



“Connecting Suppliers To WARFIGHTERS...”



FROM THE COMMANDER, DSCC



Welcome! Thank you for your participation in the 2009 Defense Supply Center Columbus' Land and Maritime Supply Chains Business Conference and Exhibition. Once again, we are pleased to work with the National Defense Industrial Association (NDIA) who sponsors this special event. The NDIA and DSCC staffs have worked very hard to make this a meaningful event for our industry partners.

DSCC leads and manages DLA's Land and Maritime supply chains to provide the best possible support to America's Armed Forces. You play essential roles in helping DSCC accomplish this demanding and dynamic mission.

This year's conference theme, "Connecting Suppliers to Warfighters," is symbolic of our ongoing mission at DSCC. We are committed to relentlessly pursuing satisfaction for our customers and meeting their requirements through enhanced relationships with you, our valued suppliers.

The transformation of DLA from a wholesale-focused organization to end-to-end Supply Chain Management has taken shape. Those fundamental mission changes, along with new Supply, Storage and Distribution and Depot Level Repairable missions from BRAC 2005 have led us to look for new opportunities with suppliers. These include the search for innovative procurement methods and practices to improve warfighter support, gain better effectiveness, and drive increased efficiency.

We took your suggestions from previous years to provide forums and presentations to help understand some new focus areas within DSCC and throughout DLA. We look forward to the networking opportunities this conference provides, and to working closely with our suppliers to forge relationships and cooperative agreements that support our Armed Forces. I hope you find this year's conference to be very beneficial, and as always, we welcome your feedback on how we can serve you better in the future. I look forward to meeting you.

THOMAS J. RICHARDSON
Brigadier General, USA
Commanding

FROM THE DEPUTY COMMANDER, DSCC



On behalf of DSCC and the Land and Maritime Demand/Supply Chains, welcome to the 2009 Defense Supply Center Columbus Land and Maritime Supply Chains Business Conference and Exhibition. I am excited that you are here (hopefully again!) and expect this year to build on the successes of the past.

This is our seventh conference and once again we have an excellent host here at the Greater Columbus Convention Center. In addition, I am also grateful to have the talents of the National Defense Industrial Association (NDIA) helping us make the conference as productive as possible.

We strive annually to make each year's event a meaningful opportunity for all who participate — our collective goals should be to develop new ideas, share success stories, learn of best practices, and meet colleagues from across the country and around the world.

This year's theme, "Connecting Suppliers to Warfighters," emphasizes the ultimate objective of this conference, which is to enhance support of our warfighters by developing new and sustainable relationships with you --our suppliers — who are the lifeblood of our business. I trust you will find this theme resonating throughout the Conference, from the plenary sessions to the break out groups to the socials.

We look forward to your input on how we can continue to maintain the highest levels of support to our customers – the Soldiers, Sailors, Airmen, Coast Guardsmen and Marines stationed around the globe. They are counting on us and they deserve the best support that we can provide.

Again, welcome and thank you for your participation

JAMES MCCLAUGHERTY, SES
DSCC Deputy Commander

FROM THE EXECUTIVE DIRECTOR, DSCC



Welcome to the 2009 Defense Supply Center Columbus Land and Maritime Supply Chains Business Conference and Exhibition. I am delighted you are joining us and truly excited at the opportunity this type of forum presents. I believe the partnerships between suppliers, customers and DSCC creates a bond that inspires understanding and respect.

This year's conference theme, "Connecting Suppliers to Warfighters," reflects our commitment to link our supply chain customers with our suppliers through initiatives designed to cultivate responsive, meaningful, and measured collaborative relationships.

I look forward to networking and exchanging information with each of you; along with discussing the latest news on topics, programs, and initiatives of interest for companies pursuing Government business.

On behalf of the men and women of the Armed Forces who defend our freedom around the world, please accept my thanks for your support. Suppliers are vital to the success of our support to the warfighter. By being informed and maintaining an awareness of the needs of the warfighter, we can work together to ensure that Soldiers, Sailors, Airmen, Marines, and Coast Guardsmen have the right item at the right time and at the right place.

MILTON LEWIS, SES
DSCC Executive Director,
Contracting and Acquisition

A MESSAGE FROM OUR FORMER COMMANDER



To DSCC's Dedicated Suppliers

As I depart DSCC, I wanted to thank each of you for your tremendous support to the men and women of our Armed Forces who so diligently guard our freedoms.

It was an honor to command the part of the DLA Enterprise responsible for Land and Maritime systems readiness. I'm proud of what this command does through hard work, innovation, and true partnering with our customers and our valued suppliers.

The theme of this conference — Connecting Suppliers to Warfighters — is a recognition of exceptional performance and a call-to-arms to continue to excel in the future.

I thank each of you for your commitment, as I look forward to being on the "demand" side again — knowing I can depend on the very best support!

*Patricia McKeeston
BG, US Army*



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ABOUT DSCC

Throughout the world, the Defense Supply Center Columbus is known to more than 24,000 military and civilian customers and 10,000 contractors as one of the largest suppliers of spare parts. DSCC is a field activity of the Defense Logistics Agency which has its headquarters in Ft. Belvoir, Va.

Today, DSCC's state-of-the-art supply chain system connects business processes from the supplier to the customer through the Land and Maritime supply chains. Managing two of DLA's eight supply chains, DSCC buys and supplies more than 2 million items within those supply chains with a partnering agreement with two other DLA defense supply centers. DSCC accounts for more than \$3 billion in annual sales.

The DSCC Commanding General is Army Brigadier General Thomas J. Richardson. The Deputy Commander is James M. McClaugherty, and the Executive Director, Contracting and Acquisition Management is Milton K. Lewis. The Chief of Staff is Air Force Col. Daniel K. Hicks.

DLA's vision and mission are the foundation statements for DSCC's commitment to the Nation's Armed Forces. DSCC's corporate identifier, The DSCC Way, illustrates the principle components of DSCC's culture and business interpersonal ethics. The identifier defines the Center's expectations about customer support and the values it promote among its associates.

This Center, now called the Defense Supply Center Columbus, has served in every major military engagement since World War I. In 1917, America's production effort in World War I reached a dilemma when supply lines to ports of embarkation for troops and material became filled to capacity. This site, originally a combination of swamp land and farmland, filled the need for a logistics center because it afforded immediate access to three important railroad lines and was centrally located amongst U.S. manufacturing centers. In April 1918, the U.S. Army Quartermaster Corps purchased 281 acres of land on which to construct the government military installation now known as DSCC. Warehouse construction began in May of that year, and by August, six warehouses were receiving material for storage. Those warehouses were still in use before being demolished at the turn of the millennium.

The lull between WWI and WWII reduced Center operations to mostly reconditioning and sales of wartime stockpiles, and in the 1930s, the Center became a regional headquarters for the Civilian Conservation Corps.

During WWII the Center became the largest military supply installation in the world. In December 1942, an additional 295 acres were purchased. With more than 10,000 civilian employees, it played a large part in the overall war effort. Near the end of the war, some of the warehouses were turned into secured barracks to house hundreds of prisoners of war.

Amidst the wars, the conflicts and humanitarian relief efforts, the installation has continuously worked to establish direct and fast moving supply lines to support U.S. troops in all parts of the world.

The installation's operational activities were assigned to the U.S. Army Supply and Maintenance Command in July 1962. The following year, it became the Defense Construction Supply Center under what is presently known as the DLA.

DSCC was formed from the 1993 Base Realignment and Closure Commission-ordered merger of the former Defense Construction Supply Center and the former Defense Electronics Supply Center in Dayton, Ohio. The merger provided the installation with its 14th name change, thus becoming the Defense Supply Center Columbus in January 1996.

The Base Realignment and Closure (BRAC) decisions of 2005 further extended DSCC's mission to directly support customers, transferring mission and personnel in Mechanicsburg, PA supporting the Navy, and in Warren, MI supporting the Army. These organizations focus on leveraging DLA's huge buying power while procuring Depot Level Repairable (DLR) assemblies. DSCC is also poised to receive units to perform Supply, Storage and Distribution (SS&D) services to industrial depot customers of the Army, Navy and Marine Corps over the next two years.

“CONNECTING SUPPLIERS TO WARFIGHTERS...”

The Land and Maritime Supply Chains Business Conference theme conveys the Defense Logistics Agency and the military organizations' focus at linking with commercial supply chains and creating seamless, an extended enterprise in support of the warfighter.

