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<th>Awards</th>
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(DOD) DC (Directorate for Information) 1987 DOR/PF-06-86
Department of Defense
PRIME CONTRACT AWARDS
by
REGION AND STATE
Fiscal Years 1986, 1985, 1984
PRIME CONTRACT AWARDS
BY REGION AND STATE

Fiscal Years 1986, 1985, and 1984

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

DTIC and NTIS identification number for this publication is DIOR/P06-86/01
FOREWORD

*Prime Contract Awards by Region and State* is published annually. This issue provides information on the geographical distribution of Department of Defense prime contract awards over $25,000 for Fiscal Years (FY) 1986, 1985, and 1984 by the United States census region and state.

This information is detailed in ten tables and three figures showing:

1. The net value and percent distribution of awards, by region and state, for FY 1986, 1985, and 1984;
2. The net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1986, 1985, and 1984;
3. The net value and percent distribution of awards in the 25 major procurement programs for each state for FY 1986, 1985, and 1984; and
4. Data on research, development, test, and evaluation (RDT&E) awards by region and state according to the type of contractor for FY 1986, 1985, and 1984.
# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
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<tbody>
<tr>
<td>INTRODUCTION</td>
<td>1</td>
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<tr>
<td>PART I - Distribution of Prime Contract Awards Over $25,000 by</td>
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<td>PART II - Distribution of Prime Contract Awards Over $25,000</td>
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<td>for Major Hard Goods</td>
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<td>PART III - Distribution of Prime Contract Awards Over $25,000</td>
<td>15</td>
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<td>by State</td>
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<td>PART IV - Distribution of Prime Contract Awards</td>
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<td>for Research, Development, Test and Evaluation</td>
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</table>
**LIST OF TABLES**


III-2  Percent Distribution of DOD Prime Contract Awards Over $25,000 for the Top Five States in Each of the 25 Major Procurement Programs: FY 1986 ................................. 69

IV-1  Distribution of Prime Contract Awards Over $25,000 for Research, Development, Test, and Evaluation According to Type of Contractor: FY 1986, 1985, and 1984 ................................. 72

IV-2  Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E, by Region: FY 1986 and 1985 ................................. 73

IV-3  Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1986 ................................. 74

IV-4  Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1985 ................................. 77

IV-5  Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1984 ................................. 80
INTRODUCTION

This report contains a variety of data on the distribution of prime contract awards over $25,000 within the United States, by census region and state, for Fiscal Years (FY) 1986, 1985, and 1984. This publication is divided into four parts: Part I, Distribution of Prime Contract Awards Over $25,000 by Region and State; Part II, Distribution of Prime Contract Awards Over $25,000 for Major Hard Goods; Part III, Distribution of Prime Contract Awards Over ($25,000 for Research, Development, Test, and Evaluation (RDT&E)). Prime contract data are not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted.

Notes on Coverage

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communication services in most cases have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

Foreign Military Sales (FMS) contract actions entered into overseas, and other contract actions for work performed outside the United States.

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

1. The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.

2. Contracts for all other types of equipment and parts, for repair, maintenance, overhaul, modification, or other services, which can be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at such site is recorded as missile work in the state where the site is located. However, the contract for manufacturing contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.

3. The dollar value shown for each category includes the RDT&E work associated with it. RDT&E coverage includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. Full definitions for each of these categories are provided in Federal Acquisition Regulation 35.001.

4. Figures in these tables may not add up due to rounding.
Highlights

Total prime contract awards in FY 1986 totaled $158,829 million, a decrease of $4,896 million or 3.0 percent less than FY 1985. Awards over $25,000 for work performed within the United States, by census region and state, are shown in this report. These awards totaled $136,026 million in FY 1986. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

<table>
<thead>
<tr>
<th>Type of Awards</th>
<th>Awards in FY 1986</th>
<th>Awards in FY 1985</th>
<th>Awards in FY 1984</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Millions</td>
<td>Percent</td>
<td>Millions</td>
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<td>TOTAL - Prime Contract Awards</td>
<td>$158,829</td>
<td>100</td>
<td>$163,725</td>
</tr>
<tr>
<td>LESS Work Outside the United States</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Actions of $25,000 or Less</td>
<td>$ 9,015</td>
<td>6</td>
<td>$ 8,611</td>
</tr>
<tr>
<td>Not Assigned to a State</td>
<td>1,493</td>
<td>1</td>
<td>2,773</td>
</tr>
<tr>
<td>SUBTOTAL</td>
<td>$ 22,803</td>
<td>14</td>
<td>$ 23,629</td>
</tr>
<tr>
<td>TOTAL - Awards Distributed to Regions and States</td>
<td>$136,026</td>
<td>86</td>
<td>$140,096</td>
</tr>
</tbody>
</table>

Note: Figures in this table may not add up due to rounding.
PART I
DISTRIBUTION OF PRIME CONTRACT AWARDS
OVER $25,000 BY REGION AND STATE

The U.S. census regions are shown in Figure I-1 (page 4). The three regions that received the largest share of the awards in FY 1986 were the Pacific (23.3 percent), the South Atlantic (16.3 percent), and the Middle Atlantic (12.7 percent). (See Figure I-2, page 5.) Those regions that make up the eastern part of the United States received awards totaling $73,010 million or 53.7 percent. The western regions received the remaining 46.3 percent of the awards totaling $63,016 million.

Table I-1 (page 6) shows the net value and percent distribution of awards, by region and state, for FY 1986, 1985, and 1984. The two regions showing the largest percentage increases in the net value of total awards over FY 1985 were East South Central, up $925 million or 23.0 percent and Mountain, up 912 million or 17.4 percent. The region showing the largest percentage decrease in the net value of total awards compared to FY 1985 was West North Central, down $2,098 million or -16.0 percent. The remaining regions had award changes in FY 1986 ranging from 1.7 to -7.0 percent.

In individual states, South Dakota had a 64.6 percent increase in the net value of total awards from FY 1985 to FY 1986. Seven other states showed award increases of between 20 and 50 percent. Nineteen states had award increases of less than 20 percent. The remaining twenty-four states all had award decreases from FY 1985 to FY 1986.

The following table shows those states with the largest percentage change in awards from FY 1985 to FY 1986.

<table>
<thead>
<tr>
<th>STATE</th>
<th>PERCENT CHANGE</th>
<th>DOLLAR CHANGE ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>South Dakota</td>
<td>64.6</td>
<td>$ 50,087</td>
</tr>
<tr>
<td>Tennessee</td>
<td>45.8</td>
<td>$361,181</td>
</tr>
<tr>
<td>Oregon</td>
<td>32.9</td>
<td>$84,184</td>
</tr>
<tr>
<td>Arizona</td>
<td>31.2</td>
<td>$626,831</td>
</tr>
<tr>
<td>Montana</td>
<td>-39.1</td>
<td>-39,983</td>
</tr>
<tr>
<td>Maine</td>
<td>-38.8</td>
<td>-372,558</td>
</tr>
<tr>
<td>Louisiana</td>
<td>-31.1</td>
<td>-677,715</td>
</tr>
</tbody>
</table>
### Figure 1-2

