

REPORT DOCUMENTATION PAGE			Form Approved OMB NO. 0704-0188		
<p>The public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Washington Headquarters Services, Directorate for Information Operations and Reports, 1215 Jefferson Davis Highway, Suite 1204, Arlington VA, 22202-4302. Respondents should be aware that notwithstanding any other provision of law, no person shall be subject to any penalty for failing to comply with a collection of information if it does not display a currently valid OMB control number. PLEASE DO NOT RETURN YOUR FORM TO THE ABOVE ADDRESS.</p>					
1. REPORT DATE (DD-MM-YYYY) 17-04-2015		2. REPORT TYPE Final Report		3. DATES COVERED (From - To) 1-Feb-2014 - 31-Jan-2015	
4. TITLE AND SUBTITLE Final Report: Building a Cloud Computing and Big Data Infrastructure for Cybersecurity Research and Education			5a. CONTRACT NUMBER W911NF-14-1-0045		
			5b. GRANT NUMBER		
			5c. PROGRAM ELEMENT NUMBER 206022		
6. AUTHORS Chung-Chu (George) Hsieh			5d. PROJECT NUMBER		
			5e. TASK NUMBER		
			5f. WORK UNIT NUMBER		
7. PERFORMING ORGANIZATION NAMES AND ADDRESSES Norfolk State University 700 Park Avenue McDemmond Center for Applied Research, Suite 601 Norfolk, VA 23504 -8060			8. PERFORMING ORGANIZATION REPORT NUMBER		
9. SPONSORING/MONITORING AGENCY NAME(S) AND ADDRESS (ES) U.S. Army Research Office P.O. Box 12211 Research Triangle Park, NC 27709-2211			10. SPONSOR/MONITOR'S ACRONYM(S) ARO		
			11. SPONSOR/MONITOR'S REPORT NUMBER(S) 64713-CS-REP.2		
12. DISTRIBUTION AVAILABILITY STATEMENT Approved for Public Release; Distribution Unlimited					
13. SUPPLEMENTARY NOTES The views, opinions and/or findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other documentation.					
14. ABSTRACT The main objective of this instrumentation grant is to acquire the essential equipment for developing a new, mid-range, cloud computing and big data infrastructure to support the cybersecurity research, education, and outreach programs at Norfolk State University. During the project's period of performance (2/1/2014 to 1/31/2015), all proposed equipment was successfully acquired, installed, configured, and operational. The acquired equipment has been used by faculty and students in research. Its use will grow and expand rapidly to support the research, education, outreach, and work-force development activities not only for NSU, but also for two new five-year multi-					
15. SUBJECT TERMS Big data, cloud computing, infrastructure					
16. SECURITY CLASSIFICATION OF:		17. LIMITATION OF ABSTRACT	15. NUMBER OF PAGES	19a. NAME OF RESPONSIBLE PERSON	
a. REPORT	b. ABSTRACT			c. THIS PAGE	Chung-Chu (George) Hsieh
UU	UU	UU		19b. TELEPHONE NUMBER	
				757-823-8313	

Report Title

Final Report: Building a Cloud Computing and Big Data Infrastructure for Cybersecurity Research and Education

ABSTRACT

The main objective of this instrumentation grant is to acquire the essential equipment for developing a new, mid-range, cloud computing and big data infrastructure to support the cybersecurity research, education, and outreach programs at Norfolk State University. During the project's period of performance (2/1/2014 to 1/31/2015), all proposed equipment was successfully acquired, installed, configured, and operational. The acquired equipment has been used by faculty and students in research. Its use will grow and expand rapidly to support the research, education, outreach, and workforce development activities not only for NSU, but also for two new five-year, multi-institution cybersecurity related initiatives funded recently by DoD and DoE, respectively.

Enter List of papers submitted or published that acknowledge ARO support from the start of the project to the date of this printing. List the papers, including journal references, in the following categories:

(a) Papers published in peer-reviewed journals (N/A for none)

<u>Received</u>	<u>Paper</u>
-----------------	--------------

TOTAL:

Number of Papers published in peer-reviewed journals:

(b) Papers published in non-peer-reviewed journals (N/A for none)

<u>Received</u>	<u>Paper</u>
-----------------	--------------

TOTAL:

Number of Papers published in non peer-reviewed journals:

(c) Presentations

Title: Big Data and Data Science @ NSU. Conference: Tidewater Big Data Event, December 9, 2014, Newport News, VA.

Number of Presentations: 1.00

Non Peer-Reviewed Conference Proceeding publications (other than abstracts):

Received Paper

TOTAL:

Number of Non Peer-Reviewed Conference Proceeding publications (other than abstracts):

Peer-Reviewed Conference Proceeding publications (other than abstracts):

Received Paper

04/17/2015 1.00 Chung-Chu (George) Hsieh, Raymond Sye, Shontae Vincent, Wallace Hendricks. Lessons Learned: Building a Big Data Research and Education Infrastructure, ABDa'14. 24-JUL-14, . . . ,

TOTAL: 1

Number of Peer-Reviewed Conference Proceeding publications (other than abstracts):

(d) Manuscripts

Received Paper

TOTAL:

Number of Manuscripts:

Books

Received Book

TOTAL:

Received Book Chapter

TOTAL:

Patents Submitted

Patents Awarded

Awards

Graduate Students

NAME

PERCENT SUPPORTED

FTE Equivalent:

Total Number:

Names of Post Doctorates

NAME

PERCENT SUPPORTED

FTE Equivalent:

Total Number:

Names of Faculty Supported

<u>NAME</u>	<u>PERCENT SUPPORTED</u>	National Academy Member
Dr. Chung-Chu (George) Hsieh	0.00	
FTE Equivalent:	0.00	
Total Number:	1	

Names of Under Graduate students supported

<u>NAME</u>	<u>PERCENT SUPPORTED</u>
FTE Equivalent:	
Total Number:	

Student Metrics

This section only applies to graduating undergraduates supported by this agreement in this reporting period

The number of undergraduates funded by this agreement who graduated during this period: 0.00

The number of undergraduates funded by this agreement who graduated during this period with a degree in science, mathematics, engineering, or technology fields:..... 0.00

The number of undergraduates funded by your agreement who graduated during this period and will continue to pursue a graduate or Ph.D. degree in science, mathematics, engineering, or technology fields:..... 0.00

Number of graduating undergraduates who achieved a 3.5 GPA to 4.0 (4.0 max scale):..... 0.00

Number of graduating undergraduates funded by a DoD funded Center of Excellence grant for Education, Research and Engineering:..... 0.00

The number of undergraduates funded by your agreement who graduated during this period and intend to work for the Department of Defense 0.00

The number of undergraduates funded by your agreement who graduated during this period and will receive scholarships or fellowships for further studies in science, mathematics, engineering or technology fields:..... 0.00

Names of Personnel receiving masters degrees

<u>NAME</u>
Total Number:

Names of personnel receiving PHDs

<u>NAME</u>
Total Number:

Names of other research staff

<u>NAME</u>	<u>PERCENT SUPPORTED</u>
Mr. Wallace T. Hendricks	0.00
Ms. Linda B. Winkfield	0.00
FTE Equivalent:	0.00
Total Number:	2

Sub Contractors (DD882)

Inventions (DD882)

Scientific Progress

Technology Transfer

REPORTING REQUIREMENTS FOR INSTRUMENTATION GRANTS

A. Equipment Actually Acquired (During the Performance Period: 02/01/2014 to 01/31/2015)

1. Financial:

- a. Budget: \$497,725.00
- b. Expenses: \$495,918.36
- c. Balance: \$1,804.64

2. Vendors:

- a. Dell (hardware, engineering and installation)
- b. VMware (VMware software licenses) – included in the Dell orders
- c. Cloudera (Cloudera Manager subscription fees) – included in the Dell orders

3. Listing of all items acquired: See Attachment A for the detailed Dell orders

4. Status: All proposed equipment was acquired, installed, configured, and operational before 01/31/2015.

B. Equipment Use

1. Research projects on which equipment has been used:

- a. Graduate Independent Study research by Vivek Kanumuri of the M.S. in Computer Science program at Norfolk State University (NSU) under the supervision of the grant's PI (Dr. George Hsieh): Design, install, and configure the new Big Data Integration System using five of the newly acquired Dell converged servers. Installed everything from ground up.
- b. Graduate Independent Study research by Anuraag Jayaseela Vidyasagar of the M.S. in Computer Science program at NSU under the supervision of Dr. Hsieh: Design, install, and configure the new Big Data Integration System using five of the newly acquired Dell converged servers. Installed everything from ground up.

2. Research projects on which equipment will be used:

- a. Graduate and undergraduate capstone research (M.S. Thesis/Project and B.S. Seminar) and independent study research projects. Currently there are fourteen students who are learning or conducting research in big data and cloud computing for cybersecurity applications. Ten of these students will soon start using the acquired equipment as they progress further in their research.
- b. **CENTER OF EXCELLENCE IN CYBER SECURITY**. This project is funded through a Cooperative Agreement by DoD to establish a Center of Excellence in Cyber Security at Norfolk State University in partnership with the Air Force Research Laboratory. The total funding is \$4,984,352 for a five-year period of performance (April 14, 2015 - April 14, 2020). The Center will be led by NSU and include two additional academic partners: Old Dominion University/Virginia Modeling, Simulation and Analysis Center and Tennessee State University. The main research objective of the Center is to develop a cloud-based, big-data analysis capable Cyber

Analysis, Simulation and Experimentation Environment to enhance situational awareness and decision support capabilities for cyber defense and cyber training. The Center will also perform research-related education, outreach, and workforce development activities. Dr. George Hsieh serves as the PI for this cooperative agreement. The equipment acquired through this grant will have a very prominent role in supporting the new Center's research, education, outreach, and workforce development activities.

c. **CONSORTIUM FOR K-20 CYBERSECURITY WORKFORCE PIPELINE.**

This project is funded through a grant by U.S. Department of Energy to develop a K-20 workforce pipeline for the cybersecurity workforce. The total funding is \$25 million for five years (October 1, 2014 - September 30, 2019) for a consortium consisted of thirteen colleges and universities, one public school district, two DoE national labs, and one DoD facility. NSU is the lead of the project and Dr. Hsieh serves as a co-PI with duties primarily in leading and coordinating consortium-wide research and capacity building activities. The equipment acquired through this grant will have a very prominent role in supporting the consortium project's research, education, outreach, and workforce development activities.

