THIS REPORT IS UNCLASSIFIED AND ITS DISTRIBUTION IS UNLIMITED
MILITARY PRIME CONTRACT AWARDS

BY

REGION and STATE

FISCAL YEARS

• 1976
• 1977
• 1978
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SECTION B - MILITARY PRIME CONTRACT AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK

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<th>Page</th>
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</thead>
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</tr>
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FOREWORD

This report presents the U.S. geographical distribution of military prime contract awards over $10,000 for fiscal years 1976, 1977, and 1978 by census region and state.

The data are presented in two sections:

1. Section A provides information for all types of procurement: research, development, test, and evaluation (RDT&E) work; other services and construction; and supplies and equipment. Individual tables are provided for each state which break down the awards into 25 major procurement programs.

2. Section B provides information confined to awards for RDT&E work. In this section the RDT&E total for each state is subdivided to show awards to educational institutions, other nonprofit institutions, and business firms.

It is emphasized that prime contract data are not a measure of the total volume of defense work that is performed within a state, because they do not reflect the very substantial amount of subcontract funds that may flow into and out of the state. About half of the prime contract dollars for major hard goods, and unknown proportions of other types of procurement, are subcontracted by the prime contractor.

In general, the state data are based on the location of the plant where the product will be finally processed or assembled. For contracts where companies assign the work to more than one plant, the location is the address of the plant where the greater part of the work is done or where the management responsibility is centered. When this cannot be determined, the contracts are assigned to a "not-distributed-by-state" category and are excluded from this report. The amounts not distributed by state also include all contracts and purchases of $10,000 or less; other contracts which, for security reasons, could not be assigned to a state; and foreign military sales contracts entered into overseas and other contracts for work outside the U.S.
Some special characteristics of the data on prime contract awards by procurement program category should be noted.

The "Electronics" category includes all electronics and communications equipment which is separately procured under prime contract. In the case of missiles and aircraft, electronics work is often an integral part of the assembly prime contract and, therefore, is not separately identified as electronics in the prime contract statistics.

Weapons, whether for use in ships, tanks, or aircraft, are separately procured and separately reported.

Contracts for all other types of equipment and parts and for repair, maintenance, overhaul, modification and other services, which can be identified with one of the specified program categories, are assigned to that category. For example, the installation or check-out of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. (The contract for manufacture of such equipment is reported according to the location of the manufacturer's plant.) Aircraft, missile, or other program contracts, therefore, may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.

The dollar volume shown for each category includes RDT&E work associated with it. The scope of RDT&E includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. The effort performed under each of these activities is described in the Defense Acquisition Regulations 4-101.

In the tables in this report, figures may not add due to rounding.
HIGHLIGHTS

Total military prime contract awards in fiscal year 1978 amounted to $65,185 million, an increase of $9,613 million or 17 percent over fiscal year 1977.

Awards over $10,000 for performance within the United States whose distribution by census region and state is shown in this report totaled $53,593 million in fiscal year 1978. As may be noted from the following tabulation these awards were $8,053 million or 18 percent more than in fiscal year 1977 and represented 82 percent of total military prime contract awards as they did in fiscal year 1977. The kinds of the awards not included in this report are described in the Foreword to the report and are distributed as follows:

<table>
<thead>
<tr>
<th>FISCAL YEAR</th>
<th>1976</th>
<th>1977</th>
<th>1978</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AWARDS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Millions)</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>Military Prime Contract Awards - GRAND TOTAL</td>
<td>$46,934</td>
<td>100</td>
<td>$55,572</td>
</tr>
<tr>
<td>LESS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work Outside the U.S.</td>
<td>$2,255</td>
<td>5</td>
<td>$2,820</td>
</tr>
<tr>
<td>Actions of $10,000 or less</td>
<td>4,746</td>
<td>10</td>
<td>4,953</td>
</tr>
<tr>
<td>Not Assigned to a State</td>
<td>984</td>
<td>2</td>
<td>2,259</td>
</tr>
<tr>
<td><strong>SUBTOTAL</strong></td>
<td>$7,985</td>
<td>17</td>
<td>$10,032</td>
</tr>
<tr>
<td>Awards Distributed to Regions and States - TOTAL</td>
<td>$38,949</td>
<td>83</td>
<td>$45,540</td>
</tr>
</tbody>
</table>

\[\text{V}\]
Military Prime Contract Awards Over $10,000 by Region and State (Table I and Chart I)

The three regions that received the largest share of the awards in fiscal year 1978 were the Pacific (24.1%), Middle Atlantic (14.4%), and New England (13.3%). Those regions that comprise the eastern part of the United States (see map) received a total of 53.3 percent of the awards as opposed to 46.7 percent for the western regions.

