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Department of Defense

PRIME CONTRACT AWARDS

by REGION AND STATE

Department of Defense

PRIME CONTRACT AWARDS
BY REGION AND STATE
Fiscal Years 1981, 1982, and 1983

Issued Annually by
Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports
FOREWORD

*Prime Contract Awards by Region and State* is published annually by the Office of the Secretary of Defense, Washington Headquarters Services, Directorate for Information Operations and Reports (WHS/DIOR). This issue provides information on the geographical distribution of Department of Defense prime contract awards over $25,000 for Fiscal Years (FY) 1981, 1982, and 1983 by the United States census region and state. This information is detailed in ten tables and three figures showing:

1. The net value and percent distribution of awards, by region and state, for FY 1981, 1982, and 1983;
2. The net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1981, 1982, and 1983;
3. The net value and percent distribution of awards in the 25 major procurement programs for each state for FY 1981, 1982, and 1983; and
4. Data on research, development, test, and evaluation (RDT&E) awards by region and state according to the type of contractor for FY 1981, 1982, and 1983.

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INTRODUCTION

This report contains a variety of data on the distribution of prime contract awards over $25,000 within the United States, by census region and state, for Fiscal Years (FY) 1981, 1982, and 1983.

This publication is divided into four Parts: Part I, Distribution of Prime Contract Awards Over $25,000 by Region and State; Part II, Distribution of Prime Contract Awards Over $25,000 for Major Hard Goods; Part III, Distribution of Prime Contract Awards Over $25,000 by State; and Part IV, Distribution of Prime Contract Awards Over $25,000 for Research, Development, Test, and Evaluation (RDT&E).

Prime contract data are not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted.

NOTES ON COVERAGE

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communications services in most cases have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

In cases where more than one plant is involved and a determination cannot be made as to which location produced the largest dollar amount of work, these contracts are assigned to a "not distributed by state" category and are excluded from this report. Amounts not distributed by state also include contract actions of $25,000 or less, contract actions performed in classified locations, Foreign Military Sales (FMS) contract actions entered into overseas, and other contracts for work performed outside the United States.

For FY 1981 and 1982, the data contained in this report represents contractual actions greater than $10,000. Beginning in FY 1983, the dollar value threshold for contractual actions included in the data was raised to $25,000.

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

1. The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.
2. Contracts for all other types of equipment and parts for repair, maintenance, overhaul, modification, and other services, which can be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. However, the contract for manufacturing such equipment is reported according to the location of the manufacturer's plant. Therefore, aircraft, missile, or other program contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.

3. The dollar value shown for each category includes the RDT&E work associated with it. RDT&E coverage includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. Full definitions for each of these categories are provided in Defense Acquisition Regulation 4-101.

4. Figures in these tables may not add up due to rounding.

**HIGHLIGHTS OF FY 1983 DATA**

Total prime contract awards in FY 1983 totaled $140,483 million, an increase of $15,758 or 12.6 percent over FY 1982. Awards over $25,000 for work performed within the United States, by census region and state, are shown in this report. These awards totaled $118,744 million in FY 1983. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

<table>
<thead>
<tr>
<th>Type of Awards</th>
<th>Awards in FY 1981</th>
<th></th>
<th>Awards in FY 1982</th>
<th></th>
<th>Awards in FY 1983</th>
<th></th>
</tr>
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<tbody>
<tr>
<td></td>
<td>Millions</td>
<td>Percent</td>
<td>Millions</td>
<td>Percent</td>
<td>Millions</td>
<td>Percent</td>
</tr>
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<td>TOTAL — Prime Contract Awards</td>
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<td>100</td>
<td>$124,725</td>
<td>100</td>
<td>$140,483</td>
<td>100</td>
</tr>
<tr>
<td>LESS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work Outside the United States</td>
<td>$ 6,559</td>
<td>6</td>
<td>$ 7,522</td>
<td>6</td>
<td>$ 7,236</td>
<td>5</td>
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<tr>
<td>Actions of $25,000 or Less</td>
<td>7,394</td>
<td>7</td>
<td>7,629</td>
<td>6</td>
<td>11,580</td>
<td>8</td>
</tr>
<tr>
<td>Not Assigned to a State</td>
<td>3,509</td>
<td>3</td>
<td>5,716</td>
<td>4</td>
<td>2,923</td>
<td>2</td>
</tr>
<tr>
<td>SUBTOTAL</td>
<td>$17,462</td>
<td>17</td>
<td>$20,867</td>
<td>17</td>
<td>$21,739</td>
<td>18</td>
</tr>
<tr>
<td>TOTAL — Awards Distributed to Regions and States</td>
<td>$ 87,761</td>
<td>83</td>
<td>$103,858</td>
<td>83</td>
<td>$118,744</td>
<td>85</td>
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</table>
PART I

