100 COMPANIES

COMPANIES RECEIVING THE LARGEST DOLLAR VOLUME
OF PRIME CONTRACT AWARDS

Fiscal Year 1960

DEPARTMENT OF DEFENSE
OASD(COMPTROLLER)
DIRECTORATE FOR INFORMATION OPERATIONS
The net value of military prime contract awards of $10,000 or more to the 100 companies and 118 subsidiary corporations which received the largest dollar volume of awards in Fiscal Year 1960 totalled $15,100.4 million, or 73.4% of the U.S. total. This was slightly less than the 73.8% received by the top 100 in Fiscal Year 1959 and the 74.2% in Fiscal Year 1958.

Although the net decrease is small in percentage terms, since 1958 there has been a significant shift of awards, from the top companies on the list to smaller contractors.

Twelve of the top 25 companies received a smaller volume of awards in Fiscal Year 1960 than in Fiscal Year 1958, and 11 received less than in Fiscal Year 1959. The 1958-1960 decrease for the 12 companies amounted to 9.5% of the U.S. total. This was partly offset by increased awards to others in the top 25, but this group of companies as a whole received 4.3% less of the total than the top 25 received in Fiscal Year 1958.

The shift in the distribution of awards is shown below:

| Percent of U.S. Total Awards | FY 1958 | FY 1959 | FY 1960 | Change
|-----------------------------|---------|---------|---------|--------
| 1-5                         | 26.3    | 25.0    | 24.8    | -1.5   |
| 6-10                        | 12.4    | 12.2    | 11.3    | -1.1   |
| 11-15                       | 7.8     | 8.0     | 7.3     | - .5   |
| 16-20                       | 6.2     | 5.5     | 5.6     | - .6   |
| 21-25                       | 5.1     | 4.0     | 4.5     | - .6   |
| 26-100                      | 16.4    | 19.2    | 19.9    | +3.5   |
| TOTAL                       | 74.2    | 73.8    | 73.4    | - .8   |

There are 65 companies on the list whose main prime contract work is in research, development, test or production of aircraft, missiles, or electronics. A large part of the electronics awards are related to aircraft, missile, or warning and control system programs. The list also includes 11 oil companies, 8 construction firms and 4 shipbuilders. Of the remaining 12 companies, 4 received awards for missile fuels, ammunition loading, or chemicals, 2 for trucks or other vehicles, 2 for transportation services, and 4 for various research, development and testing services. Three of the 100 companies are educational or other non-profit institutions.

The current list contains 18 companies which did not appear on the Fiscal Year 1959 list. As shown in the following table, the principal effect
of this turnover was a decrease of 4 in the number of oil companies, and a decrease of 3 shipbuilders, counterbalanced by an increase of 4 aircraft, missiles and electronics firms, 2 construction firms and 1 chemical producer.

<table>
<thead>
<tr>
<th>Type of Work</th>
<th>No. of Companies Listed in FY 1960 but not FY 1959</th>
<th>No. of Companies Listed in FY 1959 but not FY 1960</th>
<th>Net Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aircraft, Missiles &amp; Electronics</td>
<td>6</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Petroleum</td>
<td>0</td>
<td>4</td>
<td>(-) 4</td>
</tr>
<tr>
<td>Construction</td>
<td>7</td>
<td>5</td>
<td>2</td>
</tr>
<tr>
<td>Ships</td>
<td>1</td>
<td>4</td>
<td>(-) 3</td>
</tr>
<tr>
<td>Ammunition and Chemicals</td>
<td>2</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Services</td>
<td>2</td>
<td>2</td>
<td>0</td>
</tr>
</tbody>
</table>

General Dynamics Corporation with 6.0% of the total awards leads the list, as it did in Fiscal Year 1959. Lockheed Aircraft Corporation moved into 2nd place (from 5th the previous year), with 5.1% of the total. Boeing Airplane Company is in third place, and General Electric Company in fourth.

As noted in previous reports, a substantial proportion of the prime contract dollars are subcontracted to other companies. Approximately 90% of the dollar volume reported in the Defense Small Business Subcontracting Program during Fiscal Year 1960 was accounted for by the companies represented in these top 100 firms. The participating companies reported that slightly more than half of their receipts for military work were subcontracted, and that one-third of their subcontract payments were made to small business firms.

Office of the Secretary of Defense
INDEX OF 100 PARENT COMPANIES WHICH WITH THEIR SUBSIDIARIES RECEIVED THE LARGEST DOLLAR VOLUME OF MILITARY PRIME CONTRACT AWARDS IN FISCAL YEAR 1960

