CRS Report for Congress


November 26, 2008

Richard F. Grimmett
Specialist in International Security
Foreign Affairs, Defense, and Trade Division

Prepared for Members and Committees of Congress
### U.S. Arms Sales: Agreements with and Deliveries to Major Clients, 2000-2007

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Summary


This report is prepared in conjunction with the annual CRS report for Congress entitled Conventional Arms Transfers to Developing Nations, 2000-2007 (CRS Report RL34723), by Richard F. Grimmett. That report details both U.S. and foreign arms transfer activities globally and provides analysis of arms trade trends. The intent here is to complement that elaborate worldwide treatment of the international arms trade by providing only the dollar values of U.S. arms sales agreements with and delivery values to its leading customers, by geographic region, for the calendar years 2000-2003, 2004-2007, and 2007. Unlike CRS Report RL34723, this annual report focuses exclusively on U.S. arms sales and provides the specific names of the major U.S. arms customers, by region, together with the total dollar values of their arms purchases or deliveries. This report will not be updated.
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This report provides background data on U.S. arms sales agreements with and deliveries to its major purchasers during calendar years 2000-2007. It provides the total dollar values of U.S. arms agreements with its top five purchasers in five specific regions of the world for the periods 2000-2003, 2004-2007, and for 2007, and the total dollar values of U.S. arms deliveries to its top five purchasers in five specific regions for those same years. In addition, the report provides a listing of the total dollar values of U.S. arms agreements with and deliveries to its top 10 purchasers for the periods 2000-2003, 2004-2007, and for 2007. The data are official, unclassified, United States Defense Department figures compiled by the Defense Security Cooperation Agency (DSCA), unless otherwise indicated. The data have been restructured for this report by DSCA from a fiscal year format to a calendar year format. Thus a year in this report covers the period from January 1-December 31, and not the fiscal year period from October 1-September 30.1

U.S. Agreements with Leading Purchasers, 2000-2007

The following regional tables (Tables 1-5) provide the total dollar values of all U.S. defense articles and defense services sold to the top five purchasers in each region indicated for the calendar year(s) noted. These values represent the total value of all government-to-government agreements actually concluded between the United States and the foreign purchaser under the Foreign Military Sales (FMS) program during the calendar year(s) indicated.2 In Table 6, the total dollar values of all U.S. defense articles and defense services sold to the top 10 purchasers worldwide is provided for calendar year period noted. All totals are expressed as current U.S. dollars.

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1 The Defense Security Cooperation Agency (DSCA) publishes an annual volume providing these data in a fiscal year format. This publication is titled Foreign Military Sales, Foreign Military Construction Sales, and Military Assistance Facts. It provides detailed U.S. annual transactions with countries and international organizations for the most recent ten fiscal years, as of the date of publication, as well as aggregate data for these transactions since FY1950. See DSCA website for this data under DSCA Facts Book at [http://www.dsca.osd.mil/]. For detailed worldwide arms transfer data for U.S. and foreign suppliers and recipients, see CRS Report RL34723, Conventional Arms Transfers to Developing Nations, 2000-2007, by Richard F. Grimmett.

2 Current U.S. law and regulations do not require U.S. companies to provide, routinely and systematically, data on arms sales agreements actually concluded with foreign purchasers resulting from commercial licenses authorized by the U.S. State Department. Thus, with one very notable exception relating to the United Arab Emirates (U.A.E.) in 2000, the agreement data in the following tables do not include the values of U.S. licensed commercial sales.
Table 1. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Africa Agreements Concluded
(in current U.S. dollars, rounded to nearest million)

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>1 Nigeria $26 million</td>
<td>1 Djibouti $24 million</td>
<td>1 Kenya $4 million</td>
</tr>
<tr>
<td>2 Kenya $24 million</td>
<td>2 Ethiopia $15 million</td>
<td>2 Ethiopia $3 million</td>
</tr>
<tr>
<td>3 South Africa $15 million</td>
<td>3 Kenya $12 million</td>
<td>3 Mozambique $1 million</td>
</tr>
<tr>
<td>4 Guinea $4 million</td>
<td>4 Uganda $8 million</td>
<td>4 Senegal $1 million</td>
</tr>
<tr>
<td>5 Botswana $3 million</td>
<td>5 Nigeria $8 million</td>
<td>5 Nigeria $1 million</td>
</tr>
</tbody>
</table>

Table 2. Leading Purchasers of U.S. Defense Articles and Services, Total Values of American Republics Agreements Concluded
(in current U.S. dollars, rounded to nearest million)

