Measuring the Success of Acquisition Reform by Major DoD Components

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Methodology

- The Federal Procurement Data System (FPDS) was the primary source for this report.
- Federal regulations only require that all unclassified prime contracts worth $2,500 and above be reported to FPDS.
- Overseas Contingency Operations funding and other supplementals are not separately classified in FPDS.
- The study team analyzed contracts using contract signed dates to divide the contracts into reform periods for analysis.
- The reform periods were determined by the date the final implementing guidelines were issued.
- All dollar figures are in constant 2014 dollars.
Study Questions

• Have the DoD components increased their rate of effective competition since the introduction of BBP in 2010?

• How successful have the components been at promoting contracting opportunities for small businesses?

• Have the DoD components implemented the guidance in BBP 2.0 regarding the proper mix of fixed price and cost plus contracts?
Competition

Have the DoD components increased their rate of effective competition since the introduction of BBP in 2010?

Reform Periods

- Pre-Better Buying Power 1.0: April 27, 2009 – November 2, 2010
- Better Buying Power 1.0: November 3, 2010 – April 23, 2013
- Better Buying Power 2.0: April 24, 2013 - September 21, 2014
Army Competition by Starting Regime

Fiscal Year of Obligation

% of Component Obligations

Constant 2014 $ Obligated, Billions

Competition

Label: Army Competition by Starting Regime

Graph showing the percentage of component obligations over fiscal years for different starting regimes.
Navy Competition by Starting Regime

Fiscal Year of Obligation

% of Component Obligations

Constant 2014 $ Obligated, Billions

Competition
Air Force Competition by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

YOUNG

CARTER pre-BBP

BBP1

BBP2

Competition: Unlabeled, 3+ Offers, 2 Offers, 1 Offer, No Comp.

Constant 2014 $ Obligated, Billions: 0, 10, 20, 30
DLA Competition by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

Competition
- Unlabeled
- 3+ Offers
- 2 Offers
- 1 Offer
- No Comp.

Constant 2014 $ Obligated, Billions
- 0
- 10
- 20
- 30
MDA Competition by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

Constant 2014 $ Obligated, Billions

0.0 0.4 0.8 1.2 1.6

Competition

Unlabeled 3+ Offers 2 Offers 1 Offer No Comp.
Military Health Competition by Starting Regime

![Graph showing the distribution of component obligations over fiscal years for different starting regimes: Young, Carter pre-BBP, BBP1, and BBP2.](image)
Vendor Size

How successful have the components been at promoting contracting opportunities for small businesses?

Reform Periods

- Pre-Small Business Task Force: April 27, 2009 – September 22, 2010
- Better Buying Power 2.0: April 24, 2013- September 21, 2014
Army Vendor Size by Starting Regime

- **YOUNG**
- **CARTER pre-lFT**
- **Small Business Task Force**
- **BBP2**

% of Component Obligations

Fiscal Year of Obligation

Vendor Size: Unlabeled, Large (Big 6), Large, Medium, Small

Constant 2014 $ Obligated, Billions: 0, 10, 20, 30
Navy Vendor Size by Starting Regime

![Graph showing Navy Vendor Size by Starting Regime](Graph.png)
Air Force Vendor Size by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

Constant 2014 $ Obligated, Billions  

Vendor Size  

Unlabeled  
Large (Big 6)  
Large  
Medium  
Small

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DLA Vendor Size by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

Constant 2014 $ Obligated, Billions

Vendor Size

Unlabeled

Large (Elig 6)

Large

Medium

Small
MDA Vendor Size by Starting Regime

![Graph showing MDA Vendor Size by Starting Regime](graph.png)
Military Health Vendor Size by Starting Regime

- YOUNG
- CARTER pre-IFT
- Small Business Task Force
- BBP2

% of Component Obligations

Fiscal Year of Obligation

Vendor Size:
- Unlabeled
- Large (Big 6)
- Large
- Medium
- Small

Constant 2014 $ Obligated, Billions

0 2 4 6
Pricing Mechanism

Have the DoD components implemented the guidance in BBP 2.0 regarding the proper mix of fixed price and cost plus contracts?

Reform Periods

- Carter Pre-NDAA: April 27, 2009 – March 15, 2011
- 2009 NDAA Section 864: March 16, 2011 – April 23, 2013
- Better Buying Power 2.0: April 24, 2013- September 21, 2014
Army Pricing Mechanism by Starting Regime

![Graph showing Army Pricing Mechanism by Starting Regime](image-url)
Navy Pricing Mechanism by Starting Regime
Air Force Pricing Mechanism by Starting Regime
DLA Pricing Mechanism by Starting Regime

- **YOUNG**
- **CARTER** pre-2009 NDAA Sec. 864 Impl.
- **2009 NDAA Sec. 864 Impl.**
- **BBP2**

% of Component Obligations

Fiscal Year of Obligation

Constant 2014 $ Obligated, Billions

Pricing Mechanism
MDA Pricing Mechanism by Starting Regime

![Graph showing MDA Pricing Mechanism by Starting Regime]

- **YOUNG**
  - Fiscal Year of Obligation: '08, '09, '10, '11, '12, '13, '14
  - % of Component Obligations: 0% - 100%

- **CARTER pre-2009 NDAA Sec. 864 Impl.**
  - Fiscal Year of Obligation: '08, '09, '10, '11, '12, '13, '14
  - % of Component Obligations: 0% - 100%

- **2009 NDAA Sec. 864 Impl.**
  - Fiscal Year of Obligation: '08, '09, '10, '11, '12, '13, '14
  - % of Component Obligations: 0% - 100%

- **BBP2**
  - Fiscal Year of Obligation: '08, '09, '10, '11, '12, '13, '14
  - % of Component Obligations: 0% - 100%
Military Health Pricing Mechanism by Starting Regime

Fiscal Year of Obligation

% of Component Obligations

Pricing Mechanism:
- Unlabeled
- Combination
- Time/Mat.
- Cost+
- Fixed

Constant 2014 $ Obligated, Billions

0 2 4 6