<table>
<thead>
<tr>
<th>Rank</th>
<th>Parent Company</th>
<th>Rank</th>
<th>Parent Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>84.</td>
<td>Air Products, Inc.</td>
<td>52.</td>
<td>Kiewit (Peter) Sons Co.</td>
</tr>
<tr>
<td>44.</td>
<td>American Bosch Arm Corp.</td>
<td>63.</td>
<td>Laboratory for Electronics, Inc.</td>
</tr>
<tr>
<td>56.</td>
<td>American Machine &amp; Foundry Co.</td>
<td>65.</td>
<td>Lear, Inc.</td>
</tr>
<tr>
<td>90.</td>
<td>ARO, Inc.</td>
<td>66.</td>
<td>Lockheed Aircraft Corp.</td>
</tr>
<tr>
<td>26.</td>
<td>Avco Corp.</td>
<td>96.</td>
<td>Loral Electronics Corp.</td>
</tr>
<tr>
<td>51.</td>
<td>Bell Aircraft Corp.</td>
<td>79.</td>
<td>MacDonald Scott &amp; Associates</td>
</tr>
<tr>
<td>18.</td>
<td>Bendix Corp.</td>
<td>60.</td>
<td>Magnavox Co. (The)</td>
</tr>
<tr>
<td>49.</td>
<td>Bethlehem Steel Corp.</td>
<td>53.</td>
<td>Marquardt Corp.</td>
</tr>
<tr>
<td>3.</td>
<td>Boeing Airplane Co.</td>
<td>6.</td>
<td>Martin Co. (The)</td>
</tr>
<tr>
<td>30.</td>
<td>Burroughs Corp.</td>
<td>71.</td>
<td>Mason &amp; Hanger - Silas Mason Co.</td>
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<tr>
<td>75.</td>
<td>Cities Service Co.</td>
<td>55.</td>
<td>Massachusetts Institute of Technology</td>
</tr>
<tr>
<td>33.</td>
<td>Collins Radio Co.</td>
<td>34.</td>
<td>Minneapolis-Honeywell Regulator Co.</td>
</tr>
<tr>
<td>46.</td>
<td>Continental Motors Corp.</td>
<td>59.</td>
<td>Morrison-Knudsen Co.</td>
</tr>
<tr>
<td>67.</td>
<td>Continental Oil Co.</td>
<td>76.</td>
<td>Motorola, Inc.</td>
</tr>
<tr>
<td>74.</td>
<td>DuPont (E.I.) de Nemours &amp; Co.</td>
<td>54.</td>
<td>Ogden Corp.</td>
</tr>
<tr>
<td>98.</td>
<td>Eby, (Martin K.) Construction Co.</td>
<td>69.</td>
<td>Olin Mathieson Chemical Corp.</td>
</tr>
<tr>
<td>91.</td>
<td>Fairchild Engine &amp; Airplane Corp.</td>
<td>89.</td>
<td>Overseas National Airways, Inc.</td>
</tr>
<tr>
<td>57.</td>
<td>Food Machinery &amp; Chemical Corp.</td>
<td>36.</td>
<td>Philco Corp.</td>
</tr>
<tr>
<td>81.</td>
<td>Ford Motor Co.</td>
<td>9.</td>
<td>Radio Corp. of America</td>
</tr>
<tr>
<td>43.</td>
<td>Garrett Corp.</td>
<td>12.</td>
<td>Raytheon Co.</td>
</tr>
<tr>
<td>1.</td>
<td>General Dynamics Corp.</td>
<td>15.</td>
<td>Republic Aviation Corp.</td>
</tr>
<tr>
<td>4.</td>
<td>General Electric Co.</td>
<td>83.</td>
<td>Richfield Oil Corp.</td>
</tr>
<tr>
<td>20.</td>
<td>General Motors Corp.</td>
<td>46.</td>
<td>Ryan Aeronautical Co.</td>
</tr>
<tr>
<td>42.</td>
<td>General Precision Equipment Corp.</td>
<td>66.</td>
<td>Sanders Assoc., Inc.</td>
</tr>
<tr>
<td>64.</td>
<td>General Telephone &amp; Electronics Corp.</td>
<td>62.</td>
<td>Shell Caribbean Petroleum Co.</td>
</tr>
<tr>
<td>17.</td>
<td>General Tire &amp; Rubber Co.</td>
<td>47.</td>
<td>Socony Mobil Oil Co.</td>
</tr>
<tr>
<td>19.</td>
<td>Grumman Aircraft Engineering Corp.</td>
<td>32.</td>
<td>Standard Oil Co. of California</td>
</tr>
<tr>
<td>87.</td>
<td>Gulf Oil Corp.</td>
<td>80.</td>
<td>States Marine Corp.</td>
</tr>
<tr>
<td>82.</td>
<td>Hayes Aircraft Corp.</td>
<td>97.</td>
<td>Surrey Mid-Continent Oil Co.</td>
</tr>
<tr>
<td>61.</td>
<td>Hazeltine Corp.</td>
<td>72.</td>
<td>System Development Corp.</td>
</tr>
<tr>
<td>37.</td>
<td>Hercules Powder Co.</td>
<td>50.</td>
<td>Temco Aircraft Corp.</td>
</tr>
<tr>
<td>76.</td>
<td>Hoffman Electronics Corp.</td>
<td>40.</td>
<td>Texaco, Inc.</td>
</tr>
<tr>
<td>11.</td>
<td>Hughes Aircraft Co.</td>
<td>29.</td>
<td>Thiokol Chemical Corp.</td>
</tr>
<tr>
<td>95.</td>
<td>International Harvester Co.</td>
<td>36.</td>
<td>Tidewater Oil Co.</td>
</tr>
<tr>
<td>23.</td>
<td>International Telephone &amp; Telegraph Co.</td>
<td>7.</td>
<td>United Aircraft Corp.</td>
</tr>
<tr>
<td>70.</td>
<td>Jones (J. A.) Construction Co.</td>
<td>100.</td>
<td>Utah-Manhattan-Sundt</td>
</tr>
</tbody>
</table>
100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO NET VALUE OF MILITARY PRIME CONTRACT AWARDS

