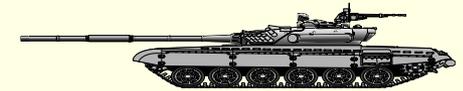


# CONNECTIONS 08

## Thoughts and Ideas about CONNECTIONS 09



**Mr. Michael W. Garrambone  
General Dynamics**

**CDR Shaun D. Hollenbaugh  
NAVWARCOL**

**Orlando, Florida, 14 March 2008**

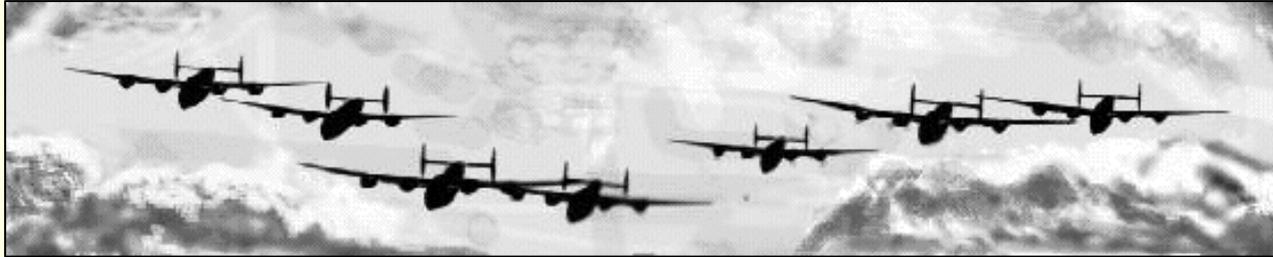
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# Introduction



- ▶ **We have come a long way (some 15+ years of Connections)**
- ▶ **We have changed venues (locations, modes, & operations)**
- ▶ **We have expanded, contracted, and matured**
- ▶ **There is a need and desire to re-look at ourselves**

**Workshop Purpose: Flush out the thoughts**

**Team Member: John Macke**

# Agenda



- ▶ **Introduction**
- ▶ **Overview of topics**
- ▶ **Review of ideas**
- ▶ **Capture the thoughts**
- ▶ **Report to the group**

# Topics for Discussion (1 of 3)

## Initial listing to start from:

- **Duration of event**
- **Timing of event**
- **Co-sponsoring**
- **Size of event**
- **Composition of audience**
- **Organization of event**
- **Operations of event**
- **Organization of team**
- **Funding**
- **Location**
- **Purpose of “Super Group”**
- **Purpose of event**
- **Rotation location**
- **Facility requirements**
- **Security issues**
- **Products of Connections**



# Topics for Discussion (2 of 3)



## More to start from

- Advertising (ouch)
- Electronic storage
- The need for scribes
- Shifting depth of presentations
- Shifting desires of presentations
- Membership
- Membership connectivity
- Game playing
- Game demonstration
- Game training
- Media
- Event victory conditions
- Sources of attendees
- World environment now
- World environment future
- M&S aspects



# Topics for Discussion (3 of 3)

## Initial Listing to start from

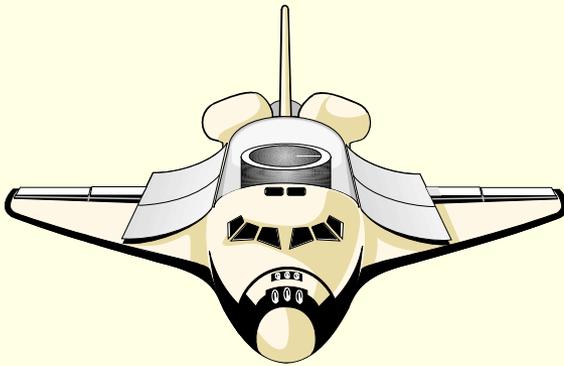
- **Quartering**
- **Transportation**
- **History of Connections**
- **Connections data**
- **Source of attendance**
- **Who to invite**
- **Organizations to invite**
- **Imbedded in an organization**
- **Constructing an organization**
- **Part of a professional society**
- **Where are the students**
- **Where are the teachers**
- **Where are the pointers**
- **Part of a professional society**
- **Next meeting**