DISTRIBUTION OF PRIME CONTRACT AWARDS OVER $25,000 BY REGION AND STATE

The U.S. census regions are shown in Figure I-1 (page 4). The three regions that received the largest share of the awards in FY 1983 were the Pacific (26.6 percent), the South Atlantic (17.2 percent), and the Middle Atlantic (13.1 percent). (See Figure I-2, page 5.) Those regions that make up the eastern part of the United States received a total of 52.8 percent of the awards. The western regions received the remaining 47.2 percent of the awards.

Table 1-1 shows the net value and percent distribution of awards, by region and state, for FY 1981, 1982, and 1983. The two regions with the largest increase in the net value of total awards over FY 1982 were the Pacific, up $4,924 million or 18.5 percent and the South Atlantic, up $4,850 million or 31.2 percent. Two regions, New England and Mountain, showed a decrease of less than one percent from FY 1982. The remaining regions had award increases in FY 1983 ranging from 26.0 to 4.9 percent.

In individual states, Montana more than doubled its awards from FY 1982 to FY 1983. Nine other states showed award increases of between 30 and 97 percent. Twenty-six states had award increases of less than 30 percent. The remaining fifteen states all had award decreases from FY 1982 to FY 1983.

The following table shows those states with the largest percentage change in awards from FY 1982 to FY 1983.

<table>
<thead>
<tr>
<th>State</th>
<th>Percent Change</th>
<th>Dollar Change ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Montana</td>
<td>171</td>
<td>73,704</td>
</tr>
<tr>
<td>North Dakota</td>
<td>97</td>
<td>67,049</td>
</tr>
<tr>
<td>Virginia</td>
<td>73</td>
<td>2,998,764</td>
</tr>
<tr>
<td>Kentucky</td>
<td>50</td>
<td>139,716</td>
</tr>
<tr>
<td>Wyoming</td>
<td>56-</td>
<td>50,064-</td>
</tr>
<tr>
<td>Maine</td>
<td>49-</td>
<td>383,690-</td>
</tr>
<tr>
<td>Idaho</td>
<td>48-</td>
<td>46,024-</td>
</tr>
</tbody>
</table>
FIGURE 1-1
CENSUS REGIONS

PACIFIC

MOUNTAIN

WEST

NORTH

CENTRAL

EAST

NORTH

CENTRAL

SOUTH

CENTRAL

SOUTH

ATLANTIC

NEW ENGLAND

MIDDLE

ATLANTIC

PACIFIC

HAWAII

ALASKA
<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>THOUSANDS OF DOLLARS</th>
<th>PERCENT OF U.S. TOTAL</th>
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<tbody>
<tr>
<td>U.S. TOTAL</td>
<td>$67,761,215</td>
<td>$103,857,769</td>
</tr>
<tr>
<td>NEW ENGLAND</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Connecticut</td>
<td>4,494,258</td>
<td>5,902,636</td>
</tr>
<tr>
<td>Maine</td>
<td>476,407</td>
<td>786,492</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>4,604,946</td>
<td>5,316,857</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>399,075</td>
<td>538,911</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>235,399</td>
<td>280,086</td>
</tr>
<tr>
<td>Vermont</td>
<td>167,603</td>
<td>202,196</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>10,372,248</td>
<td>13,069,548</td>
</tr>
<tr>
<td>MIDDLE ATLANTIC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Jersey</td>
<td>2,313,258</td>
<td>2,895,029</td>
</tr>
<tr>
<td>New York</td>
<td>6,520,311</td>
<td>7,776,097</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>2,405,647</td>
<td>3,081,606</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>11,239,416</td>
<td>13,752,732</td>
</tr>
<tr>
<td>EAST NORTH CENTRAL</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Illinois</td>
<td>1,216,715</td>
<td>1,317,125</td>
</tr>
<tr>
<td>Indiana</td>
<td>1,717,644</td>
<td>2,010,045</td>
</tr>
<tr>
<td>Michigan</td>
<td>1,777,296</td>
<td>1,590,014</td>
</tr>
<tr>
<td>Ohio</td>
<td>2,471,545</td>
<td>3,338,727</td>
</tr>
<tr>
<td>Wisconsin</td>
<td>606,661</td>
<td>769,349</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>7,798,861</td>
<td>9,129,262</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Iowa</td>
<td>333,217</td>
<td>355,535</td>
</tr>
<tr>
<td>Kansas</td>
<td>983,087</td>
<td>1,451,909</td>
</tr>
<tr>
<td>Minnesota</td>
<td>1,188,163</td>
<td>1,461,784</td>
</tr>
<tr>
<td>Missouri</td>
<td>4,411,471</td>
<td>5,354,049</td>
</tr>
<tr>
<td>Nebraska</td>
<td>109,864</td>
<td>143,556</td>
</tr>
<tr>
<td>North Dakota</td>
<td>106,936</td>
<td>69,494</td>
</tr>
<tr>
<td>South Dakota</td>
<td>56,583</td>
<td>53,758</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>7,149,420</td>
<td>8,880,155</td>
</tr>
<tr>
<td>SOUTH ATLANTIC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Delaware</td>
<td>237,857</td>
<td>241,801</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>626,994</td>
<td>672,722</td>
</tr>
<tr>
<td>Florida</td>
<td>9,135,443</td>
<td>4,118,823</td>
</tr>
<tr>
<td>Georgia</td>
<td>1,314,166</td>
<td>1,700,589</td>
</tr>
<tr>
<td>Maryland</td>
<td>2,300,671</td>
<td>3,097,176</td>
</tr>
<tr>
<td>North Carolina</td>
<td>860,018</td>
<td>834,157</td>
</tr>
<tr>
<td>South Carolina</td>
<td>461,974</td>
<td>421,557</td>
</tr>
<tr>
<td>Virginia</td>
<td>3,611,311</td>
<td>1,081,046</td>
</tr>
<tr>
<td>West Virginia</td>
<td>1,134,400</td>
<td>121,709</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>17,927,956</td>
<td>15,521,781</td>
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</table>
## Table I-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 by Region and State: FY 1981, 1982, and 1983 (Concluded)

