AGARD REPORT 799

A Guide to
Tenders and Contracts Alerting Services
(Guide des Services
d'Annonces d'Appels d'Offres et des Marchés)

This publication was sponsored by the
Technical Information Panel of AGARD.
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Tenders and Contracts Alerting Services

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The Mission of AGARD

According to its Charter, the mission of AGARD is to bring together the leading personalities of the NATO nations in the fields of science and technology relating to aerospace for the following purposes:

- Recommending effective ways for the member nations to use their research and development capabilities for the common benefit of the NATO community;
- Providing scientific and technical advice and assistance to the Military Committee in the field of aerospace research and development (with particular regard to its military application);
- Continuously stimulating advances in the aerospace sciences relevant to strengthening the common defence posture;
- Improving the co-operation among member nations in aerospace research and development;
- Exchange of scientific and technical information;
- Providing assistance to member nations for the purpose of increasing their scientific and technical potential;
- Rendering scientific and technical assistance, as requested, to other NATO bodies and to member nations in connection with research and development problems in the aerospace field.

The highest authority within AGARD is the National Delegates Board consisting of officially appointed senior representatives from each member nation. The mission of AGARD is carried out through the Panels which are comprised of experts appointed by the National Delegates, the Consultant and Exchange Programme and the Aerospace Applications Studies Programme. The results of AGARD work are reported to the member nations and the NATO Authorities through the AGARD series of publications of which this is one.

Participation in AGARD activities is by invitation only and is normally limited to citizens of the NATO nations.

The content of this publication has been reproduced directly from material supplied by AGARD or the authors.
Introduction

This guide to tenders and contracts alerting services is intended as a finding tool for the NATO Nations. Numerous alerting systems have appeared over the last few years and the AGARD Technical Information Panel was concerned that many services were not known outside the originating nation. It is hoped that the guide will help all NATO countries to become aware of the services available.

In all cases the services listed announce details of proposed contracts in terms of technical specification, numbers required, performance expected, contact details etc. Enough information should be provided to allow a potential supplier to decide whether to proceed with a tender, and to find a contact for further details.

The guide lists alerting services by country and has a section listing international organisations. It provides enough information on each service to allow a potential subscriber to locate countries and services likely to be of interest.

The Independent European Programme Group (IEPG) is very active in this area. The IEPG consists of the European members of NATO and it exists to increase European collaboration in defence equipment. One IEPG initiative was the establishment of procurement bulletins in IEPG member nations. Any service produced under this agreement is mentioned as such in the description of the entry. For further details of their work the address for IEPG is as follows:

Independent European Programme Group
Avenida Infante Santo, 49
1300 Lisbon
Portugal
Tel: +351 (1) 60 88 12
Fax: +351 (1) 60 72 48

Please note that the inclusion of services in this guide does not automatically imply that they will all be available to all enquirers. Availability and cost must be negotiated by potential subscribers with the service suppliers.

Please also note that a form is included at the end of the guide. If any new services appear or if the compilers have missed relevant services please fill in the form and return it to the address given.
Introduction

Ce guide se présente comme un outil de recherche des services d'annonces d'appels d'offres relatifs aux appels d'offres et aux marchés proposés dans les différents pays de l'OTAN. De nombreux systèmes d'avertissement ont fait leur apparition ces dernières années et le Panel AGARD d'information technique se préoccupe de la diffusion effective des informations concernant bon nombre de ces services en dehors de leurs pays d'origine. Ce guide doit permettre à tous les pays membres de l'OTAN de prendre connaissance des services offerts.

Chacun des services mentionnés présente les différents marchés proposés en termes de cahiers des charges, quantités, performances souhaitées, personnes à contacter etc. En principe, un fournisseur potentiel devrait y trouver suffisamment d'informations pour lui permettre de décider s'il doit répondre à un appel d'offres et, dans l'affirmative, d'identifier la personne à contacter pour avoir de plus amples renseignements.

Le guide énumère les services d'annonces d'appels d'offres par pays et comprend la liste des organisations internationales. Il fournit suffisamment de renseignements sur chacun des services pour permettre à l'abonné potentiel d'identifier les pays et les services susceptibles de l'intéresser.

Le Groupe européen indépendant de programme (IEPG) est très actif dans ce domaine. L'IEPG est composé des membres européens de l'OTAN et il existe pour promouvoir la coopération en matière d'équipements de défense au niveau européen. L'un des exemples des initiatives de l'IEPG est l'établissement de bulletins des approvisionnements dans les pays membres de l'IEPG. Tous les services proposés, selon les termes de cet accord, sont clairement identifiés dans la description de chaque poste.