# Duration of Event



**One  
Sortie**

**2 -- 4 Hours**



**One  
Sortie**

**2 -- 4 Weeks**

**Need a minimum of 2.5 days**

# Timing of Event

**Mid-March**

**Why?**

**With another Event**

**Piggy Back—Go with the flow!**

**Your Thoughts**

**Ideas?**

**Will it work in the Real and conflicting World ?**

# Co-Sponsoring an Event

**Connections**

with

**Prime Sponsor**

- We bring**
- | Know-how
  - | The motivated
  - | Idealistic and Realistic
  - | Programs
  - | Related topics

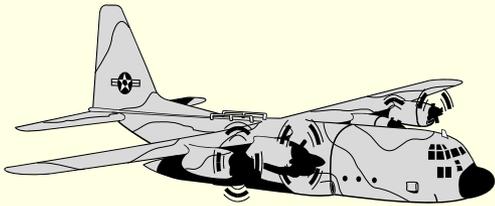
- They have**
- | Facilities
  - | Access
  - | Transportation
  - | Cost absorbers
  - | On-site staff



**One or more  
sponsors?**

# Size of Event

How big ?



- **Turf/days**
- **Head count: 40, 60, 100, 120**
- **Type of heads? (spectrum)**

**Ideas?**

# Composition of Connections Audience

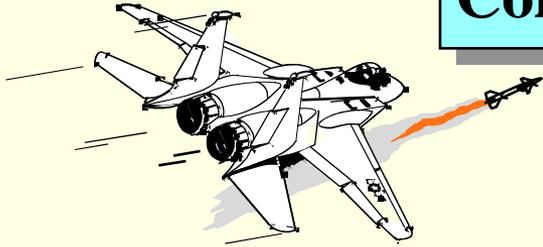
- ▶ • **Core game players**
- ▶ • **Game designers**
- ▶ • **Analytical types**
- ▶ • **Educators/trainers**
- ▶ • **Historians**
- ▶ • **Scientists and engineers**
- ▶ • **Planner-operators**

**Ideas?**

**What should be the audience?**

# Organization of Event

## Composition



- **Panels**
- **Key speakers**
- **Subject speakers**
- **Demos**
- **Workshop**
- **Tutorials**
- **Practical Exercises**
- **Game play**

## Timing



- **Use of the days**
- **Use of the nights**
- **Use of the lunch**
- **Proportions of time**

**Ideas?**

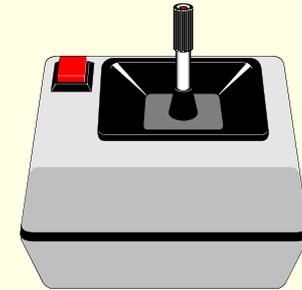
# Organization (for Conferences)

## ▶ **Administrative & control staff**

From food to trans

From sales to security

Advertising



## ▶ **On-site support staff**

Larger numbers

More and different tasks (AV)



## ▶ **Tutorial leads**

Speaker leads

Other leads

**Ideas?**

# Funding (sources)

## Who can help

Labs

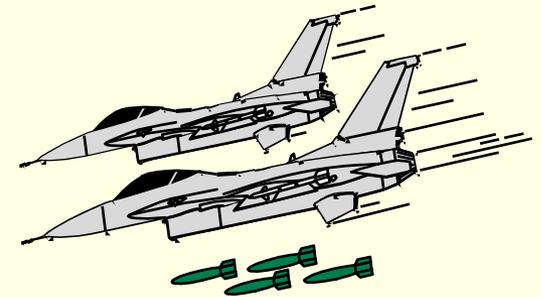
Schools

Analytical houses

Operation houses

Govt other

Contractors



**Ideas?**

# Locations

## Prime & Available

- **Military school houses**
  - E.g., AWC, NWC, USMA
  - NDU, NPS
- **Near military**
- **Montgomery, AL**
- **Dayton, Ohio**
- **Non-military schools**
  - E.g., GMU, UCF,
- **Contractor/FFRDC houses**
  - E.g., CNA, GD, SAIC, JHU
- **Military Installations**
  - E.g., APG, Navy Yard
- **Resorts**
- **Co-located (other Confs)**
  - Origins
  - DSMC
  - MORS

