Measuring the Success of Acquisition Reform by Major DoD Components

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Methodology

• The Federal Procurement Data System (FPDS) was the primary source for this report.
• Federal regulations only require that all unclassified prime contracts worth $2,500 and above be reported to FPDS.
• Overseas Contingency Operations funding and other supplementals are not separately classified in FPDS.
• The study team analyzed contracts using contract signed dates to divide the contracts into reform periods for analysis.
• The reform periods were determined by the date the final implementing guidelines were issued.
• All dollar figures are in constant 2014 dollars.
Study Questions

• Have the DoD components increased their rate of effective competition since the introduction of BBP in 2010?
• How successful have the components been at promoting contracting opportunities for small businesses?
• Have the DoD components implemented the guidance in BBP 2.0 regarding the proper mix of fixed price and cost plus contracts?
Competition

Have the DoD components increased their rate of effective competition since the introduction of BBP in 2010?

Reform Periods

- Pre-Better Buying Power 1.0: April 27, 2009 – November 2, 2010
- Better Buying Power 1.0: November 3, 2010 – April 23, 2013
- Better Buying Power 2.0: April 24, 2013- September 21, 2014
Army Competition by Starting Regime

![Graph showing Army Competition by Starting Regime with Fiscal Year of Obligation and % of Component Obligations on the y-axis. The graph compares different regimes labeled YOUNG, CARTER pre-BBP, BBP1, and BBP2. The competition categories include 0, 1, 2, 3+ offers, and no competition.](csis.org/diig)
Navy Competition by Starting Regime

Graph showing the percentage of component obligations over fiscal years for different regimes: Young, Carter pre-BBP, BBP1, and BBP2.
Air Force Competition by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

Constant 2014 $ Obligated, Billions

Competition: Unlabeled, 3+ Offers, 2 Offers, 1 Offer, No Comp.
DLA Competition by Starting Regime
MDA Competition by Starting Regime

![Graph showing the percentage of component obligations over fiscal years for different regimes: Young, Carter pre-BBP, BBP1, and BBP2. The x-axis represents fiscal years from 2008 to 2014, and the y-axis shows the percentage of component obligations. The graph compares the obligation levels across different competition levels and financial obligations.](image-url)
Military Health Competition by Starting Regime

![Graph showing military health competition by starting regime.](chart)
Vendor Size

How successful have the components been at promoting contracting opportunities for small businesses?

Reform Periods

- Pre-Small Business Task Force: April 27, 2009 – September 22, 2010
- Better Buying Power 2.0: April 24, 2013- September 21, 2014
Army Vendor Size by Starting Regime

Fiscal Year of Obligation

% of Component Obligations

Vendor Size: Unlabeled, Large (Big 6), Small, Medium

Constant 2014 $ Obligated, Billions: 0, 10, 20, 30
Navy Vendor Size by Starting Regime

![Graph showing Navy Vendor Size by Starting Regime](image_url)
Air Force Vendor Size by Starting Regime

Fiscal Year of Obligation

% of Component Obligations

Constant 2014 $ Obligated, Billions

Vendor Size

0 10 20

Unlabeled Large (Big 6) Large Medium Small
DLA Vendor Size by Starting Regime

The graph shows the percentage of component obligations for different vendor sizes across various fiscal years, categorized by starting regime:

- **YOUNG**
- **CARTER pre-IIF**
- **Small Business Task Force**
- **BBP2**

The x-axis represents the fiscal year of obligation, and the y-axis shows the percentage of component obligations. Different colors and markers indicate the constant 2014 $ obligated in billions and vendor size categories, respectively.
MDA Vendor Size by Starting Regime
Military Health Vendor Size by Starting Regime

![Graph showing Military Health Vendor Size by Starting Regime](image-url)
Pricing Mechanism

Have the DoD components implemented the guidance in BBP 2.0 regarding the proper mix of fixed price and cost plus contracts?

Reform Periods

- Carter Pre-NDAA: April 27, 2009 – March 15, 2011
- 2009 NDAA Section 864: March 16, 2011 – April 23, 2013
- Better Buying Power 2.0: April 24, 2013- September 21, 2014
Army Pricing Mechanism by Starting Regime

% of Component Obligations

Fiscal Year of Obligation

Constant 2014 $ Obligated, Billions

Pricing Mechanism:
- Unlabeled
- Combination
- Other
- Time/Mil.
- Cost+
- Fixed

Diagram showing the percentage of component obligations over fiscal years for different pricing mechanisms and starting regimes.
Navy Pricing Mechanism by Starting Regime
Air Force Pricing Mechanism by Starting Regime

<table>
<thead>
<tr>
<th>Fiscal Year of Obligation</th>
<th>% of Component Obligations</th>
</tr>
</thead>
<tbody>
<tr>
<td>'08</td>
<td>'09</td>
</tr>
<tr>
<td>100%</td>
<td>75%</td>
</tr>
</tbody>
</table>

Pricing Mechanism: Unlabeled, Combination, Other, Time/Mat., Cost+, Fixed

Constant 2014 $ Obligated, Billions: 0, 10, 20, 30
DLA Pricing Mechanism by Starting Regime

![Graph showing DLA Pricing Mechanism by Starting Regime](image-url)
MDA Pricing Mechanism by Starting Regime

![Graph showing % of Component Obligations by Fiscal Year of Obligation for different starting regimes: YOUNG, CARTER pre-2009 NDAA Sec. 864 Impl., 2009 NDAA Sec. 864 Impl., and BBP2. The graph illustrates the percentage of obligations over time, with different colored lines representing different pricing mechanisms.](image)
Military Health Pricing Mechanism by Starting Regime

Fiscal Year of Obligation

% of Component Obligations

0% 25% 50% 75% 100%

Pricing Mechanism:
- Unlabeled
- Combination
- Time/Mat.
- Cost+
- Fixed

Constant 2014 $ Obligated, Billions:
- 0
- 2
- 4
- 6