**Prime Contract Awards Over $25,000 - By Region**

**Fiscal Years 1986 and 1985**

<table>
<thead>
<tr>
<th>Region</th>
<th>Billions of Dollars</th>
<th>Percent of U.S. Total</th>
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<tr>
<td></td>
<td>FY 1986</td>
<td>FY 1985</td>
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<tr>
<td>Pacific</td>
<td>31.731</td>
<td>34.106</td>
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<tr>
<td>South Atlantic</td>
<td>22.224</td>
<td>22.541</td>
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<tr>
<td>Middle Atlantic</td>
<td>17.327</td>
<td>18.044</td>
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<tr>
<td>New England</td>
<td>15.748</td>
<td>15.487</td>
</tr>
<tr>
<td>West South Central</td>
<td>14.099</td>
<td>14.149</td>
</tr>
<tr>
<td>East North Central</td>
<td>12.760</td>
<td>13.372</td>
</tr>
<tr>
<td>West North Central</td>
<td>11.019</td>
<td>13.117</td>
</tr>
<tr>
<td>Mountain</td>
<td>5.255</td>
<td>4.951</td>
</tr>
<tr>
<td>East South Central</td>
<td>4.027</td>
<td>4.922</td>
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*Source: Table 1-1*
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<tr>
<th></th>
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<tr>
<td><strong>U. S. Total</strong></td>
<td>$136,026,128</td>
<td>$140,096,281</td>
<td>$123,994,977</td>
<td>100.0</td>
<td>100.0</td>
<td>100.0</td>
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<td><strong>NEW ENGLAND</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Connecticut</td>
<td>5,441,063</td>
<td>5,543,448</td>
<td>5,459,344</td>
<td>4.0</td>
<td>4.0</td>
<td>4.0</td>
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<td>Maine</td>
<td>584,195</td>
<td>956,753</td>
<td>532,352</td>
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<td>.4</td>
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<td>Massachusetts</td>
<td>8,734,860</td>
<td>7,713,546</td>
<td>7,028,885</td>
<td>6.4</td>
<td>5.5</td>
<td>5.7</td>
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<td>New Hampshire</td>
<td>471,171</td>
<td>678,188</td>
<td>662,912</td>
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<td>Rhode Island</td>
<td>39,637</td>
<td>431,269</td>
<td>395,770</td>
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<td>.3</td>
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<td>Vermont</td>
<td>123,611</td>
<td>163,429</td>
<td>170,066</td>
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<td>.1</td>
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<td><strong>TOTAL</strong></td>
<td>15,748,472</td>
<td>15,486,633</td>
<td>14,249,329</td>
<td>11.6</td>
<td>11.1</td>
<td>11.5</td>
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<td></td>
<td></td>
<td></td>
<td></td>
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<td>New Jersey</td>
<td>3,226,454</td>
<td>3,862,142</td>
<td>3,277,608</td>
<td>2.4</td>
<td>2.8</td>
<td>2.6</td>
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<tr>
<td>New York</td>
<td>9,908,384</td>
<td>10,032,702</td>
<td>9,514,629</td>
<td>7.3</td>
<td>7.2</td>
<td>7.7</td>
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<td>Pennsylvania</td>
<td>4,191,663</td>
<td>4,478,729</td>
<td>3,252,502</td>
<td>3.1</td>
<td>3.0</td>
<td>2.6</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>17,326,501</td>
<td>18,043,572</td>
<td>16,044,738</td>
<td>12.7</td>
<td>12.9</td>
<td>12.9</td>
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<td><strong>EAST NORTH CENTRAL</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Illinois</td>
<td>1,734,752</td>
<td>1,693,394</td>
<td>1,475,916</td>
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<td>1.2</td>
<td>1.2</td>
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<td>Indiana</td>
<td>2,490,442</td>
<td>3,176,772</td>
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<td>2.3</td>
<td>2.0</td>
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<td>2,789,002</td>
<td>2,510,005</td>
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<td>2.0</td>
<td>2.0</td>
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<td>Wisconsin</td>
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<td>959,207</td>
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<td>.6</td>
<td>.6</td>
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<td><strong>TOTAL</strong></td>
<td>12,760,339</td>
<td>13,371,996</td>
<td>10,270,604</td>
<td>9.4</td>
<td>9.5</td>
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<td></td>
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<td>579,819</td>
<td>589,762</td>
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<td>2,361,961</td>
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<td>1.5</td>
<td>1.9</td>
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<td>Minnesota</td>
<td>2,354,586</td>
<td>2,297,918</td>
<td>1,826,129</td>
<td>1.7</td>
<td>1.6</td>
<td>1.5</td>
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<td>Missouri</td>
<td>2,547,581</td>
<td>7,612,713</td>
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<td>5.3</td>
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<td>Nebraska</td>
<td>226,595</td>
<td>193,460</td>
<td>166,999</td>
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<tr>
<td>North Dakota</td>
<td>229,223</td>
<td>206,535</td>
<td>181,401</td>
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<tr>
<td>South Dakota</td>
<td>127,633</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td>11,018,953</td>
<td>13,116,868</td>
<td>11,508,539</td>
<td>8.1</td>
<td>9.4</td>
<td>9.3</td>
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<td><strong>SOUTH ATLANTIC</strong></td>
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<td>Delaware</td>
<td>224,478</td>
<td>261,408</td>
<td>226,338</td>
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<td>.2</td>
<td>.2</td>
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<td>District of Col</td>
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<td>815,499</td>
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<td>.7</td>
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<td>Florida</td>
<td>5,664,138</td>
<td>5,271,239</td>
<td>4,033,880</td>
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<td>3.3</td>
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<td>Georgia</td>
<td>3,764,109</td>
<td>3,520,329</td>
<td>3,122,839</td>
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<td>2.5</td>
<td>2.5</td>
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<td>Maryland</td>
<td>4,536,515</td>
<td>4,608,106</td>
<td>4,013,171</td>
<td>3.3</td>
<td>3.3</td>
<td>3.2</td>
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</table>

Note: An **" in the percent column represents a figure of less than 0.05 percent.
<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>THOUSANDS OF DOLLARS</th>
<th>PERCENT OF U.S. TOTAL</th>
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<tr>
<td>SOUTH ATLANTIC (Cont.)</td>
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<td></td>
</tr>
<tr>
<td>North Carolina</td>
<td>1,049,033</td>
<td>1,028,561</td>
</tr>
<tr>
<td>South Carolina</td>
<td>521,073</td>
<td>490,286</td>
</tr>
<tr>
<td>Virginia</td>
<td>5,402,026</td>
<td>6,166,768</td>
</tr>
<tr>
<td>West Virginia</td>
<td>105,445</td>
<td>90,336</td>
</tr>
<tr>
<td>TOTAL</td>
<td>22,233,610</td>
<td>22,540,582</td>
</tr>
<tr>
<td>EAST SOUTH CENTRAL</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Alabama</td>
<td>1,603,851</td>
<td>1,417,942</td>
</tr>
<tr>
<td>Kentucky</td>
<td>557,188</td>
<td>505,511</td>
</tr>
<tr>
<td>Mississippi</td>
<td>1,633,739</td>
<td>1,309,653</td>
</tr>
<tr>
<td>Tennessee</td>
<td>1,156,681</td>
<td>793,429</td>
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<td>Arkansas</td>
<td>886,697</td>
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<td>Louisiana</td>
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</tr>
<tr>
<td>Texas</td>
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</tr>
<tr>
<td>TOTAL</td>
<td>14,099,196</td>
<td>14,148,902</td>
</tr>
<tr>
<td>MOUNTAIN</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arizona</td>
<td>2,632,399</td>
<td>2,005,768</td>
</tr>
<tr>
<td>Colorado</td>
<td>1,896,985</td>
<td>1,563,371</td>
</tr>
<tr>
<td>Idaho</td>
<td>62,910</td>
<td>50,430</td>
</tr>
<tr>
<td>Montana</td>
<td>62,000</td>
<td>101,983</td>
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<td>Nevada</td>
<td>141,419</td>
<td>127,615</td>
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<td>New Mexico</td>
<td>565,072</td>
<td>492,284</td>
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<td>Utah</td>
<td>714,148</td>
<td>789,794</td>
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<td>Wyoming</td>
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<td>124,586</td>
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<tr>
<td>TOTAL</td>
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<td>5,254,831</td>
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<tr>
<td>PACIFIC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Alaska</td>
<td>564,681</td>
<td>550,403</td>
</tr>
<tr>
<td>California</td>
<td>27,737,750</td>
<td>29,114,566</td>
</tr>
<tr>
<td>Hawaii</td>
<td>562,843</td>
<td>626,153</td>
</tr>
<tr>
<td>Oregon</td>
<td>340,069</td>
<td>255,885</td>
</tr>
<tr>
<td>Washington</td>
<td>2,525,250</td>
<td>3,559,364</td>
</tr>
<tr>
<td>TOTAL</td>
<td>31,730,593</td>
<td>34,106,371</td>
</tr>
</tbody>
</table>

TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACTS OVER $25,000 BY REGION AND STATE: FY 1986, 1985, AND 1984

(Concluded)
PART II
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER $25,000 FOR MAJOR HARD GOODS

Figure II-1 (page 10) shows the top three regions for FY 1986 in each of the seven major hard goods programs as well as the net value and percent distribution of awards in each region for FY 1986 and 1985. The Pacific region ranked as one of the top three regions most frequently, placing in the top three for six out of the seven programs.