Pour obtenir de plus amples renseignements sur les prestations de l'IEPG adressez-vous à:

Independent European Programme Group  
Avenida Infante Santo, 49  
1300 Lisbon  
Portugal  
Tel: +351 (1) 60 88 12  
Fax: +351 (1) 60 72 48

Il est à noter que l'insertion de certains prestateurs de services dans ce guide ne signifie pas nécessairement qu'ils sont à la disposition de tout demandeur. La disponibilité et les tarifs doivent faire l'objet de négociations entre l'abonné potentiel et le prestataire de services.

Veuillez noter également que le guide inclut, en annexe, un formulaire. Dans le cas où de nouveaux services seraient proposés par votre organisation ou si vous constatez qu'il existe des services qui n'ont pas été pris en compte par nos rédacteurs, nous vous prions de nous le faire savoir en renseignant le formulaire et en le retournant à l'adresse indiquée.
Technical Information Panel

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Espagne

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AGARD—NATO TIP
Unit 21551
APO AE 09777
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INTERNATIONAL ORGANISATIONS

**Tenders Electronic Daily (TED)**

**Authority:** European Commission (EC)

**Publisher:** Office for Official Publications of the EC

**Address:** 2 rue Mercier,
L-2985,
LUXEMBOURG

**Tel:** +352 48 80 41

**Fax:** +352 48 80 40

**Format:** Online

**Host:** ECHO

**Update:** Daily

**Cost:** 42 ECU per hour

**Description:** Public tenders, contracts awarded and amendments from EC, GATT, EFTA, and ACP countries. Includes Japan and USA. All 9 official EC languages.

**EMITS**

**Authority:** European Space Agency (ESA)

**Publisher:** ESA

**Address:** Via Galileo Galilei,
I-00044,
Frascati,
ITALY

**Tel:** +39 (6) 94 18 01

**Fax:** +39 (6) 94 18 03

**Format:** Online

**Host:** ESA-IRS

**Update:** Daily

**Cost:** Free to users with ESA-IRS passwords.

**Description:** Alerting service for invitations to tender for requirements of the European Space Agency. Includes bid invitations, open tenders and full tender and contractual texts are available.

**Future RFP’s Bulletin**

**Authority:** NATO Maintenance and Supply Agency (NAMSA)

**Publisher:** Mr. A. Van Der Werff,
NAMSA Procurement Division

**Address:** L-8302 Capellen
Grand Duchy of Luxembourg

**Tel:** +352 30 94 51 453
+352 30 85 85 453

**Fax:** +352 30 88 64

**Format:** Hard Copy

**Frequency:** Twice a year (Spring and Autumn)

**Cost:** BEF1000 per annum

**Description:** Gives advance notice of major forthcoming requests for proposals from the NATO Maintenance and Supply Agency. Allows suppliers to contact NAMSA if they wish to be included in the final proposal.
BELGIUM

Bulletin des Adjudications

Authority: Ministere de la Justice
Publisher: Bulletin des Adjudications
Address: Rue de Louvain 42,
         B-1000 Brussels
         BELGIUM
Tel: +32 (2) 512 0026
Format: Hard Copy
Frequency: Weekly
Cost: BEF2000 (Belgium), BEF3500 (Overseas). Both per annum. Also available in 3, 6 or 9 month subscriptions.
Description: Lists all major contracts for Belgian public services including the Defence Department, all such tenders must be published here. Bulletin des Adjudications is an annexe to the official paper of the Belgian Government "Le Monitor Belge". An IEPG Bulletin.
CANADA

Government Business Opportunities
Authority: Department of Supply and Services.
Publisher: Canada Communications Group - Publishing
Address: Ottawa,
          Ontario,
          CANADA K1A OS9
Tel: +1 (819) 956 4802
Fax: +1 (819) 994 1498
Format: Hard Copy
Frequency: Daily
Cost: Yearly Rates: $295 (Canada) or US$354 (outside Canada) for third class delivery.
      $450 (Canada) or US$540 (outside Canada) for first class delivery.
Description: A daily listing of potential government contracts for businesses of all sizes, everywhere. Includes extracts from the US Commerce Business Daily. In English and French.