<table>
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<th></th>
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</thead>
<tbody>
<tr>
<td>1 Canada $595 million</td>
<td>1 Canada $2.18 billion</td>
<td>1 Canada $1.2 billion</td>
</tr>
<tr>
<td>2 Chile $551 million</td>
<td>2 Colombia $1.1 billion a</td>
<td>2 Colombia $556 million a</td>
</tr>
<tr>
<td>3 Colombia $296 million a</td>
<td>3 Brazil $349 million</td>
<td>3 Brazil $201 million</td>
</tr>
<tr>
<td>4 Brazil $93 million</td>
<td>4 Chile $72 million</td>
<td>4 Argentina $40 million</td>
</tr>
<tr>
<td>5 Venezuela $56 million</td>
<td>5 Argentina $70 million</td>
<td>5 El Salvador $23 million</td>
</tr>
</tbody>
</table>

a. Includes FMS sales related to international narcotics interdiction programs.

Table 3. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Asia Agreements Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>1 South Korea $3.5 billion</td>
<td>1 Australia $6.4 billion</td>
<td>1 Australia $2.9 billion</td>
</tr>
<tr>
<td>2 Japan $2.5 billion</td>
<td>2 Pakistan $4.4 billion</td>
<td>2 South Korea $1.5 billion</td>
</tr>
<tr>
<td>3 Singapore $1.0 billion</td>
<td>3 Japan $3.3 billion</td>
<td>3 Japan $780 million</td>
</tr>
<tr>
<td>4 Taiwan $970 million</td>
<td>4 South Korea $2.8 billion</td>
<td>4 Taiwan $610 million</td>
</tr>
<tr>
<td>5 Australia $920 billion</td>
<td>5 Taiwan $1.2 billion</td>
<td>5 Pakistan $230 million</td>
</tr>
</tbody>
</table>
### Table 4. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Near East Agreements Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

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<tr>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>U.A.E. $7.1 billion</td>
<td>1 Saudi Arabia $5.2 billion</td>
<td>1 Egypt 1.7 billion</td>
</tr>
<tr>
<td>2</td>
<td>Egypt $5.9 billion</td>
<td>2 Egypt $4.3 billion</td>
<td>2 U.A.E. $1.7 billion</td>
</tr>
<tr>
<td>3</td>
<td>Israel $5.0 billion</td>
<td>3 Israel $3.3 billion</td>
<td>3 Iraq $1.6 billion</td>
</tr>
<tr>
<td>4</td>
<td>Saudi Arabia $2.7 billion</td>
<td>4 U.A.E. $2.7 billion</td>
<td>4 Saudi Arabia $1.4 billion</td>
</tr>
<tr>
<td>5</td>
<td>Kuwait $1.7 billion</td>
<td>5 Iraq $2.0 billion</td>
<td>5 Israel $970 million</td>
</tr>
</tbody>
</table>

*a. Includes a $6.432 billion licensed commercial agreement concluded in 2000 for 80 F-16 fighter aircraft.*

### Table 5. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Europe Agreements Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Poland $3.8 billion</td>
<td>1 Turkey $4.5 billion</td>
<td>1 Turkey $2.1 billion</td>
</tr>
<tr>
<td>2</td>
<td>Greece $3.2 billion</td>
<td>2 Greece $2.8 billion</td>
<td>2 Norway $710 million</td>
</tr>
<tr>
<td>3</td>
<td>U.K. $1.9 billion</td>
<td>3 U.K. $1.6 billion</td>
<td>3 U.K. $520 million</td>
</tr>
<tr>
<td>4</td>
<td>Italy $1.2 billion</td>
<td>4 Netherlands $1.2 billion</td>
<td>4 Greece $390 million</td>
</tr>
<tr>
<td>5</td>
<td>Turkey $1.2 billion</td>
<td>5 Norway $1.0 billion</td>
<td>5 Netherlands $370 million</td>
</tr>
</tbody>
</table>
Table 6. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Worldwide Agreements Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1 U.A.E. $7.1 billion&lt;sup&gt;a&lt;/sup&gt;</td>
<td>1 Australia $6.4 billion</td>
<td>1 Australia $2.9 billion</td>
</tr>
<tr>
<td>2 Egypt $5.9 billion</td>
<td>2 Saudi Arabia $5.2 billion</td>
<td>2 Turkey $2.1 billion</td>
</tr>
<tr>
<td>3 Israel $5.0 billion</td>
<td>3 Turkey $4.5 billion</td>
<td>3 Egypt $1.7 billion</td>
</tr>
<tr>
<td>4 Poland $3.8 billion</td>
<td>4 Pakistan $4.4 billion</td>
<td>4 U.A.E. $1.7 billion</td>
</tr>
<tr>
<td>5 South Korea $3.5 billion</td>
<td>5 Egypt $4.3 billion</td>
<td>5 Iraq $1.6 billion</td>
</tr>
<tr>
<td>6 Greece $3.2 billion</td>
<td>6 Israel $3.3 billion</td>
<td>6 South Korea $1.5 billion</td>
</tr>
<tr>
<td>7 Saudi Arabia $2.7 billion</td>
<td>7 Japan $3.3 billion</td>
<td>7 Saudi Arabia $1.4 billion</td>
</tr>
<tr>
<td>8 Japan $2.5 billion</td>
<td>8 Greece $2.8 billion</td>
<td>8 Canada $1.2 billion</td>
</tr>
<tr>
<td>9 U.K. $1.9 billion</td>
<td>9 South Korea $2.8 billion</td>
<td>9 Israel $970 million</td>
</tr>
<tr>
<td>10 Kuwait $1.7 billion</td>
<td>10 U.A.E. $2.7 billion</td>
<td>10 Japan $780 million</td>
</tr>
</tbody>
</table>

