM Michael Lyden**  
Dept. of the Navy



**Pamela Schwenke**  
Dept. of the Air Force



**Helen Hurcomb**  
Dept. of Commerce



**Kathy Martinez**  
Dept. of Labor



*Vacant*



# Thinking in a New Way – Just In!



- Trademark
  - Committee. . . . . ***The U.S. AbilityOne Commission***
  - NIB and NISH . . . ***An AbilityOne Authorized Enterprise***
  - Nonprofit Agency. ***An AbilityOne Authorized Provider***
  - Partner. . . . . ***An AbilityOne Authorized Partner***
  - Distributor . . . . . ***An AbilityOne Authorized Distributor***
- Mission Driven – Data Focused

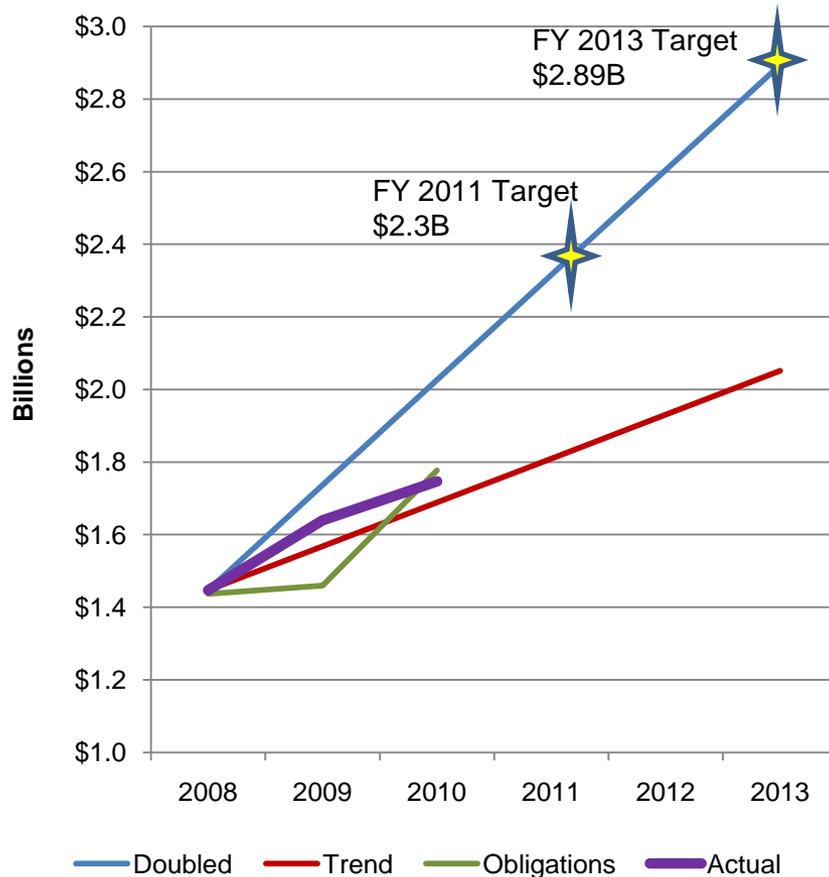


# AbilityOne - What It Is...

- ❑ A *Win-Win Partnership* between AbilityOne and the federal contracting community designed to help address contracting community workplace needs.
- ❑ The *Partnership* with DLA provides contract support for required products or services while creating career oriented, upwardly mobile employment for people who are blind or people with severe disabilities.



# Doubling DoD Business



- FY 2010: 1,385.5 Work years Added
  - 643.4 in Services
  - 742.1 in Products
  - 74.3% of all FY 2010 Additions

# AbilityOne CMS IDIQ Contract

- ❑ DoD-Wide Contract Accessible by all:
  - ✓ IDIQ Contract Term: 5 years (base/4 one year options)
  - ✓ FFP Performance Based
  - ✓ NIB functions as Prime: Subcontracts to AbilityOne nonprofit agencies
  - ✓ IDIQ Task Orders issued from menu of services
  - ✓ Decentralized Ordering
- ❑ Menu of Services:
  - ✓ Government-Site/Contractor-Site Facilities
  - ✓ Contract Closeout...*Ready-to-Close Contracts*
    - Modifications/De-obligations prepared and distributed
  - ✓ Digital Imaging
  - ✓ Document Destruction.