July 1959 - June 1960

<table>
<thead>
<tr>
<th>Rank</th>
<th>Companies</th>
<th>Millions of Dollars</th>
<th>Percent of U.S. Total</th>
<th>Cumulative Percent of U.S. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. TOTAL a/</td>
<td>$20,995.0</td>
<td>100.0%</td>
<td>100.0%</td>
<td></td>
</tr>
<tr>
<td>TOTAL, 100 COMPANIES AND THEIR SUBSIDIARIES b/</td>
<td>15,410.4</td>
<td>73.4%</td>
<td>73.4%</td>
<td></td>
</tr>
<tr>
<td>1. GENERAL DYNAMICS CORP.</td>
<td>1,260.2</td>
<td>6.0%</td>
<td>6.0%</td>
<td></td>
</tr>
<tr>
<td>2. LOCKHEED AIRCRAFT CORP.</td>
<td>968.2</td>
<td>4.6%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grand Central Rocket Co.</td>
<td>1.0</td>
<td>d/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td>Lockheed Air Terminal, Inc.</td>
<td>1.5</td>
<td>d/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td>Lockheed Aircraft Service, Inc.</td>
<td>30.0</td>
<td>0.1%</td>
<td>0.1%</td>
<td></td>
</tr>
<tr>
<td>Lockheed Aircraft International, Inc.</td>
<td>5.5</td>
<td>d/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td>Lockheed Electronics Co.</td>
<td>12.1</td>
<td>0.1%</td>
<td>0.1%</td>
<td></td>
</tr>
<tr>
<td>Puget Sound Bridge &amp; Dredging Co.</td>
<td>52.5</td>
<td>0.3%</td>
<td>0.3%</td>
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</tr>
<tr>
<td>Total</td>
<td>1,070.8</td>
<td>5.1%</td>
<td>11.1%</td>
<td></td>
</tr>
<tr>
<td>3. BOEING AIRPLANE CO.</td>
<td>1,008.7</td>
<td>4.8%</td>
<td>15.9%</td>
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</tr>
<tr>
<td>4. GENERAL ELECTRIC CO.</td>
<td>963.1</td>
<td>4.6%</td>
<td>20.5%</td>
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<tr>
<td>International General Electric Puerto Rico, Inc.</td>
<td>c/</td>
<td>d/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>963.1</td>
<td>4.6%</td>
<td>20.5%</td>
<td></td>
</tr>
<tr>
<td>5. NORTH AMERICAN AVIATION, INC.</td>
<td>907.7</td>
<td>4.3%</td>
<td>24.8%</td>
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<tr>
<td>6. MARTIN CO. (THE)</td>
<td>596.7</td>
<td>2.8%</td>
<td>27.6%</td>
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<tr>
<td>7. UNITED AIRCRAFT CORP.</td>
<td>517.4</td>
<td>2.5%</td>
<td>30.1%</td>
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</tr>
<tr>
<td>8. AMERICAN TELEPHONE &amp; TELEGRAPH CO.</td>
<td>0.8</td>
<td>d/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td>Chesapeake &amp; Potomac Telephone Co.</td>
<td>c/</td>
<td>3/</td>
<td>3/</td>
<td></td>
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<tr>
<td>Teletype Corp.</td>
<td>13.8</td>
<td>0.1%</td>
<td>0.1%</td>
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<tr>
<td>Western Electric Co., Inc.</td>
<td>452.2</td>
<td>2.1%</td>
<td>32.3%</td>
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<tr>
<td>Total</td>
<td>466.8</td>
<td>2.2%</td>
<td>32.3%</td>
<td></td>
</tr>
<tr>
<td>9. RADIO CORP. OF AMERICA</td>
<td>405.8</td>
<td>1.9%</td>
<td>34.2%</td>
<td></td>
</tr>
<tr>
<td>Rank</td>
<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>-----------</td>
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<td>----------------------</td>
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<tr>
<td>10.</td>
<td>DOUGLAS AIRCRAFT CO.</td>
<td>$404.9</td>
<td>1.9%</td>
<td>36.1%</td>
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<td>11.</td>
<td>HUGHES AIRCRAFT CO.</td>
<td>349.1</td>
<td>1.7</td>
<td>37.8</td>
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<td>12.</td>
<td>RAYTHEON CO.</td>
<td>320.8</td>
<td>1.5</td>
<td>39.3</td>
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<td></td>
<td>Machlett Laboratories, Inc.</td>
<td>2.2</td>
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<td></td>
<td>Sorenson &amp; Co., Inc.</td>
<td>0.4</td>
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<tr>
<td></td>
<td>Total</td>
<td>323.4</td>
<td>1.5</td>
<td>39.3</td>
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<td>SPERRY RAND CORP.</td>
<td>281.8</td>
<td>1.3</td>
<td>40.7</td>
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<td></td>
<td>Vickers, Inc.</td>
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<td>0.1</td>
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<td></td>
<td>Total</td>
<td>296.0</td>
<td>1.4</td>
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<td>14.</td>
<td>INTERNATIONAL BUSINESS MACHINES CORP.</td>
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<td>1.4</td>
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<td>Service Bureau Corp.</td>
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<td>Total</td>
<td>290.0</td>
<td>1.4</td>
<td>42.1</td>
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<td>15.</td>
<td>REPUBLIC AVIATION CORP.</td>
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<td>43.4</td>
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<td>WESTINGHOUSE ELECTRIC CORP.</td>
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<td>17.</td>
<td>GENERAL TIRE &amp; RUBBER CO.</td>
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<td>Aerojet-General Corp.</td>
<td>235.1</td>
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<td></td>
<td>Byers (A.M.) Co.</td>
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<td></td>
<td>Stauffer-Aerojet Co.</td>
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<td>Total</td>
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<td>1.2</td>
<td>45.8</td>
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<td>BENDIX CORP.</td>
<td>238.8</td>
<td>1.1</td>
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<td></td>
<td>Bendix Westinghouse Automotive Air Brake Co.</td>
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<td>Jones (M.C.) Electronics Co., Inc.</td>
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<td></td>
<td>Sheffield Corp.</td>
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<td></td>
<td>Total</td>
<td>239.4</td>
<td>1.1</td>
<td>46.9</td>
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<td>19.</td>
<td>GRUMMAN AIRCRAFT ENGINEERING CORP.</td>
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<td>1.1</td>
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<td>Dynamic Developments, Inc.</td>
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<td></td>
<td>Total</td>
<td>239.3</td>
<td>1.1</td>
<td>48.0</td>
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<td>GENERAL MOTORS CORP.</td>
<td>218.4</td>
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<tr>
<td></td>
<td>Ethyl Corp.</td>
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<tr>
<td></td>
<td>Frigidaire Sales Corp.</td>
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<td></td>
<td>Total</td>
<td>218.7</td>
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<td>49.0</td>
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<tr>
<td>21.</td>
<td>NEWPORT NEWS SHIPBUILDING &amp; DRY DOCK CO.</td>
<td>215.2</td>
<td>1.0</td>
<td>50.0</td>
</tr>
<tr>
<td>Rank</td>
<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>------------------------------------</td>
<td>---------------------</td>
<td>-----------------------</td>
<td>----------------------------------</td>
</tr>
<tr>
<td>22.</td>
<td>McDonnell Aircraft Corp.</td>
<td>$195.0</td>
<td>0.9%</td>
<td>50.9%</td>
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<tr>
<td>23.</td>
<td>International Telephone &amp; Telegraph Corp.</td>
<td>124.2</td>
<td>0.6%</td>
<td>51.5%</td>
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<td></td>
<td>Federal Electric Corp.</td>
<td>63.5</td>
<td>0.3%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Kuthe Laboratories, Inc.</td>
<td>0.6</td>
<td>d/</td>
<td></td>
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<tr>
<td></td>
<td>Mackay Radio &amp; Telegraph Co.</td>
<td>c/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Royal Electric Corp.</td>
<td>0.2</td>
<td>d/</td>
<td></td>
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<tr>
<td></td>
<td>Total</td>
<td>185.5</td>
<td>0.9%</td>
<td>51.8%</td>
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<tr>
<td>24.</td>
<td>Chrysler Corp.</td>
<td>187.0</td>
<td>0.9%</td>
<td>52.7%</td>
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<tr>
<td>25.</td>
<td>Standard Oil Co. (M. J.)</td>
<td>0.0</td>
<td>0.0%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Enjay Co., Inc.</td>
<td>0.2</td>
<td>d/</td>
<td></td>
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<tr>
<td></td>
<td>Esso Export Corp.</td>
<td>83.0</td>
<td>0.4%</td>
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<tr>
<td></td>
<td>Esso Research &amp; Engineering Co.</td>
<td>2.1</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Ethyl Corp.</td>
<td>0.4</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Gilbert &amp; Barker Mfg. Co.</td>
<td>c/</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Humble Oil &amp; Refining Co.</td>
<td>83.8</td>
<td>0.4%</td>