C. Presentations by Dr. George Hsieh

1. "Lessons Learned: Building a Big Data Research and Education Infrastructure", *2014 Int'l Conf. on Advances in Big Data Analytics (ABDA'14)*, July 21-24, 2014, Las Vegas, NV. [Attachment B]
2. "Big Data and Data Science @ NSU", *Tidewater Big Data Event*, December 9, 2014, Newport News, VA. [Attachment C]
3. "Big Data and Data Science @ NSU - A Briefing for US Army TBOC", September 18, 2014, NSU, Norfolk, VA. [Attachment D]
4. "Center for Data Analytics - An Incubator Project Concept", February 27, 2014, NSU, Norfolk, VA. [Attachment E]

ATTACHMENT A – EQUIPMENT LIST/PERCHASE ORDERS

										Company	NORFOLK STATE UNIV
Proposal Date	Vendor PO	NSU PO	Received	2/25/2014						Customer #	11026148
Quote #				Product Description	QTY	Subtotal	Tax	Shipping	Extended	Application Description	
676450142	DO1680559	P0005959	Yes	PowerEdge R720xd, Intel Xeon E-26XX Processors	5	\$61,413.85	\$0.00	\$0.00	\$61,413.85	5 Extra Master Nodes	
678359756	DO1680562	P0005961	Yes	Dell UPS, Rack, 5600W, 4U, HEOnline, 208V, hardwire/electrician required	2	\$6,507.20	\$0.00	\$0.00	\$6,507.20	Racks/ PDU's/ UPS	
678373154	DO1682908	P0006099	Yes	Force10, S4820T, 1U, 48 x 10GbBase-T, 4 x 40GbE QSFP+, 1 x AC PSU, 2 x Fan Modules, IO to PSU Panels	3	\$46,316.40	\$0.00	\$0.00	\$46,316.40	3 Switches	
676449298	DO1684274	P0006119	Yes	PowerEdge R720xd, Intel Xeon E-26XX Processors	12	\$189,587.52	\$0.00	\$0.00	\$189,587.52	12 Slave Nodes	
676449296	DO1682966	P0006100	Yes	PowerEdge R720xd, Intel Xeon E-26XX Processors	5	\$61,413.85	\$0.00	\$0.00	\$61,413.85	5 Server Master Nodes	
676395713	DO1682965	P0006101	Yes	PowerEdge VRTX Rack	1	\$58,956.88	\$0.00	\$0.00	\$58,956.88	VRTX Converged Chassis	
				Software and Peripherals							
678032822	DO1684275	P0006124	Yes	1U 17IN LCD CONSOLE W/USB TOUCHPAD KEYB/PRE-MOUNTED AV3008	1	\$1,241.10	\$0.00	\$0.00	\$1,241.10	KMM and cables	
675020138	DO1684276	P0006125	Yes	VLA VMWARE VCENTER SVR 5 STD VSPHERE5 INSTANCE	1	\$21,666.19	\$0.00	\$0.00	\$21,666.19	VMWARE	
658283898	DO1684277	P0006131	Yes	Installation and Implementation of The Dell Cloud Hadoop Solution, w/ 8 Nodes	1	\$17,879.22	\$0.00	\$0.00	\$17,879.22	INSTALL	
658283897	DO1684278	P0006132	Yes	Cloudera Community	1	\$30,940.00	\$0.00	\$0.00	\$30,940.00	CLOUDERA	

Technical Sales Specialist
 Rob Hall
rob.hall@dell.com
 512-513-9177



Project Totals	
Hardware	\$424,195.70
Software and Peripherals	\$70,485.41
Shipping	\$0.00
Sales Tax	\$0.00
Grand Total	\$495,922.21

Heat Sink for PowerEdge R720 and R720xd (331-4508)	5
Intel Xeon E5-2695v2 2.4GHz, 30M Cache, 8.0GT/s QPI, Turbo, HT, 12C, 115W, Max Mem 1866MHz (338-BCUG)	5
DIMM Blanks for Systems with 2 Processors (317-8688)	5
Heat Sink for PowerEdge R720 and R720xd (331-4508)	5
Intel Xeon E5-2695v2 2.4GHz, 30M Cache, 8.0GT/s QPI, Turbo, HT, 12C, 115W, Max Mem 1866MHz, 2nd Proc	5
8GB RDIMM, 1600MT/s, Low Volt, Dual Rank, x4 Data Width (319-1811)	80
1600 MHz RDIMMS (331-4424)	5
Performance Optimized (331-4428)	5
600GB 10K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive (342-0847)	30
Electronic System Documentation and OpenManage DVD Kit for R720 and R720xd (331-5914)	5
ReadyRails Sliding Rails With Cable Management Arm (331-4433)	5
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)	5
Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)	10
No Operating System (420-6320)	5
No Media Required (421-5736)	5
CLOUD COMPUTE NODE,DCS, INFO MOD,HADOOP (331-3282)	5
CLOUD COMPUTE NODE,PEC,CROWBAR (331-3310)	5

*Total Purchase Price:	\$61,413.85
Product Subtotal:	\$61,413.85
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

Quote #: 678359756
 Customer #: 11026148
 Contract #: 70137
 Customer Agreement #: Dell Std Terms
 Quote Date: 3/20/2014
 Customer Name: NORFOLK STATE UNIV

Date: 3/20/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire

Sales Professional Information

SALES REP: DAVID MCCULLOUGH PHONE: 1888 - 9773355
 Email Address: David_Mccullough@Dell.com Phone Ext: 5139074

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: \$2,413.50	GROUP TOTAL: \$4,827.00
-----------------	--------------------	---------------------------------	--------------------------------

Description	Quantity
Dell UPS, Rack, 5600W, 4U, HEOnline, 208V, hardware/electrician required (225-2368)	2
Dell UPS External Battery Module, Rack, 216V, 3U, for 5600W UPS (312-2226)	2
Dell Hardware Limited Warranty Initial Year (935-2447)	2
Dell Hardware Limited Warranty Extended Year(s) (938-8608)	2
Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery 2 Year Extended (995-3982)	2
Basic Hardware Services: Business Hours (5X10) Next Business Day Parts Delivery Initial Year (996-5860)	2
On-Site Installation Declined (900-9997)	2
Dell UPS Network Management Card (430-4100)	2

SOFTWARE & ACCESSORIES	GROUP TOTAL: \$1,680.20
-----------------------------------	--------------------------------

Product	Quantity	Unit Price	Total
DELL 42U NetShelter (A7545497)	1	\$1,038.23	\$1,038.23
PDU,30A,208V,(21)C13,(6)C19,Vertical, with L6-30P 3m attached input cord,CusKit (331-0031)	2	\$241.19	\$482.38
PDU,24A,208V,(14)C13,(2)C19,Half-Height,with L6-30P 3.7m attached input cord,CusKit (330-6438)	1	\$159.59	\$159.59

*Total Purchase Price:	\$6,507.20
Product Subtotal:	\$6,507.20
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

**Received on June 11, 2014,
#117957-98; #11759**

Quote #:	678373154
Customer #:	11026148
Contract #:	70137
Customer Agreement #:	Dell Std Terms
Quote Date:	3/20/2014
Customer Name:	NORFOLK STATE UNIV

Date: 3/20/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales

Sales Professional Information

SALES REP:	DAVID MCCULLOUGH	PHONE:	1888 - 9773355
Email Address:	David_Mccullough@Dell.com	Phone Ext:	5139074

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: \$19,014.95	GROUP TOTAL: \$38,029.90
-----------------	--------------------	----------------------------------	---------------------------------

Description	Quantity
Force10, S4820T, 1U, 48 x 10GBase-T, 4 x 40GbE QSFP+, 1 x AC PSU, 2 x Fan Modules, IO to PSU Panels	2
No Returns Allowed on Dell Networking Switches (331-9233)	2
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year (971-5033)	2
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended (971-5062)	2
ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Years (971-5065)	2
Dell Hardware Limited Warranty Initial Year (971-5145)	2
Dell Hardware Limited Warranty Extended Year(s) (971-5153)	2
Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	2
Remote Implementation of a Layer 2 Ethernet Switch (923-2669)	2
Declined Remote Consulting Service (973-2426)	2
Force10, Software, L3 Latest Version, S4810T (421-9486)	2
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13, S-Series (331-5996)	2
Power Cord, 250V, 12A, 2 Meters, C13/C14, US (450-AASX)	2
Force10, Software, iSCSI-Optimized Configuration, S4810 (331-9460)	2
Force10,DOC,USER,S4820,DAO/BCC (331-9990)	2
ProSupport for, Force10,Layer 3 Enablement, 1 Year (996-3080)	2
CLOUD COMPUTE NODE,DCS, INFO MOD,HADOOP (331-3282)	2
CLOUD COMPUTE NODE,PEC,CROWBAR (331-3310)	2

GROUP: 2	QUANTITY: 1	SYSTEM PRICE: \$8,286.50	GROUP TOTAL: \$8,286.50
-----------------	--------------------	---------------------------------	--------------------------------

Description	Quantity
Dell Networking N4032, 24x 10GBASE-T Fixed Ports, 1x Hot Swap Modular Bay, 2x Power Supplies Included (210-	1
Dell Hardware Limited Warranty Initial Year (966-6411)	1
Dell Hardware Limited Warranty Extended Year(s) (966-6413)	1
Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on Your Network	1
Software Support,NW,90 Day (966-6423)	1

ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year (966-6424)	1
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended (966-6428)	1
ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year (966-6476)	1
Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
Remote Implementation of a Layer 2 Ethernet Switch (923-2669)	1
Non-Canada Orders only (332-1286)	1
Documentation Kit, N4000 Series Switch (340-AGNR)	1
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13 (450-AAFH)	1
Power Cord, 250V, 12A, 2 Meters, C13/C14, US (450-AASX)	1
QSFP+ 40GbE Module, 2-Port, Hot Swap, used for 40GbE Uplink, Stacking, or 8x 10GbE Breakout (409-BBCP)	1

*Total Purchase Price:	\$46,316.40
Product Subtotal:	\$46,316.40
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you. Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.