Defense Logistics Agency is proceeding in an effort to standardize its information technology systems, simplify and streamline its processes, and develop and deploy tools that will allow supply to be seamlessly linked with demand. DLA faces the additional challenge of adapting its systems to the expanded mission, which proceeded from the Base Realignment and Closure (BRAC) process.

DLA's quest started in 1999 when the agency decided to replace its decades-old legacy systems through an initiative called Business Systems Modernization, or BSM. BSM replaced the old COBOL-based systems with an SAP ERP system, plus added on integrated planning and forecasting capabilities from Manugistics. In 2007, DLA embarked on a program called Enterprise Business Systems in an effort to enhance its supply chain and logistics processes in response to its new BRAC missions.

The DLA enterprise is huge, spending \$38 billion per year to manage 95 percent of the repair parts procurement for all of the armed services as well as 100 percent of the food, fuel, medical supplies, clothing and construction equipment across the Department of Defense. DLA activities reach 126 nations with 520,000 shipments annually and 54,000 requisitions in any one day. It manages over 5 million items in eight supply chains across 26 distribution depots. If DLA were a private concern, it would be the third largest distribution and warehousing organization in the world.

The purpose of DLA's BSM strategy was to enable processes that would integrate its supply management and logistics. The agency moved to ERP with the objectives of reducing inventory cycle times, improving customer service, and implementing uniform processes, procedures and performance metrics. EBS is providing additional refinement to those processes.

DLA's new performance measures include metrics like demand and planning accuracy. DLA placed heavy reliance on obtaining the best possible forecast by collaborating with our customers, primarily the major armed services repair organizations, generating a demand plan and then scheduling procurement and positioning stock to the right places. On the supplier side, DLA sought to improve supplier availability to promise and reduce lead times.

The biggest challenge to face DLA in recent years has been to implement provisions of the 2005 BRAC Supply, Storage and Distribution (SS&D) Management Reconfiguration legislation. The BRAC legislation made DLA the effective supply department for repair parts for 13 maintenance depots - including Air Logistic Centers, Fleet Readiness Centers, Naval Shipyards and Army Industrial Depots - and, in a departure from its earlier mission, gave DLA responsibility for retail, as well as wholesale, operations.

DLA is now responsible, not only for ordering and stocking parts, but for delivering those parts to the mechanics who need them. The Inventory Management and Stock Positioning (IMSP) project was launched in response to the 2005 BRAC requirements. IMSP is designed to enhance EBS functionality to help DLA fulfill its new BRAC mission. IMSP will deliver the SAP and Manugistics inventory management functionality required to extend DLA's support of industrial depot maintenance customers.

IMSP will be delivered to those locations in three development spirals, first to air logistics centers and later to Navy/Marine Corps and Army sites. As part of IMSP, several tools have been developed within the Manugistics software package that will permit an improvement to DLA's inventory posture through increased visibility of customer demands at the consumer level.

One such offering is a Web-based collaboration tool that allows DLA customers to convey their supply plans to the agency. DLA aggregates the data generated by individual customers





and passes that along to suppliers, allowing them to plan production. Planning horizon timelines are up to five years, which is required for major systems such as ships and aircraft.

Another new tool being used by DLA is a forecasting tool deployed as part of the Manugistics suite. This tool can use several different statistical models to make a forecast. The system actually chooses which model to use for any given situation. This tool is especially useful for situations where past experience is not an effective predictor of future demand. DLA's legacy system included only one forecasting model.

On the supplier side, DLA is in the process of configuring a portal within SAP, which will allow vendors to view two-year forecasts for individual products. One of the objects of this tool is to reduce the procurement and production lead times required for products that DLA orders, thereby also streamlining processes and reducing costs. DLA plans on rolling out that portal in 2010.

Matching up supply and demand is not merely a question of technology. Closer and more collaborative relationships among the DLA and its customers and suppliers have also proved to be key to the changes DLA is seeking.

On the customer side, DLA has sought to conclude joint collaboration agreements with 50 of its largest customers in an effort to get the best possible data for its forecasts. It starts by getting good data. By getting granular data from documents such as bills of materials and repair schedules, DLA is better able to meet the needs of the service repair facility.

DLA has also established strategic supplier alliances with 31 vendors. By partnering with these vendors, DLA is able to improve the processes that underlie the relationship. DLA can get process improvements, reduction in lead times, and work on whatever other mutual objectives DLA may have. In order to make this program as effective as possible, DLA focused on 20 percent of its suppliers that provide 80 percent of its products.

DLA has also sought to streamline its deliveries by acquiring end-to-end commercial supply chain services through its prime vendor program. DLA has contracted with food, fuel and medical suppliers to manage these supply chains and deliver commodities directly to warfighters. The government is not involved in the manufacture or distribution of the products. It is the responsibility of the prime vendor to acquire the product. DLA prime vendors even deliver to Iraq and Afghanistan, where warfighters benefit by enjoying the same brand-name food and consuming the same medicines they are used to back home.

DLA's strategic relationships have dramatically reduced lead time from an average of 79 days for regularly sourced materials to an average of 29 days for DLA's strategically sourced counterparts. Some product lead times have been reduced from 60 days to two days. The response of DLA's vendors has been excellent. They are interested in responding to warfighter requirements. There are certainly areas DLA needs to improve upon. Downward pressure on pricing will continue to be at the forefront of these alliances.

Improving supply chain visibility is a continuing and ongoing process that will always inch forward toward, but may not actually achieve, full demand and supply synchronicity. This continuous improvement is important, especially as DLA takes on its new, BRAC induced retail role.

DLA's feeling is that the demand signal is a little distorted because DLA is not seeing consumer demand but increased visibility of consumption should lead to better planning. The result should be better stock positioning, and a reduction in the footprint and cash outlays of the supply centers run by the armed services.

We have several keynote speakers from the military service and industry who will provide updates on our customers' operational requirements, business initiatives, and many opportunities to obtain the latest news on topics, programs and initiatives of importance to companies interested in doing business with DLA. We look forward to having you join us to exchange information with Land and Maritime Supply Chains' leadership and personnel.

MONDAY AUGUST 17 2009

8:00 am - 6:30 pm — ONSITE REGISTRATION OPEN

12:00 pm — DEFENSE SUPPLY CENTER COLUMBUS FACILITY TOUR

Buses will depart from the Columbus Convention Center for DSCC. Schedule includes a DSCC State of the Center Briefing, tour of the Command Suite, Test Lab, Ohio Army National Guard Facility, Small Business Office and DSCC History Gallery. A maximum of 150 participants can attend. Registration is separate from conference registration.

4:00 pm — RETURN TO THE COLUMBUS CONVENTION CENTER

5:00 pm — EXHIBIT HALL OPENS

5:00 pm - 6:30 pm — OPENING RECEPTION IN EXHIBIT HALL C

6:30 pm — CONFERENCE ADJOURNS FOR THE DAY; EXHIBIT HALL CLOSES FOR THE DAY

TUESDAY AUGUST 18 2009

6:45 am - 6:30 pm — ONSITE REGISTRATION OPEN

6:45 am - 7:45 am — CONTINENTAL BREAKFAST.....Ballroom Foyer

7:45 am — WELCOME/ADMINISTRATIVE REMARKS.....Ballrooms 1-3
LCDR James Strauss, SC, USN, *Defense Supply Center Columbus*

7:55 am — POSTING OF COLORS

Multi-Service Color Guard

8:00 am — NATIONAL ANTHEM

National Anthem, The American Belles
Patriotic Song, The American Belles

8:05 am — OPENING REMARKS

BG Thomas J. Richardson, USA, *Commander, Defense Supply Center Columbus*

8:15 am — “CONNECTING SUPPLIERS TO WARFIGHTERS...”

VADM Alan S. Thompson, SC, USN, *Director, Defense Logistics Agency*

8:45 am — DSCC RECOGNITION FOR EXCELLENCE AWARD CEREMONY

9:30 am — STATE OF THE CENTER ADDRESS: “CONNECTING SUPPLIERS TO WARFIGHTERS...”

Mr. James M. McClaugherty, SES, *Deputy Commander, Defense Supply Center Columbus*

10:00 am — ACQUISITION: “CONNECTING SUPPLIERS TO WARFIGHTERS...”

