



**NATIONAL SMALL ARMS TECHNOLOGY CONSORTIUM
(NSATC)**

MAY 9, 2007

PRESENTED BY

JEAN-LOUIS VANDERSTRAETEN

**CHAIRMAN, EXECUTIVE COMMITTEE
NATIONAL SMALL ARMS TECHNOLOGY CONSORTIUM**

OUTLINE

- **OVERVIEW**
- **MEMBERSHIP**
- **ELECTION OF EXECUTIVE COMMITTEE MEMBERS**
- **CENTER AND CONSORTIUM WEB SITE**
- **BUSINESS DEVELOPMENT**
- **BUSINESS DEVELOPMENT PROPOSALS**
- **PATH FORWARD**

OVERVIEW

- **VERY PRODUCTIVE FIRST FOUR MONTHS OF 2007**
 - **WORKED WITH GOVERNMENT TO DEVELOP AN ANNUAL PROCESS AND SCHEDULE OF EVENTS (SIX SIGMA PROJECT) FOR:**
 - ♦ **ARMY BUDGET AND PROGRAM OBJECTIVE MEMORANDUM (POM)**
 - ♦ **WHITE PAPERS**
 - ♦ **SOLICITATION FOR PROJECTS PROPOSALS**
 - ♦ **SUBMISSION OF PROJECT PROPOSALS**
 - **DEVELOPED SLATE OF NOMINEES FOR VACANT EXECUTIVE COMMITTEE POSITIONS**
 - **IMPROVED COMMUNICATIONS AMONG INDUSTRY EXECUTIVE COMMITTEE MEMBERS THROUGH ONCE A MONTH CONFERENCE CALL AND FACILITATOR**
 - **SUPPORTED JOINT SERVICE SMALL ARMS PROGRAM BUDGET ON CAPITOL HILL**

NATIONAL SMALL ARMS TECHNOLOGY CONSORTIUM MEMBERSHIP STATUS

- **MEMBERSHIP KEEPS GROWING**

– TOTAL NUMBER OF MEMBERS	76
♦ INDUSTRY	(71)
♦ ACADEMIA	(5)
– NEW MEMBERS IN 2006	14
♦ INDUSTRY	(11)
♦ ACADEMIA	(3)
– FORECAST OF NEW MEMBERS FOR 2007	15
♦ 2 APPROVED (INCLUDED IN 76)	
♦ 4 IN PROCESS	
♦ 9 ANTICIPATED	



NATIONAL SMALL ARMS CENTER AND NATIONAL SMALL ARMS TECHNOLOGY CONSORTIUM WEB SITE

- **NEWLY REDESIGNED - IMPROVED**
- **ACCESSIBLE AND USER FRIENDLY**
- **ENABLES COMMUNICATION TO, FROM AND AMONG MEMBERS**
- **EASILY FIND WHAT YOU NEED WHEN YOU NEED IT**
- **VISIT US AT *www.nationalsmallarmscenter.org***
- **PROBLEMS – CALL OUR WEB MASTER “RICH” AT (763) 670-6106 OR E-MAIL HIM AT WEB SITE**



ELECTION OF EXECUTIVE COMMITTEE MEMBERS

- **EXECUTIVE COMMITTEE HAS 8 MEMBERS**
 - **7 INDUSTRY**
 - **1 ACADEMIA**
- **3 VACANCIES – ALL THREE YEAR TERMS**
 - **2 INDUSTRY**
 - **1 ACADEMIA**
- **SLATE OF NOMINEES HAS BEEN APPROVED BY THE EXECUTIVE COMMITTEE**
 - **C. REED KNIGHT, JR. - PRESIDENT AND CEO, KNIGHT'S ARMAMENT COMPANY**
 - **KARL LEWIS - PRESIDENT AND CEO LEWIS MACHINE & TOOL COMPANY**
 - **CHARLES POFF - PRESIDENT, AMERICAN ARMS AND ORDNANCE, INC.**
 - **CARL FRANTZ, DIRECTOR OF RESEARCH, UNIVERSITY OF LOUISIANA STATE AT LAFAYETTE (UNOPPOSED)**
- **SEND YOUR VOTES TO BARBARA BYRNES, EXECUTIVE DIRECTOR, NSATC, BY E-MAIL (eme1bmt@aol.com) NLT 15 MAY 2007**

BUSINESS DEVELOPMENT

- **CHAIRMAN, BUSINESS DEVELOPMENT COMMITTEE AND CONSORTIUM EXECUTIVE DIRECTOR**
 - **VISITED CAPITOL HILL IN FEBRUARY TO SUPPORT JSSAP FY08 BUDGET**
 - **ASKED FOR ADDITIONAL \$5M ABOVE THE JSSAP REQUEST - \$12.5M TOTAL**
 - **FUNDS ARE FOR**
 - ♦ **ADVANCED LETHAL ARMAMENT TECHNOLOGIES**
 - ♦ **ADVANCED FIRED CONTROL TECHNOLOGIES**
 - ♦ **NEW IDEAS FROM CONSORTIUM MEMBERS**
 - **GOT GOOD RECEPTION**

- **EXPECT TO VISIT CAPITAL HILL FOR BRIEFINGS TO CONGRESSIONAL STAFFERS AS A GROUP BEFORE THE APPROPRIATION BILL MARK-UPS BEGIN**