# What AbilityOne CMS has done...

## September 2010 – April 2011

	Off-Site	On-Site	Total
Contracts Received:	15,613	1,801	17,414
In Process:	7,682	900	8,582
Contracts Sent to KO for Signature:*	<b>7,931</b>	<b>901</b>	<b>8,832</b>
Pending De-obligations:	<b>\$7,778,491</b>	<b>\$166,747</b>	<b>\$7,945,238</b>
Total De-obligations through			
Procurement System:	\$49,503	\$0	\$49,502
Contracts Closed in			
Procurement System:	2,469	596	3,065
Images Scanned:	<b>395,326</b>	<b>0</b>	<b>395,326</b>
Contracts/Task Orders Destroyed:	158	0	158
Modification Sent to KO for Signature:	482	18	500
Stored for Destruction:	833	0	833

# Contact Information for CMS

**CMS Hotline: 1-866-573-3748**

**NIB Services Email: [Services@NIB.org](mailto:Services@NIB.org)**

**NIB: [www.nib.org](http://www.nib.org)**

**John P. Coney**

**Director Business Development**

**Email: [jconey@nib.org](mailto:jconey@nib.org)**

**P: 703-310-0564**



# AbilityOne Parts Machining BOA...

- Awarded June 2011 by DLA Land and Maritime
  - SPM5M511G0001
  - SPM5M511G002
  - SPM5M511G003
- Consortium Model approach
  - Multiple Agencies pooling capabilities and capacity.
- Single Point of Contact approach.
  - <http://skilcraftcomponentparts.com/>
  - Sales@Skilcraftcomponentparts.com
- Long Term need... Sourcing concern...



# AbilityOne Commodities

- Office Products
- Cleaning and Janitorial
- Mattresses and Bedding
- Medical Supplies
- Paints and Tools
- Safety and Personal Care



Full catalog available at [www.AbilityOneCatalog.com](http://www.AbilityOneCatalog.com)



# Ways to Buy AbilityOne Commodities

❑ Over 500 Authorized Commercial Distributors

❑ DOD EMALL

❑ GSA Advantage

❑ [www.abilityone.gov/distributors](http://www.abilityone.gov/distributors)

❑ Small, WO, SDVO, etc..