Mr. Milton Lewis, *Executive Director, Defense Supply Center Columbus*

10:30 am — EXHIBIT HALL OPENS

TUESDAY AUGUST 18 2009

10:00 am - 12:00 pm — CAPABILITY ASSESSMENT BRIEFING.....C123

DSCC's Office of Small Business Programs is hosting a series of capability briefings during the Land & Maritime Supply Chains Business Conference & Exhibition. The manufactures will present an overview of their capabilities, quality systems, and competencies and explain the types of parts they produce. You will receive a copy of the manufactures Capability Statement. The Capability Statements provides additional information on their commodity focus, processes, machinery and material capabilities as well as their quality systems. The audience will be DSCC personnel such as Buyers and Contracting Officers, Technical and Quality Specialists, Industrial Specialists, Engineers and Small Business Specialists. Each briefing will be fifteen minutes with five minutes for questions and answers.

10:30 am — BREAK IN EXHIBIT HALL C

10:30 am - 4:30 pm — DSCC NETWORKING.....ROOM C122

A networking room will be available Tuesday from 10:30 am to 12:00 pm, 2:00 pm to 4:30 pm and Wednesday, from 7:45 am to 12:00 pm and 2:00 pm to 4:30 pm by appointment only for suppliers to network with DSCC buyers, administrators, product specialists, supply planners, etc.

10:45 am - 12:00 pm — BREAKOUT SESSION 1

1. Land Supply Chain.....C110
2. Maritime Supply Chain.....C111
3. Procurement Systems and Supplier Interfaces.....C112
4. Pricing and Contracting Strategies.....C114
5. Value Engineering.....C115
6. Radio Frequency Identification (RFID) and Packaging and Marking.....C121
7. Product Verification Program.....C120
8. Maritime Federal Supply Class Supply Chain Partnership.....C113

12:00 pm - 1:45 pm — LUNCH WITH SPEAKER.....Ballrooms 1-3

Mr. Shay Assad, *Director, Defense Procurement, Acquisition Policy and Strategic Sourcing*

1:45 pm - 3:00 pm — BREAKOUT SESSION 2

1. Land Supply Chain.....C110
2. Maritime Supply Chain.....C111
3. Procurement Systems and Supplier Interfaces.....C112
4. DFAS Your Financial Partner At Work.....C120
5. Surge and Industrial Base Initiatives.....C114
6. DLR — Depot Level Repairable.....C115
7. Procurement Opportunities For Small Business.....C121
8. Radio Frequency Identification (RFID) and Packaging and Marking.....C113

TUESDAY AUGUST 18 2009

1:45 pm - 4:30 pm — CAPABILITY ASSESSMENT BRIEFING.....C123

3:00 pm — BREAK IN EXHIBIT HALL C

3:15 pm - 4:30 pm — BREAKOUT SESSION 3

1. Procurement Systems and Supplier Interfaces.....C112
2. Pricing and Contracting Strategies.....C114
3. Value Engineering.....C115
4. DFAS Your Financial Partner At Work.....C120
5. Radio Frequency Identification (RFID) and Packaging and Marking.....C121
6. Surge and Industrial Base Initiatives.....C110
7. DLR — Depot Level Reparable.....C111
8. Maritime Federal Supply Class Supply Chain Partnership.....C113

4:30 pm - 5:00 pm — THE AMERICAN BELLES PERFORM IN EXHIBIT HALL
“A Special Tribute to The Warfighter and Ice Sculpture Presentation...”

5:00 pm - 6:30 pm — RECEPTION IN EXHIBIT HALL C

6:30 pm — CONFERENCE ADJOURNS FOR THE DAY; EXHIBIT HALL CLOSES FOR THE DAY

WEDNESDAY AUGUST 19 2009

6:45 am - 2:00 pm — ONSITE REGISTRATION OPEN

6:45 am - 7:45 am — CONTINENTAL BREAKFAST

7:45 am - 4:00 pm — DSCC NETWORKING.....C122

7:45 am — ADMINISTRATIVE REMARKS.....Ballrooms 1-3
LCDR James Strauss, SC, USN, *Defense Supply Center Columbus*

8:00 am - 8:45 am — MORNING GUEST SPEAKER
Mr. Jeff Dretzka, *Vice President of Sales and Marketing, Underground Pipeline, Inc. (UPI)*

8:30 am - 12:00 pm — CAPABILITY ASSESSMENT BRIEFING.....C123

9:00 am - 10:15 am — BREAKOUT SESSION 1

1. Land Supply Chain.....C110
2. Maritime Supply Chain.....C111
3. Procurement Systems and Supplier Interfaces.....C112
4. Value Engineering.....C115
5. DFAS Your Financial Partner At Work.....C120
6. Surge and Industrial Base Initiatives.....C114
7. DLR — Depot Level Reparable.....C113
8. Product Verification Program.....C121

WEDNESDAY AUGUST 19 2009

10:15 am — BREAK IN EXHIBIT HALL C

10:45 am - 12:00 pm — BREAKOUT SESSION 2

- 1. Land Supply Chain.....C110
- 2. Maritime Supply Chain.....C111
- 3. Pricing and Contracting Strategies.....C112
- 4. Value Engineering.....C115
- 5. DFAS Your Financial Partner At Work.....C120
- 6. Radio Frequency Identification (RFID) and Packaging and Marking.....C112
- 7. Maritime Federal Supply Class Supply Chain Partnership.....C113
- 8. Procurement Opportunities For Small Business.....C121

12:00 pm — EXHIBIT HALL CLOSES

12:10 pm - 1:10 pm — LUNCH.....Ballrooms 1-3

1:10 pm - 1:30 pm — REMARKS

BG Thomas J. Richardson, USA, *Commander, Defense Supply Center Columbus*

1:35 pm - 2:00 pm — “ASK THE LEADERS”

DSCC Senior Leadership will be available in room C120 to address questions, issues and concerns.

2:00 pm — CONFERENCE ENDS

BREAKOUT DESCRIPTIONS

LAND SUPPLY CHAIN

The Defense Supply Center Columbus Land-Based Weapon Systems Group will provide an overview on the Vision, Mission & Functions of the Land Supply Chain & Detachments, Strategic Supply Chain Relationships and an emphasis on Contract Award & Contract Administration. Time is allotted for questions and answers.



MARITIME SUPPLY CHAIN

The Defense Supply Center Maritime Weapon Systems Group will provide an overview on the Vision, Mission & Functions of the Maritime Supply Chain & Detachments, Strategic Supply Chain Relationships and an emphasis on Contract Award & Contract Administration. Time is allotted for questions and answers.

PROCUREMENT SYSTEMS AND SUPPLIER INTERFACES

The Procurement Business Process Support Team from the Defense Supply Center Columbus (DSCC) will provide an overview of the Enterprise Business Systems Procurement tools. The presentation covers electronic initiatives including the DLA Internet Bid Board System (DIBBS), which includes Supplier Requirements Visibility Applications (SRVA), cFolders, DoD EMALL and the Automated Best Value System.

VALUE ENGINEERING

The Value Management Office at Defense Supply Center Columbus (DSCC) strives to be a premier provider of support and services to the Warfighter by continually seeking to improve the materials and technology available and providing it at the lowest possible cost. This briefing will present all of DSCC's Value Management programs: Source Approval Requests (SARs), Price Challenges, Reverse Engineering, Value Engineering

Projects, Castings and Forgings, Value Engineering Change Proposals, Replenishment Parts Purchase or Borrow, Organic Manufacturing, and Sustaining Engineering. Information provided on each program includes purpose, benefits, processes/procedures used, how contractors/customers initiate projects, examples of completed projects and Points of Contact. Various members of the Value Management Office will be available after the brief for further discussions.

DFAS: YOUR FINANCIAL PARTNER AT WORK

The staff of the Defense Finance and Accounting Service of Columbus, Ohio, HQ Defense Contract Management Agency, HQ Defense Logistics Agency, and Defense Supply Center Columbus (DSCC) Policy Office will present a briefing on current strategic initiatives designed to streamline the processing and completion of contract payments. Where used, Wide Area Work Flow (WAWF) virtually eliminates late payments and interest penalties. Vendors save time associated with mailing and processing documents through the Defense Finance and Accounting Service.

SURGE AND INDUSTRIAL BASE INITIATIVES



The Defense Supply Center Columbus (DSCC) Industrial Capability staff and the Defense National Stockpile Center will present the latest updates to the Surge program and electronic Capability Assessment Plan, Warstopper Program for industrial investments and material readiness initiatives. New this year is the DLA material readiness initiatives. The staff will present information on two readiness initiatives; Strategic Material Buffer Pilot and Strategic Material Security Program. DLA has established its first material readiness contract to provide materials directly to suppliers through vendor-to-vendor transactions. Procedures for obtaining material releases and requesting assistance will be part of this presentation.