Table II-1 (page 12) shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1986, 1985, and 1984. Table II-2 (page 14) shows that awards within these hard goods programs accounted for 74 percent of all prime contract awards in FY 1986, a two percent decrease from the FY 1985 figure. The net value of awards in all hard goods programs experienced a 5.6 percent decrease in FY 1986. The percentage distribution of awards within the seven major hard goods programs, both as a percentage of all awards and as a percentage of all hard goods awards, remained relatively steady during the 3-year period.
Figure II-1
REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER $25,000 FOR MAJOR HARD GOODS: FY 1986 AND 1985

<table>
<thead>
<tr>
<th>Aircraft</th>
<th>Missiles &amp; Space Systems</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Percent of U.S. Total</strong></td>
<td><strong>Percent of U.S. Total</strong></td>
</tr>
<tr>
<td>0</td>
<td>10</td>
</tr>
<tr>
<td>PACIFIC</td>
<td></td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
<td></td>
</tr>
<tr>
<td>WEST SOUTH CENTRAL</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Shirts</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Percent of U.S. Total</strong></td>
</tr>
<tr>
<td>0</td>
</tr>
<tr>
<td>NEW ENGLAND</td>
</tr>
<tr>
<td>MIDDLE ATLANTIC</td>
</tr>
<tr>
<td>SOUTH ATLANTIC</td>
</tr>
</tbody>
</table>

*Source: Table II-1
*Dollars in Millions
**Figure II-1 (Concluded)**

**REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER $25,000 FOR MAJOR HARD GOODS: FY 1986 AND 1985**

<table>
<thead>
<tr>
<th>TANK - AUTOMOTIVE</th>
<th>WEAPONS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Percent of U.S. Total</strong></td>
<td><strong>Percent of U.S. Total</strong></td>
</tr>
<tr>
<td>0</td>
<td>10</td>
</tr>
<tr>
<td><strong>EAST NORTH CENTRAL</strong></td>
<td><strong>$3,280 (59.6%)</strong></td>
</tr>
<tr>
<td><strong>PACIFIC</strong></td>
<td><strong>$650 (11.8%)</strong></td>
</tr>
<tr>
<td><strong>NEW ENGLAND</strong></td>
<td><strong>$601 (10.9%)</strong></td>
</tr>
<tr>
<td>FY 1986</td>
<td>FY 1985</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>AMMUNITION</strong></th>
<th><strong>ELECTRONIC &amp; COMMUNICATIONS EQUIPMENT</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Percent of U.S. Total</strong></td>
<td><strong>Percent of U.S. Total</strong></td>
</tr>
<tr>
<td>0</td>
<td>10</td>
</tr>
<tr>
<td><strong>WEST NORTH CENTRAL</strong></td>
<td><strong>$1,235 (26.8%)</strong></td>
</tr>
<tr>
<td><strong>PACIFIC</strong></td>
<td><strong>$755 (16.4%)</strong></td>
</tr>
<tr>
<td><strong>SOUTH ATLANTIC</strong></td>
<td><strong>$627 (13.6%)</strong></td>
</tr>
<tr>
<td>FY 1986</td>
<td>FY 1985</td>
</tr>
</tbody>
</table>

<p>| <strong>SOUTH ATLANTIC</strong> | <strong>$5,192 (24.7%)</strong> | <strong>$4,841 (20.9%)</strong> |
| <strong>PACIFIC</strong> | <strong>$4,697 (22.3%)</strong> | <strong>$5,592 (24.1%)</strong> |
| <strong>MIDDLE ATLANTIC</strong> | <strong>$4,373 (20.8%)</strong> | <strong>$5,242 (22.6%)</strong> |
| FY 1986 | FY 1985 |</p>
<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>THOUSANDS OF DOLLARS</th>
<th>PERCENT OF U.S. TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>AIRCRAFT</td>
<td></td>
<td></td>
</tr>
<tr>
<td>NEW ENGLAND</td>
<td>$3,577.664</td>
<td>$4,632.738</td>
</tr>
<tr>
<td>MIDDLE ATLANTIC</td>
<td>4,462.851</td>
<td>4,576.582</td>
</tr>
<tr>
<td>EAST NORTH CENTRAL</td>
<td>4,261.761</td>
<td>4,104.948</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
<td>5,015.361</td>
<td>6,737.075</td>
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<tr>
<td>SOUTH ATLANTIC</td>
<td>4,397.882</td>
<td>4,451.127</td>
</tr>
<tr>
<td>EAST SOUTH CENTRAL</td>
<td>392.308</td>
<td>454.604</td>
</tr>
<tr>
<td>WEST SOUTH CENTRAL</td>
<td>4,897.932</td>
<td>4,117.591</td>
</tr>
<tr>
<td>MOUNTAIN</td>
<td>766.062</td>
<td>563.607</td>
</tr>
<tr>
<td>PACIFIC</td>
<td>7,569.237</td>
<td>8,800.505</td>
</tr>
<tr>
<td>TOTAL</td>
<td>35,281.650</td>
<td>38,448.577</td>
</tr>
<tr>
<td>MISSILE AND SPACE SYSTEMS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>NEW ENGLAND</td>
<td>3,950.079</td>
<td>3,157.510</td>
</tr>
<tr>
<td>MIDDLE ATLANTIC</td>
<td>1,035.636</td>
<td>1,089.713</td>
</tr>
<tr>
<td>EAST NORTH CENTRAL</td>
<td>173.332</td>
<td>166.001</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
<td>1,264.011</td>
<td>1,306.860</td>
</tr>
<tr>
<td>SOUTH ATLANTIC</td>
<td>1,863.119</td>
<td>2,071.782</td>
</tr>
<tr>
<td>EAST SOUTH CENTRAL</td>
<td>614.837</td>
<td>316.713</td>
</tr>
<tr>
<td>WEST SOUTH CENTRAL</td>
<td>1,977.417</td>
<td>1,569.936</td>
</tr>
<tr>
<td>MOUNTAIN</td>
<td>2,469.274</td>
<td>1,973.362</td>
</tr>
<tr>
<td>PACIFIC</td>
<td>8,162.031</td>
<td>8,823.690</td>
</tr>
<tr>
<td>TOTAL</td>
<td>21,509.736</td>
<td>20,474.767</td>
</tr>
<tr>
<td>SHIPS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>NEW ENGLAND</td>
<td>2,974.498</td>
<td>2,474.140</td>
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<tr>
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<td>1,792.564</td>
<td>2,225.407</td>
</tr>
<tr>
<td>EAST NORTH CENTRAL</td>
<td>377.586</td>
<td>252.731</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
<td>36.160</td>
<td>29.798</td>
</tr>
<tr>
<td>SOUTH ATLANTIC</td>
<td>1,757.987</td>
<td>2,656.362</td>
</tr>
<tr>
<td>EAST SOUTH CENTRAL</td>
<td>1,233.357</td>
<td>628.856</td>
</tr>
<tr>
<td>WEST SOUTH CENTRAL</td>
<td>575.363</td>
<td>1,443.898</td>
</tr>
<tr>
<td>MOUNTAIN</td>
<td>19,903</td>
<td>30.291</td>
</tr>
<tr>
<td>PACIFIC</td>
<td>908.398</td>
<td>1,071.352</td>
</tr>
<tr>
<td>TOTAL</td>
<td>9,665.816</td>
<td>10,912.835</td>
</tr>
<tr>
<td>TANK-AUTOMOTIVE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>NEW ENGLAND</td>
<td>601.387</td>
<td>626.573</td>
</tr>
<tr>
<td>MIDDLE ATLANTIC</td>
<td>474.854</td>
<td>156.560</td>
</tr>
<tr>
<td>EAST NORTH CENTRAL</td>
<td>3,280.306</td>
<td>3,891.069</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
<td>243.294</td>
<td>212.726</td>
</tr>
<tr>
<td>SOUTH ATLANTIC</td>
<td>116.629</td>
<td>95.411</td>
</tr>
</tbody>
</table>

TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACTS OVER $25,000 FOR MAJOR HARD GOODS, BY REGION: FY 1986, 1985, AND 1984
TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACTS OVER $25,000 FOR MAJOR HARD GOODS, BY REGION: FY 1986, 1985, AND 1984

(Concluded)

<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>THOUSANDS OF DOLLARS</th>
<th>PERCENT OF U.S. TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>TANK-AUTOMOTIVE (Cont.)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EAST SOUTH CENTRAL</td>
<td>71,685</td>
<td>32,948</td>
</tr>
<tr>
<td>WEST SOUTH CENTRAL</td>
<td>47,422</td>
<td>37,300</td>
</tr>
<tr>
<td>MOUNTAIN</td>
<td>15,294</td>
<td>18,707</td>
</tr>
<tr>
<td>PACIFIC</td>
<td>650,211</td>
<td>523,508</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>5,503,082</td>
<td>5,594,802</td>
</tr>
</tbody>
</table>

| WEAPONS           |         |         |         |         |         |         |
| NEW ENGLAND       | 291,983 | 347,782 | 366,459 | 11.4    | 12.6    | 14.6    |
| MIDDLE ATLANTIC   | 146,163 | 143,434 | 158,768 | 5.7     | 5.2     | 6.3     |
| EAST NORTH CENTRAL| 201,017 | 208,133 | 85,272  | 7.9     | 7.5     | 3.4     |
| WEST NORTH CENTRAL| 105,738 | 208,644 | 108,277 | 4.1     | 7.6     | 4.3     |
| SOUTH ATLANTIC    | 277,740 | 145,024 | 176,182 | 10.8    | 5.2     | 7.0     |
| EAST SOUTH CENTRAL| 52,963  | 36,511  | 35,378  | 2.1     | 1.3     | 1.4     |
| WEST SOUTH CENTRAL| 226,022 | 184,339 | 196,589 | 8.8     | 6.7     | 7.8     |
| MOUNTAIN          | 113,371 | 53,892  | 42,469  | 4.4     | 2.0     | 1.7     |
| PACIFIC           | 1,144,881| 1,435,562| 1,339,529| 44.7    | 52.0    | 53.4    |
| **TOTAL**         | 2,559,878 | 2,763,321 | 2,508,923 | 100.0 | 100.0 | 100.0 |

| AMMUNITION        |         |         |         |         |         |         |
| NEW ENGLAND       | 165,335 | 199,951 | 159,608 | 3.6     | 4.2     | 4.0     |
| MIDDLE ATLANTIC   | 476,713 | 517,661 | 428,888 | 10.4    | 10.9    | 10.7    |
| EAST NORTH CENTRAL| 500,935 | 543,227 | 494,035 | 10.9    | 11.5    | 12.3    |
| WEST NORTH CENTRAL| 1,234,600| 1,316,722| 1,015,518| 26.8    | 27.8    | 25.4    |
| SOUTH ATLANTIC    | 626,697 | 730,007 | 483,466 | 13.6    | 15.4    | 12.1    |
| EAST SOUTH CENTRAL| 414,259 | 397,555 | 364,003 | 9.0     | 8.4     | 9.1     |
| WEST SOUTH CENTRAL| 291,752 | 358,057 | 302,814 | 6.3     | 7.6     | 7.6     |
| MOUNTAIN          | 134,206 | 117,921 | 80,170  | 2.9     | 2.5     | 2.0     |
| PACIFIC           | 754,717 | 555,235 | 676,742 | 16.4    | 11.7    | 16.9    |
| **TOTAL**         | 4,599,214| 4,736,556| 4,005,244| 100.0  | 100.0  | 100.0  |

| ELECTRONICS AND COMMUNICATION EQUIPMENT |         |         |         |         |         |         |
| NEW ENGLAND       | 2,135,358| 1,987,704| 2,091,312| 10.1    | 8.6     | 9.8     |
| MIDDLE ATLANTIC   | 4,372,927| 5,241,505| 4,520,446| 20.8    | 22.6    | 21.1    |
| EAST NORTH CENTRAL| 1,214,572| 1,608,358| 1,117,521| 5.8     | 6.9     | 5.2     |
| WEST NORTH CENTRAL| 1,502,018| 1,623,204| 1,976,743| 7.1     | 7.0     | 9.2     |
| SOUTH ATLANTIC    | 5,192,030| 4,841,269| 4,142,372| 24.7    | 20.9    | 19.4    |
| EAST SOUTH CENTRAL| 125,857  | 153,473  | 128,931  | 6.6     | 7.6     | 6.6     |
| WEST SOUTH CENTRAL| 962,839  | 1,272,105| 885,533  | 4.6     | 5.5     | 4.1     |
| MOUNTAIN          | 847,100  | 841,658  | 758,589  | 4.0     | 3.6     | 3.5     |
| PACIFIC           | 4,597,328| 5,592,203| 5,766,277| 22.3    | 24.1    | 27.0    |
| **TOTAL**         | 21,050,029| 23,161,479| 21,387,718| 100.0  | 100.0  | 100.0  |
TABLE II-2
NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER $25,000 BY HARD GOODS PROGRAM: FISCAL YEARS 1986, 1985, AND 1984
(Amounts in Millions)

<table>
<thead>
<tr>
<th>Type of Awards</th>
<th>FY 1986</th>
<th></th>
<th>FY 1985</th>
<th></th>
<th>FY 1984</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Awards</td>
<td>% of Total</td>
<td>Awards</td>
<td>% of Total</td>
<td>Awards</td>
<td>% of Total</td>
</tr>
<tr>
<td>GRAND TOTAL - Prime Contract Awards</td>
<td>$136,026</td>
<td>100 N/A</td>
<td>$140,096</td>
<td>100 N/A</td>
<td>$123,995</td>
<td>100 N/A</td>
</tr>
<tr>
<td>HARD GOODS - Total</td>
<td>100,169</td>
<td>74 100</td>
<td>106,092</td>
<td>76 100</td>
<td>93,192</td>
<td>75 100</td>
</tr>
<tr>
<td>Aircraft</td>
<td>35,281</td>
<td>26 35</td>
<td>38,449</td>
<td>27 36</td>
<td>31,796</td>
<td>26 34</td>
</tr>
<tr>
<td>Missiles &amp; Space Systems</td>
<td>21,510</td>
<td>16 21</td>
<td>20,475</td>
<td>15 19</td>
<td>18,385</td>
<td>15 20</td>
</tr>
<tr>
<td>Ships</td>
<td>9,666</td>
<td>7 10</td>
<td>10,913</td>
<td>8 10</td>
<td>9,800</td>
<td>8 11</td>
</tr>
<tr>
<td>Tank-Automotive</td>
<td>5,503</td>
<td>4 5</td>
<td>5,585</td>
<td>4 5</td>
<td>5,309</td>
<td>4 6</td>
</tr>
<tr>
<td>Weapons</td>
<td>2,560</td>
<td>2 3</td>
<td>2,763</td>
<td>2 3</td>
<td>2,509</td>
<td>2 3</td>
</tr>
<tr>
<td>Ammunition</td>
<td>4,599</td>
<td>3 5</td>
<td>4,737</td>
<td>3 5</td>
<td>4,005</td>
<td>3 4</td>
</tr>
<tr>
<td>Electronics &amp; Communication Equipment</td>
<td>21,050</td>
<td>15 21</td>
<td>23,161</td>
<td>17 22</td>
<td>21,388</td>
<td>17 23</td>
</tr>
<tr>
<td>OTHER SUPPLIES &amp; SERVICES - Total</td>
<td>35,857</td>
<td>26 N/A</td>
<td>34,004</td>
<td>24 N/A</td>
<td>30,803</td>
<td>25 N/A</td>
</tr>
</tbody>
</table>

