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# **Ammunition Requirements for Foreign Military Sales**

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***JMC - Ready - Reliable - Lethal***  
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## **Current Situation**

- ✓ **Increased ammunition requirements for FMS cases**
- ✓ **Requirements not stable or consistent and vary by country**
- ✓ **In some cases, deliveries are required within 45 days or less after contract award**

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**Consideration**  
**Non-standard**

- ✓ **BLUF – Team (country customer-SAO-SA-contracting officer-contractor)**
- ✓ **State of stockpile**
  - **Age**
  - **Condition**
  - **Availability**

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**Consideration**  
**Non-standard**

- ✓ **Long-term contract(s)**
- ✓ **FOB origin vice destination**
- ✓ **US vice Foreign flag**
- ✓ **Management & Operational Visibility (RFID like)**
  - **Oversight**
  - **Cost**

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**Consideration**  
**Non-standard**

✓ **Procedural**

➤ **Total requirements**

➤ **Family breakout**

✓ **Requirement Generation**

➤ **Forecast**

➤ **Funding availability**

➤ **Country validation/approval**

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**Consideration**  
**Conventional Ammunition**

- ✓ **BLUF – Team (country customer-SAO-SA-MLRC-PM-contracting officer-contractor)**
- ✓ **Requirement Generation**
  - **Valid forecast/execution**
- ✓ **Integrate with other Single Manager for Conventional Ammunition Production and Existing Supply Chain**