The three regions whose awards in fiscal year 1978 show the largest increases over fiscal year 1977 were the West South Central (up $2,316 million or 66 percent); New England (up $2,019 million or 40 percent); and East South Central (up $738 million or 40 percent). The remaining regions all experienced increases in awards in 1978 ranging from 3 percent for the Mountain States to 23 percent for the West North Central. Of the states, Mississippi showed the largest gain recovering from the 47 percent decrease in the 1976-1977 period. On the other hand, Montana who experienced a seven-fold increase in 1976-1977 suffered the greatest loss in 1978. The following indicates those states with the largest percentage change in awards from 1977 to 1978:

<table>
<thead>
<tr>
<th>STATE</th>
<th>PERCENT CHANGE</th>
<th>DOLLAR CHANGE ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alaska</td>
<td>58.1</td>
<td>$71,537</td>
</tr>
<tr>
<td>Connecticut</td>
<td>76.7</td>
<td>1,514,876</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>23.0-</td>
<td>160,346-</td>
</tr>
<tr>
<td>Kentucky</td>
<td>20.3-</td>
<td>44,884-</td>
</tr>
<tr>
<td>Mississippi</td>
<td>185.0</td>
<td>1,194,839</td>
</tr>
<tr>
<td>Montana</td>
<td>86.0-</td>
<td>149,502-</td>
</tr>
<tr>
<td>Tennessee</td>
<td>26.5-</td>
<td>187,919-</td>
</tr>
<tr>
<td>Texas</td>
<td>77.9</td>
<td>2,165,455</td>
</tr>
</tbody>
</table>
Military Prime Contract Awards Over $10,000 by Major Hard Goods Program by Region (Table II and Chart 2)

Table II and Chart 2 show the U.S. geographical distribution of awards for the seven major military hard goods programs for the fiscal years 1976, 1977, and 1978. The following table indicates that the hard goods programs accounted for over 72 percent of the total awards during these fiscal years. These awards showed a 19 percent increase between 1977 and 1978 as compared to 18 percent for all programs. The percentage distribution among the total awards and among the hard goods programs remained fairly constant during the three-year period.

<table>
<thead>
<tr>
<th>TYPE OF HARD GOODS</th>
<th>FISCAL YEAR 1976</th>
<th>FISCAL YEAR 1977</th>
<th>FISCAL YEAR 1978</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% OF</td>
<td>% OF</td>
<td>% OF</td>
</tr>
<tr>
<td></td>
<td>AWARDS % OF</td>
<td>AWARDS % OF</td>
<td>AWARDS % OF</td>
</tr>
<tr>
<td></td>
<td>TOTAL GOODS</td>
<td>TOTAL GOODS</td>
<td>TOTAL GOODS</td>
</tr>
<tr>
<td>Prime Contract Awards - GRAND TOTAL</td>
<td>$38,949 100 *</td>
<td>$45,540 100 *</td>
<td>$53,593 100 *</td>
</tr>
<tr>
<td>Hard Goods - TOTAL</td>
<td>$27,899 72 100</td>
<td>$33,240 73 100</td>
<td>$39,480 74 100</td>
</tr>
<tr>
<td>Aircraft</td>
<td>9,622 25 34</td>
<td>10,748 24 32</td>
<td>13,372 25 34</td>
</tr>
<tr>
<td>Missiles &amp; Space Systems</td>
<td>5,653 14 20</td>
<td>6,286 14 19</td>
<td>7,572 14 19</td>
</tr>
<tr>
<td>Ships</td>
<td>4,274 11 15</td>
<td>4,798 10 14</td>
<td>6,164 12 16</td>
</tr>
<tr>
<td>Tank-Automotive</td>
<td>1,657 4 6</td>
<td>1,901 4 6</td>
<td>2,165 4 5</td>
</tr>
<tr>
<td>Weapons</td>
<td>581 1 2</td>
<td>773 2 2</td>
<td>962 2 2</td>
</tr>
<tr>
<td>Ammunition</td>
<td>1,109 3 4</td>
<td>1,598 4 5</td>
<td>1,808 3 4</td>
</tr>
<tr>
<td>Electronics &amp; Communication Equipment</td>
<td>5,003 13 18</td>
<td>7,135 16 21</td>
<td>7,437 17 19</td>
</tr>
<tr>
<td>Other Supplies &amp; Services - TOTAL</td>
<td>$11,050 28 *</td>
<td>$12,300 27 *</td>
<td>$14,212 26 *</td>
</tr>
</tbody>
</table>

* - Not Applicable
Chart 2 shows the top three regions for fiscal year 1978 in each of the seven hard goods programs and their share of awards in these programs in 1977. There was some movement in the distribution of awards between 1977 and 1978.