Note: Figures in this table may not add up due to rounding.
PART III

DISTRIBUTION OF PRIME CONTRACT AWARDS OVER $25,000 BY STATE

The net value and percent distribution of awards in each of the 25 major procurement programs for the fiscal years 1984 through 1986 for individual states are provided in Tables III-1, beginning on page 17. Table III-2 (page 69) shows the five leading states in each of these 25 procurement programs for FY 1986. While California ranked first in eleven of the programs, there was a broad representation of other states in the top five rankings. A total of 32 states appear in the table, two less than in FY 1985. In FY 1986, 12 states ranked first in one or more of the programs.
**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000**


**UNITED STATES – TOTAL**

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
</thead>
<tbody>
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<td></td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$136,026,128</td>
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<td>$140,096,281</td>
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<td>23,247,087</td>
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<td>24,663,568</td>
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<tr>
<td>AIRCRAFT ENGINES AND SPARES</td>
<td>7,370,254</td>
<td>100.0</td>
<td>8,170,218</td>
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<tr>
<td>OTHER AIRCRAFT EQUIPMENT</td>
<td>4,663,769</td>
<td>100.0</td>
<td>5,614,791</td>
</tr>
<tr>
<td>MISSILE AND SPACE SYSTEMS</td>
<td>21,509,756</td>
<td>100.0</td>
<td>20,474,767</td>
</tr>
<tr>
<td>SHIPS</td>
<td>9,665,816</td>
<td>100.0</td>
<td>10,912,835</td>
</tr>
<tr>
<td>COMBAT VEHICLES</td>
<td>3,686,804</td>
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<td>3,451,470</td>
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<tr>
<td>NON-COMBAT VEHICLES</td>
<td>1,816,278</td>
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<td>WEAPONS</td>
<td>2,559,878</td>
<td>100.0</td>
<td>2,763,321</td>
</tr>
<tr>
<td>AMMUNITION</td>
<td>4,509,214</td>
<td>100.0</td>
<td>4,736,566</td>
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<tr>
<td>ELECTRONICS AND COMMUNICATION EQUIP</td>
<td>21,050,029</td>
<td>100.0</td>
<td>23,161,479</td>
</tr>
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<td>PETROLEUM</td>
<td>6,857,323</td>
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<td>5,703,972</td>
</tr>
<tr>
<td>OTHER FUELS AND LUBRICANTS</td>
<td>130,700</td>
<td>100.0</td>
<td>130,611</td>
</tr>
<tr>
<td>CONTAINERS AND HANDLING EQUIPMENT</td>
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<td>100.0</td>
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</tr>
<tr>
<td>TEXTILES, CLOTHING, AND EQUIPAGE</td>
<td>1,035,452</td>
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<td>1,023,344</td>
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<td>BUILDING SUPPLIES</td>
<td>86,274</td>
<td>100.0</td>
<td>142,724</td>
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<td>SUBSISTENCE</td>
<td>1,257,949</td>
<td>100.0</td>
<td>1,021,999</td>
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<td>TRANSPORTATION EQUIPMENT</td>
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<td>12,854,513</td>
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<td>11,290,886</td>
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Note: An "**" in the percent column represents a figure of less than 0.05 percent.
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

**Alabama**

(Amounts in Thousands)

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<tr>
<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1985 VALUE</th>
<th>FISCAL YEAR 1984 VALUE</th>
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<td>PERCENT OF U.S.</td>
<td>PERCENT OF U.S.</td>
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<td>1,131,637 .09</td>
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<td>239,688 .10</td>
<td>166,553 .8</td>
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<td>1,078 *</td>
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<td>4,555 .1</td>
<td>14,937 .4</td>
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<tr>
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<td>16,905 .9</td>
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<td>17,148 .3</td>
<td>7,641 .1</td>
</tr>
<tr>
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<td>413 .4</td>
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<td>13,798 1.4</td>
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TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

Alaska

(Amounts in Thousands)

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<td>*</td>
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<th>FISCAL YEAR 1984</th>
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<td>WEAPONS</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Arkansas**

(Amounts in Thousands)

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<td>*</td>
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<td>.3-</td>
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<td>20,785</td>
<td>.2</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**California**

(Amounts in Thousands)

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<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
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<td>VALUE</td>
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<td><strong>TOTAL</strong></td>
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<tr>
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<td>954,443</td>
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<td>1,003,351</td>
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<tr>
<td>Missile and Space Systems</td>
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<td>735,586</td>
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<td>1,496</td>
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<td>639,303</td>
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<td>Services</td>
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# TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

## Colorado

(Amounts in Thousands)

<table>
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<tr>
<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
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<td>1,153,188</td>
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<td>2,320 *</td>
<td>1,570 *</td>
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<td>7,446 *</td>
<td>577 *</td>
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<tr>
<td>OTHER AIRCRAFT EQUIPMENT</td>
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<td>118,598 2.1</td>
<td>11,445 2</td>
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<tr>
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<td>475,045 2.6</td>
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<td>1,271 *</td>
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<td>1,171 .1</td>
<td>2,352 .1</td>
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<td>4,709 .1</td>
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<td>229,680 1.1</td>
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<td>288 .2</td>
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<td>800 .1</td>
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<td>27 *</td>
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<td>140,550 1.8</td>
<td>149,146 2.3</td>
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<td>1,418 .3</td>
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<td>210 .2</td>
<td>214 .1</td>
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<td>38 *</td>
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<td>217,524 1.9</td>
<td>165,605 1.6</td>
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</table>

23
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Connecticut**

(Amounts in Thousands)

<table>
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<th></th>
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<td></td>
</tr>
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<td>646,662</td>
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<td>705,182</td>
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<td>471,106</td>
<td>13.7</td>
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<td>127,300</td>
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24
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

#### Delaware

(Amounts in Thousands)

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<thead>
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<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1985</th>
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<th>FISCAL YEAR 1984</th>
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<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
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<td>*</td>
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<td>*</td>
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### District of Columbia

(Amounts in Thousands)

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<td>.0</td>
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<td>.1</td>
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<td>*</td>
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<td>*</td>
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Florida

(Amounts in Thousands)
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

**Hawaii**

(Amounts in Thousands)

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<td>1,102</td>
<td>*</td>
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<td>594</td>
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<td>*</td>
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<td>3,164</td>
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<td>18,671</td>
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<td>26,251</td>
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<td>7,148</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Illinois**

(Amounts in Thousands)

<table>
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<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
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<td></td>
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<td>VALUE</td>
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<td>24,757</td>
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<td>#</td>
<td>8,071</td>
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<td>40,294</td>
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<td>16,251</td>
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<td>109,606</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Indiana**

(Amounts in Thousands)

<table>
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<tr>
<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1984</th>
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<td>VALUE</td>
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<td>685,963</td>
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<td>66,393</td>
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### Iowa

(Amounts in Thousands)

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<th>FISCAL YEAR 1984</th>
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33
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Kansas**

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
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<td>Non-Combat Vehicles</td>
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<td>59.752</td>
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<td>90.081</td>
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<td>------------------</td>
<td>-----------------</td>
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<td>1.055</td>
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**Louisiana**

*(Amounts in Thousands)*

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<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
<th>PERCENT OF U.S.</th>
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<td>346</td>
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<td>WEAPONS</td>
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<td>673</td>
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<td>TEXTILES, CLOTHING, AND EQUIPAGE</td>
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<td>8,329</td>
<td>6,914</td>
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<td>314,565</td>
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<td>91</td>
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36
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Maine**

*(Amounts in Thousands)*

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
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<tr>
<td>TOTAL</td>
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<td>324</td>
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<td>*</td>
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<td>257</td>
<td>*</td>
<td>549</td>
<td>*</td>
<td>107</td>
<td>*</td>
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<tr>
<td>MISSILE AND SPACE SYSTEMS</td>
<td>8,059</td>
<td>*</td>
<td>2,429</td>
<td>*</td>
<td>1,304</td>
<td>*</td>
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<td>800,061</td>
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<td>355,674</td>
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<td>0</td>
<td>.0</td>
<td>27</td>
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<td>.1</td>
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<td>30,286</td>
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<td>56,673</td>
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<td>48</td>
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<td>1,961</td>
<td>*</td>
<td>5,398</td>
<td>*</td>
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<td>10,536</td>
<td>.2</td>
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<td>0</td>
<td>.0</td>
<td>27</td>
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<td>9,409</td>
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<td>6,680</td>
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37
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Maryland**

