CLAUSEWITZ AND COUNTERTERRORISM: 
THE RELEVANCE OF HIS THEORY TO POLICY OPTIONS 
AND FORCE DOCTRINE 
IN DEALING WITH TERRORIST ACTS 

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In no realm of conflict today is the asymmetry between American capability and sophistication on the one hand and the crude, even primitive, ability of an adversary to inflict pain on the other perhaps as salient or possibly portentous as with terrorism.

Bruce Hoffman

With the passing of the Cold War and superpower confrontation, the United States has become challenged anew by widespread low-level violence and conflict. Of the types of conflict in this category, none is perhaps more vexing and frightening than international terrorism. Because of its furtive and random nature, international terrorism presents the US with unique problems in the use of force as a tool of policy. Chief among these is how to sort out anger and revulsion from cool-headed response when dealing with terrorist acts. On the one hand, traditional means of diplomacy may be difficult to employ against an enemy who prefers not to be seen, on the other, sophisticated weapons systems and the doctrines of force extant in the US armed forces may be of limited effectiveness against terrorism in general, even if public opinion demands a show of American power.

Karl von Clausewitz wrote in the 19th century when international terrorist acts were few (there were occasional assassinations of political leaders). However, incorporated into his theory on war are principles that should guide selection of sensible policy options to deal with terrorism and help us choose a course that restrains our collective anger while choosing tools appropriate to the threat. His theory suggests a framework for integrating the political, diplomatic and military means at our disposal in varying measure to address terrorist acts, and specifically how to begin developing a doctrine on use of force in responding to such acts.

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1 Bruce Hoffman, “Responding to Terrorism Across the Technological Spectrum.” *Terrorism and Political Violence* 6, no. 3 (1994) 367
This paper will explore those aspects of Clausewitz’s theory that, I believe, are relevant to US counterterrorist policy by examining the continuum of policy options ranging from response to retaliation to pre-emption. It will posit a thesis that an effective counterterrorist policy is one that contains and marginalizes the impact of terrorist acts. Applying the principle of proportionality, that is, calibrating the use of force (and other tools available to senior decision makers) in a strict, discriminating way to contain and drain terrorist organizations of their power, even if we cannot annihilate them, may be the optimal approach. This paper will begin by examining the characteristics of contemporary international terrorism. It will then discuss principles of Clausewitzian theory that appear most relevant to the issue, as well as analyze the range of counterterrorist policy options using those principles as a guide. This paper will conclude with suggestions for a new force doctrine for counterterrorism.

What is Terrorism? What are the Trends?

This essay focuses on terrorist acts perpetrated across borders as opposed to strictly domestic violence aimed at domestic institutions (e.g., guerrilla insurgencies, KKK, militias, etc.). This distinction notwithstanding, all terrorist acts have common characteristics.

- They are acts of seeming random, unpredictable and indiscriminate violence against “innocents”, carried out with stealth and intense, localized violence,²

- The randomness and stealth are intended to augment the relatively limited violence employed to achieve their objectives.

² “What is Terrorism?” Economist, March 2, 1996, 23-25
• Terrorist acts base their power on an ability to strike at will on any front of their choosing, their objective is to engender fear and undermine morale. They seek to stimulate passionate reactions from their victims rather than rational responses.

Terrorist groups tend to be relatively small organizations (often the military arm of a larger political movement) with no capital or territory to defend. While they sometimes have allies (such as state-sponsored terrorism from Sudan, Syria, Libya and Iran), the actual alliances may be suspect and transitory. For this reason, it is sometimes difficult to predict that an attack on a state allegedly sponsoring terrorist groups (but does not admit doing so) will have the desired effect. Terrorist groups often defend loosely articulated ideas and ideology by concentrating their limited means of deadly force against a superior foe. The durability of their power and its sustained use over time relies on the nature and intensity of response by those they attack. As we shall see below, often the sharper, more violent the response to a terrorist act, the more likely that such acts will be repeated at ever increasing levels of violence.