**Ideas?**

# Purpose of “Super Group”

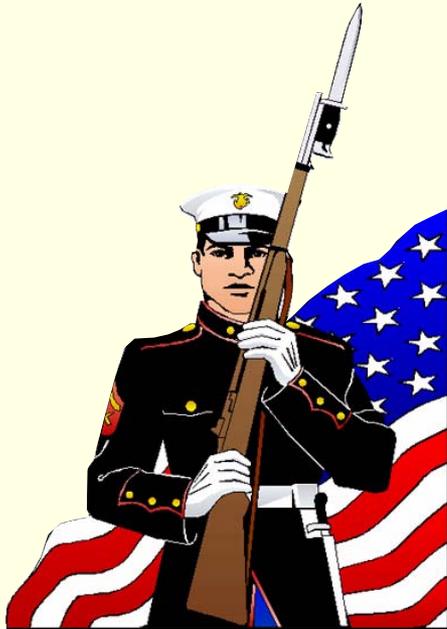
**Performs all Planning  
and Staff functions**

- Game plan development
- Resource development
- Execution and oversight

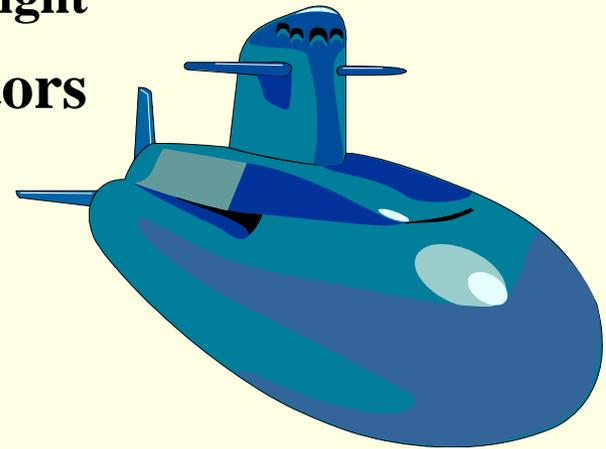
**First Board of Directors**

- Information
- Recommendations

**First Members**



**Ideas?**



# Purpose of the Event

## Things to be known



### Define the charter

- Make it available
- Make it known



### Determine the interested parties

- Search
- Inform



### Advertise

**Ideas?**

# Rotation of Location?

- ▶ **Permanent fixed location**
- ▶ **Rotation group**
- ▶ **Go with the sponsor**
- ▶ **Bidding by school**
- ▶ **Bidding by agency**
- ▶ **Overseas**

**Ideas?**



**Logistics of Location**

# Facility Requirements

- ▶ **For presenting**
- ▶ **For support needs**
- ▶ **For wargaming**
- ▶ **For evening events**
- ▶ **Health & welfare**
- ▶

**Ideas?**

**Present and Available**

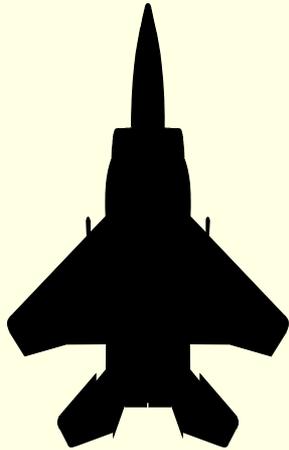
# Security Issues

- ▶ **Get on Base, Post, or Installation**
- ▶ **International participants**
- ▶ **Parking**
- ▶ **Computers**
- ▶ **Check-in delays**