(Amounts in Thousands)

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<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
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<td>VALUE</td>
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<td>VALUE</td>
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<td>809,197</td>
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### Table III-1. Net Value and Percent Distribution of Prime Contracts Over $25,000

*For the 25 Major Procurement Programs: FY 1986, 1985, and 1984*

**Massachusetts**

(Amounts in Thousands)

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<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
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<td>VALUE</td>
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<td>8,734,860</td>
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</tr>
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<td><strong>NON-COMBAT VEHICLES</strong></td>
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<td>9,360</td>
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<td>158</td>
</tr>
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</table>
TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

Michigan

(Amounts in Thousands)

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<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th></th>
<th>FISCAL YEAR 1985</th>
<th></th>
<th>FISCAL YEAR 1984</th>
<th></th>
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<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
</tr>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

Mississippi

(Amounts in Thousands)

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<th>VALUE</th>
<th>PERCENT OF U.S.</th>
<th>VALUE</th>
<th>PERCENT OF U.S.</th>
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42
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Missouri**

(Amounts in Thousands)

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<th>FISCAL YEAR 1984</th>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Montana**

(Amounts in Thousands)

<table>
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<th>PROCUREMENT PROGRAM</th>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Nevada**

(Amounts in Thousands)

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</table>
# TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**New Hampshire**

(Amounts in Thousands)

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<th>PROCUREMENT PROGRAM</th>
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New Jersey

(Amounts in Thousands)

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<td>VALUE</td>
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<td>VALUE</td>
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<td>195</td>
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<td>*</td>
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<td>*</td>
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<td>*</td>
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<td>55</td>
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<td>144,314</td>
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<td>.0</td>
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<td>.0</td>
<td>269</td>
<td>2.2</td>
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<td>17,457</td>
<td>.3</td>
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<td>167,867</td>
<td>1.5</td>
<td>127,395</td>
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### Table III-1. Net Value and Percent Distribution of Prime Contracts Over $25,000 For the 25 Major Procurement Programs: FY 1986, 1985, and 1984

#### New York

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FY 1986 VALUE</th>
<th>FY 1985 VALUE</th>
<th>FY 1984 VALUE</th>
<th>PERCENT OF U.S.</th>
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<tbody>
<tr>
<td><strong>Total</strong></td>
<td>9,908,384</td>
<td>10,032,702</td>
<td>9,514,628</td>
<td>7.3</td>
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<tr>
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<td>2,791,769</td>
<td>2,812,328</td>
<td>2,511,262</td>
<td>12.0</td>
</tr>
<tr>
<td><strong>Aircraft Engines and Spares</strong></td>
<td>190,897</td>
<td>113,833</td>
<td>43,575</td>
<td>2.6</td>
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<tr>
<td><strong>Other Aircraft Equipment</strong></td>
<td>546,062</td>
<td>681,793</td>
<td>507,422</td>
<td>11.7</td>
</tr>
<tr>
<td><strong>Missile and Space Systems</strong></td>
<td>184,242</td>
<td>76,171</td>
<td>97,264</td>
<td>8.7</td>
</tr>
<tr>
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<td>838,112</td>
<td>1,001,085</td>
<td>1,187,239</td>
<td>12.1</td>
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<tr>
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<td>23,672</td>
<td>23,073</td>
<td>40,832</td>
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<tr>
<td><strong>Non-Combat Vehicles</strong></td>
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<td>13,791</td>
<td>39,865</td>
<td>0.7</td>
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<td><strong>Weapons</strong></td>
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<td>48,226</td>
<td>53,603</td>
<td>2.0</td>
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<td>69,162</td>
<td>98,899</td>
<td>81,486</td>
<td>1.5</td>
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<tr>
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<td>2,749,099</td>
<td>3,020,021</td>
<td>2,835,431</td>
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<tr>
<td><strong>Petroleum</strong></td>
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<td>75,461</td>
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<td>1,212</td>
<td>1,699</td>
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<td><strong>Containers and Handling Equipment</strong></td>
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<td>96,111</td>
<td>399</td>
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</tr>
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<td>62,190</td>
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<td>2,215</td>
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<td>217,838</td>
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<td>53,030</td>
<td>65,175</td>
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<td><strong>Photographic Supplies and Equipment</strong></td>
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<td>30,188</td>
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<td>8,617</td>
<td>9,323</td>
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<td><strong>All Other Supplies and Equipment</strong></td>
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<td>320,538</td>
<td>265,560</td>
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<tr>
<td><strong>Services</strong></td>
<td>1,451,107</td>
<td>1,284,411</td>
<td>1,245,557</td>
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50

North Carolina

(Amounts in Thousands)

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<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
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<tbody>
<tr>
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<td>VALUE</td>
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<tr>
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51
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<th>FISCAL YEAR 1984</th>
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</tr>
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<td>NON-COMBAT VEHICLES</td>
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<td>994 *</td>
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<td>18,586 1.8</td>
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<td>28,021 .2</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Ohio**

(Amounts in Thousands)

<table>
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<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
<th></th>
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<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
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<td>TOTAL</td>
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<td>3.9</td>
<td>137,953</td>
<td>2.5</td>
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TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000  

Oklahoma

(Amounts in Thousands)

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<th>FISCAL YEAR 1984</th>
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54

Oregon

(Amounts in Thousands)

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<td>PERCENT OF U.S.</td>
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<td>1,053 *</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Pennsylvania**

*(Amounts in Thousands)*

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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Rhode Island**

**(Amounts in Thousands)**

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<tr>
<td></td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>NON-COMBAT VEHICLES</td>
<td>34</td>
<td>449</td>
<td>2,847</td>
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<tr>
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<td>*</td>
<td>*</td>
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<tr>
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<td>.7</td>
<td>.6</td>
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<tr>
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<td>1,355</td>
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<td>.1</td>
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</tr>
<tr>
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<td>56,361</td>
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<td>1,735</td>
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<td>.1</td>
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<td>40</td>
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<tr>
<td></td>
<td>*</td>
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<td></td>
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<tr>
<td>MEDICAL &amp; DENTAL SUPPLIES &amp; EQUIP</td>
<td>3,542</td>
<td>1,707</td>
<td>2,587</td>
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<td>.6</td>
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<td>0</td>
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<td>MATERIALS HANDLING EQUIPMENT</td>
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<td>69</td>
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<td>0</td>
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<td>ALL OTHER SUPPLIES AND EQUIPMENT SERVICES</td>
<td>43,704</td>
<td>27,371</td>
<td>23,546</td>
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<td>.5</td>
<td>.6</td>
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<tr>
<td></td>
<td>87,691</td>
<td>82,953</td>
<td>54,606</td>
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<td>.7</td>
<td>.5</td>
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57
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