While these characteristics may make a terrorist act recognizable, they carry little predictive value about what to expect. In this regard, studies by the Rand Corporation of patterns in international terrorism over the past few years are instructive. Basically, the trend has been for ideological groups to be increasingly eclipsed by extremist religious organizations with little definable ideology other than violence against “infidels.” Islamic extremism falls into this category. However, it is also worth noting that after a twenty year period (1968-1988) when there was a steady increase in the number of international terrorist incidents, the period 1988-1994 saw both the numbers of incidents and the

3 Ibid
numbers of fatalities decline sharply. Whereas a decade ago, it was common for a terrorist act to claim five or more victims, today about three-fourths of terrorist incidents claim two or fewer victims. Geographically, the focus of terrorist acts has shifted to the Middle East from Asia and Latin America, with the target of such acts shifting dramatically from diplomats, businessmen and military personnel, to citizens and tourists. Of all major nationalities targeted for attack, the US is still the largest, although with only half the fatalities of a decade ago. The means of attack, though, have remained fairly constant—guns and bombs being the preferred methods. Hijackings are slowly receding as a preferred tactic. Most significant, though, is the dramatic change in the roster of terrorist groups claiming responsibility for attacks. Virtually none of the major Middle East, Asian or European groups accounting for the plurality of incidents in the mid-1980s could claim more than a handful of incidents in the mid-1990s. This may tell us something about the durability and cohesion of terrorist organizations (e.g., Japanese Red Army faction and Baader-Meinhoff, who were virtually absent from the scene in 1994).

**Clausewitz and how to think about Terrorism**

Because Clausewitz wrote about conflict as driving itself to total war and emphasized the principle of mass on mass force, it is easy to think his theories have little relevance to low-level conflict. After all, much of what he wrote about assumed attacks on exterior lines (which terrorist groups do not have) and he deprecated surprise and stealth as being tactical, not strategic devices. Where centers of gravity are difficult to

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identify (if at all) and irrationality characterizes both the cause and conduct of conflict, we may think it a stretch to see any relevance between his approach to war and counterterrorism.

However, three principles in Clausewitz are relevant to counterterrorist policy, including how and when to apply force. These are: war as the continuation of politics by other means, the principle of proportionality or being sure of the kind of war/conflict we are embarking on so that it is not turned into something alien to its nature; and the importance of moral will. Of course, one might point to other parts of Clausewitz’s work to refute its relevance to counterterrorist policy, but it is important to remember that Clausewitz composed an eclectic treatise about how to think about conflict and its conduct. In that spirit, it is important to seek out what is relevant, not what is irrelevant.

The first principle, “war is the continuation of policy by other means”⁵, tells us that conflict is a means to a political end. Although he wrote about relations between governments, his basic principle that war is another tool to make the enemy do our will is applicable in conflicts involving non-sovereign entities as well. The idea that military and political leaders must collaborate to ensure that political objectives and military means remain congruent is critical in a terrorist situation where there is no territory to conquer, no capital to occupy and no population to subject. The assertion that “its character and scope should be determined on the basis of the political probabilities,”⁶ and the imperative “not to take the first step without considering the last”⁷ puts counterterrorist policy and

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⁶ Ibid., p 584
⁷ Ibid.
strategy, in particular, at greater risk of miscalculation than conventional war planning.

Ends/means analysis is most critical when developing counterterrorist options, that is, forceful response should not be viewed as the linear next step resulting from the failure of diplomatic, political and economic tools to achieve the desired end-state. Rather, force may be an intermediate tool that leverages or restores the efficacy of the other tools. As Clausewitz says, “To discover how much of our resources must be mobilized for war, we must first examine our political aim and that of the enemy.”

The second principle, proportionality, closely links to the first. Clausewitz warned about the problem of political and military objectives becoming disconnected. “No one starts a war without first being clear in his mind what he intends to achieve by that war and how he intends to conduct it.” Further, “Only if statesmen look to certain military moves and actions to produce effects that are foreign to their nature do political decisions influence operations for the worse.” Clausewitz continues.

War is not an act of senseless passion but is controlled by its political object, the value of this object must determine the sacrifices to be made for it in magnitude and also duration. Once the expenditure of effort exceeds the value of the political object the object must be renounced and peace must follow.

Thus, the first, the supreme, the most far-reaching act of judgment that the statesman must make is to establish the kind of war on which they are embarking, neither mistaking it for, nor trying to turn it into, something that is alien to its nature. This is the first of all strategic questions.

Here, Clausewitz is perhaps more relevant to US policy makers than to the terrorist perpetrators themselves. In the latter case, the enigma of their cause and conduct

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8 Ibid. 585
9 Ibid. 579
10 Ibid. 508
11 Ibid. 92
12 Ibid. 88-89
is their source of power. Attempts to evaluate their motivation and ideology in the aftermath of a violent attack may create a smoke-screen making a proportional response difficult to determine. It may be more important for the US to evaluate its own political objectives and the purposes for which it will employ force than to evaluate the goals of its terrorist adversary.