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</tr>
<tr>
<td></td>
<td>Standard Vacuum Oil Co. f/</td>
<td>4.0</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>173.5</td>
<td>0.8%</td>
<td>53.5%</td>
</tr>
<tr>
<td>26.</td>
<td>AVCO Corp.</td>
<td>156.8</td>
<td>0.8%</td>
<td>54.3%</td>
</tr>
<tr>
<td></td>
<td>Pre-Flight Industries Corp.</td>
<td>0.1</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>156.9</td>
<td>0.8%</td>
<td>54.3%</td>
</tr>
<tr>
<td>27.</td>
<td>Chance Vought Aircraft, Inc.</td>
<td>141.9</td>
<td>0.7%</td>
<td>55.0%</td>
</tr>
<tr>
<td>28.</td>
<td>Northrop Corp.</td>
<td>134.7</td>
<td>0.7%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Page Communications Engineers, Inc.</td>
<td>5.1</td>
<td>d/</td>
<td></td>
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<tr>
<td></td>
<td>Total</td>
<td>139.8</td>
<td>0.7%</td>
<td>55.7%</td>
</tr>
<tr>
<td>29.</td>
<td>Thickol Chemical Corp.</td>
<td>131.0</td>
<td>3.6%</td>
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</tr>
<tr>
<td></td>
<td>National Electronics Laboratories, Inc.</td>
<td>0.2</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>131.2</td>
<td>0.6%</td>
<td>56.3%</td>
</tr>
<tr>
<td>30.</td>
<td>Burroughs Corp.</td>
<td>119.7</td>
<td>0.6%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Control Instrument Co., Inc.</td>
<td>5.4</td>
<td>d/</td>
<td></td>
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<td>Total</td>
<td>125.1</td>
<td>0.6%</td>
<td>56.9%</td>
</tr>
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<td>Thompson Ramo Woolridge, Inc.</td>
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<td>0.2%</td>
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</tr>
<tr>
<td></td>
<td>Pacific Semiconductors, Inc.</td>
<td>0.5</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Space Technology Laboratories, Inc.</td>
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<td>0.4%</td>
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<td>120.8</td>
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<td>57.5%</td>
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<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
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<td>32.</td>
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<td>$70.8</td>
<td>0.3%</td>
<td>58.0</td>
</tr>
<tr>
<td></td>
<td>American Bitumuls &amp; Asphalt Co.</td>
<td>0.1</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>California Oil Co.</td>
<td>0.3</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>California Research Corp.</td>
<td>0.1</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>California Spray-Chemical Corp.</td>
<td>0.1</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>California Tanker Co.</td>
<td>g/</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>California Texas Oil Corp.</td>
<td>31.6</td>
<td>0.2</td>
<td></td>
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<tr>
<td></td>
<td>Oronite Chemical Co.</td>
<td>0.2</td>
<td>a/</td>
<td></td>
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<tr>
<td></td>
<td>Standard Oil Co. of Texas</td>
<td>7.5</td>
<td>a/</td>
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<td>110.7</td>
<td>0.5</td>
<td>58.0</td>
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<td>33.</td>
<td>COLLINS RADIO CO.</td>
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<td>0.5</td>
<td>58.5</td>
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<tr>
<td></td>
<td>Alpha Corp.</td>
<td>5.9</td>
<td>a/</td>
<td></td>
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<tr>
<td></td>
<td>Communication Accessories Corp.</td>
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<td>a/</td>
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<td>0.5</td>
<td>59.0</td>
</tr>
<tr>
<td></td>
<td>Marion Electrical Instrument Co.</td>
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<td>a/</td>
<td></td>
</tr>
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<td>97.5</td>
<td>0.5</td>
<td>59.0</td>
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<tr>
<td>35.</td>
<td>PAN AMERICAN WORLD AIRWAYS, INC.</td>
<td>95.6</td>
<td>0.5</td>
<td>59.5</td>
</tr>
<tr>
<td></td>
<td>Pan American-Grace Airways, Inc.</td>
<td>g/</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>95.6</td>
<td>0.5</td>
<td>59.5</td>
</tr>
<tr>
<td>36.</td>
<td>PHILCO CORP.</td>
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<td>60.0</td>
</tr>
<tr>
<td></td>
<td>Lansdale Tube Co.</td>
<td>g/</td>
<td>a/</td>
<td></td>
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<td>60.0</td>
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<tr>
<td>37.</td>
<td>HERCULES POWDER CO.</td>
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<td>60.4</td>
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<td>38.</td>
<td>MERRITT-CHAPMAN &amp; SCOTT CORP.</td>
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<td>a/</td>
<td></td>
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<tr>
<td></td>
<td>Devoe &amp; Reynolds Co.</td>
<td>1.0</td>
<td>a/</td>
<td></td>
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<tr>
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<td>New York Shipbuilding Corp.</td>
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<td>0.4</td>
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<tr>
<td></td>
<td>Tennessee Products &amp; Chemical Corp.</td>
<td>0.3</td>
<td>a/</td>
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<tr>
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<td>Total</td>
<td>89.3</td>
<td>0.4</td>
<td>60.8</td>
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<tr>
<td>39.</td>
<td>GOODYEAR TIRE &amp; RUBBER CO.</td>
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<td>0.1</td>
<td>61.2</td>
</tr>
<tr>
<td></td>
<td>Goodyear Aircraft Corp.</td>
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<td></td>
</tr>
<tr>
<td></td>
<td>Goodyear Engineering Corp.</td>
<td>0.1</td>
<td>a/</td>
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<td>Total</td>
<td>84.7</td>
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<td>61.2</td>
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<tr>
<td>40.</td>
<td>TEXACO, INC.</td>
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<tr>
<td></td>
<td>California Texas Oil Corp.</td>
<td>31.6</td>
<td>0.2</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Texaco (Brazil) Inc.</td>
<td>0.1</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Texaco Puerto Rico Inc.</td>
<td>2.0</td>
<td>a/</td>
<td></td>
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<tr>
<td></td>
<td>Texaco Trinidad, Inc.</td>
<td>0.2</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Texas Petroleum Co.</td>
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<td>a/</td>
<td></td>
</tr>
<tr>
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<td>76.8</td>
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</tr>
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<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>------------------------------------------------</td>
<td>---------------------</td>
<td>-----------------------</td>
<td>----------------------------------</td>
</tr>
<tr>
<td>41.</td>
<td>KAISER-RAYMOND-MACCO-PUGET SOUND b/</td>
<td>$ 75.4</td>
<td>0.4%</td>
<td>62.0%</td>
</tr>
<tr>
<td>42.</td>
<td>GENERAL PRECISION EQUIPMENT CORP.</td>
<td>0.0</td>
<td>0.0</td>
<td></td>
</tr>
<tr>
<td></td>
<td>GFE Controls, Inc.</td>
<td>0.1</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>General Precision, Inc.</td>
<td>70.1</td>
<td>0.4</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Graflex, Inc.</td>
<td>0.6</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Society for Visual Education, Inc.</td>
<td>c/</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Strong Electric Corp.</td>
<td>1.1</td>
<td>a/</td>
<td></td>
</tr>
<tr>
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<td>Total</td>
<td>71.9</td>
<td>0.4</td>
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<tr>
<td>43.</td>
<td>GARRETT CORP.</td>
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<td>0.3</td>
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</tr>
<tr>
<td>44.</td>
<td>AMERICAN BOSCH ARMA CORP.</td>
<td>70.7</td>
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<td>63.0%</td>
</tr>
<tr>
<td>45.</td>
<td>CURTISS-WRIGHT CORP.</td>
<td>70.4</td>
<td>0.3</td>
<td>63.3%</td>
</tr>
<tr>
<td>46.</td>
<td>RYAN AERONAUTICAL CO.</td>
<td>65.5</td>
<td>0.3</td>
<td>63.6%</td>
</tr>
<tr>
<td></td>
<td>Aerolab Development Co.</td>
<td>c/</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>65.5</td>
<td>0.3</td>
<td>63.6%</td>
</tr>
<tr>
<td>47.</td>
<td>SOCONY MOBIL OIL CO., INC.</td>
<td>58.2</td>
<td>0.3</td>
<td>63.9%</td>
</tr>
<tr>
<td></td>
<td>Mobil Overseas Oil Co., Inc.</td>
<td>2.4</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Standard Vacuum Oil Co. f/</td>
<td>4.0</td>