<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>THOUSANDS OF DOLLARS</th>
<th>PERCENT OF U.S. TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>EAST SOUTH CENTRAL</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ALABAMA</td>
<td>647,752</td>
<td>953,011</td>
</tr>
<tr>
<td>KENTUCKY</td>
<td>407,826</td>
<td>279,859</td>
</tr>
<tr>
<td>MISSISSIPPI</td>
<td>1,442,704</td>
<td>1,476,735</td>
</tr>
<tr>
<td>TENNESSEE</td>
<td>521,071</td>
<td>701,438</td>
</tr>
<tr>
<td>TOTAL</td>
<td>3,216,753</td>
<td>3,345,043</td>
</tr>
<tr>
<td>WEST SOUTH CENTRAL</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ARKANSAS</td>
<td>216,485</td>
<td>525,295</td>
</tr>
<tr>
<td>LOUISIANA</td>
<td>3,045,133</td>
<td>1,621,600</td>
</tr>
<tr>
<td>OKLAHOMA</td>
<td>656,978</td>
<td>563,585</td>
</tr>
<tr>
<td>TEXAS</td>
<td>7,503,964</td>
<td>6,872,304</td>
</tr>
<tr>
<td>TOTAL</td>
<td>11,428,560</td>
<td>9,602,884</td>
</tr>
<tr>
<td>MOUNTAIN</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ARIZONA</td>
<td>1,141,807</td>
<td>1,497,988</td>
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<tr>
<td>COLORADO</td>
<td>938,074</td>
<td>1,074,449</td>
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<tr>
<td>IDAHO</td>
<td>40,770</td>
<td>95,315</td>
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<tr>
<td>MONTANA</td>
<td>43,466</td>
<td>43,097</td>
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<td>NEVADA</td>
<td>78,391</td>
<td>109,744</td>
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<tr>
<td>NEW MEXICO</td>
<td>365,770</td>
<td>456,026</td>
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<tr>
<td>UTAH</td>
<td>404,457</td>
<td>561,853</td>
</tr>
<tr>
<td>WYOMING</td>
<td>64,036</td>
<td>89,063</td>
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<td>TOTAL</td>
<td>3,096,705</td>
<td>3,926,546</td>
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<tr>
<td>PACIFIC</td>
<td></td>
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<tr>
<td>ALASKA</td>
<td>349,423</td>
<td>331,517</td>
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<tr>
<td>CALIFORNIA</td>
<td>16,636,625</td>
<td>22,564,515</td>
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<td>HAWAII</td>
<td>590,143</td>
<td>628,975</td>
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<tr>
<td>&quot;EGON&quot;</td>
<td>171,328</td>
<td>225,003</td>
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<tr>
<td>&quot;SHINGN&quot;</td>
<td>2,792,607</td>
<td>2,852,627</td>
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<tr>
<td>TOTAL</td>
<td>20,603,273</td>
<td>26,854,681</td>
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PART II
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER $25,000 FOR MAJOR HARD GOODS

Figure II-1 (page 10) shows the top three regions for FY 1983 in each of the seven major hard goods programs as well as the net value and percent distribution of awards in each region for FY 1982 and 1983. The Pacific region ranked as one of the top three regions most frequently, placing in the top three for all seven programs.