The third principle, moral factors, seems obvious. Superiority in numbers and technology have little relevance in terrorist conflict. Moral and psychological factors are great force multipliers for the terrorist organization and detract from our ability to respond. As a force multiplier, moral will within a terrorist group is less internally generated than it is fed by our response as successive rounds of attack and response occur. The challenge, as Clausewitz explains:

In the dreadful presence of suffering and danger, emotion can easily overwhelm intellectual conviction, and in this psychological fog it is so hard to form clear and complete insights that changes of view become more understandable and excusable.\textsuperscript{13}

Boldness and clear vision rather than passion and anger are the frames of mind that can ensure proper selection of options at both the strategic and operational levels in dealing with terrorist acts. As a recent study of Israeli responses to terrorism demonstrates, rationality and predictability of response may be of greater value to deterring and containing terrorism than responding in-kind with a more terrible, irrational violent act aimed at a terrorist group.\textsuperscript{14} There is a strong synergy between the concepts of moral will and proportionality of response.

\textsuperscript{13} Ibid., 108

\textsuperscript{14} Bryan Brophy-Baerrmann and John A C Conybeare "Retaliating against Terrorism: Rational Expectations and the Optimality of Rules versus Discretion," \textit{American Journal of Political Science} 38, no 1 (1994) 196-216
Counterrorist Policy Options: From Response to Pre-emption

The US political objectives in responding to terrorism should be to contain the ability of terrorist groups to act, and to marginalize the impact of their acts in order to remove them as political actors. We cannot annihilate terrorist organizations any more than we can annihilate the concept of terrorism, and it would be unwise to employ our resources (including force) to do so.

Accepting containment and marginalization as our political objectives suggest a range of policy options from limited response to pre-emption, with the principle of proportionality being the primary criterion for selecting the appropriate option.

Limited response options should focus on immediate actions that are feasible, suitable and acceptable, both to our abilities and to domestic and international public opinion—e.g., the rescue of hostages. Force used in these situations is the most easily justified since the objective is limited and clear. Domestic and international public opinion is also likely to be supportive, although it may depend upon perceptions whether the use of force has violated another nation’s sovereignty. Its advantage, therefore, is that it is self-limiting and generally appropriate to the tactical and strategic offensive nature of our weapons systems.

Retaliation is often viewed as the "middle ground" response, fraught with both acceptable and unacceptable risks. It is the arena where proportionality and means/ends congruency are most critical. When considering retaliation decision-makers should remember that terrorist acts by themselves usually have limited political impact.\(^{15}\) The nature and extent of that impact directly relate to how we as a nation define our vital

\(^{15}\) Walter Laqueur "Postmodern Terrorism", *Foreign Affairs* (September/October 1996) 29
national interests. Viewed this way, the option of retaliation becomes a flexible tool. Terrorist acts can be catalysts to larger conflict only when the political material is already flammable. If we remember that terrorists are, in Michael Walzer's words, "pursuing (their own brand) of war by political means," we can view retaliation in its broadest application—that is, use of diplomatic, political, economic and military tools in appropriate sequence and measure. As the study on Israeli responses to terrorism referred to earlier demonstrates, excessive retaliation will often backfire, fanning the flames of a terrorist organization's cause and the enhancing its institutional stature and following.

Excessive retaliation can easily lead to what Clausewitz described as force becoming detached from political objectives, compromising them and turning them into something they were not intended to be. Excessive force actually works to limit our flexibility, and its consequences can subsume the political aim it purports to support. Even if force is not excessively applied, the problem with retaliation as a policy option is that it may assume that a certain level of immoral or illegal action is justified to match or deter the terrorist act. That, as Michael McCintock suggests, is an exercise in quantum ethics. One may argue that success and speed will overcome moral concerns, but once we head down that road our actions may limit or even obviate our ability later on to rely on the tools of international law, economic sanctions and diplomacy to contain and marginalize terrorist groups. This is because of changes in how our allies (and even the US public) may see our actions as a government. If force is employed, it must be clearly

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16 Laqueur, "Postmodern Terrorism", 30  
subordinate to a political objective—not viewed as an act of revenge. In fact, lesser application of force relative to the act perpetrated on us, and applied in a just manner, would not likely detract from our political objective and could even enhance its acceptability by allies and the public. The key to employing retaliation as a response is to be “predictable” since unpredictability will impel terrorist groups to counteract with greater levels of retribution. The latter is a war we cannot win. As McClintock asserts,