<td>d/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>64.6</td>
<td>0.3</td>
<td>63.9%</td>
</tr>
<tr>
<td>48.</td>
<td>CONTINENTAL MOTORS CORP.</td>
<td>45.6</td>
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<td>64.2%</td>
</tr>
<tr>
<td></td>
<td>Continental Aviation &amp; Engineering Corp.</td>
<td>17.4</td>
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</tr>
<tr>
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<td>Wisconsin Motor Corp.</td>
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<td>a/</td>
<td></td>
</tr>
<tr>
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<td>Total</td>
<td>63.1</td>
<td>0.3</td>
<td>64.2%</td>
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<tr>
<td>49.</td>
<td>BETHLEHEM STEEL CORP.</td>
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<tr>
<td></td>
<td>Bethlehem Steel Co.</td>
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<tr>
<td></td>
<td>Bethlehem Steel Export Corp.</td>
<td>0.1</td>
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</tr>
<tr>
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<td>Total</td>
<td>62.2</td>
<td>0.3</td>
<td>64.5%</td>
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<tr>
<td>50.</td>
<td>TEMCO AIRCRAFT CORP.</td>
<td>61.3</td>
<td>0.3</td>
<td>64.8%</td>
</tr>
<tr>
<td></td>
<td>Fanaka Fedrick &amp; Miller, Inc.</td>
<td>0.6</td>
<td>a/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>61.9</td>
<td>0.3</td>
<td>64.8%</td>
</tr>
<tr>
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<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>-----------</td>
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<td>-----------------------</td>
<td>----------------------------------</td>
</tr>
<tr>
<td>51.</td>
<td>BELL AIRCRAFT CORP.</td>
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<td>65.1</td>
</tr>
<tr>
<td></td>
<td>Bell Helicopter Corp.</td>
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<td>Hydraulic Research Mfg. Co.</td>
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<td>0.2</td>
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<tr>
<td></td>
<td>Lord Chemical Corp.</td>
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<td>0.2</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Wheelabrator Corp.</td>
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<tr>
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<td><strong>Total</strong></td>
<td><strong>51.1</strong></td>
<td><strong>0.3</strong></td>
<td><strong>65.1</strong></td>
</tr>
<tr>
<td>52.</td>
<td>KIEWIT (PETER) SONS' CO.</td>
<td>52.4</td>
<td>0.3</td>
<td>65.4</td>
</tr>
<tr>
<td>53.</td>
<td>MARQUARDT CORP.</td>
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<td>0.3</td>
<td>65.7</td>
</tr>
<tr>
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<td>Cooper-Development Corp.</td>
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<td>0.2</td>
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<td><strong>Total</strong></td>
<td><strong>52.2</strong></td>
<td><strong>0.3</strong></td>
<td><strong>65.7</strong></td>
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<tr>
<td>54.</td>
<td>OGDEN CORP.</td>
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<tr>
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<td>Avondale Marine Ways, Inc.</td>
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<td>Commercial Filter Corp.</td>
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<tr>
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<td>Indiana Commercial Filters Corp.</td>
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<td><strong>0.3</strong></td>
<td><strong>66.0</strong></td>
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<tr>
<td>55.</td>
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<td>50.6</td>
<td>0.2</td>
<td>66.2</td>
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<tr>
<td>56.</td>
<td>AMERICAN MACHINE &amp; FOUNDRY CO.</td>
<td>50.0</td>
<td>0.2</td>
<td>66.4</td>
</tr>
<tr>
<td></td>
<td>Voit (N.J.) Rubber Corp.</td>
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<td></td>
</tr>
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<td><strong>Total</strong></td>
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<td><strong>0.2</strong></td>
<td><strong>66.4</strong></td>
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<tr>
<td>57.</td>
<td>FOOD MACHINERY &amp; CHEMICAL CORP.</td>
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<td>0.2</td>
<td>66.6</td>
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<tr>
<td>58.</td>
<td>XAVAN AIRCRAFT CORP.</td>
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</tr>
<tr>
<td>59.</td>
<td>MORRISON-KNUDSEN CO.</td>
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<td>0.2</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Alaskan Plumbing &amp; Heating Co.</td>
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<td>0.2</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Ferguson (R.K.) Co.</td>
<td>0.1</td>
<td>0.2</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>46.0</strong></td>
<td><strong>0.2</strong></td>
<td><strong>67.0</strong></td>
</tr>
<tr>
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<td>MAGNAVOX CO.</td>
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<td>67.2</td>
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<td>61.</td>
<td>HAZELTINE CORP.</td>
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<td>67.4</td>
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<tr>
<td>62.</td>
<td>SHELL CARIBBEAN PETROLEUM CO.</td>
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</tr>
<tr>
<td></td>
<td>International Lubricant Corp.</td>
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<td>0.1</td>
<td></td>
</tr>
<tr>
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<td>Shell Oil Co.</td>
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<tr>
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<td><strong>Total</strong></td>
<td><strong>44.8</strong></td>
<td><strong>0.2</strong></td>
<td><strong>67.6</strong></td>
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<tr>
<td>63.</td>
<td>LABORATORY FOR ELECTRONICS, INC.</td>
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<td>67.8</td>
</tr>
<tr>
<td>Rank</td>
<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>-----------------------------------------------</td>
<td>---------------------</td>
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<tr>
<td>64.</td>
<td>GENERAL TELEPHONE &amp; ELECTRONICS CORP.</td>
<td>$ 0.0</td>
<td>0.0</td>
<td>68.0</td>
</tr>
<tr>
<td></td>
<td>Automatic Electric Co.</td>
<td>0.4</td>
<td>( \frac{a}{a} )</td>
<td></td>
</tr>
<tr>
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<td>4.6</td>
<td>( \frac{a}{a} )</td>
<td></td>
</tr>
<tr>
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<td>0.2</td>
<td>( \frac{a}{a} )</td>
<td></td>
</tr>
<tr>
<td></td>
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<td>( \frac{a}{a} )</td>
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<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>43.6</strong></td>
<td><strong>( \frac{a}{a} )</strong></td>
<td><strong>68.0</strong></td>
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<tr>
<td>65.</td>
<td>LEAR, INC.</td>
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<td>66.</td>
<td>SANDERS ASSOCIATES, INC.</td>
<td>40.9</td>
<td>0.2</td>
<td>68.4</td>
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<tr>
<td>67.</td>
<td>CONTINENTAL OIL CO.</td>
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</tr>
<tr>
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<td>Malco Refineries, Inc.</td>
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<td>( \frac{a}{a} )</td>
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<tr>
<td></td>
<td>Westcott Oil Corp.</td>
<td>( \frac{a}{a} )</td>
<td>( \frac{a}{a} )</td>
<td>68.6</td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>39.6</strong></td>
<td><strong>( \frac{a}{a} )</strong></td>
<td><strong>68.6</strong></td>
</tr>
<tr>
<td>68.</td>
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<td>( \frac{a}{a} )</td>
<td></td>
</tr>
<tr>
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<td>Le Tourneau-Westinghouse Co.</td>
<td>4.0</td>
<td>( \frac{a}{a} )</td>
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</tr>
<tr>
<td></td>
<td>Melpar, Inc.</td>
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<td>( \frac{a}{a} )</td>
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<td><strong>Total</strong></td>
<td><strong>39.5</strong></td>
<td><strong>( \frac{a}{a} )</strong></td>
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</tr>
<tr>
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<td><strong>69.0</strong></td>
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<td>70.</td>
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<td>69.2</td>
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<tr>