The Pacific Region was again the overall leader placing in the top three for six of the seven programs. However, in 1977 the region was in the top three for all seven programs. The Middle Atlantic, South Atlantic, and Mountain regions also experienced a decline in the rankings between 1977 and 1978. All of the remaining regions each gained one ranking over their 1977 status.

The most significant shifts in awards occurred in Aircraft and Ships. Only New England remained in the top three in Aircraft moving from third to second. The 1977 leader, the Middle Atlantic States, dropped to fourth in 1978 and was replaced by the West South Central Region. The Pacific Region went from second to fifth and the West North Central took over the third ranking. New England replaced the South Atlantic as the leader in ship awards, and the East South Central replaced the Middle Atlantic in the third spot. The Pacific Region maintained its 1977 second ranking in 1978. The rankings in the other programs showed no significant changes from 1977 to 1978.

Table IIIA

This table shows for fiscal year 1977 the five leading states in each of the 25 major procurement programs. While California was first in nine of the programs, there was a broad representation of states in the five leading rankings. A total of 33 states appear in the table, one more than in 1977; fourteen states ranked first in one or more of the programs, 15 ranked second, 16 ranked third, 18 ranked fourth, and 16 ranked fifth.

Research, Development, Test, and Evaluation Work by Region and State (Tables IVA, IVB, and IVC)

These tables show for fiscal years 1976, 1977, and 1978, respectively, the U.S. geographical distribution of prime contract awards over $10,000 for RDT&E work. As may be noted from the following tabulation, these awards totaled $8,568 million in fiscal year 1978, an increase of $764 million or 10 percent over fiscal year 1977. The ratio of RDT&E to total awards was 16 percent in 1978 as compared to 17 percent for both 1976 and 1977.
As shown below, the percentage distribution of the RDT&E awards among the three types of contractors remained essentially unchanged over the three-year period.

<table>
<thead>
<tr>
<th>Type of Contractor</th>
<th>FY 1976</th>
<th>FY 1977</th>
<th>FY 1978</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Millions</td>
<td>Millions</td>
<td>Millions</td>
</tr>
<tr>
<td></td>
<td>Percent</td>
<td>Percent</td>
<td>Percent</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$6,770</td>
<td>$7,804</td>
<td>$8,568</td>
</tr>
<tr>
<td></td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Educational Institutions</td>
<td>388</td>
<td>437</td>
<td>495</td>
</tr>
<tr>
<td></td>
<td>6</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>Other nonprofit Institutions</td>
<td>325</td>
<td>283</td>
<td>321</td>
</tr>
<tr>
<td></td>
<td>5</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Business Firms</td>
<td>6,057</td>
<td>7,084</td>
<td>7,752</td>
</tr>
<tr>
<td></td>
<td>89</td>
<td>91</td>
<td>90</td>
</tr>
</tbody>
</table>

The following table presents the dollar and percentage distributions of total and RDT&E awards, and the percentage of RDT&E awards to total awards for fiscal year 1978. The distribution of RDT&E awards remained fairly constant except for the West North Central region which had an increase of 3.7 percentage points and the Pacific region showed a decrease of 4.4 percentage points. However, the relationship of RDT&E awards to total awards showed a pronounced fluctuation, ranging from a decrease of 8.2 percentage points for the East South Central region to a gain of 8.5 points for the South Atlantic region.
<table>
<thead>
<tr>
<th>Regions</th>
<th>Total Awards</th>
<th>Total of Total</th>
<th>RDT&amp;E Awards</th>
<th>Percent of Total</th>
<th>RDT&amp;E as Percent of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. TOTAL</td>
<td>$53,593</td>
<td>100.0</td>
<td>$8,568</td>
<td>100.0</td>
<td>16.0</td>
</tr>
<tr>
<td>New England</td>
<td>7,110</td>
<td>13.3</td>
<td>1,076</td>
<td>12.6</td>
<td>15.1</td>
</tr>
<tr>
<td>Middle Atlantic</td>
<td>7,693</td>
<td>14.4</td>
<td>864</td>
<td>10.1</td>
<td>11.2</td>
</tr>
<tr>
<td>East North Central</td>
<td>4,668</td>
<td>8.7</td>
<td>737</td>
<td>8.6</td>
<td>15.8</td>
</tr>
<tr>
<td>West North Central</td>
<td>4,670</td>
<td>8.7</td>
<td>839</td>
<td>9.8</td>
<td>18.0</td>
</tr>
<tr>
<td>South Atlantic</td>
<td>6,520</td>
<td>12.2</td>
<td>1,023</td>
<td>11.9</td>
<td>15.7</td>
</tr>
<tr>
<td>East South Central</td>
<td>2,584</td>
<td>4.8</td>
<td>136</td>
<td>1.6</td>
<td>5.3</td>
</tr>
<tr>
<td>West South Central</td>
<td>5,848</td>
<td>10.9</td>
<td>419</td>
<td>4.9</td>
<td>7.2</td>
</tr>
<tr>
<td>Mountain</td>
<td>1,597</td>
<td>3.0</td>
<td>283</td>
<td>3.3</td>
<td>17.7</td>
</tr>
<tr>
<td>Pacific</td>
<td>12,904</td>
<td>24.1</td>
<td>3,191</td>
<td>37.2</td>
<td>24.7</td>
</tr>
</tbody>
</table>