Intel Xeon E5-2695v2 2.4GHz, 30M Cache, 8.0GT/s QPI, Turbo, HT, 12C, 115W, Max Mem 1866MHz (338-BCUG)	12
DIMM Blanks for Systems with 2 Processors (317-8688)	12
Heat Sink for PowerEdge R720 and R720xd (331-4508)	12
Intel Xeon E5-2695v2 2.4GHz, 30M Cache, 8.0GT/s QPI, Turbo, HT, 12C, 115W, Max Mem 1866MHz, 2nd Proc	12
8GB RDIMM, 1600MT/s, Low Volt, Dual Rank, x4 Data Width (319-1811)	96
1600 MHz RDIMMS (331-4424)	12
Performance Optimized (331-4428)	12
1TB 7.2K RPM SATA 3Gbps 2.5in Hot-plug Hard Drive (342-1998)	288
Electronic System Documentation and OpenManage DVD Kit for R720 and R720xd (331-5914)	12
ReadyRails Sliding Rails With Cable Management Arm (331-4433)	12
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)	12
Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)	24
No Operating System (420-6320)	12
No Media Required (421-5736)	12
Maximum Microsoft OS PartitionOverride, GPT Enabled (341-5421)	12
CLOUD COMPUTE NODE,DCS, INFO MOD,HADOOP (331-3282)	12
CLOUD COMPUTE NODE,PEC,CROWBAR (331-3310)	12

*Total Purchase Price:	\$189,587.52
Product Subtotal:	\$189,587.52
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.

Heat Sink for PowerEdge R720 and R720xd (331-4508)	5
Intel Xeon E5-2695v2 2.4GHz, 30M Cache, 8.0GT/s QPI, Turbo, HT, 12C, 115W, Max Mem 1866MHz (338-BCUG)	5
DIMM Blanks for Systems with 2 Processors (317-8688)	5
Heat Sink for PowerEdge R720 and R720xd (331-4508)	5
Intel Xeon E5-2695v2 2.4GHz, 30M Cache, 8.0GT/s QPI, Turbo, HT, 12C, 115W, Max Mem 1866MHz, 2nd Proc	5
8GB RDIMM, 1600MT/s, Low Volt, Dual Rank, x4 Data Width (319-1811)	80
1600 MHz RDIMMS (331-4424)	5
Performance Optimized (331-4428)	5
600GB 10K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive (342-0847)	30
Electronic System Documentation and OpenManage DVD Kit for R720 and R720xd (331-5914)	5
ReadyRails Sliding Rails With Cable Management Arm (331-4433)	5
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (331-4605)	5
Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)	10
No Operating System (420-6320)	5
No Media Required (421-5736)	5
CLOUD COMPUTE NODE,DCS, INFO MOD,HADOOP (331-3282)	5
CLOUD COMPUTE NODE,PEC,CROWBAR (331-3310)	5

*Total Purchase Price:	\$61,413.85
Product Subtotal:	\$61,413.85
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

Quote #: 676395713
Customer #: 11026148
Contract #: 96ACL
Customer Agreement #: VA-100111-Dell
Quote Date: 2/25/2014
Customer Name: NORFOLK STATE UNIV

Date: 2/26/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire

Sales Professional Information

SALES REP: DAVID MCCULLOUGH PHONE: 1888 - 9773355
Email Address: David_Mccullough@Dell.com Phone Ext: 5139074

GROUP: 1 QUANTITY: 1 SYSTEM PRICE: \$25,465.80 GROUP TOTAL: \$25,465.80

Description	Quantity
PowerEdge VRTX Rack (225-4380)	1
PowerEdge VRTX Chassis Configure to Order (468-0891)	1
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended (954-7460)	1
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year (954-7466)	1
ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year (954-7471)	1
Dell Hardware Limited Warranty Plus On Site Service Extended Year (954-7528)	1
Dell Hardware Limited Warranty Plus On Site Service Initial Year (954-7531)	1
Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-945-3355 (989-3439)	1
Installation and Implementation of a Dell PowerEdge VRTX (973-3683)	1
Proactive Maintenance Service Declined (926-2979)	1
Declined Remote Consulting Service (973-2426)	1
PowerEdge VRTX Shipping (332-0798)	1
Shipping Materials, VRTX Rack Chassis with up to Two Half-Height Server Nodes (340-AAVZ)	1
PowerEdge VRTX 1Gb Switch Module, Internal 16 ports to External 8 ports (332-0876)	1
Intel Ethernet X540 DP 10GBASE-T Server Adapter (430-4440)	2
Intel Ethernet X540 DP 10GBASE-T Server Adapter, Low Profile (430-4439)	2
PowerEdge VRTX Rack Configuration for 2.5 inch Hard Drives (max 25) (319-2038)	1
No Bezel (313-0869)	1
Chassis Management Controller Card for PowerEdge VRTX Chassis (332-0877)	1

ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, 2 Year Extended (951-6537)	2
ProSupport Plus: Next Business Day Onsite Service After Problem Diagnosis, Initial Year (951-6545)	2
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,3 Year (951-6548)	2
On-Site Installation Declined (900-9997)	2
Proactive Maintenance Service Declined (926-2979)	2
No System Documentation, No OpenManage DVD Kit (310-5171)	2
System ordered as part of Multipack order (330-4118)	2
Intel x520-k Dual Port 10Gb KR Blade Network Daughter Card (430-4399)	2
12G iDRAC7 Enterprise for Blades (421-5357)	2
Serial-Attach SCSI Backplane for M620 (331-4358)	2
Standard Cooling (331-4951)	2
Diskless Configuration w PERC (342-5764)	2
No Controller (342-1211)	2
PE M620 Heatsink For 2 Processors,LGA,3X3.9X1.26 (331-4362)	2
Intel Xeon E5-2650v2 2.6GHz, 20M Cache, 8.0GT/s QPI, Turbo, HT, 8C, 95W, Max Mem 1866MHz (338-BDBD)	2
DIMM Blanks for Systems with 2 Processors (317-8688)	2
PE M620 Heatsink For 2 Processors,LGA,3X3.9X1.26 (331-4362)	2
Intel Xeon E5-2650v2 2.6GHz, 20M Cache, 8.0GT/s QPI, Turbo, HT, 8C, 95W, Max Mem 1866MHz,2nd Proc (338-16GB RDIMM, 1866MT/s, Standard Volt, Dual Rank, x4 Data Width (370-AAWL)	32
1866MT/s RDIMMs (370-AAWM)	2
Performance Optimized (331-4428)	2
No Hard Drive (341-9160)	2
No System Documentation, No OpenManage DVD Kit (310-5171)	2
2GB SD Card For RIPS (342-1627)	2
2GB SD Card For RIPS (342-1627)	2
Enable Redundant SD Cards (468-4612)	2
No OS, No Utility Partition (421-2869)	2
No Media Required (421-5736)	2
VMware ESXi v5.1U1 Embedded Image on Flash Media (421-9385)	2

SOFTWARE & ACCESSORIES		GROUP TOTAL: \$0.00	
Product	Quantity	Unit Price	Total
Dell Education Services-No PowerEdge VRTX Training Selected (973-5355)	1	\$0.00	\$0.00

*Total Purchase Price:	\$58,956.88
Product Subtotal:	\$58,956.88
Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS
	<i>(* Amount denoted in \$)</i>

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



QUOTATION

Quote #: 678032822
 Customer #: 11026148
 Contract #: 70137
 Customer Agreement #: Dell Std Terms
 Quote Date: 3/17/2014
 Customer Name: NORFOLK STATE UNIV

Date: 3/18/2014

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you

Sales Professional Information

SALES REP: DAVID MCCULLOUGH PHONE: 1888 - 9773355
 Email Address: David_Mccullough@Dell.com Phone Ext: 5139074

SOFTWARE & ACCESSORIES

GROUP TOTAL: \$1,241.10

Product	Quantity	Unit Price	Total
1U 17IN LCD CONSOLE W/USB TOUCHPAD KEYB/PRE-MOUNTED AV3008 (A3376441)	1	\$959.50	\$959.50
10FT USB CAT5 INTEGRATED ACCESS CABLE (A7385147)	8	\$35.20	\$281.60

***Total Purchase Price: \$1,241.10**

Product Subtotal: \$1,241.10
 Tax: \$0.00
 Shipping & Handling: \$0.00
 State Environmental Fee: \$0.00
 Shipping Method: LTL 5 DAY OR LESS
 (* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's Service Terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Additional Terms for Public Customers

If you are a department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"), the following terms ("Public Customer Terms") apply in addition to the foregoing terms: A. If any portion of the foregoing terms and conditions (or any terms referenced therein) is prohibited by law, such portion shall not apply to you.