**Ideas?**

# Products of Connections



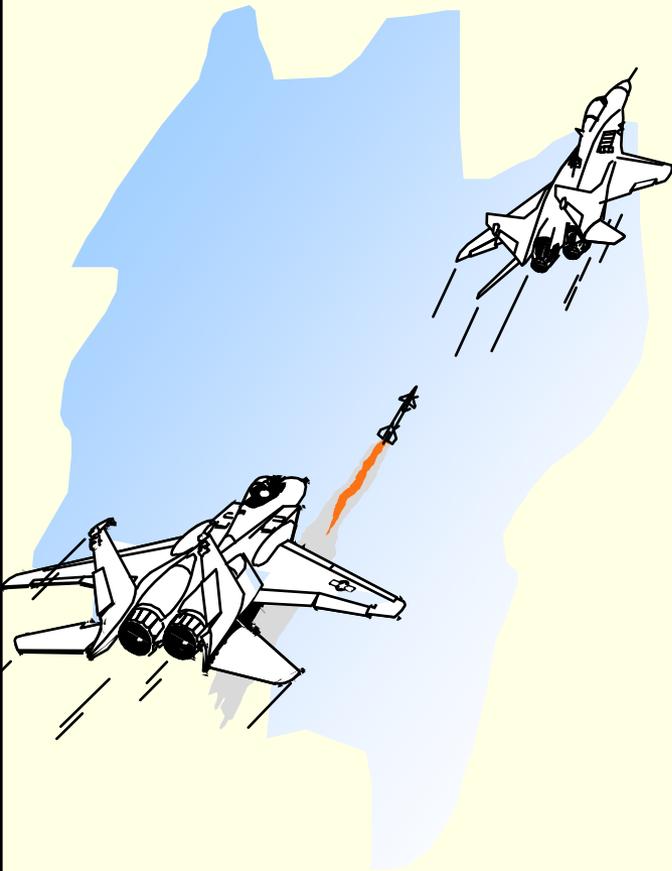
- **The Connections**
- **The Learning**
- **New Audience**
- **The CD ?**
- **Products Other ?**
- **Group membership ?**

**Ideas?**

# Advertising

- Word of mouth
- Piggy back
- Website

**Ideas?**



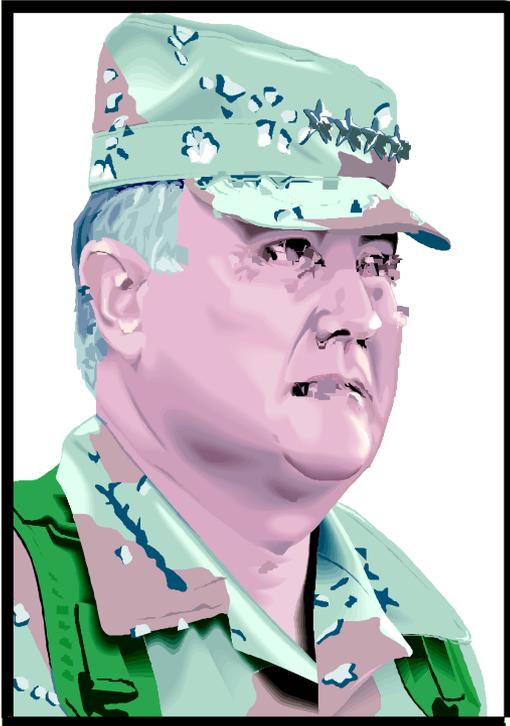
# Electronic Storage

## Where is it?

- **What are we keeping**
- **Location**
- **CD**
- **Office history file**
- **What's stored**
- **Where is Matt**



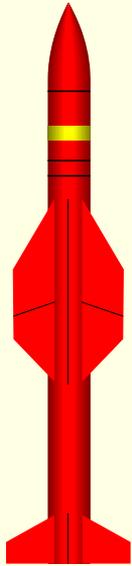
# The Need for Scribes



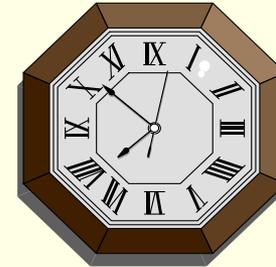
- **What is written now?**
- **What happened**
- **Audience gets what?**
- **Creating products**
- **Other ?**