Table II-1 (page 12) shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1981, 1982, and 1983. Table II-2 (page 14) shows that awards within these hard goods programs accounted for 74 percent of all prime contract awards in FY 1983, a 14.3 percent increase over the FY 1982 figure. However, the net value of awards in all hard goods programs experienced a 16.6 percent increase in FY 1983. The percentage distribution of awards within the seven major hard goods programs, both as a percentage of all awards and as a percentage of all hard goods awards, remained relatively steady during the 3-year period.
FIGURE II-1
REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER $25,000 FOR MAJOR HARD GOODS: FY 1982 AND 1983

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<thead>
<tr>
<th>AIRCRAFT</th>
<th>MILLIONS</th>
<th>PERCENT OF U.S. TOTAL</th>
</tr>
</thead>
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<tr>
<td>REGION</td>
<td></td>
<td>0 10 20 30 40 50 60 70 80</td>
</tr>
<tr>
<td>PACIFIC</td>
<td>$4,018</td>
<td>17.2</td>
</tr>
<tr>
<td></td>
<td>6,350</td>
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<tr>
<td>WEST</td>
<td>4,815</td>
<td>20.6</td>
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<tr>
<td>NORTH</td>
<td>5,206</td>
<td>18.6</td>
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<tr>
<td>CENTRAL</td>
<td></td>
<td></td>
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<tr>
<td>NEW ENGLAND</td>
<td>4,216</td>
<td>18.1</td>
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<td></td>
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<td>13.6</td>
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<table>
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<td>REGION</td>
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<td>0 10 20 30 40 50 60 70 80</td>
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<tr>
<td>PACIFIC</td>
<td>6,554</td>
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<td>7,511</td>
<td>46.9</td>
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<td>NEW ENGLAND</td>
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<td>SOUTH ATLANTIC</td>
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<td>0 10 20 30 40 50 60 70 80</td>
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<tr>
<td>SOUTH ATLANTIC</td>
<td>$1,826</td>
<td>18.2</td>
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<td></td>
<td>4,970</td>
<td>36.9</td>
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<td>MIDDLE ATLANTIC</td>
<td>1,954</td>
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<tr>
<td></td>
<td>2,231</td>
<td>15.6</td>
</tr>
<tr>
<td>PACIFIC</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>2,025</td>
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<tr>
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FISCAL YEAR 1982
FISCAL YEAR 1983

SOURCE: TABLE II
# Regions with the Highest Proportion of Prime Contract Awards Over $25,000 for Major Hard Goods: FY 1982 and 1983

## Tank - Automotive

<table>
<thead>
<tr>
<th>Region</th>
<th>Millions</th>
<th>Percent of U.S. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>East North Central</td>
<td>$2,891 3,110</td>
<td>58.7 62.1</td>
</tr>
<tr>
<td>Pacific</td>
<td>898 718</td>
<td>18.2 14.3</td>
</tr>
<tr>
<td>New England</td>
<td>425 486</td>
<td>8.6 9.7</td>
</tr>
</tbody>
</table>

## Weapons

<table>
<thead>
<tr>
<th>Region</th>
<th>Millions</th>
<th>Percent of U.S. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pacific</td>
<td>1,418 1,574</td>
<td>56.6 60.1</td>
</tr>
<tr>
<td>New England</td>
<td>274 292</td>
<td>10.9 11.1</td>
</tr>
<tr>
<td>West North Central</td>
<td>120 279</td>
<td>4.8 10.6</td>
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</tbody>
</table>

## Ammunition

<table>
<thead>
<tr>
<th>Region</th>
<th>Millions</th>
<th>Percent of U.S. Total</th>
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<tbody>
<tr>
<td>West North Central</td>
<td>$5821 831</td>
<td>22.4 25.3</td>
</tr>
<tr>
<td>Pacific</td>
<td>638 510</td>
<td>17.4 15.5</td>
</tr>
<tr>
<td>East North Central</td>
<td>475 470</td>
<td>13.0 14.3</td>
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</table>