BREAKOUT DESCRIPTIONS

DLR — DEPOT LEVEL REPARABLE

The 2005 Base Realignment and Closure (BRAC) Commission approved the Secretary of Defense recommendation to consolidate the Depot Level Repairable (DLR) procurement management and other related support functions from the Military Service components to the Defense Logistics Agency (DLA). The planning and implementation recommendations have been developed by a Joint Service DLR Working Group comprised of senior DoD procurement officials and senior logisticians from all military components. The myriad tasks associated with DLR procurement management that were developed by this group are as follows: workload planning and transition based on an incremental tiered approach, DLR procurement governance opportunities, establishment of financial Information Systems, Human Capital, and Performance Management plans. The BRAC DLR transition began in FY 2008 and will be completed in FY 2011. DLA Mechanicsburg was the first detachment established in November 2008 followed closely by DLA Warren in February, 2009. At this conference, the two Chief Contracting Officers from these new detachments will be discussing the weapon systems their teams support, the products they procure, and the customers they support.

to perform functions such as individual spare part support, supply chain and inventory management, purchasing, distribution, warehousing, transportation, and material forecasting.



PROCUREMENT OPPORTUNITIES FOR SMALL BUSINESS

Defense Supply Center Columbus (DSCC) Office of Small Business Programs will present a briefing on the types of socio-economic programs set-asides most commonly used at DSCC. Did you know that each fiscal year there are socio-economic goals in place and utilizing socio-economic program set-asides assists in reaching those goals? Find out if your small business is eligible to participate in these set aside opportunities. You will have an opportunity to meet the socio-economic program managers. Come join us for a lively and informative session.



MARITIME FEDERAL SUPPLY CLASS SUPPLY CHAIN PARTNERSHIP (FSC-SCP)



Defense Supply Center Columbus (DSCC) Maritime Weapon Systems Group will provide an overview of the

Federal Supply Class Supply Chain Partnership (FSC-SCP) initiative which seeks to place approximately 56,200 National Stock Numbers (NSNs) from Federal Supply Classes (FSCs) 4710, 4720, 4730, 4820, 5330, 5331, 5930, 5935, 5961, 5962 and 6145 on long-term contract. The Request For Proposal (RFP) contains 16 groupings of NSNs which will be awarded separately, of which eight are total small business set-asides and eight are unrestricted. The primary method of support is customer direct shipments in accordance with time definite delivery standards to support CONUS, OCONUS, and FMS demands. The FCS-SCP requires contractors

BREAKOUT DESCRIPTIONS

PRODUCT VERIFICATION PROGRAM

The Defense Supply Center Columbus Product Verification Office and DLA Product Test Centers will present an overview of the Product Verification Programs and Product Testing Center laboratory capabilities. This combined effort focuses on ensuring that DLA receives supplies which conform to contract requirements in support of the warfighter. The Product Verification Office currently administers eight different test programs, requiring an interface with DLA's Product Test Centers. The Product Test Centers provide testing, engineering and calibration services. Detailed services include electrical, chemical, physical and mechanical testing and evaluations on parts, components and end item assemblies. Choosing a testing service can be difficult, but it doesn't have to be. If you're looking for reliable, cost-effective, timely testing, why not consider the Defense Logistics Agency's Product Testing Center?



This presentation is designed to provide the audience with an insight and understanding of DLA's efforts to ensure DLA purchases, stores and delivers products that fully meet our customer requirements. The session will also highlight the capabilities of each of the PTC facilities.

PRICING AND CONTRACTING STRATEGIES

The Defense Supply Center Columbus (DSCC) Pricing Office will present an overview of Pricing and Contracting Strategies. Do you wonder what contracting strategies are available to suppliers or what the Government considers adequate proposal packages? Well you definitely need to attend this breakout session. In order to meet the growing and changing demands of the Department of Defense (DoD) customers, the acquisition community continues to develop innovative techniques in contracting. In this breakout session, you will gain insight on adequate proposal packages, the Truth in Negotiations Act.

RADIO FREQUENCY IDENTIFICATION (RFID) AND PACKAGING AND MARKING

The Defense Supply Center Columbus Policy Office and the Defense Supply Center Columbus Packaging Office will provide information on military packaging and marking requirements for DLA shipments including the latest requirements for heat treatment of wood packing materials (pallets) and Radio Frequency Identification Technology (RFID).



CAPABILITY BRIEFING

DSCC's Office of Small Business Programs is hosting a series of capability briefings during the Land & Maritime Supply Chains Business Conference & Exhibition. The audience will be DSCC personnel such as Buyers and Contracting Officers, Technical and Quality Specialists, Industrial Specialists, Engineers and Small Business Specialists. Each briefing will be fifteen minutes with five minutes for questions and answers.

These briefings are open to all conference attendees, however space is limited.

EXCELLENCE AWARDS

The Automated Best Value System (ABVS) is a computerized system, which collects a vendor's past performance data and translates it into a numeric score.

ABVS scores range from zero to a perfect score of 100. The Contracting Officer uses these scores as an additional evaluation factor when making best value award decisions.

The DSCC Center Score from the January 5, 2008 monthly update to the January 5, 2009 monthly update was used for selecting the DSCC 2008 Recognition for Excellence Awards. The criteria for this year's selections were:

Level	Contract Lines	Center Score
Gold	50+	100
Silver	50+	99.0 – 99.9
Bronze	50+	98.0 – 98.9

Vendors listed on the following pages are being recognized as Recognition for Excellence Award winners due to their exceptional performance.

GOLD AWARD WINNERS

AFM Hardware, Inc.
AGM Container Controls, Inc. *
Allied Marine Services Inc. *
Centroid Inc. *
COMSACO Inc. *
Dare Electronics, Inc. *
Essex Cryogenics of Mo., Inc. *
Greenlees Filter LLC *
Hensley Technologies, Inc. *
Imperial Wire & Cable Co., Inc. *
L and M Welding Supply, Inc. *
Lee Air Company, Inc. *
Milton Industries, Inc. *
Northrop Grumman Corporation, Strike and Surveillance Systems Division, F/A-18 Program*
Ontario Knife Company *
Phaostron Instrument & Electronic Co., Inc.*
Pima Valve, Inc. *
Rich Industries *
Surplus Electrical Innovations, Inc. *
Technology Research Corporation *
UCOM Inc. *
UPI Manufacturing *
VACCO Industries *
Williams Aerospace & Manufacturing, Inc. *

SILVER AWARD WINNER

Aerospace Optics, Inc.*
All Rite Distributing Co., Inc. *
Aviation Devices and Electronic Components, LLC *
Central Ohio Metal Stamping
CNH America LLC
Columbus Industries, LLC
Detroit Switch, Inc. *
Dimo Corp. *
Dixie Air Parts Supply *
Eichenauer Services, Inc. *
F N Manufacturing, LLC
Highland Engineering, Inc.
Iris Electronics Co., Inc. *
Jemtec Electronics Corp.
KWAT Enterprises Corp. *
Lechmotoren US, Inc. *
LPD Enterprises
Meggitt Airdynamics *
Michelin Aircraft Tire Company, Inc. *
MTU Detroit Diesel, Inc.
Nobles Manufacturing, Inc.*
Right Find, Inc. *
Sayco Enterprises, Inc.
Spartan Motors Chassis Incorporated
State Electronics Parts Corporation *
Tiem Engineering Corp. *

BRONZE AWARD WINNERS

Blackmer/A Dover Company *
Brown Helicopter, Inc. *
Concord Components, Inc.
Moog Flo-Tork *
Gichner Systems Group, Inc.
Gigli Enterprises, Inc. *
Herndon Specialty Products LLC
Johnson & Towers
Kidde Aerospace *
Komatsu America Corp. *
LBC Aquisitions LLC
Marco Supply Company *
Michelin North America, Inc.*
MinnTech Electronics, Inc.
Moog Inc. Salt Lake Operations *
NGH Retail, LLC *
OECO, LLC
OHMCO, LLC
Parasense Inc.
PDI Ground Support System, Inc. *
Sargent Controls & Aerospace *
Science Applications International Corporation (SAIC)
Seacoast Electric Company *
Shield Technologies Corporation *
Smith Eastern Corporation *
Spectrum Industries, Inc.
Steed Electronics, Inc.
TRAC Regulator Co., Inc. *
Trevose Industrial Products, Inc. *
TRU Corporation *
Wamco, Inc. *
Wire Cloth Filter Manufacturing Company *
Yaro Supply Company *

