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Field Management for Industrial Assessment Centers Appointed By USDOE
**Report Documentation Page**

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| 18. NUMBER OF PAGES | 35 |

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**Standard Form 298 (Rev. 8-98)**

*Prescribed by ANSI Std Z39-18*
• IACs are University Based Centers Headed by Engineering Faculty

• Located at 26 Universities Across the Country

• Staffed by Professional Engineers and Student Engineers
Industrial Assessment Center Purpose:

- Help small to medium-sized manufacturers reduce energy and waste costs and increase productivity

- Train engineering students in energy efficient practices
History

• Established in 1976 (formerly known as the EADC – Energy Analysis and Diagnostic Center)

• Federally funded by the U.S. Department of Energy through the Office of Energy Efficiency and Renewable Energy’s Industrial Technologies Program
What does the IAC do for you?

• **Energy**
  - Analyze your energy bills
  - Investigate and recommend energy saving opportunities in your facility

• **Waste**
  - Investigate and recommend waste minimization opportunities

• **Productivity**
  - Investigate and recommend opportunities that will decrease energy output per unit of production
IAC Assessment Protocol

Step 1:
Client contacts IAC for a one or a two day assessment of their plant. The IAC sets up a tentative date for the assessment and request that client send energy bills, equipment and general plant information.
IAC Assessment Protocol

Step 2:
The IAC analyzes all the information provided by the client and formulates a plan of action for the assessment. By taking a look at the plant details before hand helps the IAC team diagnose symptoms of inefficiency currently in the plant.
IAC Assessment Protocol

Step 3:
The IAC team goes on a one or a two-day assessment to the manufacturing facility
Site Visit

• A Typical IAC Site Visit Consists of the Following:
  - Initial Interview with Plant Personnel in the Morning.
    • During this meeting the facility personnel provides the IAC team an explanation of plant information, including the facility’s energy usage and costs.
    • Additional plant data is also gathered at this point.
  - Tour of Plant
    • Observe production operations.
    • Identify symptoms of inefficiency at the plant
    • Gather ideas for conserving energy, reducing waste, increasing productivity.
- Discussion:
  - Discuss and Brainstorm Ideas for Possible Improvement Opportunities.
  - Create and Assign Projects to Students for further research.

- Gathered Data to [that will] Support Analysis of Savings. Some of the tools used for measurement in this stage are:
  - Data Loggers
  - Ultrasonic Guns
  - Boiler Flue Gas Analyzer
  - Infrared Gun
  - Power Monitoring Equipment

- Exit interview with plant personnel to discuss all opportunities identified and the feasibility of implementation at the plant if developed into recommendation
IAC Assessment Protocol

Step 4:
The IAC returns to University and starts to develop a full engineering report. The IAC team has 60 days to produce report and supply to the client.
Report Generation

• Students complete analysis, write-up results
• Lead Student compiles opportunities into a report
• Faculty reviews report and returns to Lead Student
• Faculty completes review
• Report mailed to plant within 60 days
• Implementation Results are Tracked
  – Center personnel calls plant 6 - 9 months after report is sent
  – Inquires about plant’s response to report
  – Results uploaded to national database
  – Results used in future assessments

• About 40% of Projects are Implemented
IAC Assessment Protocol

Although, the report format used by the different IACs are unique, it has some uniformity.

For Example:

All reports are required by the field manager to contain some essential information, such as:

- Summary of Savings
- Executive summary
- Utility Analysis
- Recommendation Write-up etc.
The following table is a summary of the electric and natural gas energy savings, potential dollar savings, implementation cost, and the simple payback period. These figures are obtained from each individual Assessment Recommendation (AR) in Section 4 of this report.

<table>
<thead>
<tr>
<th>AR No.</th>
<th>Description</th>
<th>Potential Conservation (MMBtu/yr)</th>
<th>Potential Savings (KWhr/yr)</th>
<th>Resource Conserved</th>
<th>Impl. Cost ($)</th>
<th>Simple Payback (yr)</th>
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<tbody>
<tr>
<td>1</td>
<td>Use Drum instead of Compressed Air</td>
<td>42.0</td>
<td>34,146</td>
<td>Electricity</td>
<td>2,390</td>
<td>1.06</td>
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<td>2</td>
<td>Install Radiant Heaters</td>
<td>1,024.7</td>
<td>11,001</td>
<td>Natural Gas</td>
<td>9,350</td>
<td>1.78</td>
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<td>3</td>
<td>Use Most Efficient Type of Electric Stoves</td>
<td>768.5</td>
<td>8,565</td>
<td>Electricity</td>
<td>15,250</td>
<td>1.78</td>
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<tr>
<td>4</td>
<td>Install Chiller in the Chill Water Distribution System</td>
<td>602.7</td>
<td>8,000</td>
<td>Electricity</td>
<td>9,000</td>
<td>1.17</td>
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<tr>
<td>5</td>
<td>Install Occupancy Sensors</td>
<td>136.8</td>
<td>3,047</td>
<td>Electricity</td>
<td>2,750</td>
<td>0.71</td>
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<td>6</td>
<td>Use Energy Efficient 2-stage and Other Improved Mechanisms</td>
<td>240.0</td>
<td>2,736</td>
<td>Electricity</td>
<td>404</td>
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<td>7</td>
<td>Prevent Intake Air of Oseal Oil Drainer</td>
<td>75.4</td>
<td>973</td>
<td>Natural Gas</td>
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<td>Replace Existing Exit Sign Lamps</td>
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<td>1,000</td>
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<td>Replace Metal Halide Fixtures with Fluorescent Fixtures and Add Occupancy Sensors</td>
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<td>115</td>
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Note: the calculated potential electric cost savings are based on the effective unit cost of electric energy and the effective demand cost when applicable. The effective energy cost is found to be approximately $0.0305/kWh, and the effective demand cost is about $5.25/kvarh. These figures are found in the Electrical Summary table on page 15.