## Electronic & Communications Equipment

<table>
<thead>
<tr>
<th>Region</th>
<th>Millions</th>
<th>Percent of U.S. Total</th>
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</thead>
<tbody>
<tr>
<td>Pacific</td>
<td>5,076 6,276</td>
<td>31.5 33.2</td>
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<tr>
<td>South Atlantic</td>
<td>2,876 3,536</td>
<td>17.8 18.7</td>
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<tr>
<td>Middle Atlantic</td>
<td>3,009 3,494</td>
<td>18.7 18.5</td>
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<thead>
<tr>
<th>REGION AND STATE</th>
<th>THOUSANDS OF DOLLARS</th>
<th>PERCENT OF U.S. TOTAL</th>
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<tbody>
<tr>
<td>AIRCRAFT</td>
<td></td>
<td></td>
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<tr>
<td>NEW ENGLAND</td>
<td>$ 4,204,076</td>
<td>$ 4,216,376</td>
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<td>2,825,328</td>
<td>3,012,222</td>
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<td>2,640,424</td>
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<td>2,484,078</td>
<td>2,226,518</td>
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<td>191,895</td>
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<td>2,108,494</td>
<td>4,017,827</td>
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<td>TOTAL</td>
<td>11,473,646</td>
<td>14,271,254</td>
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<tr>
<td>NEW ENGLAND</td>
<td>1,715,159</td>
<td>1,861,230</td>
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<td>168,136</td>
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<td>404,303</td>
<td>760,628</td>
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<td>802,373</td>
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<td>THOUSANDS OF DOLLARS</td>
<td>PERCENT OF U.S. TOTAL</td>
</tr>
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<td><strong>12,707,407</strong></td>
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<tr>
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<td>FY 1981</td>
<td>FY 1982</td>
</tr>
<tr>
<td>------------------------------------</td>
<td>----------------</td>
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</tr>
<tr>
<td></td>
<td>% of Total</td>
<td>% of Hard Goods</td>
</tr>
<tr>
<td><strong>Prime Contract Awards</strong></td>
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</tr>
<tr>
<td>Grand Total</td>
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<td>HARD GOODS — Total</td>
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<td>68 100</td>
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<td>Aircraft</td>
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<td>22 32</td>
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<td>Missiles &amp; Space Systems</td>
<td>11,474</td>
<td>13 19</td>
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<tr>
<td>Ships</td>
<td>7,766</td>
<td>9 13</td>
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<tr>
<td>Tank-Automotive</td>
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<td>5 7</td>
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<tr>
<td>Weapons</td>
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<td>2 3</td>
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<td>Ammunition</td>
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<td>3 4</td>
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<td>Electronics &amp; Communication</td>
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<td></td>
</tr>
<tr>
<td>Equipment</td>
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<td>15 22</td>
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<tr>
<td>OTHER SUPPLIES &amp; SERVICES — Total</td>
<td>28,118</td>
<td>32 N/A</td>
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</table>

**NOTE:** Percentages may not add due to rounding.
PART III
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER $25,000 BY STATE

The net value and percent distribution of awards in each of the 25 major procurement programs for the fiscal years 1981 through 1983 for individual states are provided in Tables III-1, beginning on page 17. Table III-2 (page 69) shows the five leading states in each of these 25 procurement programs for FY 1983. While California ranked first in nine of the programs, there was representation of other states in the top five ranking. In FY 1983, 11 states ranked first in one or more of these programs, 20 ranked second, 18 ranked third, 19 ranked fourth, and 19 ranked fifth.
ALL STATES

(Amounts in Thousands)

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<th></th>
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<td>13,165,106</td>
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<td>18,569,965</td>
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<td>5,336,522</td>
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<td>5,165,960</td>
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<td>372,396</td>
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<td>3,909,506</td>
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ALABAMA

(Amounts in Thousands)

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Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000
ALASKA

(Amounts in Thousands)

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ARIZONA

(Amounts in Thousands)

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### Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for the 25 Major Procurement Programs: FY 1981, 1982, and 1983

**ARKANSAS**

(Amounts in Thousands)

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<th>FISCAL YEAR 1983</th>
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### Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for the 25 Major Procurement Programs: FY 1981, 1982, and 1983

**CALIFORNIA**

(Amounts in Thousands)

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### Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for the 25 Major Procurement Programs: FY 1981, 1982, and 1983

**CONNECTICUT**

(Amounts in Thousands)

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<th>FISCAL YEAR 1983</th>
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24
DELWARE

(Amounts in Thousands)

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DISTRICT OF COLUMBIA

(Amounts in Thousands)

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FLORIDA

(Amounts in Thousands)

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GEORGIA

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### Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for the 25 Major Procurement Programs: FY 1981, 1982, and 1983

**HAWAII**

(Amounts in Thousands)