Procurement Opportunities Board
Authority: Department of Supply and Services.
Publisher: SIDMB
Address: Corporate Supplier Services Group,
         Supply and Services Canada,
         Place du Portage,
         Phase III, 4B3 Hull,
         QUEBEC
         CANADA K1A 0S5
Tel: +1 (819) 956 3440
Format: Online
Update: Daily
Cost: Monthly rate $5.00 plus 30 cents for each minute access time plus 30 cents for each 1000 characters transmitted on the network.
Description: This is the online version of the Government Business Opportunities bulletin all other details as in the entry for that service above.
DENMARK

Danish Defence Procurement Bulletin

Authority: Ministry of Defence.
Publisher: Headquarters.
Address: Chief of Defence Denmark,
         Material Division,
         PO Box 202,
         DK-2950 Vedboek,
         DENMARK
Tel: +45 (42) 89 22 55
Fax: +45 (42) 89 07 48
Format: Hard Copy
Frequency: 4 times per year in Feb, May, Aug, Nov.
Cost: DKR 340 per annum
Description: Contains possible future purchases, tenders invited, contracts awarded,
            information on Danish Defence Procurement. An IEPC Bulletin
FRANCE

BOAMP

Authority: Direction des Journaux Officiels
Publisher: Service du Premier Ministre.
Address: 26 rue Desaix.
75727 Paris Cedex 15
FRANCE
Tel: +33 (1) 40 58 77 18
Format: Online
Host: Joeleco
Update: Daily
Cost: FF1.85 per minute
Description: Invitations to tender from public establishments

Bulletin des Marches de la Delegation Generale pour L'Armement

Authority: Ministry of Defence
Publisher: GIP Union S.A.
Address: 5 et 7 Place d'Alleray.
75015 Paris
FRANCE
Tel: + 33 (1) 45 31 56 25
Fax: + 33 (1) 48 56 86 93
Format: Hard Copy
Frequency: Monthly
Cost: FF1100 per annum
Description: Invitations to tender and contracts awarded for defence related contracts for the French armed forces. An IEPG bulletin.
GERMANY

ADVERTISE

Authority:
Publisher: Deutscher Sparkassenverlag GmbH
Address: Am Wallgraben 115
D-7000 Stuttgart 80
GERMANY
Tel: +49 (7117) 871 1618
Fax: +49 (7117) 871 1635
Format: Online
Host: Datastar
Update: Weekly
Description: Entries written by companies needing customers, partners or suppliers. World wide and aimed at small to medium sized companies. In German, some abstracts in language of country to be targeted.

BUSINESS

Authority:
Publisher: BUSINESS Datenbanken GmbH
Address: Postfach 42,
D-6900 Heidelberg.
GERMANY
Tel: +49 (6221) 166061
Fax: +49 (6221) 21536
Format: Online
Host: Datastar
Update: Monthly
Description: Contains business opportunities offered and sought in technology, products, services, joint ventures, mergers etc. Main Language is English with text in English, French or German according to target country.

BFAP

Authority:
Publisher: Bfai - Bundesstelle für Aussenhandelsinformationen
Address: Postfach 10 80 07
Agrippastr. 87-93
D-5000 Köln 1
GERMANY
Tel: +49 (221) 2057 0
Fax: +49 (221) 2057 212
Format: Online
Host: GBI
Update: Daily
Cost: 2 DM per minute plus .8 DM for record in full format.
Description: Contains requests from foreign enterprises interested in co-operating with German firms. Information on tenders issued by foreign governments and information on projects in foreign countries.
BOW

Publisher: GBI - Gesellschaft für Betriebswirtschaftliche Information mbH
Address: Postfach 81 03 60,
Freischutzstr. 96,
D-8000 München 81
GERMANY
Tel: +49 (89) 957 0064
Fax: +49 (89) 95 42 29
Format: Online
Host: GBI
Update: Weekly
Cost: 2 DM per minute plus 5 DM for record in full format
Description: Requests for cooperation between Bavarian firms and enterprises from Eastern Europe. Includes joint ventures, partnerships, product offers etc.

Bulletin Informationsblatt über Beschaffungen der Bundeswehr

Authority: Bundeswehr
Publisher: Kölnische Verlagsdruckerei GmbH
Address: Stolkgasse 25-45,
D-5000 Köln 1,
GERMANY
Tel: +49 (221) 1632 412
Fax: +49 (221) 1632 433
Format: Hard Copy
Frequency: Monthly
Cost: Depends upon size of each issue
   8 pages = 1.55 DM
   12 pages = 1.77 DM
   16 pages = 1.99 DM
   All invoiced half yearly
Description: Lists domestic requirements of the German Armed Forces. An IEPG Bulletin
GREECE

