CENTCOM Joint Theater Support Contracting Command (C-JTSCC)

PROCUREMENT OPPORTUNITIES IN:
AFGHANISTAN AND THE CENTRAL ASIAN STATES (CAS)
**Procurement Opportunities in: Afghanistan and the Central Asian States (CAS)**

Presented at the 2012 Navy Gold Coast Small Business Conference, 6-8 Aug, San Diego, CA.
Combined Security Transition Command Afghanistan

U.S. Forces Afghanistan

International Security Assistance Force

San Antonio

Qatar

Rock Island
Contracting Coalition

UNCLASSIFIED

Complex environment... many players!

Contractor Density by Agency in Afghanistan*

- **LOGCAP**: 35%
- **C-JTSCC**: 19%
- **DLA**: 4%
- **DCMA**: 4%
- **USACE**: 3%
- **INSCOM**: 3%
- **USSOCOM**: 2%
- **DoS**: 2%
- **CECOM**: 2%
- **AAFES**: 1%
- **Army PEOs**: 1%

*Does not include contractors working off the FOB
C-JTSCC Contracting Niche

• How does CJTSCC differ from DLA and GSA?
  – CJTSCC contracts for requirements needed immediately
  – CJTSCC contracts directly with the vendor; no prime vendor
  – CJTSCC focuses on Commercial Off the Shelf (COTS) items; not limited to certain commodity categories
    • No testing or long lead-times
    • Must meet technical specs from customer
  – CJTSCC contracts directly for Commodities, Services, and Minor Construction projects
List of top needs from CJTSCC

Supplies:

- Construction and building materials (lumber, gravel, plywood, barriers)
- Furniture (office and household)
- Prefabricated Structures (CONEXs, containerized housing units, re-locatable buildings)
- Office Supplies
- Electronic Items (computers, televisions, printers)
- Medical Supplies
- Generators
- Commander Coins
- Retention Items (shirts, various memorabilia items)
List of top needs from CJTSCC

Services:

- Janitorial Services
- Septic Tank Removal Services
- Educational Services and Instructions
- Security Guards
- Facility Support Services
- Vehicles Services
- Clothing Manufacturing
- Air Conditioning
- Heavy Equipment Rental
- Fuel Delivery and Services
List of top needs from CJTSCC

Construction:

Site Preparation Contractors
Industrial Building Construction – Minor
Poured Concrete Foundation and Structure
Road Support Activities
Minor Building Renovation
Water and Sewer Line and Related Construction
Heavy and Civil Engineering Construction
## Workload - Obligations

<table>
<thead>
<tr>
<th>Obligations</th>
<th>CONSTRUCTION</th>
<th>SERVICE</th>
<th>COMMODITIES</th>
<th>UNKNOWN</th>
<th>Sum:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>AWARD</td>
<td>MOD</td>
<td>AWARD</td>
<td>MOD</td>
<td>AWARD</td>
</tr>
<tr>
<td>USA - RCC BAGRAM</td>
<td>$4,553,242.51</td>
<td>$484,100.58</td>
<td>$138,499,331.10</td>
<td>$784,534,054.16</td>
<td>$8,215,894.34</td>
</tr>
<tr>
<td>USA - RCC DWYER</td>
<td>$5,027,988.32</td>
<td>$189,754.09</td>
<td>$5,308,986.81</td>
<td>$5,067,915.81</td>
<td>$6,316,208.66</td>
</tr>
<tr>
<td>USA - RCC Fenty</td>
<td>$11,921,736.60</td>
<td>$429,272.49</td>
<td>$27,477,538.97</td>
<td>$3,520,692.78</td>
<td>$1,058,685.70</td>
</tr>
<tr>
<td>USA - RCC Herat</td>
<td>$8,559,708.30</td>
<td>$1,897,113.83</td>
<td>$6,926,396.29</td>
<td>$1,659,375.26</td>
<td>$4,753,452.80</td>
</tr>
<tr>
<td>USA - RCC Kabul</td>
<td>$4,528,755.86</td>
<td>$260,547.28</td>
<td>$141,380,866.33</td>
<td>$34,328,801.37</td>
<td>$344,070,297.82</td>
</tr>
<tr>
<td>USA - RCC Kandahar</td>
<td>$38,430,618.22</td>
<td>$1,501,685.51</td>
<td>$56,216,836.25</td>
<td>$14,331,213.92</td>
<td>$24,816,790.52</td>
</tr>
<tr>
<td>USA - RCC Leatherneck</td>
<td>$26,258,167.62</td>
<td>$1,355,605.77</td>
<td>$9,805,256.00</td>
<td>$18,700,851.28</td>
<td>$12,123,125.60</td>
</tr>
<tr>
<td>USA - RCC Mazar e Shar</td>
<td>$3,189,695.41</td>
<td>$288,792.09</td>
<td>$9,633,703.86</td>
<td>$6,541,531.54</td>
<td>$6,201,154.29</td>
</tr>
<tr>
<td>USA - RCC Phoenix</td>
<td>$18,463,433.40</td>
<td>$655,065.68</td>
<td>$19,356,380.39</td>
<td>$11,774,912.58</td>
<td>$8,084,884.46</td>
</tr>
<tr>
<td>USA - RCC Salerno</td>
<td>$3,811,577.11</td>
<td>$613,881.90</td>
<td>$3,800,855.75</td>
<td>$4,438,808.87</td>
<td>$2,025,314.00</td>
</tr>
<tr>
<td>USA - RCC Shank</td>
<td>$10,174,112.87</td>
<td>$550,402.96</td>
<td>$6,948,247.30</td>
<td>$7,911,044.52</td>
<td>$2,283,835.53</td>
</tr>
<tr>
<td>USA - RCC Sharana</td>
<td>$8,932,443.49</td>
<td>$313,545.95</td>
<td>$12,969,031.75</td>
<td>$4,228,952.63</td>
<td>$2,565,282.50</td>
</tr>
<tr>
<td>USA - RCC Shindand</td>
<td>$72,458.96</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>USA - TCC-A</td>
<td>$448,575.35</td>
<td></td>
<td>$839.36</td>
<td></td>
<td>$69,508,758.95</td>
</tr>
<tr>
<td>USA - TWSS-A</td>
<td>$23,460,316.50</td>
<td></td>
<td>$722,785.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sum:</td>
<td>$143,923,938.67</td>
<td>$8,897,768.13</td>
<td>$438,772,006.20</td>
<td>$897,038,995.43</td>
<td>$515,484,001.67</td>
</tr>
</tbody>
</table>
Important Links:

https://www.fbo.gov (NON US)

http://www.uscascontracting.com

Email: grp.ccc-casinfo@ccc.centcom.mil