Notwithstanding anything to the contrary, the End User License Agreements shall take precedence in all conflicts relevant to your use of any software. B. By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer to these terms and conditions, and (2) you have read and agree to be bound by these terms and conditions.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



Date: 2/26/2014

QUOTATION

Quote #: 675020138
Customer #: 11026148
Contract #: 70137
Customer Agreement #: Dell Std Terms
Quote Date: 2/7/2014
Customer Name: NORFOLK STATE UNIV

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you

Sales Professional Information

SALES REP: DAVID MCCULLOUGH PHONE: 1888 - 9773355
Email Address: David_Mccullough@Dell.com Phone Ext: 5139074

SOFTWARE & ACCESSORIES GROUP TOTAL: \$21,666.19

Product	Quantity	Unit Price	Total
VLA VMWARE VCENTER SVR 5 STD VSPHERE5 INSTANCE (A5406064)	1	\$2,631.75	\$2,631.75
VLA VMWARE PROD SUP/SUB VCENTER SVR 5 STD VSPHERE 5 (A5406063)	1	\$1,233.88	\$1,233.88
VLA VMWARE VSPHERE 5 ENT 1 PROC 64GBVRAM ENTITLE PROC (A5415118)	8	\$1,514.77	\$12,118.16
VLA VMWARE PROD SUP/SUB VSPHERE 5 ENT 1 PROC (A5457495)	8	\$710.30	\$5,682.40
ELECTRONIC LICENSE CONFIRMATION elec dwnld only (A3458532)	1	\$0.00	\$0.00

***Total Purchase Price: \$21,666.19**

Product Subtotal: \$21,666.19

Tax:	\$0.00
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTl 5 DAY OR LESS

(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



Date: 2/26/2014

QUOTATION

Quote #: 658283898
 Customer #: 11026148
 Contract #: 70137
 Customer Agreement #: Dell Std Terms
 Quote Date: 7/19/2013
 Customer Name: NORFOLK STATE UNIV

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you

Sales Professional Information

SALES REP: DAVID MCCULLOUGH PHONE: 1888 - 9773355
 Email Address: David_Mccullough@Dell.com Phone Ext: 5139074

SOFTWARE & ACCESSORIES GROUP TOTAL: \$17,879.22

Product	Quantity	Unit Price	Total
Installation and Implementation of The Dell Cloud Hadoop Solution, w/ 8 Nodes (961-4669)	1	\$9,550.83	\$9,550.83
Installation and Implementation of The Dell Cloud Hadoop Solution, w/ up to 4 Nodes - Add-On (961-4679)	3	\$2,776.13	\$8,328.39

***Total Purchase Price: \$17,879.22**

Product Subtotal: \$17,879.22
 Tax: \$0.00
 Shipping & Handling: \$0.00
 State Environmental Fee: \$0.00
 Shipping Method: LTL 5 DAY OR LESS
 (* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.



Date: 2/26/2014

QUOTATION

Quote #: 658283897
Customer #: 11026148
Contract #: 70137
Customer Agreement #: Dell Std Terms
Quote Date: 7/19/2013
Customer Name: NORFOLK STATE UNIV

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you

Sales Professional Information

SALES REP: DAVID MCCULLOUGH PHONE: 1888 - 9773355
Email Address: David_Mccullough@Dell.com Phone Ext: 5139074

SOFTWARE & ACCESSORIES GROUP TOTAL: \$30,940.00

Product	Quantity	Unit Price	Total
Cloudera Community (A5385927)	1	\$0.00	\$0.00
Cloudera Enterprise Core 8 x 5 1 yr (A6242302)	17	\$1,820.00	\$30,940.00

*Total Purchase Price: \$30,940.00

Product Subtotal: \$30,940.00
Tax: \$0.00
Shipping & Handling: \$0.00
State Environmental Fee: \$0.00
Shipping Method: LTL 5 DAY OR LESS
(* Amount denoted in \$)

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Dell may make changes to this proposal including changes or updates to the products and services described, including pricing, without notice or obligation.

This proposal is not intended to create a contractual relationship. Unless expressly agreed otherwise in a writing signed by the parties, all orders by NORFOLK STATE UNIV for Dell products and services shall be subject to Dell's Terms and Conditions of Sale-Direct, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please read those terms carefully and in their entirety, and note in particular that Dell EqualLogic and EqualLogic-branded products, Dell|EMC and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. Orders also shall be subject to the terms of any applicable service contract(s), which can be found at www.dell.com/servicecontracts.

All information supplied to NORFOLK STATE UNIV for the purpose of this proposal is to be considered confidential information belonging to Dell.

About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit www.dell.com.

Privacy Policy

Dell respects your privacy. Across our business, around the world, Dell will collect, store, and use customer information only to support and enhance our relationship with your organization, for example, to process your purchase, provide service and support, and share product, service, and company news and offerings with you. Dell does not sell your personal information. For a complete statement of our Global Privacy Policy, please visit dell.com/privacy.

ATTACHMENT B – PRESENTATION

Lessons Learned: Building a Big Data Research and Education Infrastructure



Lessons Learned: Building a Big Data Research & Education Infrastructure

Dr. George Hsieh

R. Sye, S. Vincent and W. Hendricks

Department of Computer Science
NORFOLK STATE UNIVERSITY
Norfolk, Virginia USA

2014 Intl Conf. on Advances in Big Data Analytics

July 2014

Purpose

- Share experiences and lessons learned in our efforts to build up a **Hadoop big data** infrastructure and knowledge base with **minimum upfront investment** (from August 2013 to May 2014).
 - DIY: planning, design, vendor/equipment selection, purchasing, installation, configuration, operation, app development, security.
- Discuss plans underway to expand the infrastructure to enterprise-grade.
- Solicit inputs and explore collaboration opportunities.

Background

- **May 2013** – Decided to start research in big data with an initial interest in cybersecurity analytics and cyber crime detection.
- **July 2013** – Submitted a grant proposal to US Department of Defense (DoD) to fund equipment purchase for “Building a Cloud Computing and Big Data Infrastructure for Cyber Security Research and Education”.
- **August 2013** – Started hands-on learning and experimentation in Hadoop and its ecosystem by faculty, students, and staff using existing equipment.
- **February 2014** – Grant proposal approved by DoD for \$497,725, Feb 2014 - Jan 2015. Additional equipment being purchased and installed (target standup date: **4Q2014**).

Hadoop Is Great!

- Open source and de facto standard for big data platforms.
- Very powerful and flexible framework for reliable distributed computation using clusters of commodity hardware.
- Provide horizontal scalability for many types of applications.

But ...

- It is very **challenging** to learn, install, configure, and operate Hadoop systems especially for smaller organizations without plenty of resources and expertise.
 - Complex: base platforms, tools, etc.
 - New and evolving architecture, APIs, packages.
 - Lots of dependencies among packages/versions.
 - Code releases? (Apache, Cloudera, Hortonworks).
 - Lack of adequate documentation and user experience base.

Our Team

- Dr. **George Hsieh**, Professor of Computer Science, advisor and principal investigator.
- Mr. **Raymond Sye**, M.S. in Computer Science student, conducting M.S. Thesis research in big data security analytics (nearly completed now).
- Ms. **Shontae Vincent**, M.S. in Computer Science student, conducted research for a graduate independent study course and M.S. Project (completed in May 2014).
- Mr. **Wallace Hendricks**, IT Manager for Computer Science, co-PI.

Phased Approach: Incrementally and Iteratively

1. Get started with Hadoop: using **Hortonworks Sandbox** single-node VM and tutorial.
2. Install and configure a multi-node Hadoop cluster in VMs using **Hortonworks Data Platform** (HDP) release.
3. Install and configure a multi-node Hadoop cluster on commodity hardware using HDP release.
4. Get started with Hadoop app development using **Cloudera QuickStart VM** in single-node configuration.
5. Install and configure a multi-node Hadoop cluster on commodity hardware using **Cloudera CDH** release.
6. Develop a Hadoop graph application using Cloudera CDH based multi-node Hadoop cluster and Giraph package.

1. Hortonworks Sandbox

- <http://hortonworks.com/products/hortonworks-sandbox/>
- A personal, portable Hadoop environment with ~12 interactive Hadoop tutorials.
- A self-contained VM for VMware, VirtualBox or Hyper-V.
- Based on Hortonworks Data Platform (HDP) Hadoop release.
- Easy to install, and easy to use integrated and iterative tutorial environment providing video, graphical and text instructions along with command execution, status information, and suggestions for corrective actions.
- User can focus on key concepts and procedures (e.g., Data Processing with Pig) through the GUI without having to learn detailed mechanics under the hood.
- Very helpful in getting a quick overview of Hadoop, especially its tools – an effective learning environment for getting started.

Hortonworks Sandbox GUI

The screenshot displays the Hortonworks Sandbox GUI in a web browser. The browser tabs include 'My Yahoo', 'Apache Hive', and 'Hortonworks Sandbox'. The address bar shows '127.0.0.1:8888/tutorials/'.