The potential natural gas cost savings are calculated using the effective natural gas cost found in the Gas Summary table on page 16. This figure is found to be about $6.01/kfth.
IAC Assessment Protocol

The field manager has developed manual over time to maintain some level of consistency in training. Some of the manuals are:

- Industrial Productivity Training Manual
- Modern Industrial Assessment Training Manual
- Industrial Assessment Database Manuals
- The Arc Manuals
Purpose:
These manuals were used to train IAC directors at one time in energy, Waste and productivity.
IAC Training
Working Toward Consistency

- Energy
- Waste
- Productivity
• Energy Training

- Every New Center is Trained
- Modern Training last held 1993
- Manual Developed by Colorado State U.
- Modern Industrial Assessments
• Waste Training

- Every New Center is Trained
- Modern Training last held 1994
- Manual Developed by U. of Tennessee
- Modern Industrial Assessments

Caes.rutgers.edu
Industrial Productivity Training

Background:
Initially part of Climatewise

CAES involved with adding an energy / waste component to the PICOS supplier program run by General Motors.

GM personnel observed IAC style assessment

CAES observed a PICOS assessment.
Industrial Productivity Training

At this point it became clear that the IAC assessments could be more effective if efforts were put into direct productivity.

As a result, training and a manual was developed to train the IAC directors in productivity related topics.
• Productivity Training
  - Every New Center is Trained
  - Modern Training last held 1996
  - Manual Developed by Rutgers University
  - Industrial Productivity Training Manual

Caes.rutgers.edu
Modern Industrial Assessment: A Training Manual

Background

- Effort made by the US DOE to provide technical training to a range of potential end users interested in performing industrial assessments at small to medium sized manufacturing plants.

- Effort of course instructor’s to provide the best training methods and material to the new industrial assessors. This 400+ pages manual is used by the IAC to train their staff on energy related topics for the assessments.
The ARC Manual

Background:

• database resulting from assessments carried out by the IACs contains a list of recommendations involving enhancements in energy / waste / productivity.

• a coding system called the Assessment Recommendation Code (ARC) has been developed to list each recommendation.

• IACs use this system to upload assessment information to the database.
Self-Assessment Workbook
For Small Manufacturers

Version 2.0
October 2003
Dr. Michael R. Muller
Kyriaki Papadaratsakis
Funding for this Manual is provided by the US Department of Energy
Office of Energy Efficiency and Renewable Energy
BestPractices Tools

- AIRMaster+
- Process Heating Assessment and Survey Tool (PHAST)
- Pumping System Assessment Tool (PSAT)
- Steam System Tool Suite
  - Steam System Scoping Tool
  - Steam System Assessment Tool (SSAT 1.0.0)
- 3E Plus Version 3.2
- Decision Tools for Industry
- ASDMaster: Adjustable Speed Drive Evaluation Methodology and Application
The IAC Database

- **National Database of Assessments**
  - Maintained by the Center for Advanced Energy Systems at Rutgers University
  - Assessment results uploaded by Centers
    - Recommended projects, savings & costs
    - Implemented projects, savings & costs
  - Contains information on over
    - 11,000 assessments
    - 80,000 recommendations
Special Projects

• Replication Project:

Mission:
To expand the reach of the IAC program to companies with multiple energy intensive plants to save the company energy and money
Replication Project

- Idea started with Alcoa Aluminum
- Received several IAC Assessments
- Created their own team of
  - Internal experts
  - Consultants
- Project has been extremely successful
Replication Project

Procedure:

- The IAC team performs an assessment at one of the client plants.
- Plant personnel gets trained on assessment procedures.
- IAC team and the plant personnel collaborate on the report.
- Trained plant personnel go on and audit a second plant overseen by the IAC team.
Replication Clients

Client #1: Cardboard Manufacturer

Progress:
1\textsuperscript{st} Assessment Completed
2\textsuperscript{nd} Assessment Scheduled

Possible Clients:
Fabric Manufacturer
Chemical Company
Field Manager is Center for Advanced Energy Systems (CAES) at Rutgers, The State University of New Jersey

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http://caes.rutgers.edu
The DOE Industrial Assessment Database Manual

Background:
Since 1981, the data resulting from the assessment performed under this program have been collected into a database which is available to general public. The database manual is intended to act as a tool for proper use and understanding of the IAC databases. Complete description of the data fields, coding schemes, and other data resources are included in the manual to allow the user to discover the wealth of information contained in the database.
The Center for Advanced Energy Systems is a multidisciplinary effort dedicated to the creation, development, and promotion of new technologies and practices in the field of energy systems.

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