<sup>a</sup> Includes a $6.432 billion licensed commercial agreement in 2000 for 80 F-16 fighter aircraft.

U.S. Deliveries to Leading Purchasers, 2000-2007

The following regional tables (Tables 7-11) provide the total dollar values of all U.S. defense articles and defense services delivered to the top five purchasers in each region indicated for the calendar year(s) noted for all deliveries under the U.S. Foreign Military Sales (FMS) program. These values represent the total value of all government-to-government deliveries actually concluded between the United States and the foreign purchaser under the FMS program during the calendar year(s) indicated.

In Table 12, the total dollar values of all U.S. defense articles and defense services actually delivered to the top 10 purchasers worldwide is provided. The delivery totals are for FMS deliveries concluded for the calendar year(s) noted.
### Table 7. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Africa Deliveries Concluded
(in current U.S. dollars, rounded to nearest million)

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</tr>
</thead>
<tbody>
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<td>1 Nigeria $11 million</td>
<td>1 Kenya $17 million</td>
<td>1 Djibouti $4 million</td>
</tr>
<tr>
<td>2 Kenya $7 million</td>
<td>2 Nigeria $17 million</td>
<td>2 Nigeria $4 million</td>
</tr>
<tr>
<td>3 Ethiopia $3 million</td>
<td>3 Ethiopia $12 million</td>
<td>3 Ethiopia $4 million</td>
</tr>
<tr>
<td>4 South Africa $3 million</td>
<td>4 Djibouti $12 million</td>
<td>4 Kenya $2 million</td>
</tr>
<tr>
<td>5 Botswana $2 million</td>
<td>5 South Africa $9 million</td>
<td>5 Senegal $2 million</td>
</tr>
</tbody>
</table>

### Table 8. Leading Purchasers of U.S. Defense Articles and Services, Total Values of American Republics Deliveries Concluded
(in current U.S. dollars, rounded to nearest million)

<table>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Canada $446 million</td>
<td>1 Canada $780 million</td>
<td>1 Canada $280 million</td>
</tr>
<tr>
<td>2 Colombia $291 milliona</td>
<td>2 Chile $480 million</td>
<td>2 Colombia $109 milliona</td>
</tr>
<tr>
<td>3 Venezuela $65 million</td>
<td>3 Colombia $411 milliona</td>
<td>3 Brazil $81 million</td>
</tr>
<tr>
<td>4 Argentina $49 million</td>
<td>4 Brazil $141 million</td>
<td>4 Chile $38 million</td>
</tr>
<tr>
<td>5 Mexico $23 million</td>
<td>5 Venezuela $25 million</td>
<td>5 Argentina $10 million</td>
</tr>
</tbody>
</table>

a. Includes deliveries of defense articles and services previously sold that are related to international narcotics programs.
Table 9. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Asia Deliveries Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