Tutorial Sections

- Tutorial 1: Hello World - An Overview
▶ Using the Hortonworks Sandbox with HCatalog, Hive and Pig
- Tutorial 2: Data Processing with Pig - Processing Baseball Stats With Pig**

This tutorial was derived from one of the lab problems in the Hortonworks Developer training class. The developer training class covers uses of the tools in the Hortonworks Data Platform and how to develop applications and projects using the Hortonworks Data Platform. You can find more information about the course at [Hadoop Training for Developers](#)

Hortonworks Hadoop Essentials Video

[Apache Pig \(running time: about 12 minutes\)](#)

What is Pig?

Pig is a high level scripting language that is used with Apache Hadoop. Pig excels at describing data analysis problems as data flows. Pig is complete in that you can do all the required data manipulations in Apache Hadoop with Pig. In addition through the User Defined Functions(UDF) facility in Pig you can have Pig invoke code in many languages like JRuby, Jython and Java. Conversely you can embed Pig scripts in other

My scripts

My Scripts | Query history

- Pig-Dividend
- Pig-Join
- Pig-group
- Pig-sort
- Tutorial2
- Tutorial2E
- Tutorial4
- tutorial1

+ New script

Settings

Email notification:

USER-DEFINED FUNCTIONS ▼

Upload UDF Jar

Title: Pig-Join

PIG helper ▼

Pig script:

```
1 STOCK_A = LOAD 'NYSE_daily_prices_A.csv' using PigStorage(',')
2 AS (exchange:chararray, symbol:chararray, date:chararray,
3    open:float, high:float, low:float, close:float,
4    volume:int, adj_close:float);
5 DIV_A = LOAD 'NYSE_dividends_A.csv' using PigStorage(',')
6 AS (exchange:chararray, symbol:chararray, date:chararray,
7    dividend:float);
8 C = JOIN STOCK_A BY (symbol, date), DIV_A BY (symbol, date);
9 DESCRIBE C;
10 DUMP C;
```

Save Execute Explain Syntax check

EN 4:09 PM 7/18/2014

2. Multi-Node Virtual HDP Cluster

- a) Design configuration for HDP VM cluster
 - 6 guest hosts: Ambari Server (cluster management tool), 2 Master Nodes, 2 Data Nodes and 1 Client Node. [On same physical host.]
 - FQDNs and IP addresses for all hosts on same subnet.
- b) Use **Apache Ambari** Install Wizard to install and configure six-host HDP 2.0 based virtual Hadoop cluster.
 - Ambari is easy to use and automates many configuration tasks.
 - User specifies high level information (e.g., hosts, roles, Hadoop services to be assigned to the hosts).
 - Ambari allocates services to hosts for load balancing and reliability considerations, then downloads, installs, configures, starts and tests software automatically.
- OK on workstations with modest resources (64-bit CPU with 2 - 4 cores, 8 - 16 GB RAM).
- **Challenge:** recovery from failures (e.g., rpm database corruption as a side effect).

3. Multi-Node HDP Cluster

a) Design configuration for HDP cluster

- Four physical hosts: Ambari Server, 1 Master Node, and 2 Data Nodes.
- FQDNs and IP addresses for all hosts on same subnet (access to Internet required for downloading software).

Hosts	Hostname/ local IP	CPU	RAM	Disk
Ambari Server	HDPcs2AMBARI 199.111.112.169	Intel Xeon (4C) 3GHz	8 GB	500 GB
Master Node	HDPcs2MASTER 199.111.112.171	Intel Core 2 Duo 3GHz	4 GB	250 GB
Data Node 1	HDPcs2DN1 199.111.112.180	Intel Core 2 Duo 3GHz	4 GB	250 GB
Data Node 2	HDPcs2DN2 199.111.112.189	Intel Xeon (4C) 3.2GHz	12 GB	900 GB

b) Use **Apache Ambari** Install Wizard to install and configure four-host HDP 2.0 based Hadoop cluster.

- Monitoring and managing a large scale Hadoop cluster is non-trivial, Ambari helps users deal with complexity:
 - Collect a wide range of information and present in a dashboard.
 - Allow users to perform basic management tasks, e.g., starting & stopping services, adding hosts to cluster, updating service configuration

Hortonworks Ambari Dashboard

Applications Places System 61 °F Wed May 21, 11:49 **AMBARI**

Ambari - HDPcs2 - Mozilla Firefox

File Edit View History Bookmarks Tools Help

Ambari - HDPcs2 Ambari - HDPcs2

199.111.112.169:8080/#/main/dashboard Google

Ambari HDPcs2 **0** admin

Dashboard Heatmaps Services Hosts Admin

- HDFS
- YARN
- MapReduce2
- HBase
- Hive
- WebHCat
- Oozie
- Ganglia
- Nagios
- ZooKeeper

Cluster Status and Metrics

[+ Add](#)

HDFS Capacity 23%	DataNodes Live 4/4	HDFS Links NameNode Secondary NameNode 4 DataNodes More...	Memory Usage 	Network Usage 976.5 KB
CPU Usage 100% 	Cluster Load 10 	NameNode Heap 60%	NameNode RPC 0 ms	NameNode CPU WIO n/a
NameNode Uptime 63.0 d	HBase Master Heap 6%	HBase Links HBase Master 3 RegionServers Master Web UI More...	HBase Ave Load 1.5	HBase Master Uptime 63.0 d
ResourceManager Heap 78%	ResourceManager Uptime 63.0 d	NodeManagers Live 3/3	YARN Memory 0%	

Ambari - HDPcs2 - Mo... [AMBARI@HDPcs2AM...]

4. Cloudera QuickStart VM

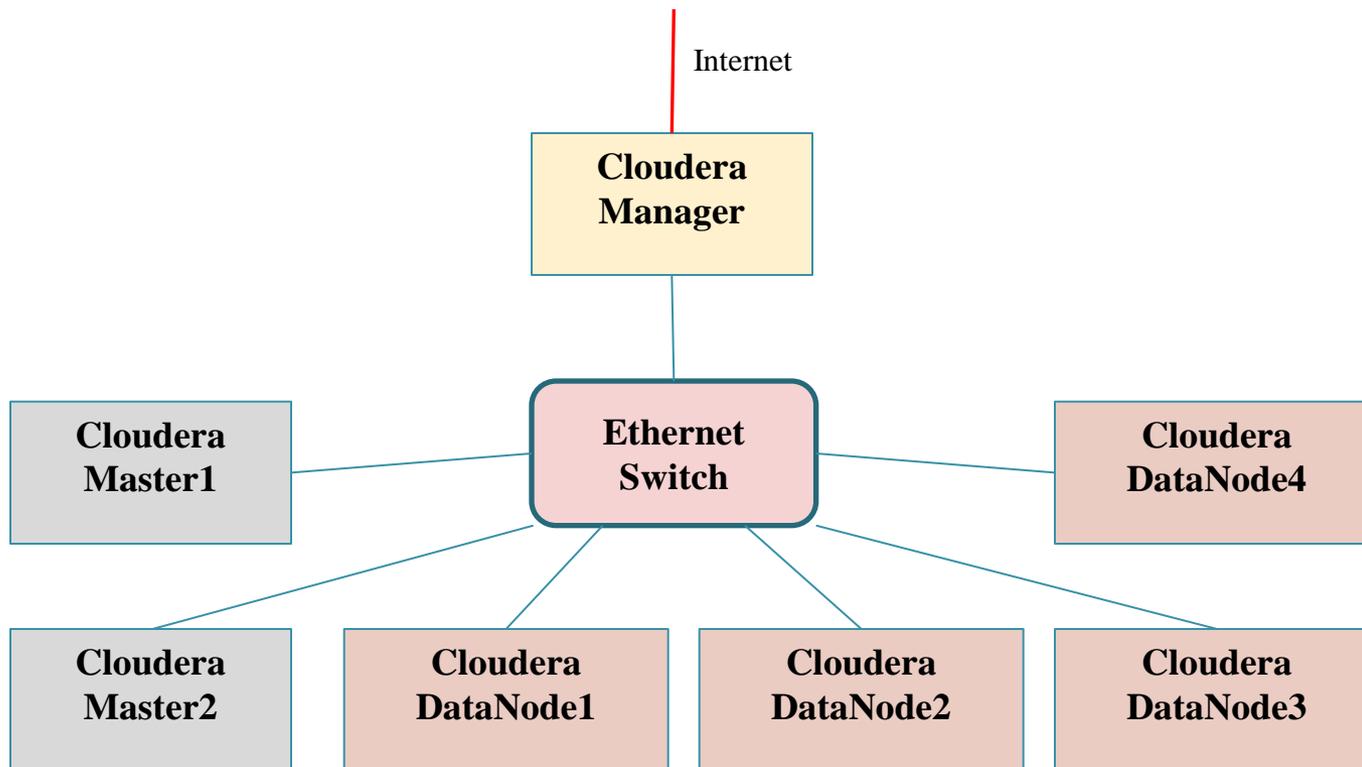
- Goal – Get started with Hadoop app development.
- Need – Find a convenient software development environment.
- Select a single-node VM environment:
 - Hortonworks Sandbox did not include many required SDK.
 - Cloudera QuickStart VM had many required SDK pre-installed. [**Cloudera is viewed as market leader in Hadoop products and services.**]
- a) Install CentOS Linux 6.4 with Software Development Workstation option.
- b) Install Cloudera QuickStart VM CDH 4.6 release.
- <http://www.cloudera.com/content/dev-center/en/home/developer-admin-resources/quickstart-vm.html>

Hadoop Application Development

- Getting started can be very challenging.
- Linux proficiency in development and troubleshooting.
- Hadoop release (Apache vs. Cloudera) and installation procedure (tarballs vs. rpm/yum) can cause differences:
 - Locations of binaries, shell scripts, configuration files.
 - Default user accounts.
- Reference books used:
 - [Hadoop Beginner's Guide](#) by Gary Tarkington (2013).
 - [Hadoop in Practice](#) by Alex Holmes (2012): installing and configuring ~20 different packages manually.
- **Lessons learned:**
 - Make sure **environmental variables** (e.g., PATH) and profiles are set comprehensively and correctly.
 - Understand **symbolic links** and **dynamically generated files**, and update the appropriate files or directories without breaking links accidentally.
 - Understand **Linux alternatives system** which uses symbolic links extensively.