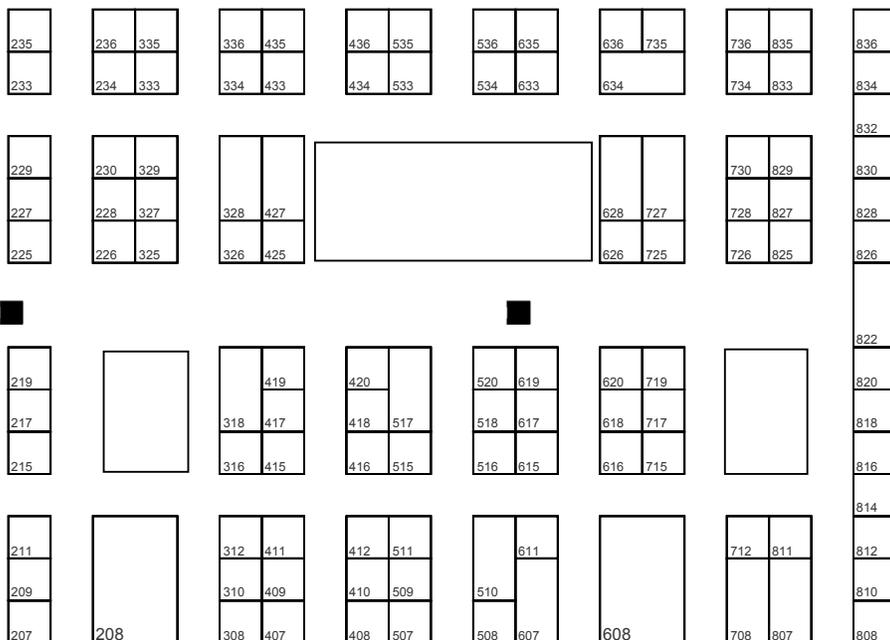
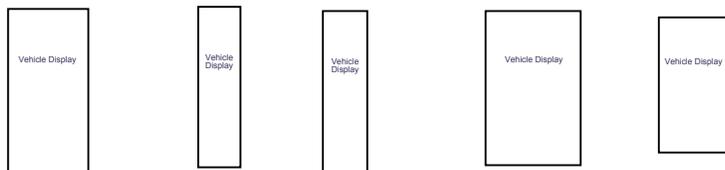
* Previous Award Winners

EXHIBIT INFORMATION

2009 Land & Maritime Exhibitor List (as of 7/31/09)

Exhibiting As Booth Number

Accusonic Products.....	418
Ace Electronics.....	215
AGH Industries.....	516
Agility Defense & Government Services.....	607
AM General.....	208
Applied Industrial Technologies.....	410
Aqua-Chem, Inc.....	427
Argo Turboserve Corporation (ATC).....	219
Arlington Machine & Tool Co.....	725
Aviall Services, Inc.....	415
Benchmade Knife Company.....	615
Bentley World Packaging.....	611
Boeing.....	510
BRAC.....	940
Bren-Tronics, Inc.....	830
Brighton Cromwell, LLC.....	207
BTMC Corp.....	411
Buffers USA.....	829
Burkard Industries, Inc.....	209
Capitol Supply.....	318
Casting and Forging.....	941
cFOLDERS.....	840
Cherokee Information Services, Inc.....	626
Clark Manufacturing Co.....	730
Colfax Corporation.....	515
Columbus McKinnon Corp.....	408
Concord Components, Inc.....	412
Crestwood Technology Group.....	616
Dayton T. Brown, Inc.....	620
DCMA.....	141
DDC.....	241
Defense Contract Audit Agency.....	142
Defense Holdings, Inc.....	310
Defense Logistics Agency.....	441
DFAS Department of Finance & Accounting Services.....	242
DIBBS.....	644
DLA Wide Area Workflow (WAWF) Program.....	341
DoD EMALL.....	342
DP Technology Services, Inc.....	618
Ducommun Technologies.....	822
EnerSys.....	717
Fusion Center.....	643
Garrity Tool Company.....	509
Grauch Enterprises, Inc.....	508
Hensley Technologies.....	507
Herndon Products Inc.....	328
Hot & Cold.....	330
IHS, Inc.....	619
IMT Partnership - PC Forge.....	728