**South Carolina**

*(Amounts in Thousands)*

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
<th>PERCENT OF U.S.</th>
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</thead>
<tbody>
<tr>
<td>TOTAL</td>
<td>521,073</td>
<td>490,286</td>
<td>478,024</td>
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<tr>
<td>AIRFRAMES AND SPARES</td>
<td>6,847</td>
<td>4,843</td>
<td>1,151</td>
<td>*</td>
</tr>
<tr>
<td>AIRCRAFT ENGINES AND SPARES</td>
<td>1,060</td>
<td>6,336</td>
<td>30</td>
<td>*</td>
</tr>
<tr>
<td>OTHER AIRCRAFT EQUIPMENT</td>
<td>11,206</td>
<td>62</td>
<td>595</td>
<td>*</td>
</tr>
<tr>
<td>MISSILE AND SPACE SYSTEMS</td>
<td>2,096</td>
<td>1,435</td>
<td>1,516</td>
<td>*</td>
</tr>
<tr>
<td>SHIPS</td>
<td>68,713</td>
<td>41,040</td>
<td>54,075</td>
<td>.6</td>
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<tr>
<td>COMBAT VEHICLES</td>
<td>2,242</td>
<td>53</td>
<td>455</td>
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</tr>
<tr>
<td>NON-COMBAT VEHICLES</td>
<td>3,608</td>
<td>31,057</td>
<td>8,008</td>
<td>.4</td>
</tr>
<tr>
<td>WEAPONS</td>
<td>25,635</td>
<td>28,763</td>
<td>15,986</td>
<td>.6</td>
</tr>
<tr>
<td>AMMUNITION</td>
<td>0</td>
<td>167</td>
<td>616</td>
<td>*</td>
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<tr>
<td>ELECTRONICS AND COMMUNICATION EQUIP</td>
<td>14,980</td>
<td>24,734</td>
<td>7,174</td>
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<tr>
<td>PETROLEUM</td>
<td>16,646</td>
<td>10,320</td>
<td>17,390</td>
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<tr>
<td>OTHER FUELS AND LUBRICANTS</td>
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<td>167</td>
<td>59</td>
<td>.1</td>
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<tr>
<td>CONTAINERS AND HANDLING EQUIPMENT</td>
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<td>0</td>
<td>0</td>
<td>.0</td>
</tr>
<tr>
<td>TEXTILES, CLOTHING, AND EQUIPAGE</td>
<td>15,954</td>
<td>21,153</td>
<td>38,566</td>
<td>3.7</td>
</tr>
<tr>
<td>BUILDING SUPPLIES</td>
<td>1,049</td>
<td>875</td>
<td>578</td>
<td>.4</td>
</tr>
<tr>
<td>SUBSISTENCE</td>
<td>52,050</td>
<td>12,607</td>
<td>47,603</td>
<td>4.3</td>
</tr>
<tr>
<td>PRODUCTION EQUIPMENT</td>
<td>2,384</td>
<td>3,467</td>
<td>325</td>
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<tr>
<td>CONSTRUCTION</td>
<td>122,671</td>
<td>198,099</td>
<td>180,762</td>
<td>2.7</td>
</tr>
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<td>CONSTRUCTION EQUIPMENT</td>
<td>43</td>
<td>351</td>
<td>2,738</td>
<td>1.1</td>
</tr>
<tr>
<td>MEDICAL &amp; DENTAL SUPPLIES &amp; EQUIP</td>
<td>18,328</td>
<td>5,702</td>
<td>4,985</td>
<td>1.1</td>
</tr>
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<td>MATERIALS HANDLING EQUIPMENT</td>
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<td>656</td>
<td>2,513</td>
<td>1.6</td>
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<tr>
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<td>41,907</td>
<td>24,387</td>
<td>22,650</td>
<td>.6</td>
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<tr>
<td>SERVICES</td>
<td>112,436</td>
<td>74,012</td>
<td>70,249</td>
<td>.7</td>
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### Table III-1. Net Value and Percent Distribution of Prime Contracts Over $25,000 for the 25 Major Procurement Programs: FY 1986, 1985, and 1984

**South Dakota**  
(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
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<tr>
<td>TOTAL</td>
<td>127,633</td>
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<td>.0</td>
<td>57</td>
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<tr>
<td>SHIPS</td>
<td>0</td>
<td>.0</td>
<td>0</td>
</tr>
<tr>
<td>NON-COMBAT VEHICLES</td>
<td>1,058</td>
<td>.1</td>
<td>2,585</td>
</tr>
<tr>
<td>WEAPONS</td>
<td>492</td>
<td>*</td>
<td>51</td>
</tr>
<tr>
<td>AMMUNITION</td>
<td>8</td>
<td>*</td>
<td>0</td>
</tr>
<tr>
<td>ELECTRONICS AND COMMUNICATION EQUIP</td>
<td>783</td>
<td>*</td>
<td>932</td>
</tr>
<tr>
<td>PETROLEUM</td>
<td>3,338</td>
<td>*</td>
<td>1,887</td>
</tr>
<tr>
<td>TEXTILES, CLOTHING, AND EQUIPAGE</td>
<td>107</td>
<td>*</td>
<td>0</td>
</tr>
<tr>
<td>BUILDING SUPPLIES</td>
<td>36</td>
<td>*</td>
<td>0</td>
</tr>
<tr>
<td>SUBSISTENCE</td>
<td>660</td>
<td>.1</td>
<td>572</td>
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<td>CONSTRUCTION</td>
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<td>52,170</td>
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<td>53</td>
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<td>1,887</td>
<td>.3</td>
<td>1,587</td>
</tr>
<tr>
<td>MATERIALS HANDLING EQUIPMENT</td>
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<td>*</td>
<td>153</td>
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<td>.1</td>
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<td>12,944</td>
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<td>12,579</td>
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59
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Tennessee**

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>1,156,601</td>
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<td>793,420</td>
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<td>AIRFRAMES AND SPARES</td>
<td>436</td>
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<td>3,305</td>
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<td>MISSILE AND SPACE SYSTEMS</td>
<td>254,656</td>
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<td>34,294</td>
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<td>1,656</td>
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<td>1,573</td>
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<td>2,926</td>
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<td>6,836</td>
<td>.1</td>
<td>20,660</td>
</tr>
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<td>.6</td>
<td>1,384</td>
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<td>0</td>
</tr>
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<td>59,410</td>
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<td>1,709</td>
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<td>294,607</td>
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<td>245,095</td>
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</table>
### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

**Texas**

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL</td>
<td>10,940,227</td>
<td>10,561,556</td>
<td>8,750,329</td>
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<td>3,618,955</td>
<td>2,850,323</td>
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<td>86,825</td>
<td>71,239</td>
<td>80,869</td>
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<td>281,838</td>
<td>346,622</td>
<td>323,893</td>
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<td>975,751</td>
<td>775,358</td>
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<tr>
<td>SHIPS</td>
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<td>8,014</td>
<td>8,647</td>
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<td>NON-COMBAT VEHICLES</td>
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<td>14,887</td>
<td>14,780</td>
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<td>WEAPONS</td>
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<td>177,255</td>
<td>187,451</td>
</tr>
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<td>174,090</td>
<td>198,690</td>
<td>226,563</td>
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<td>899,699</td>
<td>1,220,151</td>
<td>828,612</td>
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<td>1,901,369</td>
<td>2,242,173</td>
<td>2,081,963</td>
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<td>367</td>
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<td>1,431</td>
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<td>447</td>
<td>3,060</td>
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<td>0</td>
</tr>
<tr>
<td>PRODUCTION EQUIPMENT</td>
<td>6,478</td>
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<td>14,984</td>
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<td>475,892</td>
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<td>492,597</td>
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<td>CONSTRUCTION EQUIPMENT</td>
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<td>12,030</td>
<td>9,707</td>
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<td>8,644</td>
<td>3,444</td>
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<td>5,080</td>
<td>3,078</td>
</tr>
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<td>ALL OTHER SUPPLIES AND EQUIPMENT</td>
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<tr>
<td>SERVICES</td>
<td>632,234</td>
<td>565,621</td>
<td>491,396</td>
</tr>
</tbody>
</table>

61
# Table III-1. Net Value and Percent Distribution of Prime Contracts Over $25,000
For the 25 Major Procurement Programs: FY 1986, 1985, and 1984

**Utah**

(Amounts in Thousands)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL</strong></td>
<td>714,148</td>
<td>.5</td>
<td>788,794</td>
<td>.6</td>
<td>880,448</td>
<td>.7</td>
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<td>8,436</td>
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<td>.2</td>
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<td>87,203</td>
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<td>83,438</td>
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<td>895</td>
<td>.4</td>
<td>10,470</td>
<td>6.6</td>
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<tr>
<td>ALL OTHER SUPPLIES AND EQUIPMENT</td>
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<td>.6</td>
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<td>58,526</td>
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<td>34,891</td>
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TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000