Hellenic Defense Contracts Bulletin

Authority: Ministry Of National Defense
Publisher: Ministry Of National Defense
Address: Defense Industry Directorate,
External Industry Relations Branch,
GR 15500 Holargos,
Athens,
GREECE
Tel: +30 (1) 77 73 805, 77 99 486
Fax: +30 (1) 77 50 986
Format: Hard Copy
Frequency: 4 per annum
Cost: To be determined.
Description: Announcement of defence contracts. An IEPG Bulletin.
ITALY


Authority: Ministry Of Defence
Publisher: Ministero Della Difesa.
Address: Ufficio del Segretario Generale e,
Direttore Nazionale degli Armamenti,
Via XX Settembre, 123,
00187 Rome
ITALY
Tel: +39 (6) 48 28 47 7
Fax: +39 (6) 48 14 26 4
Format: Hard Copy
Frequency: Monthly
Cost: Italy Lit 180,000
Abroad Lit 200,000

Description: Lists tender invitations and contracts awarded. Published on the first of every month by the Office of the Secretary General- National Armaments Director in conjunction with General Staff, Service Staffs, Headquarters of Carabinieri Corps and the Directorate General For Acquisitions. An IEPG Bulletin.
NETHERLANDS

Contracts Bulletin for Military Requirements

Authority: Netherlands Ministry of Defence
Publisher: NIID
Address: Prinsessegracht 19,
         2514 AP The Hague,
         NETHERLANDS
Tel: +31 (70) 36 44 807
Fax: +31 (70) 36 56 933
Format: Hard Copy
Frequency: Monthly
Cost: Dfl 250 ex VAT per annum
Description: Lists Contract tenders, contracts awarded and sub-contract opportunities. An IEPG Bulletin
NORWAY

Norwegian Defence Contracts

Publisher: Defence Combined Materiel Agency
Address: Oslo mil/Løren,
        N-0018 OSLO 1
        NORWAY
Tel: +47 (2) 89 65 47
Fax: +47 (2) 22 54 81
Format: Hard Copy
Frequency: Monthly
Cost: NOK 1,200 per annum
Description: Lists contract tenders, contracts awarded and sub-contract opportunities. An IEPG Bulletin
PORTUGAL

Diário Da República (3rd Serie)

Publisher: Imprensa Nacional-Casa da Moeda, E.P.
Address: Administração,
         Av. António José de Almeida,
         1000 LISBOA
         PORTUGAL
Tel: +351 (1) 797 3181
    +351 (1) 797 1985
Format: Hard Copy
Frequency: Daily
Cost: 15000 Esc per annum
Description: Announces tenders and contracts in defence and other areas, all ministries covered. The Diário da República is the official journal of the Portuguese Republic, it is published daily in three parts. 1st covers common law, 2nd covers Ministries management law and staff nominations/postings, 3rd covers tenders from ministries and enterprises bylaws.
SPAIN

B.D.E./PUBLIBOE

Authority: Ministerio De Relaciones Con Las Cortes y De La Secretaria del Gobierno
Publisher: Ministerio De Defensa
Address: Trafalgar 29
28071 Madrid
SPAIN
Tel: +34 (1) 538 2290
Fax: +34 (1) 538 2349/538 2347
Format: Hard Copy and Online
Host: BDOE
Update: Daily
Frequency: Daily

Adquisiciones De Armamento Boletin De Necesidades

Authority: Ministry of Defence
Publisher: Ministerio De Defensa
Address: MINISDEF
Secretaria General Tecnica.
Centro De Publicaciones,
Paseo De La Castellana,
109-28071 Madrid
SPAIN
Tel: +34 (1) 555 50 00
Fax: +34 (1) 597 35 26
Format: Hard Copy
Frequency: 6 issues per annum
Cost: 5,500 pts for Spain. 6,000 pts for overseas countries.
Description: Announces forthcoming contracts for the MOD and contracts awarded. In Spanish and English. An IEPG Bulletin
TURKEY

Ihale Bulteni

Authority: Ministry of Defence
Publisher: Lt. Col. M. Nadi Postoglu
Ministry of National Defence
Address: Ministry of Defence,
Foreign Procurement Department,
06100 Ankara
TURKEY
Tel: +90 (4) 402 32 59
Fax: +90 (4) 425 14 49
Format: Hard Copy
Frequency: 4 issues per annum
Cost: 80$
Description: List Turkish Armed Forces major requirements which are planned to be procured from European and domestic markets. An IEPG Bulletin. In Turkish and English.
UNITED KINGDOM
MOD Contracts Bulletin
Authority: Ministry of Defence
Publisher: Longman Group UK Ltd.
Address: Fourth Avenue,
          Pinnacles,
          Harlow,
          ESSEX
          CM19 5AA
          UNITED KINGDOM
Tel: +44 (27)9 429 655
Format: Hard Copy
Frequency: Every two weeks
Cost: £117 per annum
Description: Alerting service for companies seeking business with the UK MOD-PE. Lists opportunities for main contracts and sub-contractors. An IEPG Bulletin.
UNITED STATES OF AMERICA