**Ideas?**

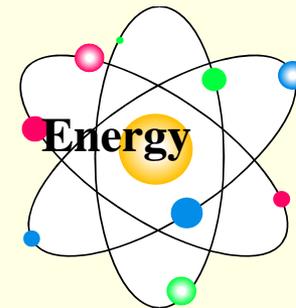
# Shifting Depth of Presentations



- **Plenary**
- **Overviews**
- **Updates**
- **General**
- **Specific**
- **Technical**



**Ideas?**



**DoD Plans and Policies vs. Killing Orcs**

# Shifting Desires of Presentations



## What do you want?

- Update on states of affairs
- Latest technology developments
- Circumstance of military programs
- Sources of funding for contractors
- A special topic being taught
- Topic being explained
- A new product description
- Event/game descriptions
- What happened at a game

**Ideas?**

# Membership

## Joining the Group

- ▶ • **Who do we want in the group**
- ▶ • **What is the requirement to join**
- ▶ • **Joining process**
- **What do you get for joining**

**What should is cost?**

# Membership Connectivity



**How are we connected now?**



- **E-mail**
- **Annually**
- **Multi-year reunion**
- **At the game**
- **What do you want?**

**Ideas?**

# Game Planning/Demo/Training

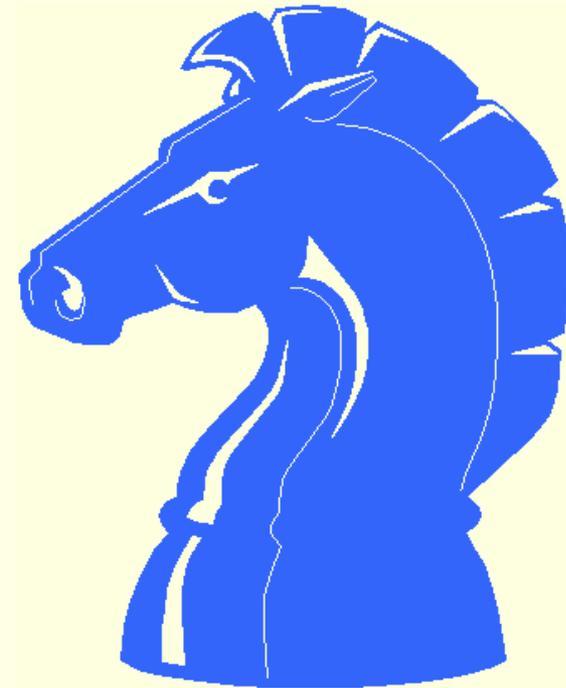
- ▶ **Is playing a game expected?**
- ▶ **At least watching it being played**
- ▶ **Learning about playing**
- ▶ **Plan to play games**
- ▶ **Continue to demo games**
- ▶ **Can't play unless trained**
- ▶ **Pre-training?**



**Ideas?**

# Use of Media

- ▶ **Not much use**
  - E-mail
  - Directed to website
  - Voice on phone
- ▶ **No flyers**
  - In offices
  - At other events
- ▶ **No PR**
  - To game centers
  - To gamer meetings



**Ideas?**

# Event Victory Conditions

**We did good?**

- **Good variety attending**
- **Good number attending**
- **Smiling faces**
- **We know who attended**
- **Sponsor asked us back**
- **Membership grows**
- **More folks/agencies know about us**