All regions received more RDT&E awards in fiscal year 1978 than in fiscal year 1977. The three regions that had the largest increases were the West South Central ($2,316 million or 66 percent), New England ($2,020 million or 40 percent), and East South Central ($738 million or 40 percent).

The five states that received the largest share of the RDT&E awards in fiscal year 1978 were California (30%), Massachusetts (10%), Missouri (8%), Michigan (6%), and Washington (6%). With respect to the three types of contractors: Maryland ranked first in awards to educational institutions (29%), Massachusetts was first in awards to other nonprofit institutions (46%), and California ranked first in awards to business firms (32%).
<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1976</th>
<th>FISCAL YEAR 1977</th>
<th>FISCAL YEAR 1978</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$8,949,112</td>
<td>23.0%</td>
<td>$10,378,180</td>
</tr>
<tr>
<td>AIRFRAMES AND RELATED ASSEMBLIES AND SPARES</td>
<td>10,298,884</td>
<td>15.0%</td>
<td>10,669,112</td>
</tr>
<tr>
<td>AIRCRAFT ENGINES AND RELATED SPARES</td>
<td>10,759</td>
<td>0.5%</td>
<td>1,478,734</td>
</tr>
<tr>
<td>OTHER AIRCRAFT EQUIPMENT AND SUPPLIES</td>
<td>220,177</td>
<td>20.1%</td>
<td>323,174</td>
</tr>
<tr>
<td>MISSILE AND SPACE SYSTEMS</td>
<td>2,396,793</td>
<td>42.4%</td>
<td>2,707,082</td>
</tr>
<tr>
<td>SHIPS</td>
<td>583,199</td>
<td>13.0%</td>
<td>441,601</td>
</tr>
<tr>
<td>COMBAT VEHICLES</td>
<td>177,800</td>
<td>15.1%</td>
<td>148,771</td>
</tr>
<tr>
<td>NON-COMBAT VEHICLES</td>
<td>17,005</td>
<td>2.8%</td>
<td>2,045</td>
</tr>
<tr>
<td>WEAPONS</td>
<td>144,634</td>
<td>28.3%</td>
<td>125,594</td>
</tr>
<tr>
<td>AMMUNITION</td>
<td>123,450</td>
<td>11.1%</td>
<td>130,174</td>
</tr>
<tr>
<td>ELECTRONICS AND COMMUNICATION EQUIPMENT</td>
<td>1,286,658</td>
<td>24.1%</td>
<td>1,104,431</td>
</tr>
<tr>
<td>PETROLEUM</td>
<td>393,117</td>
<td>22.6%</td>
<td>241,397</td>
</tr>
<tr>
<td>OTHER FUELS AND LUBRICANTS</td>
<td>437</td>
<td>0.4%</td>
<td>106</td>
</tr>
<tr>
<td>SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT</td>
<td>389</td>
<td>10.4%</td>
<td>287</td>
</tr>
<tr>
<td>TEXTILES, CLOTHING AND EQUIPMENT</td>
<td>7,144</td>
<td>1.2%</td>
<td>6,497</td>
</tr>
<tr>
<td>MILITARY BUILDING SUPPLIES</td>
<td>4,664</td>
<td>0.8%</td>
<td>5,144</td>
</tr>
<tr>
<td>SUBSISTENCE</td>
<td>222,444</td>
<td>21.4%</td>
<td>234,711</td>
</tr>
<tr>
<td>TRANSPORTATION EQUIPMENT</td>
<td>11,884</td>
<td>11.2%</td>
<td>11,744</td>
</tr>
<tr>
<td>PRODUCTION EQUIPMENT</td>
<td>254,375</td>
<td>11.5%</td>
<td>254,418</td>
</tr>
<tr>
<td>CONSTRUCTION</td>
<td>2,746</td>
<td>3.0%</td>
<td>1,034</td>
</tr>
<tr>
<td>CONSTRUCTION EQUIPMENT</td>
<td>7,923</td>
<td>5.1%</td>
<td>11,172</td>
</tr>
<tr>
<td>MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT</td>
<td>6,686</td>
<td>4.7%</td>
<td>6,646</td>
</tr>
<tr>
<td>PHOTOGRAPHIC EQUIPMENT AND SUPPLIES</td>
<td>2,077</td>
<td>5.5%</td>
<td>3,064</td>
</tr>
<tr>
<td>MATERIALS HANDLING EQUIPMENT</td>
<td>165,000</td>
<td>19.4%</td>
<td>256,707</td>
</tr>
<tr>
<td>ALL OTHER SUPPLIES AND EQUIPMENT</td>
<td>664,714</td>
<td>14.0%</td>
<td>658,438</td>
</tr>
<tr>
<td>SERVICES</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### TABLE III