❑ GSA Global Supply

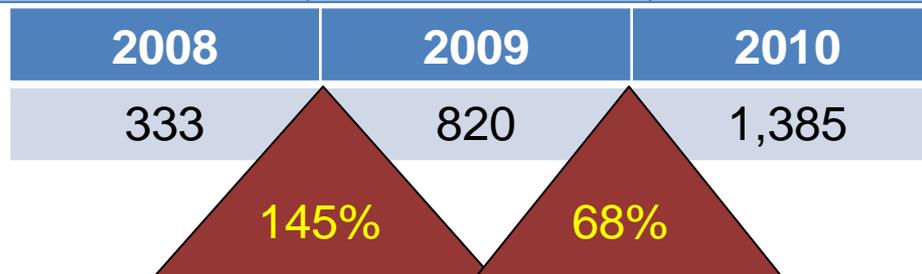
❑ Base Supply Centers

❑ AbilityOne.com

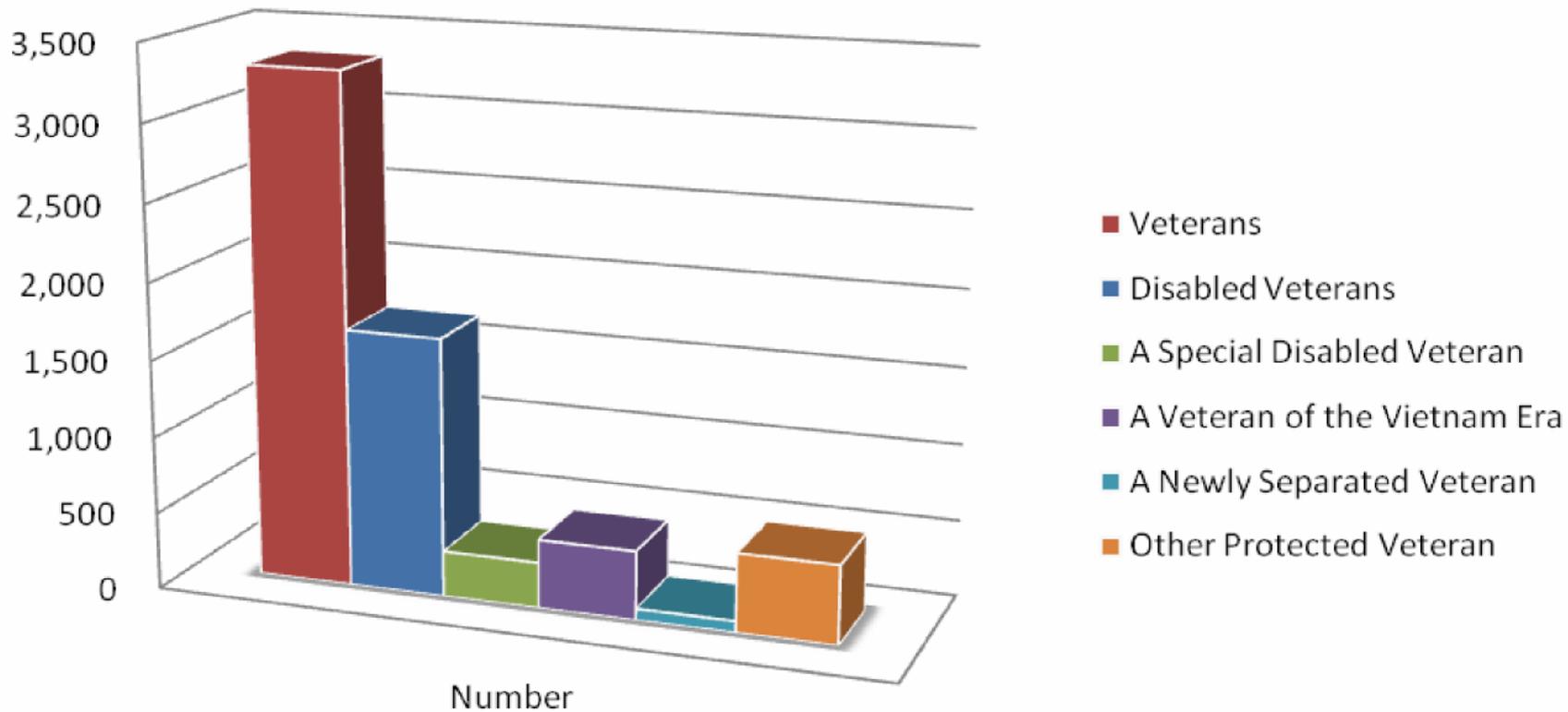


# DoD – Impact on Disability Employment

	2009	2010
Full Time Equivalent (FTE) Jobs Created	1,107.28	1,865.49
DoD FTE Jobs Created	820	1,385.51



# AbilityOne and Veterans



# AbilityOne and DLA next steps...

- AbilityOne will continue to be innovative with proposed solutions
  - Strategic contracting to meet immediate needs...
  - Creating teaming efforts in our AbilityOne family to support your DLA mission.
  - Streamline the procurement List addition process.
- Continue to respond and perform
  - Open continued communication... quarterly updates...
  - Performance in accordance with contract commitments...
- Mission focused
  - Ensure that we are focused on the war fighter in support of our mission

**AbilityOne:** [www.abilityone.gov](http://www.abilityone.gov)

**NIB:** [www.nib.org](http://www.nib.org)

**NISH:** [www.nish.org](http://www.nish.org)

**AbilityOne Catalog:** [www.abilityonecatalog.com](http://www.abilityonecatalog.com)

**E-commerce:** [www.abilityone.com](http://www.abilityone.com)