**Ideas?**

# Sources of Attentees

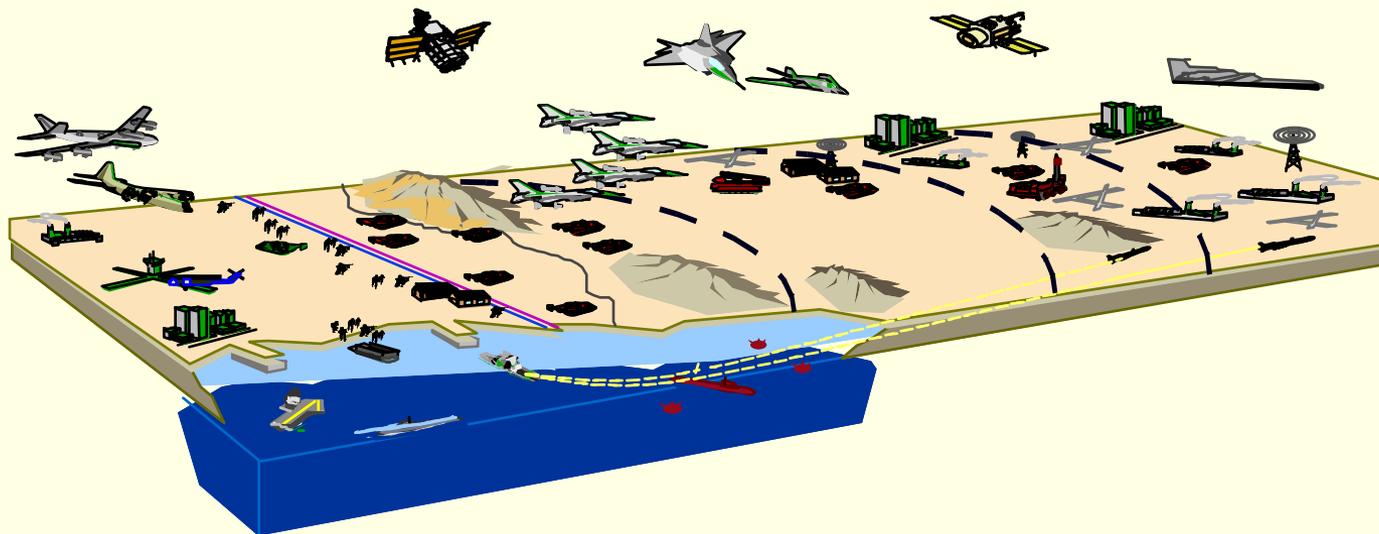
- **Military Academic Schools**
- **Military Service Schools**
- **Business Schools**
- **DoD wide Laboratories & RDT&E**
- **Analytical Agencies**
- **Software Development Houses**
- **Doctrine Centers**
- **Warfighter Training Centers**

**Ideas?**

# Environment

- High on wargaming (QDR)
- Technique for examining IW
- Less funding for travel
- Plethora of games?
- People are busy

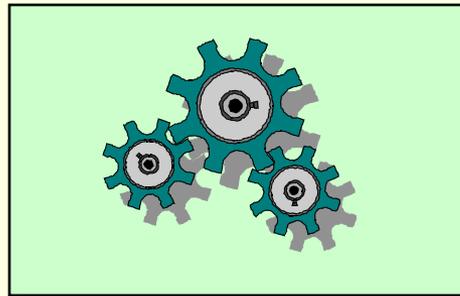
Ideas?



# M&S Aspects

**O Lord, please save me from the computer guys**

**What do code busters do?  
We have to tell their story?  
We have let them “have sales”**



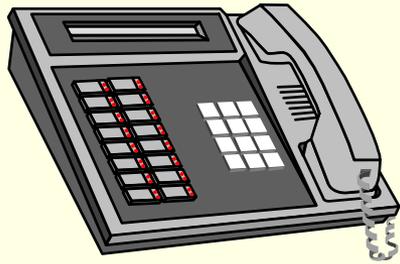
# Conclusions

## Connections 09

- ▶ **Lots to be gained by piggy-backing on DMSC**
- ▶ **Takes lots of early planning to put program together**
- ▶ **Need to pre-connect to the potential audience members**
- ▶ **Involve the membership as a staff**
- ▶ **More education about gaming and gaming events**
- ▶ **More gamers doing “game things”**

# POC Information

**Mr. Michael W. Garrambone**



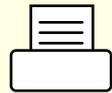
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