Presented at the 2012 Navy Gold Coast Small Business Conference, 6-8 Aug, San Diego, CA.
Commands We Support

Our Customers

- United States Pacific Command (USPACOM)
- Commander, Navy Region (COMNAVREG)
- Joint Base Pearl Harbor-Hickam (JBPHH)
- Commander, Pacific Fleet (COMPACFLT)
- Naval Facilities Engineering Command (NAVFAC) Pacific & Hawaii
- Naval Computer and Telecommunications Area Master Station Pacific (NCTAMSPAC)
- Naval Health Clinic Hawaii (medical and dental clinics)
What We Procure

Top 10 NAICS Codes for FY11

- 33 - Manufacturing (metals, machinery, computer, electronics, electrical, transportation equipment, furniture)
- 56 - Administrative Support, Waste Management, Remediation
- 53 - Rental and Leasing (automobile and industrial equipment)
- 51 - Information
- 32 - Manufacturing (paper, printing, petroleum, coal, chemical, plastics, rubber, non-metallic mineral)
- 81 - Other Services, except Public Administration
- 54 - Professional, Scientific, and Technical Services
- 48 - Transportation
- 31 - Manufacturing (food, textile, apparel, leather)
- 61 - Educational Services

#1 PRIORITY = Operating Forces Support ...while ensuring Joint Base Success
Our Contracts are Geared to Small Businesses

FY11 Contract Actions

96% of all contract actions were below $150,000

4,394 contract actions valued at $158.4M

Large Contracts 4%

Less than $150K, 96%

#1 PRIORITY = Operating Forces Support ...while ensuring Joint Base Success
FY11 Small Business
Contracting Performance

Outstanding Small Business Contracting Performance

FY11 Small Business Accomplishments

- 82.58% to small businesses
- 59.28% to small disadvantaged businesses
- 8.44% to women-owned small businesses
- 3.05% to service-disabled veteran-owned small businesses
- 2.00% to HUBZone small businesses

FLCPH recently received three small business recognition awards from the Department of Navy Office of Small Business Programs.
FedBid.com Reverse Auction Website

- Mandatory for NAVSUP acquisitions of all commercial-off-the-shelf items that are estimated to cost less than $150,000.
Naval Computer and Telecommunications Area Master Station Pacific (NCTAMSPAC) Facility Support Services, Operations, and Maintenance

- Partial small business set-aside is a potential consideration
- 12-month Base plus two options
- Synopsis N00604-11-R-3006 on NECO and FedBizOpps
- Contract Specialist: 808-473-7943

Navy Munitions Command, East Asia Division, Detachment Pearl Harbor (NMCEADDETPH) Ammunition Handling and Storage Services

- 12-month Base plus four options
- Synopsis N00604-12-R-3018 on NECO and FedBizOpps
- Contract Specialist: 808-473-7666

U.S. Pacific Command (USPACOM), Social Media Analyst

- Current contractor – Booz Allen Hamilton (large business)
- Expires 11 Apr 2013
- 12-month Base and Three One-year Options
- Contract Specialist: 808-477-9049
Small Business Assistance

Fleet Logistics Center Pearl Harbor-Hickam
Office of Small Business Programs
808-473-7583
http://smallbusiness.navy.mil/