5. Multi-Node Cloudera CDH Cluster (1)

- a) Design configuration for CDH 5.0 (Beta) cluster
- Seven physical hosts: Cloudera Manager (cluster management tool), 2 Master Nodes, and 4 Data Nodes.
 - FQDNs and IP addresses for all hosts on same **private** subnet (access to Internet through Cloudera Manager host).



5. Multi-Node Cloudera CDH Cluster (2)

- b) Use **Cloudera Manager** to install and configure seven-host CDH 5.0 (Beta) based Hadoop cluster.
- Follow Path B – Manual Installation Using Cloudera Packages.
 - Manually install and configure database for Cloudera Manager Server and Hive Metastore.
 - Manually install on Cloudera Manager Server host Oracle JDK and Cloudera Manager Server software.
 - Use Cloudera Manager to automate installing Oracle JDK, Cloudera Manager Agent, CDH, and managed service software on cluster hosts.

Hostname	Roles
CDHcs1mgr	Cloudera Activity Monitor; Cloudera Alert Publisher; Cloudera Event Server; Cloudera Host Monitor; Cloudera Reports Manager (enterprise version); Cloudera Service Monitor. Hive Gateway; Hive Metastore. Hue Server.
CDHcs1MN1	HBase Master. HDFS Httpfs; HDFS Namenode- Active. Hive Gateway; Hive HiveServer2. Spark Master. Zookeeper Server – follower.
CDHcs1MN2	HBase Region Server. HDFS Datanode; HDFS NFSGateway; HDFS NameNode – Secondary. Solr Server. Spark Worker.
CDHcs1DN1	HBase Region Server. HDFS Datanode. HIVE Gateway. Oozie Server. YARN Job History; YARN Node Manager; YARN Resource Manager.
CDHcs1DN2	HBase Region Server. HDFS Datanode. Hive Metastore; Hive HiveServer2; Hive WebCat. YARN Node Manager.
CDHcs1DN3	Flume Agent. HBase REST server. HDFS Datanode. YARN Node Manager. Zookeeper Server – leader.
CDHcs1DN4	HBase Thrift Server. HDFS Datanode. YARN Node Manager. Zookeeper Server – follower.

Cloudera Manager Dashboard

The screenshot displays the Cloudera Manager web interface. The browser's address bar shows the URL `192.168.48.1:7180/cmf/home`. The page title is "Sv & Rs <= NSU Cloudera Cluster !". The navigation bar includes "cloudera manager" and menu items: Home, Clusters, Hosts, Diagnostics, Audits, Charts, and Administration. A search bar and user profile "admin" are also present. The main content area is divided into two sections: "Status" and "Charts".

Status

Cluster 1 (CDH 5.0.0)

- Hosts
- YARN (MR2 Inc...)
- flume
- hbase
- hdfs
- hive
- hue
- oozie
- solr
- spark
- zookeeper

Cloudera Management Services

- mgmt

Charts

Cluster 1 (CDH 5.0.0)

Cluster CPU

percent

07 PM 07:15

Cluster Disk IO

bytes / second

07 PM 07:15

Cluster Network IO

bytes / second

07 PM 07:15

HDFS IO

bytes / second

07 PM 07:15

May 28 2014, 7:25:49 PM EDT

30m 1h 2h 6h 12h 1d

5. Multi-Node Cloudera CDH Cluster (3)

- **Lessons Learned:**

- **Permissions:** many Hadoop packages require access to shared resources. Group permissions must be set correctly. CDH 5.0.2 documentation provides guidelines, but not beta version.
- **User accounts and groups:** must be set up consistently.
- **Interdependencies:** some packages need to be installed before others (e.g., Zookeeper before Hive).
- **Performance:** better to run some services on same physical host to reduce latency and overhead.
- **Disk storage and memory use:** need to monitor closely as log files are generated.
- **Overwritten files:** Cloudera Manager may overwrite some files after configuration change. Make sure important files are backed up.

6. Hadoop Graph Processing (1)

- Goal – Analyze connectedness among IP addresses.
- **Apache Giraph** (v1.0.0)
 - Iterative graph processing system built for high scalability.
 - Optimized and used by Facebook to analyze social graphs (with trillions of edges).
 - <http://giraph.apache.org/>
- a) Get started with Giraph
 - Follow **[Giraph Quick Start Guide](http://giraph.apache.org/quick_start.html)** (http://giraph.apache.org/quick_start.html).
 - Install and run Giraph on single-node Hadoop VM (Ubuntu Server 12.04.2).
 - Set up and run “SimpleShortestPathComputation” sample job – learning and verifying installation.

6. Hadoop Graph Processing (2)

- b) Use Giraph on multi-node Cloudera CDH cluster
 - Install Giraph on CentOS (Cloudera CDH cluster).
 - Prepare and run "SimpleShortestPathComputation" sample job – verifying installation.
- c) Develop Hadoop app
 - Goal – Process millions of records (source IP address, destination IP address) in captured Internet trace data to find central nodes at a particular time period.
 - Extract-Load-Transform source files in pcap format.
 - Use Giraph for graph processing.
 - Status – Completed app development and initial experimentation; now analyzing experimentation results.

Expansion Plan

- Funding support from ARO grant entitled “Building a Cloud Computing and Big Data Infrastructure for Cybersecurity Research and Education” (Feb 2014 – Jan 2015).

System	Function	#Proc	#Core	RAM (GB)	Disk (GB)	Qty	Note
Hadoop- Production	Master Node	2	24	128	3,600	5	RAID, 10Gb NIC
	Data Node	2	24	64	24,576	12	10Gb NIC
	Subtotal:	34	408	1,408	312,912		
Hadoop- Integration	M/D Node	2	24	128	3,600	5	RAID, 10Gb NIC
	Subtotal:	10	120	640	18,000		
Cloud- Production	VRTX	2	16	256	30,720	4	RAID, 10Gb NIC
	Subtotal:	8	64	1,024	30,720		Shared disks
Cloud- Integration	Compute	2	16	512	438	1	RAID, 1 Gb NIC
	Storage	0	0	0	7,200	1	RAID, 10Gb NIC
	Admin	2	12	128	2,400	2	
	Subtotal:	6	40	768	12,438		
TOTAL:		58	632	3,840	374,070		

Summary

- Used an incremental and iterative approach to build a big data research and education infrastructure with minimum upfront investment.
 - Existing commodity hardware
 - Open source software
- The journey was very challenging, but rewarding.
 - Don't give up!
 - Keep boots on the ground!
- It will take lots of time and efforts to build up knowledge, skills and experiences before capable of doing "real" work.
- Big data and Hadoop have so much potential, it is worth the growing pain.

Acknowledgement

- Department of Computer Science
- Norfolk State University
- Army Research Office, Department of Defense
 - a) "Building a Cloud Computing and Big Data Infrastructure for Cyber Security Research and Education" grant
 - b) "Self-Protecting Security Framework for Assured Information Sharing" grant
- Department of Energy
 - a) "Massie Chair of Excellence in Information Assurance and Cyber Security" grant
- Department of Education

QUESTIONS?



THANK YOU!

ATTACHMENT C – PRESENTATION

Big Data and Data Science @ NSU (*Tidewater Big Data Event*)

Tidewater Big Data Event 2014

Big Data and Data Science @ NSU

Dr. George Hsieh

**Department of Computer Science
Norfolk State University**

December 9, 2014

Overview

⌘ A new research initiative launched in summer 2013

⌘ Current efforts

- ☑ Receiving funding support from three research grants

- ☑ Additional funding support from education grants

- ☑ Actively engaging students in research projects

- ☑ Ramping up expertise and research infrastructure

⌘ Exploring new opportunities

- ☑ Cybersecurity Research

- ☑ Education

- ☑ Collaboration

Current Funding Support

⌘ Research grants providing funding support

- ☒ **Building a Cloud Computing and Big Data Infrastructure for Cyber Security Research and Education, Army Research Office, \$497K**, Feb 2014 - Jan 2015, for equipment purchase to implement a research and education infrastructure for cloud computing and big data
- ☒ **Self-Protecting Security for Assured Information Sharing, Army Research Office, \$487K**, Feb 2012 - Feb 2015, for design and development of integrated, secure, embedded, and fine-grained security frameworks to provide self-protecting security
- ☒ **Massie Chair of Excellence in Information Assurance and Cyber Security, Department of Energy**, Sep 2009 - Mar 2015, cloud computing security and forensic analysis research subproject

⌘ Education program grants

- ☒ Title III (US Department of Education)
- ☒ Special Funding (Commonwealth of Virginia)
- ☒ NSF and DoD Cybersecurity Scholarship Grants

Research Highlights

⌘ Previously

- ☒ Focused on learning & small-scale application development projects
- ☒ Published a refereed conference paper: “[Lessons Learned: Building a Big Data Research and Education Infrastructure](#)”, *2014 Intl. Conf. on Big Data Analytics*, July 2014