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IDAHO

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### Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for the 25 Major Procurement Programs: FY 1981, 1982, and 1983

**KENTUCKY**

(Amounts in Thousands)

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LOUISIANA

(Amounts in Thousands)

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36

MAINE

(Amounts in Thousands)

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MARYLAND

(Amounts in Thousands)

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MICHIGAN

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(Amounts in Thousands)
Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 For the 25 Major Procurement Programs: FY 1981, 1982, and 1983
NEW MEXICO

(Amounts in Thousands)

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NEW YORK

(Amounts in Thousands)

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NORTH CAROLINA (Amounts in Thousands)
NORTH DAKOTA
(Amounts in Thousands)

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OKLAHOMA

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**OREGON**

(Amounts in Thousands)

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PENNSYLVANIA

(Amounts in Thousands)

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56
Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000
RHODE ISLAND

(Amounts in Thousands)

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Vermont

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WASHINGTON
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65
Table III-1. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000
WEST VIRGINIA
(Amounts in Thousands)

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WISCONSIN

(Amounts in Thousands)

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WYOMING

(Amounts in Thousands)

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Table III-2. Percent Distribution of DOD Prime Contract Awards Over $25,000 for the Top Five States in Each of the 25 Major Procurement Programs: Fiscal Year 1983

(Amounts in Thousands)

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PART IV
DISTRIBUTION OF PRIME CONTRACT AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

As shown in Table IV-1 (page 72), RDT&E awards totaled $16,199 million in FY 1983, an increase of $1,442 million or 9.8 percent over the FY 1982 figure. The ratio of RDT&E awards to total awards remained relatively the same in FY 1983 as in FY 1982. Table IV-1 also shows that the distribution of RDT&E awards among the three types of contractors did not change significantly from FY 1982 to FY 1983.

Table IV-2 (page 73) shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percent distribution of RDT&E awards within each region for FY 1983. Seven of the nine regions received more RDT&E awards in FY 1983 than in FY 1982. The three regions that had the largest dollar increases were the Middle Atlantic ($490 million), Pacific ($450 million), and New England ($327 million). In terms of the distribution of RDT&E awards, the Middle Atlantic region showed the most significant change. In FY 1982, 8.6 percent of all RDT&E awards were in this region; this percentage increased to 10.8 percent in FY 1983.

The ratio of RDT&E awards to total awards showed a decrease from FY 1982 to FY 1983. Regional RDT&E awards as a percent of regional total awards changed significantly. The four regions that experienced increases were the New England (2.5 percent), Mountain (2.1 percent), Middle Atlantic (2.0 percent), and West South Central (.7 percent). The remaining three regions showed decreases ranging from .3 to 3.3 percent.

Tables IV-3, IV-4, and IV-5 (pages 74, 77, and 80, respectively) show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational and nonprofit institutions, other nonprofit institutions, and business firms), for FY 1981, 1982, and 1983, respectively. As shown in Table IV-5, the four states receiving the largest share of RDT&E awards in FY 1983 were California, Washington, Massachusetts, and New York.
<table>
<thead>
<tr>
<th>Type of Awards</th>
<th>FY 1981</th>
<th>FY 1982</th>
<th>FY 1983</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Awards</td>
<td>% of Total</td>
<td>% of RDT&amp;E</td>
</tr>
<tr>
<td>GRAND TOTAL — Prime Contract Awards</td>
<td>$87,761</td>
<td>100</td>
<td>N/A</td>
</tr>
<tr>
<td>TOTAL —</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>RDT&amp;E Awards</td>
<td>10,331</td>
<td>12</td>
<td>100</td>
</tr>
<tr>
<td>Educational &amp; Nonprofit Institutions</td>
<td>711</td>
<td>1</td>
<td>7</td>
</tr>
<tr>
<td>Other Nonprofit Institutions</td>
<td>573</td>
<td>1</td>
<td>6</td>
</tr>
<tr>
<td>Business Firms</td>
<td>9,047</td>
<td>10</td>
<td>88</td>
</tr>
</tbody>
</table>

NOTE: Percentages may not add due to rounding.
* Less than 0.5 percent.
**TABLE IV-2.**

**NET VALUE AND PERCENT DISTRIBUTION OF DOD MILITARY PRIME CONTRACT AWARDS OVER $25,000 FOR RDT&E BY REGION: FISCAL YEARS 1982 AND 1983**

(Amounts in Millions)