FAPRS - Federal Assistance Programs Retrieval System

Authority:
Publisher: General Services Administration.
Address: Federal Domestic Assistance Catalog Staff.
            300 7th Street SW,
            Ground Floor,
            Reporters Building,
            Washington DC 20407
            UNITED STATES OF AMERICA
Tel: +1 (202) 453 4126
Fax: +1 (202) 453 5576
Format: Online
Host: General Services Administration
Update: Monthly
Description: Summarises federal assistance loan and grant programs available. Assistance
required is specified and the system responds with a list of relevant programs.

Commerce Business Daily (Online)

Authority: US Department Of Commerce
Publisher: DIALOG Customer Services
Address: 34 Hillview Avenue,
            Palo Alto,
            California 94304
            UNITED STATES OF AMERICA
Tel: +1 (415) 858 3810
Fax: +1 (415) 858 7069
Format: Online
Host: DIALOG
Update: Daily
Cost: $66 per hour. 15 cents per full record printed or seen online
Description: Announces all products and services required or offered by the United States
Government. Includes all proposed procurements and contract awards of $25000 or more

Commerce Business Daily (CD-ROM)

Authority: US Department Of Commerce
Publisher: DIALOG Customer Services
Address: PO Box 188,
            OXFORD
            OX1 5AX
            UNITED KINGDOM
Tel: +44 (865) 32 62 26
Fax: +44 (865) 73 63 54
Format: CD-ROM
Update: Every 2 Months
Cost: $795 per annum.
Description: Covers from 1990. CD-ROM version of database, online version listed above.
As this service is updated every 2 months it is not intended to work as a current tender
alerting service. It can be used for historical data, market research, program analysis
checking search profiles etc. The subscription includes $250 of free online time. Includes all
procurements and contract awards of $25000 or more
Commerce Business Daily (Hard Copy)

Authority: US Department of Commerce
Publisher: Superintendent of Documents,
Address: Government Printing Office,
          Washington DC 20402-9371
          UNITED STATES OF AMERICA
Tel: +1 (202) 783 3238
Fax: +1 (202) 512 2233
Format: Hard Copy
Frequency: Daily
Cost: $261 per annum (first class), $208 (second) class. $260 per annum foreign, airmail additional.
Description: Printed equivalent of online version, entry above. Announces all products and services required or offered by the United States Government. Includes all proposed procurements and contract awards of $25000 or more.

SCAN

Authority:
Publisher: Development Business Scan-a-Bid
Address: Room DCI-559
          United Nations.
          GCPO Box 5850
          New York,
          NY 10163-5850
          UNITED STATES OF AMERICA
Tel: +1 (212) 963 1515
Fax: +1 (212) 963 4116
Format: Online
Host: Datastar
Update: Daily
Description: Scan-aBid is the online version of Development Business which is published by the United Nations Development Forum. The database provides information on project opportunities mainly in the Third World.
TENDERS AND CONTRACTS GUIDE.
(If you know of any other services not included in this guide please complete this form)

Publication/Database Name:

Supervising Authority (MOD, Air Force, Ministry etc)

Publisher:
Address:

Telephone:
Fax:

Hard Copy Or Online?

Host if online:

Frequency of Update (online):

Frequency of Publication (hard copy):

Cost/Charges:

Access Limitations?

Description of service:

Any Other Information, (please supply examples of publication, print out samples etc if available):

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AGARD/NATO,
7 Rue Ancelle,
92200 Neuilly-sur-Seine,
FRANCE

From North America:
AGARD NATO/TIP
Unit 21551
APO AE09777
|--------------------------|-------------------------|----------------------|---------------------------------------|

5. Originator
Advisory Group for Aerospace Research and Development
North Atlantic Treaty Organization
7 rue Ancelle, 92200 Neuilly sur Seine, France

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A GUIDE TO TENDERS AND CONTRACTS ALERTING SERVICES

7. Presented on

8. Author(s)/Editor(s)
Various

9. Date
March 1993

10. Author's/Editor's Address
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12. Distribution Statement
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13. Keywords/Descriptors
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14. Abstract
Lists for each of the NATO nations the main services available for alerting potential bidders and others to government and defence tenders and contracts. This information was compiled by members of the Technical Information Panel of AGARD and the publication was sponsored by the Panel.
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