<td>71.</td>
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<td>69.4</td>
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<tr>
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<td>SYSTEM DEVELOPMENT CORP.</td>
<td>35.2</td>
<td>0.2</td>
<td>69.6</td>
</tr>
<tr>
<td>73.</td>
<td>JOHNS HOPKINS UNIVERSITY (THE)</td>
<td>34.8</td>
<td>0.2</td>
<td>69.8</td>
</tr>
<tr>
<td>74.</td>
<td>DU PONT (E. I.) DE NEMOURS &amp; CO.</td>
<td>3.5</td>
<td>( \frac{a}{a} )</td>
<td></td>
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<tr>
<td></td>
<td>Remington Arms Co., Inc.</td>
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</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>34.5</strong></td>
<td><strong>( \frac{a}{a} )</strong></td>
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<tr>
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<tr>
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<td>Cities Service Gas Co.</td>
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<td>( \frac{a}{a} )</td>
<td></td>
</tr>
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<td>Cities Service Oil Co.</td>
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<tr>
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<td>Orange State Oil Co.</td>
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<td>( \frac{a}{a} )</td>
<td></td>
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<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>34.2</strong></td>
<td><strong>( \frac{a}{a} )</strong></td>
<td><strong>70.2</strong></td>
</tr>
<tr>
<td>Rank</td>
<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>------------------------------------------------</td>
<td>---------------------</td>
<td>-----------------------</td>
<td>----------------------------------</td>
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<tr>
<td>76.</td>
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</tr>
<tr>
<td></td>
<td>Dahlberg Co.</td>
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<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Motorola Communications &amp; Electronics, Inc.</td>
<td>0.7</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
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<td><strong>0.2</strong></td>
<td><strong>70.4</strong></td>
</tr>
<tr>
<td>77.</td>
<td>GOODRICH (B. F.) CO.</td>
<td>34.0</td>
<td>0.2</td>
<td>70.6</td>
</tr>
<tr>
<td></td>
<td>Goodrich-High Voltage Astronautics, Inc.</td>
<td>(\alpha)</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>34.0</strong></td>
<td><strong>0.2</strong></td>
<td><strong>70.6</strong></td>
</tr>
<tr>
<td>78.</td>
<td>HOFFMAN ELECTRONICS CORP.</td>
<td>32.0</td>
<td>0.2</td>
<td>70.8</td>
</tr>
<tr>
<td></td>
<td>Hoffman Sales Corp.</td>
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<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>32.0</strong></td>
<td><strong>0.2</strong></td>
<td><strong>70.8</strong></td>
</tr>
<tr>
<td>79.</td>
<td>MACDONALD, SCOTT &amp; ASSOCIATES /</td>
<td>31.7</td>
<td>0.2</td>
<td>71.0</td>
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<tr>
<td>80.</td>
<td>STATES MARINE CORP.</td>
<td>15.8</td>
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</tr>
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<td>States Marine Lines, Inc.</td>
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<td></td>
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<td></td>
<td>Isthmian Lines, Inc.</td>
<td>4.6</td>
<td>(\alpha)</td>
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<td></td>
<td><strong>Total</strong></td>
<td><strong>31.6</strong></td>
<td><strong>0.2</strong></td>
<td><strong>71.2</strong></td>
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<td>81.</td>
<td>FORD MOTOR CO.</td>
<td>30.5</td>
<td>0.2</td>
<td>71.4</td>
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<td>82.</td>
<td>HAYES AIRCRAFT CORP.</td>
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<td>0.2</td>
<td>71.6</td>
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<td>83.</td>
<td>RICHFIELD OIL CORP.</td>
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<td>0.1</td>
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<tr>
<td></td>
<td>American Mineral Spirits Co.</td>
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<td>(\alpha)</td>
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<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>29.8</strong></td>
<td><strong>0.1</strong></td>
<td><strong>71.7</strong></td>
</tr>
<tr>
<td>84.</td>
<td>AIR PRODUCTS, INC.</td>
<td>25.6</td>
<td>0.1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Dynamic Research, Inc.</td>
<td>0.2</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Gas Industries, Inc.</td>
<td>3.1</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>28.9</strong></td>
<td><strong>0.1</strong></td>
<td><strong>71.8</strong></td>
</tr>
<tr>
<td>85.</td>
<td>LEAVELL-SCOTT &amp; ASSOCIATES /</td>
<td>28.6</td>
<td>0.1</td>
<td>71.9</td>
</tr>
<tr>
<td>86.</td>
<td>COOK ELECTRIC CO.</td>
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<td>0.1</td>
<td>72.0</td>
</tr>
<tr>
<td>87.</td>
<td>GULF OIL CORP.</td>
<td>22.3</td>
<td>0.1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Callery Chemical Co.</td>
<td>4.5</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Gulf Research &amp; Development Co.</td>
<td>0.1</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mene Grande Oil Co.</td>
<td>1.3</td>
<td>(\alpha)</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>28.2</strong></td>
<td><strong>0.1</strong></td>
<td><strong>72.1</strong></td>
</tr>
<tr>
<td>Rank</td>
<td>Companies</td>
<td>Millions of Dollars</td>
<td>Percent of U.S. Total</td>
<td>Cumulative Percent of U.S. Total</td>
</tr>
<tr>
<td>------</td>
<td>---------------------------------------------------------</td>
<td>---------------------</td>
<td>-----------------------</td>
<td>----------------------------------</td>
</tr>
<tr>
<td>88.</td>
<td>TIDewater Oil Co. Seaside Oil Co.</td>
<td>$26.0</td>
<td>0.1</td>
<td>72.2</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1.0</td>
<td>0.1</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>27.0</strong></td>
<td><strong>0.1</strong></td>
<td><strong>72.2</strong></td>
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<tr>
<td>89.</td>
<td>Overseas National Airways, Inc.</td>
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<td>0.1</td>
<td>72.3</td>
</tr>
<tr>
<td>90.</td>
<td>ARO, INC.</td>
<td>26.5</td>
<td>0.1</td>
<td>72.4</td>
</tr>
<tr>
<td>91.</td>
<td>Fairchild Engine &amp; Airplane Corp.</td>
<td>25.9</td>
<td>0.1</td>
<td>72.6</td>
</tr>
<tr>
<td>92.</td>
<td>Firestone Tire &amp; Rubber Co.</td>
<td>25.9</td>
<td>0.1</td>
<td>72.5</td>
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<tr>
<td>93.</td>
<td>Standard Kollsman Industries, Inc.</td>
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<td>0.0</td>
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</tr>
<tr>
<td></td>
<td>Kollsman Instrument Corp.</td>
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<td>0.1</td>
<td>72.7</td>
</tr>
<tr>
<td></td>
<td>Richardson-Allen Corp.</td>
<td>0/</td>
<td>0/</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>25.7</strong></td>
<td><strong>0.1</strong></td>
<td><strong>72.7</strong></td>
</tr>
<tr>
<td>94.</td>
<td>Gilfillan Brothers, Inc.</td>
<td>25.6</td>
<td>0.1</td>
<td>72.8</td>
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<tr>
<td>95.</td>
<td>International Harvester Co.</td>
<td>20.1</td>
<td>0.1</td>
<td>72.9</td>
</tr>
<tr>
<td></td>
<td>Hough (Frank G.) Co.</td>
<td>5.2</td>
<td>0/</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Macleod &amp; Co.</td>
<td>0.3</td>
<td>0/</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>25.6</strong></td>
<td><strong>0.1</strong></td>
<td><strong>72.9</strong></td>
</tr>
<tr>
<td>96.</td>
<td>Loral Electronics Corp.</td>
<td>25.3</td>
<td>0.1</td>
<td>73.0</td>
</tr>
<tr>
<td>97.</td>
<td>Sunray Mid-Continental Oil Co.</td>
<td>3.2</td>
<td>0/</td>
<td>73.1</td>
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<tr>
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<td>D-X Sunray Oil Co.</td>
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<td><strong>Total</strong></td>
<td><strong>24.4</strong></td>
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<td><strong>73.1</strong></td>
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<tr>
<td>98.</td>
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<td>23.7</td>
<td>0.1</td>
<td>73.2</td>
</tr>
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<td>99.</td>
<td>United States Rubber Co.</td>
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<td>0.1</td>
<td>73.3</td>
</tr>
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<td>100.</td>
<td>Utah-Manhattan-Sundt K/</td>
<td>23.4</td>
<td>0.1</td>
<td>73.4</td>
</tr>
</tbody>
</table>
FOOTNOTES.