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000**

**ARKANSAS**

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FISCAL YEAR 1976</th>
<th>FISCAL YEAR 1977</th>
<th>FISCAL YEAR 1978</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>VALUE</td>
<td>PERCENT OF TOTAL</td>
<td>VALUE</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$77,176</td>
<td>.2</td>
<td>$74,584</td>
</tr>
<tr>
<td><strong>AIRCRAFTS AND RELATED ASSEMBLIES AND SPARES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3,791</td>
<td>.1</td>
<td>762</td>
<td>.1</td>
</tr>
<tr>
<td><strong>AIRCRAFT ENGINES AND RELATED SPARES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>20</td>
<td>*</td>
<td>25</td>
<td>*</td>
</tr>
<tr>
<td><strong>OTHER AIRCRAFT EQUIPMENT AND SUPPLIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>19</td>
<td>*</td>
<td>2,031</td>
<td>.1</td>
</tr>
<tr>
<td><strong>MISSILE AND SPACE SYSTEMS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1,044</td>
<td>*</td>
<td>1,960</td>
<td>*</td>
</tr>
<tr>
<td><strong>SHIPS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>312</td>
<td>*</td>
<td>224</td>
<td>*</td>
</tr>
<tr>
<td><strong>COMBAT VEHICLES</strong></td>
<td>19</td>
<td>*</td>
<td>86</td>
</tr>
<tr>
<td><strong>NON-COMBAT VEHICLES</strong></td>
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TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000
ALABAMA
### Table II

**Military Prime Contract Awards over $10,000 for Major Military Hardware by Region**

**Fiscal Year 1976-1978**

<table>
<thead>
<tr>
<th>Geographical Area</th>
<th>FY 1975</th>
<th>FY 1977</th>
<th>FY 1978</th>
<th>Percent of Program Total</th>
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<td><strong>Thousands of Dollars</strong></td>
<td><strong>Thousands of Dollars</strong></td>
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SECTION A

MILITARY PRIME CONTRACT AWARDS - TOTAL
BY REGION AND STATE AND BY PROCUREMENT PROGRAM

FISCAL YEARS 1976 - 1978
### Chart 2 (Continued)

#### Regions with Highest Proportion of Awards for

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<th>Weapon Type</th>
<th>Region</th>
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<th>Percent of U.S. Total</th>
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CHART 2
REGIONS WITH HIGHEST PROPORTION OF AWARDS FOR

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SOURCE: TABLE II

FISCAL YEAR 1978
FISCAL YEAR 1977
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<th>NFT VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000</th>
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10
### TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000

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TABLE III
NFT VALUE OF MILITARY PRIME CONTRACT AWARDS OVER ¥15,000
DELAWARE
TABLE III
NFF VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000
DISTRICT OF COLUMBIA

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TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $100,000

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<td>PERCENT OF TOTAL</td>
<td>PERCENT OF TOTAL</td>
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<td>7  *</td>
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<td>4,563  *</td>
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<td>6,792  *</td>
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TOTAL:

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17
TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $1,000

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<td>56,144</td>
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<td>11,215</td>
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## Table III

**Net Value of Military Procurement, 1975 and 1976**

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<tr>
<th>Product Type</th>
<th>Fiscal Year 1975</th>
<th>Fiscal Year 1976</th>
<th>Fiscal Year 1977</th>
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<td>13,249.44</td>
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<td>13,361.44</td>
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<td>7,530.30</td>
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<td><strong>Missile and Space Systems</strong></td>
<td>42.00</td>
<td>6.00</td>
<td>38.00</td>
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<td><strong>Control</strong></td>
<td>1,269.00</td>
<td>1,277.00</td>
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<td><strong>Cannons and Auxiliary</strong></td>
<td>417.00</td>
<td>540.00</td>
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<td>3,151.61</td>
<td>4,112.61</td>
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<td>98.00</td>
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<td>19,854.00</td>
<td>19,904.00</td>
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<td>9,801.66</td>
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<td>1,551.00</td>
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<td>$ 307,334</td>
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## TABLE III