⌘ Currently

- ☒ **4** faculty/staff members on research team
- ☒ **3** undergraduate and **8** graduate students doing research
- ☒ Investigating a broad array of Hadoop technologies & applications for cybersecurity intelligence
- ☒ E.g., **2** graduate students completing degrees this month
 - ☒ Network Security Analysis using Hadoop Big Data Platform
 - ☒ Using Accumulo to Provide Access Control for Hadoop-Based Big Data

⌘ **Good news: no difficulty in attracting highly qualified & interested students**

Research Areas

Category	Subject Area
Application Domains	Network structure analysis
	Network data analysis
	Intrusion and anomaly detection
	Event log analysis
	Data analysis and machine learning
Hadoop Tools	Graph-processing (Giraph)
	Text search (Solr)
	Log processing (Flume)
	Security - access control (Accumulo)
	Real-time processing (Storm)
	Lightning-fast cluster computing (Spark)
	Database (Mongo)
	Database (Cassandra)
	Database (HBase)
Machine learning (R-Hadoop)	

Research Infrastructure

- ⌘ Established a small-scale lab initially
 - ⌘ Using existing PC's, workstations, and servers
 - ⌘ Installed and configured 3 multi-node Hadoop clusters for learning and research (using both Cloudera and Hortonworks distributions)
- ⌘ Expanding with new equipment
 - ⌘ Hardware equipment vendor: Dell
 - ⌘ A **6-node Hadoop cluster** (integration and testing)
 - ⌘ HW/SW installed by students and operational since October
 - ⌘ **Cloudera CDH and CM 5.1.2 release**
 - ⌘ A **17-node Hadoop cluster** (production)
 - ⌘ HW/SW installation by Dell completed on 5 Dec 2014
 - ⌘ **Cloudera CDH and CM 5.2.1 release**
 - ⌘ **Cloudera Enterprise – Basic Edition** subscription for one year
 - ⌘ **Procurement lessons learned: unexpected delay caused by service contracts/SW licenses negotiation/approval (after receiving HW)**
 - ⌘ Additional cloud computing equipment being installed
 - ⌘ Adding ~650 Xeon CPU cores, 360 terabytes of hard disk storage, and 3.4 terabytes of RAM

Enhancing Research Infrastructure

System	Function	Server	#Proc	#Core	RAM (GB)	Hard Disk (GB)	Qty
Hadoop-Production	Master Node	R720xd	2	24	128	3,600	5
	Data Node	R720xd	2	24	64	24,576	12
	Subtotal:		34	408	1,408	312,912	17
Hadoop-Integration	M/D Node	R720xd	2	24	128	3,600	5
	Subtotal:			120	640	18,000	5
Cloud-Production	VRTX	M620	2	16	256	30,720	4
	Subtotal:		8	64	1,024	30,720	4
Cloud-Integration	IBM HS22	7870H5U	2	12	84	4,800	5
	Subtotal:		10	60	420	4,800	5
TOTAL:			62	652	3,492	366,432	

Exploring Opportunities

⌘ K-20 Cybersecurity Workforce Pipeline Project

- ☒ Proposal submitted to **Department of Energy** in July 2014
- ☒ NSU is lead institution for a consortium (PI: Dr. Sandra J. DeLoatch, Provost and VP for Academic Affairs @ NSU)
- ☒ A **research** component included for working with Lawrence Livermore and Sandia National Labs

⌘ Cyber Analysis, Simulation and Experimentation Environment (CASE-V)

- ☒ Collaboration with **Old Dominion University/VMASC** (Dr. Jose Padilla) and Tennessee State University (Dr. Sachin Shetty)
- ☒ Include using big data and data analysis to inform M&S operations and analyze M&S results

⌘ US Army Training Brain Operations Center (TBOC)

- ☒ Exploring student internship and joint research opportunities (Mr. Tony Cerri, Data Transformation Lead)

⌘ Education

- ☒ Courses in big data, cloud computing, data science
- ☒ Graduate certificate programs, degree programs

Summary

- ⌘ NSU has established a solid foundation in big data research and education
- ⌘ NSU plans to actively expand its efforts in big data research and education
- ⌘ NSU is eager to explore collaboration opportunities with government and private sectors on big data and data science
- ⌘ Contact Information:
 - Chung-Chu (George) Hsieh, Professor
 - Department of Computer Science, Norfolk State University
 - (Tel) 757-823-8313, (Email) ghsieh@nsu.edu

ATTACHMENT D – PRESENTATION

Big Data and Data Science @ NSU - A Briefing for US Army TBOC

A Briefing for US Army TBOC

Big Data and Data Science @ NSU

Dr. George Hsieh

**Department of Computer Science
Norfolk State University**

September 2014

Overview

⌘ A new research initiative launched in summer 2013

⌘ Current efforts

- ☑ Receiving funding support from three research grants

- ☑ Additional funding support provided by NSU

- ☑ Actively engaging students in research projects

- ☑ Ramping up expertise and research infrastructure

⌘ Exploring new opportunities

- ☑ Cybersecurity

- ☑ Materials

- ☑ Collaboration

Current Funding Support

⌘ Research grants providing funding support

- ☒ **Building a Cloud Computing and Big Data Infrastructure for Cyber Security Research and Education, Army Research Office, \$497K**, Feb 2014 - Jan 2015, for equipment purchase to implement a research and education infrastructure for cloud computing and big data
- ☒ **Self-Protecting Security for Assured Information Sharing, Army Research Office, \$487K**, Feb 2012 - Feb 2015, for design and development of integrated, secure, embedded, and fine-grained security frameworks to provide self-protecting security
- ☒ **Massie Chair of Excellence in Information Assurance and Cyber Security, Department of Energy**, Sep 2009 - Sep 2014, cloud computing security and forensic analysis research subproject

⌘ Education program grants

- ☒ Title III (US Department of Education)
- ☒ OCR (Commonwealth of Virginia)
- ☒ NSF and DoD Cybersecurity Scholarship Grants

Research Highlights

- ⌘ Published a refereed conference paper titled “[Lessons Learned: Building a Big Data Research and Education Infrastructure](#)”, *2014 Intl. Conf. on Big Data Analytics*, July 2014
- ⌘ **4** faculty and staff members on research team
- ⌘ **1** undergraduate and **1** graduate students completed degree-required research projects in May 2014
- ⌘ Funding **4** graduate and **1** undergraduate research assistants in Fall 2014 semester
- ⌘ **2** undergraduate and **9** graduate students doing research currently (eight are also earning credits for independent study or degree-required research courses)
 - ⌘ Investigating a broad array of technologies including machine learning, databases, real-time processing, security, text search
 - ⌘ Investigating a variety of applications for cybersecurity intelligence: network structure analysis, network data analysis, and event analysis

Research Areas

Category	Subject Area	Researcher(s)
Application Domains	Network structure analysis	Raymond
	Network data analysis	Darryl
	Event log analysis	Kaila, Calvin
	Data analysis and machine learning	Chris, Aaron, Darius
Hadoop Tools	Graph-processing (Giraph)	Raymond
	Text search (Solr)	Kaila
	Log processing (Flume)	Calvin
	Security - access control (Accumulo)	Ramya, Darryl
	Security - encryption (Rhino)	Darryl
	Real-time processing (Storm)	Raymond, Vamshika
	Real-time processing (Spark)	Raymond, Vamshika
	Database (Mongo)	Vivek, Anuraag
	Database (Casandra)	Vivek, Anuraag
	Database (HBase)	Vivek, Anuraag
	Machine learning (R-Hadoop)	Chris, Aaron, Darius
	Machine learning (Mahout)	Chris, Aaron, Darius

Research Infrastructure

- ⌘ Established a small-scale lab in RTC-300
 - ☑ Using existing PC's, workstations, and servers
 - ☑ Installed and configured 3 Hadoop clusters for learning, research, and experimentation (both Cloudera and Hortonworks distributions)
- ⌘ Expanding with additional equipment & facility
 - ☑ All new equipment will be installed in RTC-307 (CSC Server Room) or RTC-300
 - ☑ All new equipment has been purchased and delivered by Dell
 - ☑ Engineering and installation by Dell is delayed due to negotiation and review of service agreements
 - ☑ Installation of equipment without Dell engineering service is proceeding in RTC-300
 - ☑ Target completion: 4Q2014
 - ☑ Reaching enterprise grade by adding ~650 Xeon CPU cores, 370 terabytes of disk storage, and 3.8 terabytes of RAM

Enhanced Research Infrastructure (1Q2015)

System	Function	Server	#Proc	#Core	RAM (GB)	Hard Disk (GB)	Quantity	Note
Hadoop- Production	Master Node	R720xd	2	24	128	3,600	5	RAID, 10Gb NIC
	Data Node	R720xd	2	24	64	24,576	12	10Gb NIC
	Subtotal:		34	408	1,408	312,912	17	
Hadoop- Integration	M/D Node	R720xd	2	24	128	3,600	5	RAID, 10Gb NIC
	Subtotal:		10	120	640	18,000		
Cloud- Production	VRTX	M620	2	16	256	30,720	4	RAID, 10Gb NIC, shared hard disks
	Subtotal:		8	64	1,024	30,720		
Cloud- Integration	IBM HS22	7870H5U	2	12	84	4,800	5	RAID, 1 Gb NIC, shared hard disks
	Subtotal:		10	60	420	4,800		
TOTAL:			62	652	3,492	366,432		

Exploring New Opportunities (Cybersecurity)

⌘ K-20 Cybersecurity Workforce Pipeline Proposal

- ☑ Submitted to Department of Energy in early July 2014. \$5M per year for 5 years. Expecting final (favorable) decision soon.
- ☑ NSU is lead institution for a consortium (PI: Dr. Sandra J. DeLoatch). Co-PI's include George Hsieh, Jonathan Graham and Aurelia Williams.
- ☑ A **(faculty and student) research** component is included in proposal with a plan to work with National Labs (including Lawrence Livermore National Lab which has a strong data analytics group).