> hunter-killer commando raids or assassinations that achieve minor objectives may well torpedo any reasonable expectation of winning over the people. The sphere of direct action can open the door to atrocity as policy, however selectively we implement it.\(^{19}\)

Pre-emption is the most dangerous option and one that we cannot justify except in cases of obvious and immediate knowledge of a terrorist group possessing weapons of mass destruction (WMD) and having the knowledge, the will and capacity to use them. In this instance, use of military force is extremely effective (as in response), but must be more surgical, driven by better intelligence and willing to bear the greater risks of death and destruction that failure would imply.\(^{20}\) No matter what the rationale for preemptive use of force (be it WMD, or knowledge where a terrorist leader may be hiding) part of the political objective calculus must be that we are willing to live with the political fallout of both success and failure. Neither success nor failure will deter or destroy a terrorist organization’s capacity to try it again. On the other hand, there is evidence that states which are likely to be the source of WMD may be reluctant to pass these means onto

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\(^{19}\) Ibid, 425-434

terrorist groups over which it may have limited long-term control. Such states may also not want to risk US reprisals.

**Toward a new Force Doctrine for Counterterrorism**

Considering the above discussion, I offer four principles that should guide the use of force as a tool of US counterterrorism policy, applying Clausewitz's principles of proportionality and the primacy of political objectives.

1. The use of force should assume that it will not result in a counter-force response greater than that which we employ. It should be clear why force is necessary to make political and diplomatic measures more effective, not substitute for them. In this regard, we should consider the use of force only when vital national interests are at stake. When important or major interests are at stake, the choice to use force is more difficult and, likewise, the issue of proportionality more critical. Thus, defining what type of interest we are defending is the first step.

2. Once there is a decision to use force, its application must be dispassionate and controlled. Its rapid success imperative, and its end-state clearly defined to specify what constitutes a successful operation. These conditions are also essential for sustaining domestic and international support. Even when all these conditions are met, as Colin Powell reminds us, military strategists must accept that a successful operation may not be sufficient to ensure a long-term solution to the problem.

3. Maximizing the use of proxies (other states' police forces, groups linked to or competitive with terrorist groups, etc.) as a means to contain and deter terrorist acts can

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21 Laqueur, "Postmodern Terrorism", 31
be an effective indirect application of force. When doing this, however, we must be
careful not to advocate measures that would not pass tests of international law, our own
legal principles or a general sense of public international morality. The use of stealth and
secrecy need not imply immorality or illegality.

4. In rare instances where we employ US special forces in direct operations,
commanders should give specific guidance as to types and actual use of force appropriate
to the mission. Use of strategic weapons systems will be largely irrelevant, except where
we can use these assets for transport of men and materiel and gathering of intelligence
Planning for tactical offense is essential, but with heavy reliance on limited destruction and
the use of human assets. We must recognize that Clausewitz's "fog and friction" dictum
comes into play in extremis when we use US forces in such volatile circumstances. For
that reason we must be willing to live with both the successes and mistakes when
operations proceed along unpredicted paths.

Conclusion

Many observers believe the 1990's is witnessing a change in the nature of terrorist
organizations, with a trend away from state-sponsored, ideological acts to ethno-
traditional-separatist acts. However, as Hoffman observes, the methods terrorists use
have remained remarkably constant: a limited arsenal (guns and bombs) conservatively
applied to create a maximum of terror with a minimum of destruction. Terrorists
recognize that success of an operation dictates modesty of goals. Thus, they will avoid
hardened targets and seek softer ones. These trends support the primacy of political,

23 Bruce Hoffman, "Responding to Terrorism Across the Technological Spectrum", Terrorism and
Political Violence 6, no 3 (1994) 367
counter-intelligence, technological, diplomatic and economic tools over force in containing and deterring terrorism.

Still, the emergence of religious terrorism whose primary aim goes no further than perpetrating a violent act, and its access to sophisticated on-the-shelf technology, could erode some of the self-imposed constraints of secular, political terrorist movements, such as the IRA. The propensity for increased lethality would be great, particularly with no state allies to restrain them. In such a circumstance, it is difficult to know how to employ the mix of tools available to preserve the Clausewitzian principle of proportionality and serve our objective of containing not stoking terrorism. That is the core of the debate within US policy circles at this very moment.  

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