a/ Net value of new procurement actions minus cancellations, terminations and other credit transactions. The data include debit and credit procurement actions of $10,000 or more, under military supply, service and construction contracts for work in the U.S.; plus awards to listed companies and other identifiable U.S. companies for work overseas.

Procurement actions include definitive contracts, the obligated portions of letter of intent and letter contracts, purchase orders, job orders, task orders, delivery orders, and any other orders against existing contracts. The data do not include that part of open-end or indefinite quantity contracts that have not been translated into specific orders on business firms. The data do not include purchase commitments or pending cancellations that have not yet become mutually binding agreements between the government and the company.

b/ The assignment of subsidiaries to parent companies is based on stock ownership of 50% or more by the parent company, as indicated by data published in standard industrial reference sources. The company totals do not include contracts made by other U.S. Government agencies and financed with Department of Defense funds, or contracts awarded in foreign nations through their respective governments. The company names and corporate structures are those in effect as of 30 June 1960. Only those subsidiaries are shown for which procurement actions have been reported.

c/ Less than $50,000.

d/ Less than 0.05%.

e/ Stock Ownership is equally divided between General Motors Corp. and Standard Oil Co. of New Jersey; half of the total military awards is shown under each of the parent companies.

f/ Stock ownership is equally divided between Standard Oil Co. of New Jersey and Socony Mobil Oil Co.; half of the total of military awards is shown under each of the parent companies.

g/ Stock ownership is equally divided between Standard Oil Co. of California and Texaco, Inc.; half of the total of military awards is shown under each of the parent companies.


i/ A joint venture of MacDonald Construction Co. and 13 other construction firms.

j/ A joint venture of C.R. Leavell & Co. and 7 other construction firms.

k/ A joint venture of Utah Construction & Mining Co., Manhattan Construction Co. of Oklahoma, and M. M. Sundt Construction Co.
INDEX OF 100 PARENT COMPANIES WHICH WITH THEIR SUBSIDIARIES RECEIVED THE LARGEST DOLLAR VOLUME OF MILITARY PRIME CONTRACT AWARDS IN FISCAL YEAR 1964

<table>
<thead>
<tr>
<th>Rank</th>
<th>Parent Company</th>
<th>Rank</th>
<th>Parent Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>General Electric Co.</td>
<td>2.</td>
<td>General Dynamics Corp.</td>
</tr>
<tr>
<td>2.</td>
<td>General Electric Co.</td>
<td>3.</td>
<td>General Dynamics Corp.</td>
</tr>
<tr>
<td>3.</td>
<td>General Electric Co.</td>
<td>4.</td>
<td>General Dynamics Corp.</td>
</tr>
<tr>
<td>4.</td>
<td>General Electric Co.</td>
<td>5.</td>
<td>General Dynamics Corp.</td>
</tr>
<tr>
<td>5.</td>
<td>General Electric Co.</td>
<td>6.</td>
<td>General Dynamics Corp.</td>
</tr>
<tr>
<td>17.</td>
<td>General Electric Co.</td>
<td>18.</td>
<td>General Dynamics Corp.</td>
</tr>
<tr>
<td>19.</td>
<td>General Electric Co.</td>
<td>20.</td>
<td>General Dynamics Corp.</td>
</tr>
</tbody>
</table>

(Continued)
### TABLE 2

100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO NET VALUE OF MILITARY PRIME CONTRACT AWARDS
Fiscal Year 1961
(1 July 1960 - 30 June 1961)