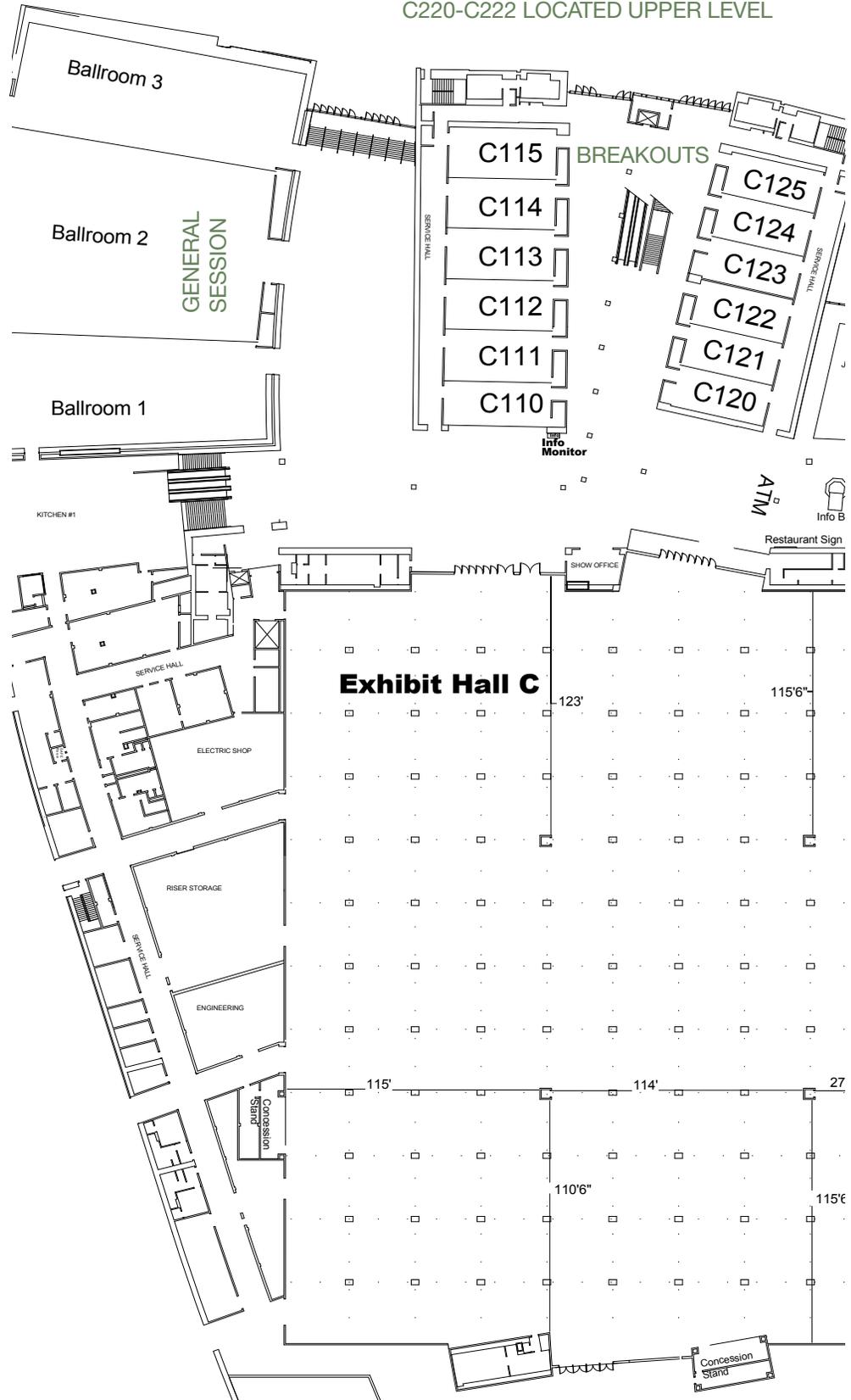


FACILITY DIAGRAM

2009 Land & Maritime Exhibitor List (Cont'd...)

Exhibiting As	Booth Number
Kampi Components.....	419
Kovatch Castings, Inc.....	518
Lamlinks Corp.....	316
Land Customer Ops.....	543
LandSupply Chain.....	539
Lockheed Martin.....	608
MacMotors.....	312
Maritime Customer Ops.....	640
Maritime Supply Chain.....	639
Marvin Engineering.....	517
Military Battery Systems, Inc.....	719
Military Logistics Forum.....	617
Miller-Holzwarth, Inc.....	325
Mil-Pac Technology.....	715
Navistar Defense.....	807
NobleSales Co., Inc.....	811
Northrop Grumman, Corp.....	228
NSN-NOW.....	425
Odyssey RFID.....	708
Ontario Knife Company.....	825
Operations Support (V).....	842
Optimum VehicleLogistics.....	211
Oshkosh Corporation.....	727
Otis Technology, Inc.....	628
PennDDA-Government Services Dept.....	520
Procurement ABVS.....	642
Procurement S&S.....	442
Product Testing Center.....	839
Rockwell Collins.....	409
Rockwell Collins.....	407
Saft America, Inc.....	726
SAIC.....	420
Schwartz Industries.....	226
SimplyRFID.....	712
Small Business.....	742
SMT Corporation.....	229
SourceOpportunity Booth.....	841
SupplyCore, Inc.....	511
Sussek Machine Corporation.....	217
TACOM Life Cycle Management Command.....	329
Tesla Industries.....	417
The Cascade Group/Interstate Batteries.....	808
The M&T Company.....	810
The Ulven Companies.....	326
TW Design & Manufacturing.....	814
UCOM, INC.....	416
Ultralife Corporation.....	225
Venchurs, Inc.....	327
W. W. Williams Logistics.....	308

C220-C222 LOCATED UPPER LEVEL



DIRECTOR, DEFENSE LOGISTICS AGENCY



VADM ALAN S. THOMPSON, USN
Director, Defense Logistics Agency

VADM ALAN S. THOMPSON, USN *Director, Defense Logistics Agency*

Vice Admiral Alan S. Thompson became Director of the Defense Logistics Agency in November 2008. As such he is responsible for providing the Army, Navy, Air Force, Marine Corps and other federal agencies with a variety of logistics, acquisition and technical services in peace and war. These services include logistics information, materiel management, procurement, warehousing and distribution of spare parts, food, clothing, medical supplies and fuel, reutilization of surplus military materiel and document automation and production. This worldwide mission is performed by approximately 23,000 civilian and military personnel.

Vice Adm. Thompson graduated with a Bachelor of Arts in economics from UCLA, where he received his commission through the Naval ROTC program in 1976. He also earned a Master of Business Administration from the University of Florida and completed the Columbia University Graduate School of Business Senior Executive Program.

Vice Adm. Thompson has served in a variety of key leadership positions afloat and ashore. At sea, he served as Assistant Supply Officer, USS David R. Ray (DD 971); Supply Officer, USS Chandler (DDG 996); and as Supply Officer, USS Dwight D. Eisenhower (CVN 69).

Ashore, he has served at the Naval Supply Systems Command, the former Naval Aviation Supply Office, Philadelphia; Commander, Naval Air Force, U.S. Pacific Fleet; Naval Air Station, Miramar; and the Office of the Chief of Naval Operations (CNO). He was the Commanding Officer, Fleet and Industrial Supply Center Norfolk and a CNO Fellow on the CNO Strategic Studies Group. Vice Adm. Thompson's Flag assignments included duty as Commander, Defense Supply Center Columbus, Defense Logistics Agency, Director, Supply, Ordnance, and Logistics Operations Division (N41), Office of the CNO, and as Commander, Naval Supply Systems Command and Chief of Supply Corps.

Vice Adm. Thompson's personal awards include the Distinguished Service Medal, Defense Superior Service Medal, three Legions of Merit, four Meritorious Service Medals, two Navy Commendation Medals, the Navy Achievement Medal, and a number of unit and campaign awards. He is a qualified Naval Aviation Supply Officer and Surface Warfare Supply Corps Officer. Vice Adm. Thompson is also a member of the Department of the Navy Acquisition Corps.

DIRECTOR, DEFENSE PROCUREMENT, ACQUISITION POLICY AND STRATEGIC SOURCING

MR. SHAY ASSAD

Director, Defense Procurement, Acquisition Policy and Strategic Sourcing

Mr. Shay Assad assumed the role of director on April 3, 2006. As the Director of the Defense Procurement Acquisition Policy and Strategic Sourcing (DPAP), he is responsible for all acquisition and procurement policy matters in the Department of Defense (DoD). He serves as the principal advisor to the Under Secretary of Defense for Acquisition, Technology and Logistics (AT&L) and the Defense Acquisition Board on acquisition & procurement strategies for all major weapon systems programs, major automated information systems programs, and services acquisitions. He is responsible for procurement/sourcing functional business process requirements in the Department's Business Enterprise Architecture (BEA). Mr. Assad is DoD's advisor for competition, source selection, multiyear contracting, warranties, leasing and all international contracting matters. He is the functional leader for the Contracting workforce within the Department of Defense, and he is also responsible for overseeing all Strategic Sourcing activities within the Department of Defense. Before assuming this position, Mr. Assad was the Assistant Deputy Commandant, Installations and Logistics (Contracts), Headquarters, Marine Corps, Washington, D.C. He had held the position as the Marine Corps' senior civilian contracting official since June 2004.

Upon graduating with distinction from the U.S. Naval Academy in 1972, he served two tours of duty aboard U.S. Navy destroyers and won recognition as the Outstanding Junior Officer, Fifth Naval District. He then served as a Naval Procurement Officer at the Naval Sea Systems Command. In 1978, Mr. Assad began working for the Raytheon Company. He was promoted to Vice President – Director of Contracts for Raytheon in 1994, and was subsequently promoted to Senior Vice President, Contracts in 1997. As such, he was responsible for the contract negotiation and administration activities (\$20 Billion) in all of Raytheon's businesses – both government and commercial. In addition to his contracting duties, Mr. Assad was given numerous program and business management special assignments by Raytheon's Executive Office. These assignments spanned participation in all three of Raytheon's major operating businesses (Government, Aviation, and Engineering and Construction). In 1998, he was promoted to Executive Vice President and served as the Chief Operating Officer and subsequently, as the Chairman and Chief Executive Officer of Raytheon's Engineering and Construction (RE&C) business with eleven offices worldwide, revenue of \$2.7B and 15,000 employees. He retired from Raytheon in July 2000.

He has received numerous Federal Service awards to include: 1) the Secretary of Defense medal for exceptional civilian service; 2) the Secretary of Defense medal for meritorious service; 3) the Department of Defense Inspector General Joseph H. Sherick Award (the highest honor given to non-IG employees); 4) the 24th Annual Gilbert A. Cuneo Lecturer, and 5) the inaugural recipient of the 2008 Osborne A. "Oz" Day Award as the Federal executive who has done the most to increase the awareness of Ability One employment opportunities for those who are blind or severely disabled.



MR. SHAY ASSAD

*Director, Defense Procurement,
Acquisition Policy and Strategic
Sourcing*

VICE PRESIDENT, UPI MANUFACTURING, INC.



MR. JEFFREY D. DRETZKA
*Vice President, UPI
Manufacturing, Inc.*

MR. JEFFREY D. DRETZKA

Vice President, UPI Manufacturing, Inc.

Jeffrey D. Dretzka is Vice President of UPI Manufacturing in Eagle, WI, a growing contract manufacturing company, specializing in armored vehicle components. Born December 1977 in Wisconsin; Jeff is the youngest of 2 children. Jeff's ambitious business world journey began at the young age of 14, where he started swinging a shovel and operating heavy construction equipment along side his father, Jeffrey J Dretzka at Underground Pipeline, Inc. Working outdoors for twelve years, in Wisconsin weather-above and below ground-has given Jeff his problem solving ability. He maintains, "I don't have problems...I have solutions!"

In October of 2003, Jeff and his father began UPI Manufacturing, adopting the motto: "Deeds not Words". Their passion to protect our brave War Fighters has driven UPI Manufacturing to become a reliable, world class manufacturing company. With the priority of supporting our troops in winning the Global War on Terror, UPI is committed to providing high quality parts and delivering them on time.

Under Jeff's leadership, UPI's operations have increased by over 400% since moving into its new manufacturing facility two years ago. The progressive leadership that Jeff brings has led UPI to being honored with the following achievement awards: 2006, 2007 DSCC Supplier Excellence Gold award, 2007 Wisconsin Minority Small Business Person of the Year award, and 2005, 2008 DLA Innovative Business Performer of the Year Award.