Vermont

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL</td>
<td>123,611.1</td>
<td>163,429.1</td>
<td>170,066.1</td>
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<td>13,869.1</td>
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<td>1,464 *</td>
<td>334 *</td>
<td>2,148 *</td>
</tr>
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<td>OTHER AIRCRAFT EQUIPMENT</td>
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<td>26,260.5</td>
<td>14,311 .3</td>
</tr>
<tr>
<td>MISSILE AND SPACE SYSTEMS</td>
<td>316 *</td>
<td>650 *</td>
<td>857 *</td>
</tr>
<tr>
<td>SHIPS</td>
<td>4,136 *</td>
<td>5,130 *</td>
<td>4,714 *</td>
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<tr>
<td>COMBAT VEHICLES</td>
<td>935 *</td>
<td>148 *</td>
<td>1,549 *</td>
</tr>
<tr>
<td>NON-COMBAT VEHICLES</td>
<td>58 *</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
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<td>77,295 2.8</td>
<td>114,765 4.6</td>
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<td>8,465 .2</td>
<td>17,677 .4</td>
<td>6,906 .2</td>
</tr>
<tr>
<td>ELECTRONICS AND COMMUNICATION EQUIP</td>
<td>535 *</td>
<td>7,455 *</td>
<td>5,254 *</td>
</tr>
<tr>
<td>PETROLEUM</td>
<td>160 *</td>
<td>234 *</td>
<td>352 *</td>
</tr>
<tr>
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<td>1,494 .1</td>
</tr>
<tr>
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<td>48 *</td>
<td>537 *</td>
</tr>
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<td>1,229 .4</td>
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<tr>
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<td>5,557 .1</td>
<td>1,992 *</td>
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<td>54 *</td>
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<td>3,155 .1</td>
<td>4,563 .1</td>
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<td>4,960 *</td>
<td>3,753 *</td>
<td>2,721 *</td>
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### TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**Virginia**

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1986</th>
<th>FISCAL YEAR 1985</th>
<th>FISCAL YEAR 1984</th>
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<tr>
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<td>VALUE</td>
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<td>.3</td>
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<td>16,941</td>
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### Washington

(Amounts in Thousands)

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<th>FISCAL YEAR 1984</th>
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<td>VALUE</td>
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</table>
# TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF PRIME CONTRACTS OVER $25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS: FY 1986, 1985, AND 1984

**West Virginia**

*(Amounts in Thousands)*

<table>
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<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
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<td>338</td>
<td>*</td>
<td>634</td>
<td>*</td>
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<td>0</td>
<td>0</td>
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<tr>
<td>NON-COMBAT VEHICLES</td>
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<td>*</td>
<td>127</td>
<td>*</td>
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<td>*</td>
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<td>*</td>
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<td>*</td>
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<td>*</td>
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<td>*</td>
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<tr>
<td>PETROLEUM</td>
<td>3,391</td>
<td>*</td>
<td>672</td>
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<td>*</td>
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<td>8,706</td>
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<td>.2</td>
<td>4,325</td>
<td>.4</td>
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<tr>
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<td>.2</td>
<td>64</td>
<td>*</td>
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<td>.1</td>
</tr>
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Wisconsin

(Amounts in Thousands)

**Wyoming**

(Amounts in Thousands)

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PART IV
DISTRIBUTION OF PRIME CONTRACT AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

As shown in Table IV-1 (page 72), RDT&E awards totaled $19,433 million in FY 1986, an increase of $807 million or 4.3 percent over the FY 1985 figure. The ratio of RDT&E awards to total awards remained relatively the same in FY 1986 as in FY 1985. Table IV-1 also shows that the distribution of RDT&E awards among the three types of contractors did not change significantly from FY 1985 to FY 1986.

Table IV-2 (page 73) shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percent distribution of RDT&E awards within each region for FY 1986. Seven of the nine regions received more RDT&E awards in FY 1986 than in FY 1985. The three regions that had the largest dollar increases were Mountain ($544 million), West South Central ($434 million), and East South Central ($117 million). In terms of the distribution of RDT&E awards, the Pacific region showed the most significant change. In FY 1985, 36.6 percent of RDT&E awards were in this region; this percentage decreased to 32.5 percent in FY 1986.

The ratio of RDT&E awards to total awards showed an increase from FY 1985 to FY 1986. Regional RDT&E awards as a percent of regional total awards did not change significantly. The seven regions that experienced increases were Middle Atlantic (1.2 percent), South Atlantic (0.5 percent), Mountain (5.2 percent), West South Central (3.1 percent), West North Central (1.0 percent), East North Central (0.5 percent), and East South Central (1.0 percent). The two regions that experienced decreased percentages were Pacific (1.1 percent), and New England (1.1 percent).

Tables IV-3, IV-4, and IV-5 (pages 74, 77, and 80, respectively) show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational institutions, other nonprofit institutions, and business firms), for FY 1986, 1985, and 1984, respectively. As shown in Table IV-3, the four states receiving the largest share of RDT&E awards in FY 1986 were California, Massachusetts, New York, and Texas.
TABLE IV-1
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER $25,000 FOR RESEARCH,
DEVELOPMENT, TEST, AND EVALUATION ACCORDING TO TYPE OF CONTRACTOR:
FISCAL YEAR 1986, 1985, AND 1984

(Amounts in Millions)

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Note: Figures in this table may not add up due to rounding.
## Table IV-2

**Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E by Region: Fiscal Years 1986 and 1985**

(Amounts in Millions)

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<th>RDT&amp;E AWARDS</th>
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<th>REGIONAL RDT&amp;E AS PERCENT OF REGION TOTAL</th>
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*Note: Figures in this table may not add up due to rounding.*
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Note: An * in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.
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TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER $25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1986

(Concluded)

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76
### TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER $25,000 FOR RDT&E, BY REGION AND STATE ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1985

(Amounts in Thousands)

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Note: An * in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.
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<th>EAST SOUTH CENTRAL</th>
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| Kansas | 1,918 0.1 | 372 * | 111,837 0.7 |
| Minnesota | 3,919 0.3 | 1,974 0.2 | 283,544 1.8 |
| Missouri | 2,847 0.2 | 746 0.1 | 462,023 2.9 |
| Nebraska | 779 0.1 | 0 0.0 | 8,831 0.1 |
| North Dakota | 30 * | 0 0.0 | 86 * |
| South Dakota | 161 * | 0 0.0 | 49 * |
| TOTAL | 13,420 1.0 | 3,210 0.3 | 915,680 5.7 |
| Delaware | 7,637 0.6 | 9,957 0.9 | 20,915 1.1 |
| District of Col | 16,590 1.3 | 213 * | 491,951 3.0 |
| Florida | 40,143 3.1 | 596 0.1 | 23,602 1.1 |
| Georgia | 316,302 24.6 | 10,159 0.9 | 668,732 4.1 |
| Maryland | 7,650 0.6 | 3,104 0.03 | 0 0.0 |
| North Carolina | 1,340 0.1 | 0 0.0 | 2,127 * |
| South Carolina | 6,985 0.5 | 67,176 5.8 | 681,002 4.2 |
| Virginia | 200 * | 0 0.0 | 624 * |
| West Virginia | 5,066 0.4 | 4,253 0.4 | 179,080 1.1 |
| TOTAL | 397,809 30.9 | 91,331 7.9 | 1,966,993 12.2 |
| Alabama | 1,090 0.1 | 930 0.1 | 2,616 * |
| Kentucky | 1,519 0.1 | 40 * | 725 * |
| Mississippi | 1,892 0.1 | 106 * | 102,062 0.6 |
| Tennessee | 9,477 0.7 | 5,329 0.5 | 284,483 1.8 |
| TOTAL | 299,289 1.6 | 9,477 0.7 | 284,483 1.8 |</p>
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### TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER $25,000 FOR RDT&E, BY REGION AND STATE ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1984

(Amounts in Thousands)

<table>
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<tr>
<th>REGION AND STATE</th>
<th>TOTAL</th>
<th>EDUCATIONAL INSTITUTIONS</th>
<th>OTHER NON-PROFIT INSTITUTIONS</th>
<th>BUSINESS FIRMS</th>
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Note: An * in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.
### TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER $25,000 FOR RDT&E, BY REGION AND STATE ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1984

(Continued)

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<th>REGION AND STATE</th>
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<th>BUSINESS FIRMS</th>
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<td>$000</td>
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