<table>
<thead>
<tr>
<th>Regions</th>
<th>Total Awards FY 1982</th>
<th>Percent of Total FY 1982</th>
<th>RDT&amp;E Awards FY 1982</th>
<th>Percent of Total RDT&amp;E FY 1982</th>
<th>Regional RDT&amp;E As Percent of Total FY 1982</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. TOTAL</td>
<td>$103,858</td>
<td>100.00</td>
<td>$14,757</td>
<td>100.0</td>
<td>14.2</td>
</tr>
<tr>
<td>Pacific</td>
<td>26,655</td>
<td>25.7</td>
<td>6,759</td>
<td>45.8</td>
<td>25.4</td>
</tr>
<tr>
<td>South</td>
<td>31,579</td>
<td>26.6</td>
<td>7,209</td>
<td>44.5</td>
<td>22.8</td>
</tr>
<tr>
<td>Atlantic</td>
<td>15,522</td>
<td>14.9</td>
<td>2,046</td>
<td>13.9</td>
<td>13.2</td>
</tr>
<tr>
<td>New England</td>
<td>13,037</td>
<td>12.6</td>
<td>1,481</td>
<td>10.3</td>
<td>13.4</td>
</tr>
<tr>
<td>Middle</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Atlantic</td>
<td>13,753</td>
<td>13.2</td>
<td>1,261</td>
<td>8.6</td>
<td>9.2</td>
</tr>
<tr>
<td>Mountain</td>
<td>3,929</td>
<td>3.8</td>
<td>982</td>
<td>6.7</td>
<td>25.0</td>
</tr>
<tr>
<td>West North</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Central</td>
<td>8,890</td>
<td>8.6</td>
<td>981</td>
<td>6.7</td>
<td>11.0</td>
</tr>
<tr>
<td>West South</td>
<td></td>
<td></td>
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<tr>
<td>Central</td>
<td>9,603</td>
<td>9.2</td>
<td>486</td>
<td>3.3</td>
<td>5.1</td>
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<tr>
<td>East North</td>
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<tr>
<td>Central</td>
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<td>8.8</td>
<td>577</td>
<td>3.9</td>
<td>6.3</td>
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<td>East South</td>
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<tr>
<td>Central</td>
<td>3,345</td>
<td>3.2</td>
<td>184</td>
<td>1.2</td>
<td>5.5</td>
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</table>

*NOTE: Percentages may not add due to rounding.*
Table IV-3. Net Value and Percent Distribution of DOD Prime Contract Awards Over $10,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1981  
(Amounts in Thousands)

<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>TYPE OF CONTRACTOR</th>
<th>TOTAL</th>
<th>PERCENT</th>
<th>EDUCATIONAL INSTITUTIONS</th>
<th>PERCENT</th>
<th>OTHER NON-PROFIT INSTITUTIONS</th>
<th>PERCENT</th>
<th>BUSINESS FIRMS</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$000</td>
<td>PERCENT</td>
<td>$000</td>
<td>PERCENT</td>
<td>$000</td>
<td>PERCENT</td>
<td>$000</td>
<td>PERCENT</td>
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<tr>
<td>U.S. TOTAL</td>
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<td>100.0</td>
<td>572,927</td>
<td>100.0</td>
<td>9,047,359</td>
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<tr>
<td>NEW ENGLAND</td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Connecticut</td>
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<td>1.6</td>
<td>3,503</td>
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<td>Maine</td>
<td>1,932</td>
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<td>70</td>
<td>.6</td>
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<td></td>
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<td>Massachusetts</td>
<td>1,006,574</td>
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<td>178,732</td>
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<td>165,112</td>
<td>32.3</td>
<td>642,730</td>
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<td>Rhode Island</td>
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<td>Vermont</td>
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<td>185,272</td>
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<tr>
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<td>663</td>
<td>.1</td>
<td>307,844</td>
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<td>4.6</td>
<td>19,560</td>
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<td>11,763</td>
<td>2.1</td>
<td>448,320</td>
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<td>32,036</td>
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<td>2,456</td>
<td>.4</td>
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<td>14,882</td>
<td>2.6</td>
<td>992,142</td>
<td>11.0</td>
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<td>460</td>
<td>.1</td>
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<tr>
<td>Indiana</td>
<td>67,024</td>
<td>.6</td>
<td>991</td>
<td>.1</td>
<td>2,113</td>
<td>.4</td>
<td>63,920</td>
<td>.7</td>
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<td>1.6</td>
<td>5,710</td>
<td>.9</td>
<td>6,089</td>
<td>1.1</td>
<td>154,733</td>
<td>1.7</td>
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<tr>
<td>Ohio</td>
<td>361,856</td>
<td>2.5</td>
<td>18,227</td>
<td>2.7</td>
<td>15,255</td>
<td>2.7</td>
<td>227,474</td>
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<tr>
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<td>.1</td>
<td>4,128</td>
<td>.6</td>
<td>121</td>
<td>.0</td>
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<td>2,408</td>
<td>5.1</td>
<td></td>
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</tr>
</tbody>
</table>

Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
Table IV-3. Net Value and Percent Distribution of DOD Prime Contract Awards Over $10,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1981 (Continued)  

(Amounts in Thousands)

<table>
<thead>
<tr>
<th>REGION AND STATE</th>
<th>TYPE OF CONTRACTOR</th>
<th>TOTAL</th>
<th>EDUCATIONAL INSTITUTIONS</th>
<th>OTHER NON-PROFIT INSTITUTIONS</th>
<th>BUSINESS FIRMS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$000</td>
<td>PERCENT</td>
<td>$000</td>
<td>PERCENT</td>
<td>$000</td>
</tr>
<tr>
<td>WEST NORTH CENTRAL</td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IOWA</td>
<td>48,448</td>
<td>.5</td>
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<td>1,960</td>
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<tr>
<td>MISSOURI</td>
<td>59,284</td>
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<td>2,500</td>
<td>.4</td>
<td>759</td>
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<td>NEBRASKA</td>
<td>6,017</td>
<td>.1</td>
<td>258</td>
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<td>*</td>
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<td>733</td>
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<td>*</td>
<td>*</td>
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<tr>
<td>SOUTH DAKOTA</td>
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<td>*</td>
<td>79</td>
<td>*</td>
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<td><strong>TOTAL</strong></td>
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<td>859</td>
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<td>551</td>
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<td>*</td>
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<td>.7</td>
<td>10,773</td>
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<td>9,633</td>
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<td>2,611</td>
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<td>5,961</td>
<td>.6</td>
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<td>MARYLAND</td>
<td>557,742</td>
<td>5.4</td>
<td>225,106</td>
<td>31.7</td>
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<td>20,367</td>
<td>.2</td>
<td>4,013</td>
<td>.6</td>
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<td>SOUTH CAROLINA</td>
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<td>*</td>
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<td>VIRGINIA</td>
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<td>*</td>
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<td>79,461</td>
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<td>ALABAMA</td>
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<td>KENTUCKY</td>
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<td>1,397</td>
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<td>974</td>
<td>1</td>
<td>*</td>
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<td>2,621</td>
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</table>

Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
Table IV-3. Net Value and Percent Distribution of DOD Prime Contract Awards Over $10,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1981 (Concluded)
(Amounts in Thousands)

<table>
<thead>
<tr>
<th>REGION AND STATE</th>
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<th>PERCENT</th>
<th>EDUCATIONAL INSTITUTIONS $000</th>
<th>PERCENT</th>
<th>OTHER NON-PROFIT INSTITUTIONS $000</th>
<th>PERCENT</th>
<th>BUSINESS FIRMS $000</th>
<th>PERCENT</th>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ARKANSAS</td>
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<td>*</td>
<td>145</td>
<td>*</td>
<td>138</td>
<td>*</td>
<td>360</td>
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<td>1,221</td>
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<td>*</td>
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<td>421,567</td>
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<td>4.7</td>
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<td>*</td>
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<td>*</td>
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Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
# Table IV-4. Net Value and Percent Distribution of DOD Prime Contract Awards Over $10,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1982

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<td>$000</td>
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Note: An ‘*’ in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
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<th>BUSINESS FIRMS</th>
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Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
Table IV-4. Net Value and Percent Distribution of DOD Prime Contract Awards Over $10,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1982 (Concluded)

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<th>BUSINESS FIRMS</th>
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<td>$000</td>
<td>PERCENT</td>
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Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
### Table IV-5. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1983

(Amounts in Thousands)

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<th>PERCENT</th>
<th>OTHER NON-PROFIT INSTITUTIONS $000</th>
<th>PERCENT</th>
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Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.

80
Table IV-5. Net Value and Percent Distribution of DOD Prime Contract Awards Over $25,000 for RDT&E, by Region and State, According to Type of Contractor: Fiscal Year 1983 (Continued)

(Amounts in Thousands)

<table>
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<th>REGION AND STATE</th>
<th>TYPE OF CONTRACTOR</th>
<th>TOTAL</th>
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<th>OTHER NON-PROFIT INSTITUTIONS</th>
<th>BUSINESS FIRMS</th>
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Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.
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<th>REGION AND STATE</th>
<th>TOTAL</th>
<th>EDUCATIONAL INSTITUTIONS</th>
<th>OTHER NON-PROFIT INSTITUTIONS</th>
<th>BUSINESS FIRMS</th>
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Note: An "*" in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.