COMMANDER, DSCC

BG THOMAS J. RICHARDSON, USA

Commander, DSCC

Brigadier General Thomas J. Richardson, USA, assumed Command of Defense Supply Center Columbus on Aug. 6, 2009.

As DSCC's Commander, General Richardson directs the efforts of more than 3,000 associates, at 53 locations worldwide, who perform the functions of purchasing materiel, monitoring inventory levels, maintaining technical data, and assuring quality conformance of more than 2 million spare and repair parts used by more than 24,000 military units and civilian federal agencies. In 2009, DSCC projects sales of \$3.7 billion for FY09 with procurements of \$2.7 billion.

Prior to coming to DSCC, General Richardson was director for Logistics, Engineering and Security Assistance, Headquarters, United States Pacific Command, Camp H.M. Smith, Hawaii.

Brigadier General Richardson began his Army career with a commission in the Quartermaster Corps upon graduation from Stephen F. Austin University, Texas in 1980. He is a graduate of the Army Quartermaster Basic and Advanced courses, Combined Arms and Services Staff School, Army Command and General Staff College, and the Industrial College of the Armed Forces. He holds a bachelor's degree in Business Administration and master's degrees in Military Science and Strategic Resource Management.

General Richardson has served in command and staff positions throughout his career. These include Commander, Alpha Company, 64th Forward Support Battalion, Fort Carson, Colo.; Commander, 296th Forward Support Battalion, 3rd Brigade, 2nd Infantry Division, Fort Lewis, Wash.; Commander, 64th Corps Support Group, Iraq, and Executive Officer to the Deputy Commanding General, Army Materiel Command, Fort Belvoir, Va.

His awards include the Defense Superior Service Medal (1st Oak Leaf Cluster), Legion of Merit (1st Oak Leaf Cluster), Bronze Star Medal, Meritorious Service Medal (3rd Oak Leaf Cluster), Army Commendation Medal (2nd Oak Leaf Cluster), Army Achievement Medal, and the Parachutist Badge.



BG THOMAS J. RICHARDSON, USA
Commander, DSCC

DEPUTY COMMANDER, DSCC



MR. JAMES M. MCCLAUGHERTY
Deputy Commander, DSCC

MR. JAMES M. MCCLAUGHERTY *Deputy Commander, DSCC*

James M. McLaugherty is the Deputy Commander of the Defense Supply Center Columbus. As the deputy, he is co-responsible for the operation of the one-square-mile military supply center. This includes the professional activities of DSCC's more than 2,600 associates. He is directly responsible for supply chain functions to include management of more than 2 million spare and repair parts and operating budget of \$2.6 billion. In 2008, the inventory control point's sales were \$3.4 billion and its procurements were in excess of \$2.6 billion. He became Deputy Commander in April 2003.

Born in Charleston W. Va., Mr. McLaugherty grew up in Delaware and Connecticut, and now resides in Westerville, Ohio. A retired Air Force Colonel with 30 years of military service, Mr. McLaugherty earned a bachelor's degree in History from Trinity College, in Hartford, Conn. in 1970, and a master's degree in Logistics Management from the Air Force Institute of Technology at Wright-Patterson AFB, Ohio, in 1979.

His 30-year career included an Air Staff tour in the Pentagon from 1983-1988 and the command of Johnston Atoll in the Pacific Ocean from 1989-1990. At the Air Force Logistics Center, Kelly Air Force Base, San Antonio, Texas, Mr. McLaugherty was the Engine Division Chief from 1990 to 1992, the Director of Commodities from 1992 to 1993, the Director of Propulsion from 1993 to 1994 and the Single Manager for Propulsion from 1994 to 1995. He became the DSCC Director of Readiness and Business Operations from 1995 until his military retirement in 2000. For eight months in 1998 he was the acting Deputy Commander of DSCC.

After his retirement from the Air Force, Mr. McLaugherty accepted the civilian position of deputy director of DSCC's Readiness and Business Operations Office, and in July 2002 became the office's civilian director. In this position, he was the principal staff advisor to the DSCC Commander and Deputy Commander on all aspects of inventory control point plans and operations. He was delegated authority to monitor, oversee, evaluate, and direct the efforts of principal staff elements and five major inventory control point directorates. He held this position until being named DSCC Deputy Commander in April 2003.

His military education includes attending Air Command & Staff College, Maxwell AFB, Ala., 1983; Industrial College of the Armed Forces, Ft. McNair, D.C., 1989; Defense Systems Management College, Ft. Belvoir, Va., 1993; Aspen Leadership Institute, Aspen, CO in 1997; and Leading Change & Organizational Renewal, Harvard Business School, May 2000. His civilian education includes attending the "Leadership for a Democratic Society" at the Federal Executive Institute in 2002.

His awards include two Defense Superior Service Medals, the Legion of Merit and the Airman's Medal for peacetime heroism as well as the Meritorious Civilian Service Award, the Exceptional Civilian Service Award, and the DLA Director's Award for Organizational Excellence.

EXECUTIVE DIRECTOR, DSCC

MR. MILTON K. LEWIS

Executive Director, DSCC

Milton K. Lewis is the Executive Director, Contracting and Acquisition Management at the Defense Supply Center Columbus, Defense Logistics Agency in Columbus, Ohio. DSCC procures in excess of \$2.6 billion annually in spares and other components for the Land and Maritime Supply Chains. Mr. Lewis assumed this position in May 2008.

Mr. Lewis was born in LaGrange, Ga. He is a retired Army colonel with over 29 years of military service. He received his commission as a distinguished military graduate from the Georgia Institute of Technology ROTC program. He holds a Bachelor of Science degree in Chemistry from Morehouse College, Atlanta, and a Master of Science degree in Systems Management from the Florida Institute of Technology, Melbourne, Fla.

Mr. Lewis held a variety of command and staff assignments during his military career. In his final military assignment, he was the Director, Land-Based Weapon System Group with DSCC. Other assignments include: Commander, DCMA Southern Europe, Wiesbaden, Germany; Commander, DCMA Lockheed Martin Vought Systems, Dallas, Texas; Chief, Land-based Weapons System Acquisition Unit, DSCC, Columbus, Ohio; Commander, Logistics Support Activity, Roedelheim, Frankfurt, Germany; Materiel Officer, 32nd Army Air Defense Command, Darmstadt, Germany; and Chief, Contracts Branch, Boeing Field Office, U.S. Army Strategic Defense Command, Seattle, Wa.

Prior to assuming his current position with DSCC, Mr. Lewis was an Acquisition and Logistics Management Consultant for Booz Allen Hamilton, Atlanta. In this position, he was responsible for conducting analysis and developing acquisition, logistics and supply chain management solutions for both government and commercial client organizations. His clients included the U.S. Army Aviation and Missile Command, the United Arab Emirates Armed Forces, the New York Metropolitan Transportation Authority, AgustaWestlandBell, the Defense Logistics Agency, and Bayer MaterialScience.

Mr. Lewis is a graduate of the U.S. Army War College, the U.S. Army Command and General Staff College, and numerous military acquisition and logistics courses, to include the Defense Systems Management College's Program Manager's Course.

His awards and decorations include: the Defense Superior Service Medal (two), the Defense Meritorious Service Medal (two), the Meritorious Service Medal (five), the Army Commendation Medal (two), the Joint Service Achievement, Medal, and the NATO Medal.



MR. MILTON K. LEWIS

Executive Director, DSCC

CHIEF OF STAFF, DSCC



Col DANIEL HICKS, USAF
Chief of Staff, DSCC

Col DANIEL HICKS, USAF

Chief of Staff, DSCC

Colonel Daniel K. Hicks is currently the Chief of Staff of Defense Supply Center Columbus.

As Chief of Staff, Colonel Hicks serves as Principle Advisor to the DSCC Commander and Deputy Commander on daily operations and logistics readiness matters. He is also the primary advisor on Defense Logistics Agency (DLA) Land and Maritime Supply Chain Integration plans, policies, practices and procedures. He serves as Chief Operating Officer, with responsibility to monitor, coordinate, and evaluate the direction of all staff elements, directorates, and associate detachments in logistical support of the warfighter. He also conducts liaison with higher and adjacent commands, other DLA elements, and military service counterparts on operational and logistical readiness matters that impact DLA Land and Maritime Demand and Supply Chains.

He leads approximately 2,500 multi-Service military and civilians, O-6/YC-03 and below, including associates in the major functional disciplines involving Supply and Demand Planning, Procurement, Product Assurance, Order Fulfillment, Financial Management, and Analysis.