⌘ Center of Excellence in Cyber Security Proposal

- ☑ Submitted to Department of Defense in late July 2014. \$1M per year for 5 years (planned start date: 15 JAN 2015).
- ☑ NSU is lead institution with two partners: Old Dominion University/VMASC and Tennessee State University. Proposed PI: George Hsieh. Co-PI's include Jonathan Graham (NSU), Jose Padilla (VMASC), and Sachin Shetty (TSU).
- ☑ Focus on developing an integrated **Cyber Analysis, Simulation and Experimentation Environment (CASE-V)**, including using big data and data analytics to improve situational awareness and decision making for cyber operations.

Exploring New Opportunities (Synergistic)

⌘ Materials Informatics

- ☒ Purpose: Help design new materials in a way similar to using bioinformatics to help design new drugs
- ☒ First meeting with Center for Materials Research (CMR) @ NSU, including Dr. Aswini Pradhan, in June 2014
- ☒ NSF has a program solicitation on materials genome due January 2015. Dr. Pradhan plans to coordinate a proposal submission involving CMR and CSC (big data).

⌘ Army Training Brain Operating Center (TBOC)

- ☒ Purpose: Leverage big data for Army training operations
- ☒ First meeting with Data Transformation Lab of TBOC (Newport News, Virginia) in July 2014
- ☒ Second meeting at NSU on Thursday, 18 SEP 2014

ATTACHMENT E – PRESENTATION

Center for Data Analytics - An Incubator Project Concept



Center for Data Analytics

An Incubator Project Concept

Dr. George Hsieh

Department of Computer Science

Norfolk State University

February 27, 2014

What Is Data Analytics (DA)?

- The science of examining raw data with the purpose of drawing conclusions about that information
- Used by many companies and organizations to make better decisions
- Also used in the sciences to verify or disprove existing models or theories

Major Industries/Users of DA

■ Businesses

- Amazon, Google, Facebook, Netflix, etc.
- Strategic tool to gain competitive advantages and grow revenues and customer base

■ Governments

- National security (e.g., DoD, DHS, Intelligence)
- Fraud detection (e.g., IRS, Medicare)

DA: Market Needs

- We are drowning in data, but starving for knowledge!
- IDC predicted a **\$32.4B** market for big data products & services by 2017
 - **27% CAGR** – 6x overall growth rate of ICT market
- Underserved market segments
 - Small and medium businesses & non-profit organizations
 - Public sectors: local governments, education, health and human services
- Long-term talent gap in big data analytics, and thus strong need for M.S. degree or specialization programs
- Example: University of Virginia
 - Just started a professional M.S. in Data Science program
 - Just received a **\$10M** endowment gift for Data Science Institute (established in 2013 and one of 15 key strategies for UVA's new strategic plan) & UVA will invest **\$7M** in 6 years

Data Analytics: Challenges

- Four Vs of big data: Volume, Velocity, Variety & Variability
- Security and privacy
- Multi-disciplinary requirements
 - Domain expertise (e.g., business, social sciences, education, healthcare, security)
 - Data science/analysis
 - Machine learning and data mining
 - Statistics and mathematics
 - Computer science: software and algorithms
 - Information technology: infrastructure (compute, communication, storage)

Catalyst for CDA @ NSU

- **HEI** promoting entrepreneur culture on NSU campus: students, faculty, staff, and administration
- New research initiative on big data analytics (Hsieh)
 - Eight students working in this subject area with Dr. Hsieh
 - Small-scale research lab established in Robinson Tech Ctr
 - Still in learning phase but ramping up expertise steadily
- New equipment grant from Department of Defense
 - **Building a Cloud Computing and Big Data Infrastructure for Cybersecurity Research & Education**
 - PI: Hsieh, Co-PI: Wallace Hendricks; \$497,725, 2/1/2014 – 1/31/2015; to add ~320 terabytes of storage & 300 CPU cores

Existing Plan (Computer Science)

- Facilities and personnel
 - Equipment to be installed in CS server room
 - Personnel from CS primarily
- Investment sources
 - Building a Cloud Computing and Big Data Infrastructure for Cybersecurity Research and Education, \$497,725
 - Self-Protecting Security for Assured Information Sharing, PI: Dr. Hsieh, DoD, 2/24/2012 – 2/23/2015, \$487K
 - Massie Chair grant from DoE (PI: Dr. Sandra DeLoatch)
 - Title III and OCR for MS.CSC program
- **How to maximize potential benefits to NSU?**

Mission for CDA @ NSU

- Leverage resources across NSU and from its supporters
- Develop and implement research, education and outreach programs in data analytics
 - With a goal to become a nationally known leader
- Collaborate with academic, government, and private sector partners on capacity building and service delivery in data analytics
 - Started discussion with VMASC/ODU, Virginia Tech and University of Arizona, and received positive response
- Provide data analytics professional services to partners in public and private sectors

Case Study: A Local Government

- Use of data analytics
 - Make better decisions for its operations (e.g., revenues, social services, health management, emergency management)
 - Provide informative data to its stakeholders (e.g., residents, businesses, economic development)
 - Provide “data analytics as a service”
- How could CDA@NSU help
 - Consultation
 - Training
 - Feasibility study and pilot projects
 - Planning, design, and implementation
 - Operation, support, and service delivery

Plan for New Equipment

- Dell to provide hardware and engineering service
- Configured as three systems
 - **Cloud Computing System (CCS)**
 - Optimized for cloud computing model
 - Large shared storage
 - **Big Data System (BDS)**
 - Optimized for big data processing model
 - Distributed storage and processing (data nodes)
 - Centralized control and management (master nodes)
 - **Big Data Integration and Testing System (BDITS)**
 - For integration and testing purposes
 - Common hardware configuration (master nodes) with service reconfiguration

Plan for Big Data System

- Hardware configurations based on Cloudera-Dell Hadoop Reference Architecture (best practices)
- Planned for balanced workloads
- Physical installation: 2 racks
 - Each rack w/ a top-of-rack switch (Force 10)
 - Each switch provides 4 x 40GbE + 48 x 10 Gb Base-T
- Data Nodes (x12): Dell PowerEdge R720xd each w/
 - 2 Intel Xeon Processors each with 6 Cores
 - 64 GB RAM; 24 TB disks
 - 10 Gb Base-T + 1 Gb Base-T
- Master Nodes (x5): Dell PowerEdge R720xd each w/
 - 2 Intel Xeon Processors each with 6 Cores
 - 128 GB RAM; 1.2 TB disks (RAID 10)
 - 10 Gb Base-T + 1 Gb Base-T

Current Lab (First Hadoop Cluster)



Current Lab (Second Hadoop Cluster)



Current Lab (VM/Workstations)



Current Lab (Cloud Computing System)



Incubation Plan (Assuming Minimum Investment)

- Establish a small incubation team and operate with minimal overhead
- Identify initial targeted segments and potential partners
 - Build up base capabilities for pilot projects and proposals
 - Start small
- Stand up the new cloud computing and big data infrastructure
 - Implement **long-term plan for sustaining a reliable infrastructure**
- Focus on capacity building and making real progress
 - Leverage resources appropriately and broadly
 - Minimize red tape and remove roadblocks efficiently
- **Run like a startup business!**

Incubation Team: Personnel

- Recruit capable, interested, and committed members ONLY
- Reward selected NSU employees through
 - Release/reallocation time from job duties
 - Overtime, research awards, bonus, etc.
- Encourage highly qualified NSU students to participate
 - Selected from DNIMAS/Honors College
 - Selected from capstone research courses
 - Selected from research/lab assistants

Incubation Core Team (Current Proposal)

- Computer Science
 - Dr. Hsieh (security analytics + infrastructure)
 - Mr. Wallace Hendricks, IT Manager (infrastructure)
- Mathematics: Dr. Abdinur Ali (data analysis)
- Business: Dr. Mackie Sissoko* / Dr. Jim Chen*
- Social Work: Dr. Ted Burke*
- CSET/HEI: Tonya Fields (data mining + machine learning)
- OIT*

* Tentative

Incubation Extended Team (Current Proposal)

- Computer Science
 - Dr. Aurelia T. Williams*, Chair
 - Students working with Dr. Hsieh
- OIT*

* Tentative

Incubation Angel Team (Current Proposal)

- Dr. Y. T. Shah
- Dr. Clarence D. Coleman*
- Dr. Larry Mattix*
- Dr. George Miller*
- Dr. Adebisi Oladipupo*

* Tentative

Incubation Plan (Proposed Timeline)

- Launch no later than **July 1, 2014** with
 - Official recognition by NSU as a university-wide venture
 - Designated administrative home
 - **Agreement on equipment installation (facility), operation and support plans**
 - Initial incubation teams in place
 - Agreement on additional initial investments
- Incubation period: two years
- Measure of success
 - ROI (grants, contracts, awards)
 - Collaborations and partnerships
 - Benefits to students, faculty, and academic programs

Additional Initial Investments (Minimum)

- For two-year period
- Request: \$55,000 per year in personnel
 - Web master (PT): \$5,000
 - Administrative assistant (PT): \$2,000
 - Research awards for faculty/staff: \$8,000 x 6 = \$48,000

Discussion

- Questions?
- Interest?
- Feasibility?
- Suggestions
- Next steps