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<tbody>
<tr>
<td>1</td>
<td>Taiwan</td>
<td>$4.0 billion</td>
<td>Taiwan</td>
<td>$4.3 billion</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$1.0 billion</td>
</tr>
<tr>
<td>2</td>
<td>South Korea</td>
<td>$2.5 billion</td>
<td>South Korea</td>
<td>$2.8 billion</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$790 million</td>
</tr>
<tr>
<td>3</td>
<td>Japan</td>
<td>$1.8 billion</td>
<td>Japan</td>
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<td></td>
<td>$670 million</td>
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<td>Australia</td>
<td>$1.7 billion</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>$590 million</td>
</tr>
<tr>
<td>5</td>
<td>Singapore</td>
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<td>Singapore</td>
<td>$950 million</td>
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<td></td>
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<td></td>
<td></td>
<td>$170 million</td>
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Table 10. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Near East Deliveries Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

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</thead>
<tbody>
<tr>
<td>1</td>
<td>Saudi Arabia</td>
<td>$6.0 billion</td>
<td>Israel</td>
<td>$5.7 billion</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$1.4 billion</td>
</tr>
<tr>
<td>2</td>
<td>Egypt</td>
<td>$5.1 billion</td>
<td>Egypt</td>
<td>$5.5 billion</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>$1.2 billion</td>
</tr>
<tr>
<td>3</td>
<td>Israel</td>
<td>$3.0 billion</td>
<td>Saudi Arabia</td>
<td>$4.4 billion</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$1.0 billion</td>
</tr>
<tr>
<td>4</td>
<td>Kuwait</td>
<td>$1.0 billion</td>
<td>Kuwait</td>
<td>$1.5 billion</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>$360 million</td>
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<tr>
<td>5</td>
<td>Bahrain</td>
<td>$580 million</td>
<td>Afghanistan</td>
<td>$950 million</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>$330 million</td>
</tr>
</tbody>
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Table 11. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Europe Deliveries Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Greece</td>
<td>$3.0 billion</td>
<td>Poland</td>
<td>$2.3 billion</td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
<td>$1.3 billion</td>
</tr>
<tr>
<td>2</td>
<td>U.K.</td>
<td>$1.6 billion</td>
<td>Greece</td>
<td>$1.7 billion</td>
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<td></td>
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<td>$400 million</td>
</tr>
<tr>
<td>3</td>
<td>Netherlands</td>
<td>$1.4 billion</td>
<td>U.K.</td>
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<td></td>
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<td></td>
<td>$240 million</td>
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<tr>
<td>4</td>
<td>Turkey</td>
<td>$1.2 billion</td>
<td>Netherlands</td>
<td>$940 million</td>
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<td></td>
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<td>$240 million</td>
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<tr>
<td>5</td>
<td>Spain</td>
<td>$1.1 billion</td>
<td>Turkey</td>
<td>$920 million</td>
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<td></td>
<td>$190 million</td>
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Table 12. Leading Purchasers of U.S. Defense Articles and Services, Total Values of Worldwide Deliveries Concluded
(in current U.S. dollars, rounded to nearest 10 million or 10th of a billion)

<table>
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<tbody>
<tr>
<td>1 Saudi Arabia $6.0 billion</td>
<td>1 Israel $5.7 billion</td>
<td>1 Israel $1.4 billion</td>
</tr>
<tr>
<td>2 Egypt $5.1 billion</td>
<td>2 Egypt $5.5 billion</td>
<td>2 Poland $1.3 billion</td>
</tr>
<tr>
<td>3 Taiwan $4.0 billion</td>
<td>3 Saudi Arabia $4.4 billion</td>
<td>3 Egypt $1.2 billion</td>
</tr>
<tr>
<td>4 Israel $3.0 billion</td>
<td>4 Taiwan $4.3 billion</td>
<td>4 Saudi Arabia $1.0 billion</td>
</tr>
<tr>
<td>5 Greece $3.0 billion</td>
<td>5 South Korea $2.8 billion</td>
<td>5 South Korea $1.0 billion</td>
</tr>
<tr>
<td>6 South Korea $2.5 billion</td>
<td>6 Japan $2.3 billion</td>
<td>6 Taiwan $790 million</td>
</tr>
<tr>
<td>7 Japan $1.8 billion</td>
<td>7 Poland $2.3 billion</td>
<td>7 Japan $670 million</td>
</tr>
<tr>
<td>8 U.K. $1.6 billion</td>
<td>8 Australia $1.7 billion</td>
<td>8 Australia $590 million</td>
</tr>
<tr>
<td>9 Netherlands $1.4 billion</td>
<td>9 Greece $1.7 billion</td>
<td>9 U.K. $400 million</td>
</tr>
<tr>
<td>10 Turkey $1.2 billion</td>
<td>10 U.K. $1.5 billion</td>
<td>10 Kuwait $360 million</td>
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