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $1,000,000**

### LOUISIANA

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<tr>
<th>PROCUREMENT PROGRAM</th>
<th>FY 1975</th>
<th>%</th>
<th>FY 1976</th>
<th>%</th>
<th>FY 1977</th>
<th>%</th>
<th>FY 1978</th>
<th>%</th>
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<td>2,340,650</td>
<td>*</td>
<td>1,937,291</td>
<td>*</td>
<td>2,398,144</td>
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<td>776</td>
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<td>372</td>
<td>*</td>
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<td>*</td>
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<td>*</td>
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<td>244</td>
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<td>1,407,710</td>
<td>*</td>
<td>1,407,710</td>
<td>*</td>
<td>1,407,710</td>
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<td>1,184</td>
<td>*</td>
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<tr>
<td>ALL OTHER SUPPLIES AND EQUIPMENT</td>
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<td>*</td>
<td>45,100</td>
<td>*</td>
<td>45,100</td>
<td>*</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td>1,407,710</td>
<td>*</td>
<td>2,340,650</td>
<td>*</td>
<td>1,937,291</td>
<td>*</td>
<td>2,398,144</td>
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### TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000

NEW YORK

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<th>PROCUREMENT PROGRAM</th>
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<th>PERCENT OF U.S.</th>
<th>VALUE</th>
<th>PERCENT OF U.S.</th>
<th>VALUE</th>
<th>PERCENT OF U.S.</th>
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<td>$4,300,271</td>
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<td>1,424,664</td>
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<td>0.4%</td>
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<td>64,082</td>
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TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000

NEVADA

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32
TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000

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31
### Table III
**Net Value of Military Prime Contract Awards Over $100,000**

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### Table III

**Net Value of Military Procurement Contract Awards**

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### TABLE III

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<td>VALUE</td>
<td>PERCENT OF U.S.</td>
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## TABLE III

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000**

**MARYLAND**

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TABLE III

N.T. VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000

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</table>

24
### TABLE III

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000**

**NORTH CAROLINA**

<table>
<thead>
<tr>
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<th>FISCAL YEAR 1977</th>
<th>FISCAL YEAR 1978</th>
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38
### TABLE III
**Net Value of Military Prime Contract Awards Over $10,000**

**North Dakota**

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<th>Fiscal Year 1977</th>
<th>Fiscal Year 1978</th>
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<td>Percent of U.S.</td>
<td>Value</td>
<td>Percent of U.S.</td>
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<td>30</td>
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<td>1,095</td>
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<tr>
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<td>1,095</td>
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<td>.4</td>
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TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000
OHIO
**TABLE III**

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000**

**OKLAHOMA**

<table>
<thead>
<tr>
<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1977</th>
<th></th>
<th>FISCAL YEAR 1978</th>
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<td>VALUE</td>
<td>%</td>
<td>VALUE</td>
<td>%</td>
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41
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<th>FISCAL YEAR 1977</th>
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<th>FISCAL YEAR 1978</th>
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<td>VALUE</td>
<td>PERCENT OF U.S.</td>
<td>VALUE</td>
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## TABLE III
### NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000
#### PENNSYLVANIA

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TABLE III
NFT VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000
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<td><strong>SUBSISTENCE</strong></td>
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### TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000

**TENNESSEE**

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<th>FISCAL YEAR 1978</th>
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### Table III

**Net Value of Military Prime Contract Awards Over $10,000**

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<th></th>
<th>FISCAL YEAR 1978</th>
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<td>VALUE</td>
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<td>VALUE</td>
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<tr>
<td></td>
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<td>PERCENT OF U.S.</td>
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<td>PERCENT OF U.S.</td>
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<td>4,850</td>
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48
### TABLE III
**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000**

**UTAH**

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<tr>
<th>PROCUREMENT PROGRAM</th>
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<th>FISCAL YEAR 1977</th>
<th>FISCAL YEAR 1978</th>
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### TABLE III
NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $11,600

**VERMONT**

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<th>FISCAL YEAR 1977</th>
<th>FISCAL YEAR 1978</th>
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### TABLE III

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS: FY 1969. VIRGINIA**

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<td>1,884</td>
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1. \(\text{Total} \times \text{Percent of Total} \)
2. \(\text{Total} \times \text{Percent of Total} \)
3. \(\text{Total} \times \text{Percent of Total} \)
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<td>101.0%</td>
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<td>321,949*</td>
<td>1,761,992*</td>
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<tr>
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<td>183,177*</td>
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<td>183,177*</td>
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<td>183,177*</td>
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<td>15,016*</td>
<td>183,177*</td>
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<td>183,177*</td>
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A/ Includes contracts with other government agencies.

* Less than 0.05 percent.
## Table IVb

### Final Year 1977

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*a* Includes contracts with other government agencies, less than 0.05 percent.
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A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.