<table>
<thead>
<tr>
<th>Rank</th>
<th>Companies</th>
<th>Millions of U.S. Dollars</th>
<th>Percent of U.S. Total</th>
<th>Percent of U.S. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>GENERAL DYNAMICS CORP.</td>
<td>1,460.5</td>
<td>6.5</td>
<td>6.5</td>
</tr>
<tr>
<td></td>
<td>Freeman Coal Mining Corp.</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>1,460.5</strong></td>
<td><strong>6.5</strong></td>
<td><strong>6.5</strong></td>
</tr>
<tr>
<td>2.</td>
<td>NORTH AMERICAN AVIATION, INC.</td>
<td>1,197.4</td>
<td>5.2</td>
<td>11.7</td>
</tr>
<tr>
<td>3.</td>
<td>LOCKHEED AIRCRAFT CORP.</td>
<td>1,133.0</td>
<td>5.0</td>
<td>16.9</td>
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<tr>
<td></td>
<td>Grand Central Rocket Co.</td>
<td>1.5</td>
<td>0.1</td>
<td>0.1</td>
</tr>
<tr>
<td></td>
<td>Lockheed Air Terminal, Inc.</td>
<td>0.7</td>
<td>0.1</td>
<td>0.1</td>
</tr>
<tr>
<td></td>
<td>Lockheed Aircraft International, Inc.</td>
<td>6.9</td>
<td>0.3</td>
<td>0.3</td>
</tr>
<tr>
<td></td>
<td>Lockheed Aircraft Service, Inc.</td>
<td>20.2</td>
<td>0.9</td>
<td>0.9</td>
</tr>
<tr>
<td></td>
<td>Lockheed Electronics, Co.</td>
<td>10.0</td>
<td>0.4</td>
<td>0.4</td>
</tr>
<tr>
<td></td>
<td>Puget Sound Bridge &amp; Dry Dock Co.</td>
<td>2.9</td>
<td>0.1</td>
<td>0.1</td>
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<tr>
<td></td>
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*U.S. TOTAL a/ = $22,693.1

TOTAL, 100 COMPANIES AND THEIR SUBSIDIARIES b/ = $16,841.9

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<th>Percent of U.S. Total</th>
<th>Percent of U.S. Total</th>
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* a/ = U.S. TOTAL
* b/ = TOTAL, 100 COMPANIES AND THEIR SUBSIDIARIES
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<th>Percent of U.S. Total</th>
<th>Cumulative Percent of U.S. Total</th>
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| 9.   | SPERRY RAND CORP
      Vickers, Inc. | $401.7 | 1.8 | 34.9 |
|      | Total     | 408.0 | 1.8 | 34.9 |
| 10.  | RADIO CORP. OF AMERICA | 392.3 | 1.7 | 36.6 |
| 11.  | HUGHES AIRCRAFT CO. | 331.2 | 1.5 | 38.1 |
| 12.  | INTERNATIONAL BUSINESS MACHINES CORP.
      Service Bureau Corp. | 329.4 | 1.4 | 39.5 |
|      | Total     | 330.0 | 1.4 | 39.5 |
| 13.  | WESTINGHOUSE ELECTRIC CORP.
      Bryant Electric Co. | 307.6 | 1.4 | 40.9 |
|      | Total     | 307.7 | 1.4 | 40.9 |
| 14.  | DOUGLAS AIRCRAFT CO.
      Astropower, Inc. | 307.4 | 1.4 | 42.3 |
|      | Total     | 307.4 | 1.4 | 42.3 |
| 15.  | RAYTHEON CO.
      Machlett Laboratories, Inc.
      Sorenson & Co., Inc. | 303.7 | 1.3 | 43.6 |
|      | Total     | 304.9 | 1.3 | 43.6 |
| 16.  | REPUBLIC AVIATION CORP. | 295.7 | 1.3 | 44.9 |
| 17.  | GENERAL TIRE & RUBBER CO.
      Aerojet General Corp.
      Aerojet General Nucleonics
      Evers (A.M.) Co.
      Space Electronics Corp.
      Stauffer-Aerojet Chemical Co. | 25.9 | 0.1 | 46.2 |
|      | Total     | 261.7 | 1.2 | 46.2 |
| 18.  | NEWPORT NEWS SHIPBUILDING & DRY DOCK CO. | 290.2 | 1.3 | 47.5 |
| 19.  | GENERAL MOTORS CORP.
      Ethyl Corp. g/
      Frigidaire Sales Corp. | 280.2 | 1.2 | 48.7 |
|      | Total     | 281.8 | 1.2 | 48.7 |
| 20.  | BENDIX CORP.
      Bendix-Westinghouse Automotive Air Brake Co.
      Cleveland Instrument Co.
      Sheffield Corp. | 266.4 | 1.1 | 49.8 |
TABLE 2 (Continued)

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FOOTNOTES:

a/ Net value of new procurement actions minus cancellations, terminations and other credit transactions. The data include debit and credit procurement actions of $10,000 or more, under military supply, service and construction contracts for work in the U.S.; plus awards to listed companies and other identifiable U.S. companies for work overseas.

Procurement actions include definitive contracts, the obligated portions of letter of intent and letter contracts, purchase orders, job orders, task orders, delivery orders, and any other orders against existing contracts. The data do not include that part of open-end or indefinite quantity contracts that have not been translated into specific orders on business firms. The data do not include purchase commitments or pending cancellations that have not yet become mutually binding agreements between the government and the company.

b/ The assignment of subsidiaries to parent companies is based on stock ownership of 50% or more by the parent company, as indicated by data published in standard industrial reference sources. The company totals do not include contracts made by other U.S. Government agencies and financed with Department of Defense funds, or contracts awarded in foreign nations through their respective governments. The company names and corporate structures are those in effect as of 30 June 1961. Only those subsidiaries are shown for which procurement actions have been reported.
TABLE 2 (Continued)

\( c/ \) Less than \$50,000.

\( d/ \) Less than 0.05%.

\( e/ \) Stock ownership is equally divided between General Motors Corp. and Standard Oil Co. of New Jersey; half of the total military awards is shown under each of the parent companies.

\( f/ \) Stock ownership is equally divided between Standard Oil Co. of New Jersey and Socony Mobil Oil Co.; half of the total of military awards is shown under each of the parent companies.

\( g/ \) Stock ownership is equally divided between Standard Oil Co. of California and Texaco, Inc.; half of the total of military awards is shown under each of the parent companies.

\( h/ \) A joint venture of George A. Fuller Co. and Del E. Webb Corp.

\( i/ \) A joint venture of George A. Fuller Co., Del E. Webb Corp. and Paul Hardeman, Inc.


\( k/ \) A joint venture of J. A. Jones Construction Co., Nello L. Teer Co., and D. R. Winkelman Co.

\( r/ \) Revised