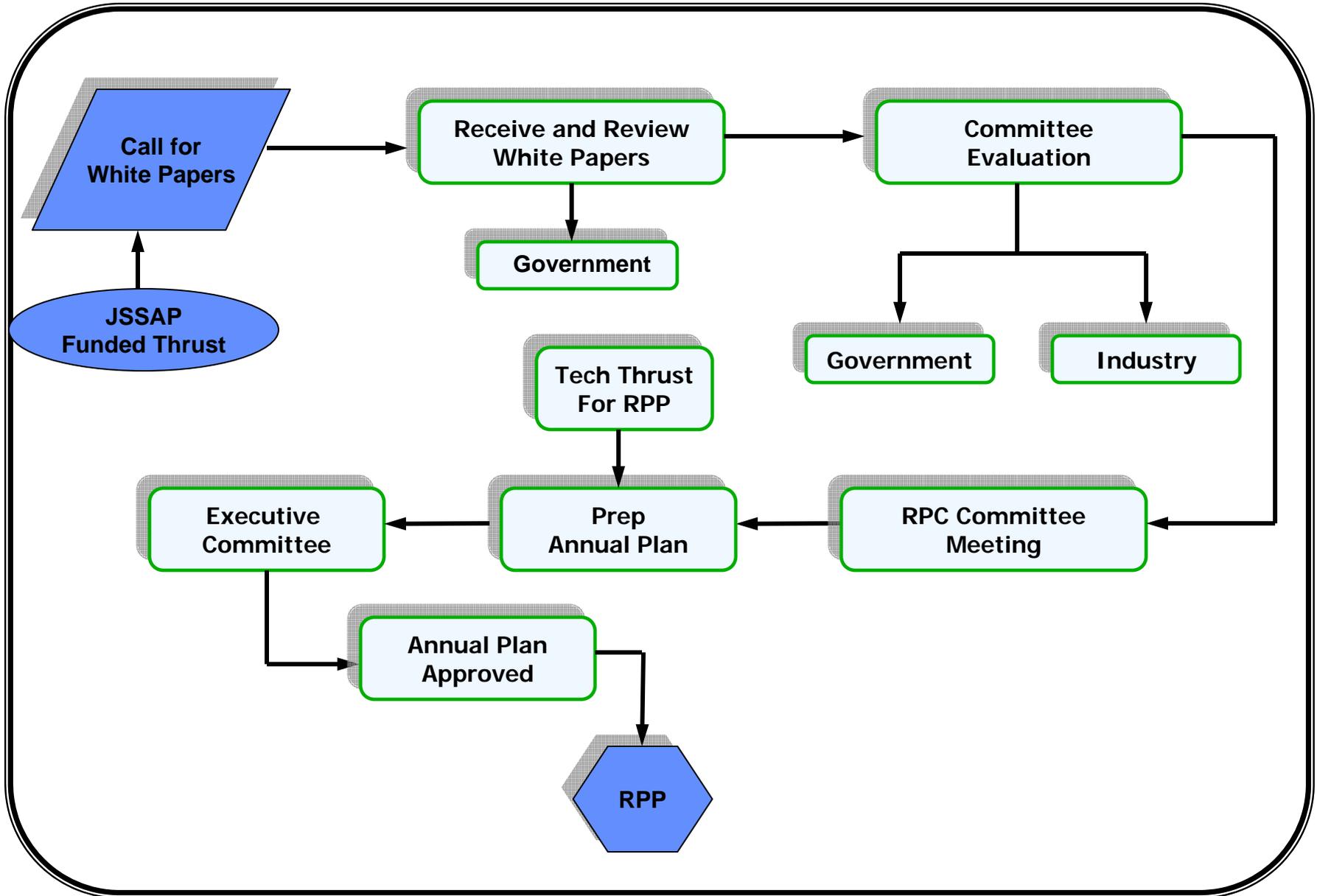
BUSINESS DEVELOPMENT PROPOSALS

- **RECEIVED 30 ACCEPTABLE PROPOSALS FOR FISCAL YEAR 2007**
- **SCHEDULE:**
 - **REQUEST FOR PROPOSALS CLOSED - JANUARY 31, 2007**
 - **COMPLETED EVALUATION - APRIL 12, 2007**
 - **VISITING JSSAP, PEOs AND PMs TO RAISE FUNDS FOR PROPOSALS - APRIL 23rd TO MAY 18th**
 - **NEGOTIATIONS WITH OFFERORS AS FUNDS ARE FOUND**
- **UNFUNDED ACCEPTABLE PROPOSALS WILL BE RETAINED FOR TWO YEARS AWAITING POTENTIAL CUSTOMERS**

PATH FORWARD

- **ENCOURAGE STRONG MEMBER PARTICIPATION**
 - **WHITE PAPERS**
 - **RESEARCH SUBCOMMITTEES**
 - **BUSINESS DEVELOPMENT COMMITTEE**

White Paper Process



PATH FORWARD

- **CREATE AN AWARENESS OF AND INTEREST IN THE CONSORTIUM BY PEOs, PMs AND ENGINEERING CENTERS OF ALL SERVICES**
- **KEEP OUR ELECTED OFFICIALS INFORMED ON THE PROGRESS AND BENEFITS OF THE CONSORTIUM**

***BOTTOM LINE: SUPPORT THE NEEDS OF OUR WARFIGHTERS
THANK YOU!!!***