Colonel Hicks became Chief of Staff in July 2007 upon completion of SDE at Air War College (JPME II), Maxwell Air Force Base, AL. Before that he served as Deputy Commander of the 314th Mission Support Group, 314th Airlift Wing, at Little Rock Air Force Base, AR. Also in 2005, Colonel Hicks served as Commander, of the 376th Expeditionary Logistics Readiness Squadron, 376th Air Expeditionary Wing, at Manas Air Base, Bishkek, Kyrgyzstan. Prior to that he was Commander of the 314th Logistics Readiness Squadron, 314th Airlift Wing, Little Rock Air Force Base, AR.

Colonel Hicks' military education includes Squadron Officer School by correspondence (1987) and in residence (1988); Marine Corps Command and Staff College in residence (1998) and the Marine Corps School of Advanced Warfighting in residence (1999). Col Hicks also completed Air Command and Staff College by seminar in 2000. He is a graduate of the Air War College (correspondence, 2004 and residence, 2007). His civilian education includes earning a bachelor's degree in biology from Cedarville College, Cedarville, Ohio. He earned a Master of Science degree in Logistics Management from the Air Force Institute of Technology and a Master of Strategic Studies from Air University, Maxwell AFB, AL.

His military decorations include the Meritorious Service Medal with five oak leaf clusters.

DEPUTY DIRECTOR, DSCC

MR. GRIFFIN L. WARREN

Deputy Director, DSCC

Griffin L. Warren is the Deputy Director of Business Operations and Readiness and the Deputy Chief of Staff at the Defense Supply Center Columbus in Columbus, Ohio. In this position he is co-responsible for the monitoring, oversight, evaluation and direction of all line and staff functions delivering approximately \$3 billion worth of spare and repair parts to America's warfighters annually. He is a key staff advisor to the center Commander and Deputy Commander regarding the end-to-end management and integration of the agency's Land and Maritime Supply Chains.

Mr. Warren was born and raised in New Jersey. He is a retired Navy captain, with more than 28 years of active service having received his commission in 1980 from the Navy Officer Candidate School in Newport, R. I. Mr. Warren earned a bachelor's degree in Business Administration from the University of Connecticut in 1980. He is a Distinguished Graduate of the U. S. Naval War College earning a master's degree in International Relations and Strategic Studies in 1994.

During his military career, Mr. Warren served sea tours aboard the USS Dale (CG-19), USS Frank Cable (AS-40), USS Talbot (FFG-4) and USS Luce (DDG-38). His shore tours included assignments to Naval Supply Center, Jacksonville, Fla.; Naval Air Station South Weymouth, Mass.; Navy Supply Systems Command Headquarters, Washington, D.C.; Marine Corps Base, Kaneohe Bay, Hawaii; Navy Supply Information Systems Activity, Mechanicsburg, Pa. and the Headquarters of the U. S. Special Operations Command, Tampa, Fla.

Mr. Warren's Navy career culminated in an assignment as the Director of Supplier Operations for the Maritime Supply Chain at the Defense Supply Center Columbus. In a prior assignment between 1994 and 1997 he was assigned to a number of other line and staff positions at the center. Upon his retirement from the Navy in January 2009, Mr. Warren accepted his current civilian position.

His military awards and decorations include the Legion of Merit, the Defense Meritorious Service Medal (three awards), Navy Meritorious Service Medal (two awards), Navy Commendation Medal (two awards) and Navy Achievement Medal (two awards) in addition to a number of unit and campaign ribbons.

Mr. Warren is married to the former Cindy Moore of Westport, Conn. They are the parents of Thomas and Elsa Warren and make their home in Baltimore, Ohio.



MR. GRIFFIN L. WARREN

Deputy Director, DSCC

GENERAL INFORMATION

CONFERENCE ATTIRE

Civilian Attendees: Business

Military Attendees: Uniform of the day

CONFERENCE BADGES MUST BE WORN AT ALL TIMES THROUGHOUT THE CONFERENCE AND IN THE EXHIBIT HALL

CONFERENCE MANAGEMENT- NDIA

Mr. Sam Campagna, Director, Operations

Ms. Kelly Seymour, Meeting Planner

Taryn Crowder, Meeting Planner

Ms. Luellen Hoffman, Director, Exhibits

Mr. Dennis Tharp, Exhibits Manager

CONFERENCE MANAGEMENT- DSCC

Mr. Stephen E. Rodocker, Director, Procurement Process Support Directorate

Ms. Julie Van Schaik, Deputy Director, Procurement Process Support Directorate

Mr. Michael D. Fauris, Sr., Chief, AcquisitionSupport/Special Programs Division & DSCC Privacy Act Officer

Ms. Regina B. Westbrook, Supervisor of Integrated Supplier Team

Ms. Shelly M. Jenkins, Customer Account Specialist

Mr. Michael J. Morouse, Supervisor of Integrated Supplier Team

Mr. David J. Devine, Supervisor of Integrated Supplier Team

Ms. Pat A. McCreay, Procurement Analyst

Ms. Debra J. Brown, Procurement Analyst

Ms. Laura McLaughlin, Contract Specialist

Mr. Daniel L. Bell, Business And Multimedia Service Manager

Ms. Debra B. Perry, Supervisory Public Affairs Specialist

Ms. Sarah L. Dornon, Management Analyst

Mr. Richard N. Martin, Lead Police Officer

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Agility DGS offers defense and government customers the convenience of one-stop supply chain solutions and a commitment to quality services. Its customers include the US Defense Logistics Agency (DLA), US Army, US Navy, US Air Force, US Army Air Force Exchange Service and the Department of State.

For more information about Agility Defense & Government Services, visit www.agilitylogistics.com.



Headquartered in Bethesda, MD, Lockheed Martin employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

We deliver global sustainment solutions designed to enhance customer performance, increase system life span and reduce risks, operational costs and logistics response times in military, civil government and commercial programs. Our innovative logistics capabilities are tailored to each organization, ranging from end-to-end logistics to performance based logistics to global supply chain management, including fielded solutions such as SCM+™ (Supply Chain Management Plus) for supply chain management, SILC™ for integrated logistics visibility, I-GUIDES™ for UID compliancy and Adaptive Logistics linking point of effect to the source of supply.

Lockheed Martin has been providing Performance Based Logistics services for many years and understands the unique demands of the military. SCM+™ is the foundation of the performance-based supply chain that successfully delivers aviation tires for both the U.S. Navy and U.S. Air Force. SCM+™ provides integrated, customized supply chain management service. SCM+™ incorporates our expertise with state-of-the-practice software, hardware, and technology and delivers:

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- Reduced work-in-process inventory
- Reduced transportation costs
- Optimized inventory levels
- Online collaboration with customers and suppliers
- End-to-end asset visibility

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PROMOTIONAL PARTNERS



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Rockwell Collins provides customized support solutions ranging from Depot Maintenance Support, material management and simulation training solutions to Integrated Logistics Support (ILS) and worldwide Field Service Engineering (FSE). We provide support that minimizes lifecycle support costs while providing guaranteed performance. Our 60 worldwide locations employ 2,000 dedicated and skilled staff with OEM quality service and field support.

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Rockwell Collins expertise in inventory planning and forecasting provides 24x7x365 support for orders, quote, parts inquiries, publications, software, tailored spares pools, rental exchange, distribution centers and aftermarket equipment including other OEM hardware. Rockwell Collins leverages its worldwide support network spanning the globe.

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Rockwell Collins provides AS9100 compliant repair services for through our U.S. and International Service Centers and Bases with extensive capabilities in the areas of calibration services, maintenance and repair. Lean and Six Sigma execution drives excellence through continuous improvement in to the repair chain.

Global Logistics Support

FSE and ILS personnel are employed globally. Customer on-site FSEs perform routine maintenance, conduct user training, install new hardware, upgrade software and other functions. ILS personnel provide the 10 elements of logistics developing, planning and integrating both short and long term support considerations to include: maintenance planning, design interface, support equipment analysis, lifecycle cost analysis, provisioning, and PHS&T.

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Rockwell Collins provides military and commercial customers advanced simulation and training solutions ranging from industry leading visual systems to full flight simulators. Rockwell Collins also offers a full range of technical information services, from traditional technical publications to Interactive Electronic Technical Manuals (IETMs).

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- *Stewardship Excellence*
- *Workforce Development*



DEFENSE SUPPLY CENTER, COLUMBUS

NDIA

National Defense Industrial Association