* LESS THAN 0.05 PERCENT.
TABLE IVB  
MILITARY PRIME CONTRACT AWARDS OF $10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR  
FISCAL YEAR 1977  
---

<table>
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<th>REGION AND STATE</th>
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<th>EDUCATIONAL INSTITUTIONS</th>
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<th>BUSINESS FIRMS</th>
<th>TOTAL</th>
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<td>PERCENT</td>
<td>FISCAL</td>
<td>MILLION</td>
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<td>U.S. TOTAL</td>
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<td>100.0</td>
<td>437,240</td>
<td>5.9</td>
<td>627,607</td>
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<td>NEW ENGLAND</td>
<td>174,470</td>
<td>2.3</td>
<td>1,912</td>
<td>0.8</td>
<td>172,948</td>
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<tr>
<td>CONNECTICUT</td>
<td>18.2</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>176,948</td>
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<tr>
<td>MAINE</td>
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<td>*</td>
<td>*</td>
<td>*</td>
<td>2,670</td>
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<td>123,942</td>
<td>2.9</td>
<td>173,942</td>
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<td>1,922</td>
<td>0.1</td>
<td>12,922</td>
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<tr>
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<td>1,971</td>
<td>0.1</td>
<td>7,971</td>
</tr>
<tr>
<td>VERMONT</td>
<td>3,642</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>3,642</td>
</tr>
</tbody>
</table>

**TOTAL** | $7,406,426 | 100.0 | 437,240 | 5.9 | 627,607 | 100.0 | 7,115,434 | 100.0 |

| MIDDLE ATLANTIC | 244,174 | 3.3 | 5,247 | 0.8 | 239,147 | 3.3 | 483,321 | 6.8 |
| NEW JERSEY       | 4,474 | 0.6 | 5,247 | 0.8 | 4,474 | 0.6 | 4,474 | 0.6 |
| NEW YORK         | 16,704 | 2.3 | 11,455 | 1.6 | 11,455 | 1.6 | 28,159 | 4.0 |
| PENNSYLVANIA     | 24,191 | 0.3 | 24,191 | 0.3 | 24,191 | 0.3 | 48,382 | 6.8 |

**TOTAL** | $978,141 | 13.2 | 124,391 | 25.9 | 124,391 | 25.9 | 1,483,321 | 21.7 |

| EAST NORTHERN CENTRAL | 22,942 | 0.3 | 6,096 | 1.4 | 2,697 | 0.6 | 25,697 | 4.1 |
| ILLINOIS           | 16,204 | 0.3 | 6,096 | 1.4 | 2,697 | 0.6 | 15,997 | 2.2 |
| INDIANA            | 207,199 | 2.7 | 6,096 | 1.4 | 2,697 | 0.6 | 147,199 | 2.1 |
| MICHIGAN           | 6,096 | 0.1 | 6,096 | 1.4 | 2,697 | 0.6 | 6,096 | 0.1 |
| OHIO               | 26,244 | 3.4 | 6,096 | 1.4 | 2,697 | 0.6 | 26,244 | 3.4 |
| WISCONSIN          | 2,742 | 0.0 | 2,742 | 0.0 | 2,742 | 0.0 | 2,742 | 0.0 |

**TOTAL** | 52,942 | 7.0 | 28,410 | 6.2 | 28,410 | 6.2 | 52,942 | 7.0 |

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.  
* LESS THAN 0.05 PERCENT
<table>
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<th>OTHER UNSEPARATED CONTRACTS</th>
<th>TOTAL</th>
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<tr>
<td>TOTAL</td>
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A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
* LESS THAN 0.05 PERCENT.
NOTE – PERCENTAGES MAY NOT ADD DUE TO ROUNDING.
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<td>4,722</td>
<td>1,327</td>
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A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
* LESS THAN 0.05 PERCENT.
### Table IV-A

**Military Prime Contract Awards of $10,000 or More for Research, Development, Test and Evaluation Work, by Region and State and by Type of Contractor**

**Fiscal Year 1974**

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A/ Includes contracts with other government agencies.
* Less than 0.05 percent.
SECTION B

MILITARY PRIME CONTRACT AWARDS FOR
RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK
BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEARS 1976 - 1978
### TABLE IIIA

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS**  
**DISTRIBUTED BY STATE WITHIN PROCUREMENT PROGRAM**  
(FIVE LEADING STATES)  
**FY 1979**

(Amounts in thousands)

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<th>PROCUREMENT PROGRAM</th>
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<th>3RD</th>
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<th>5TH</th>
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<td>MO 7.4</td>
<td>WASH 5.2</td>
<td>N J 4.7</td>
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### TABLE III

**NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER $10,000**

**WISCONSIN**

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<td>MEDICAL AND DENTAL SUPPLIES AND NO EQUIPMENT</td>
<td>436</td>
<td>.3</td>
<td>501</td>
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<td>PHOTOGRAPHIC EQUIPMENT AND SUPPLIES</td>
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<td></td>
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<td>TYPE OF CONTRACTOR</td>
<td>TOTAL</td>
<td>PERCENT</td>
<td>EDUCATIONAL INSTITUTIONS</td>
</tr>
<tr>
<td>--------------------</td>
<td>-------</td>
<td>---------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Iowa</td>
<td>33,455</td>
<td>1.1</td>
<td>742</td>
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<tr>
<td>Kansas</td>
<td>45,275</td>
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<td>706</td>
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<td>Minnesota</td>
<td>64,877</td>
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<td>989</td>
</tr>
<tr>
<td>Missouri</td>
<td>69,747</td>
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<td>977</td>
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<tr>
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<td>0.1</td>
<td>18</td>
</tr>
<tr>
<td>South Dakota</td>
<td>187</td>
<td>0.1</td>
<td>18</td>
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<tr>
<td>Total</td>
<td>199,671</td>
<td>7.1</td>
<td>1,504</td>
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</table>

| SOUTH ATLANTIC    |       |         |                          |         |                           |         |                |         |
| Delaware          | 1,248 | 0.1    | 15                       | 0.1     | 74                        | 0.1     | 741            | 0.1     |
| District of Columbia | 37,194 | 1.4    | 5,614                    | 0.7     | 9,699                     | 1.0     | 17,651         | 1.7     |
| Florida           | 32,174| 1.2    | 6,057                    | 0.7     | 6,676                     | 0.8     | 315,400        | 4.1     |
| Georgia           | 65,295| 2.5    | 2,726                    | 0.4     | 11,514                    | 1.7     | 4,711          | 0.6     |
| Maryland          | 32,567| 1.2    | 147,625                  | 23.4    | 11,374                    | 1.9     | 197,167        | 3.6     |
| North Carolina    | 14,427| 0.5    | 1,747                    | 0.3     | 1,747                     | 0.3     | 25,974         | 0.3     |
| South Carolina    | 161   | 0.1    | 18                       | 0.1     | 161                       | 0.1     | 161            | 0.1     |
| Virginia          | 27,870| 1.1    | 11,687                   | 2.4     | 19,174                    | 4.3     | 275,422        | 7.6     |
| West Virginia     | 4,976 | 0.2    | 64                       | 0.1     | 5,426                     | 1.2     | 3,976          | 0.1     |
| Total             | 1,422,094| 1.1  | 171,447                  | 2.4     | 68,724                    | 1.3     | 782,673        | 10.2    |

| EAST SOUTH CENTRAL |       |         |                          |         |                           |         |                |         |
| Alabama           | 58,377| 1.6    | 1,279                    | 0.3     | 5,977                     | 1.6     | 44,129         | 6.6     |
| Kentucky          | 3,391 | 0.1    | 347                      | 0.1     | 660                       | 0.2     | 1,444          | 0.1     |
| Mississippi       | 231   | 0.1    | 61                       | 0.1     | 41                        | 0.1     | 159            | 0.1     |
| Tennessee         | 9,118 | 0.3    | 1,936                    | 0.3     | 220                       | 0.1     | 8,167          | 1.1     |
| Total             | 136,127| 1.6  | 2,974                    | 0.6     | 4,957                     | 1.6     | 124,396        | 1.7     |

A/ Includes contracts with other government agencies.
* Less than 0.05 percent.
TABLE IVc

MILITARY PRIME CONTRACT AWARDS OF $10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1978

<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>TOTAL</th>
<th>EDUCATIONAL INSTITUTIONS</th>
<th>OTHER NON-PROFIT INSTITUTIONS A/</th>
<th>BUSINESS FIRMS</th>
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<td>\text{PERCENT}</td>
<td>$\text{FND}</td>
<td>\text{PERCENT}</td>
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<tr>
<td>EAST SOUTHERN SOUTHERN</td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>ARKANSAS</td>
<td>361</td>
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<td>73</td>
<td>*</td>
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<td>LOUISIANA</td>
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<td>1,034</td>
<td>*</td>
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<td>OKLAHOMA</td>
<td>4,671</td>
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<td>1,987</td>
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<td>179</td>
<td>*</td>
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<td>NEVADA</td>
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<td>167</td>
<td>*</td>
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<td>151</td>
<td>*</td>
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<tr>
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<td>29,426</td>
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<td>ALASKA</td>
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<td>67,944</td>
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</tbody>
</table>

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.

* LESS THAN 0.05 PERCENT.